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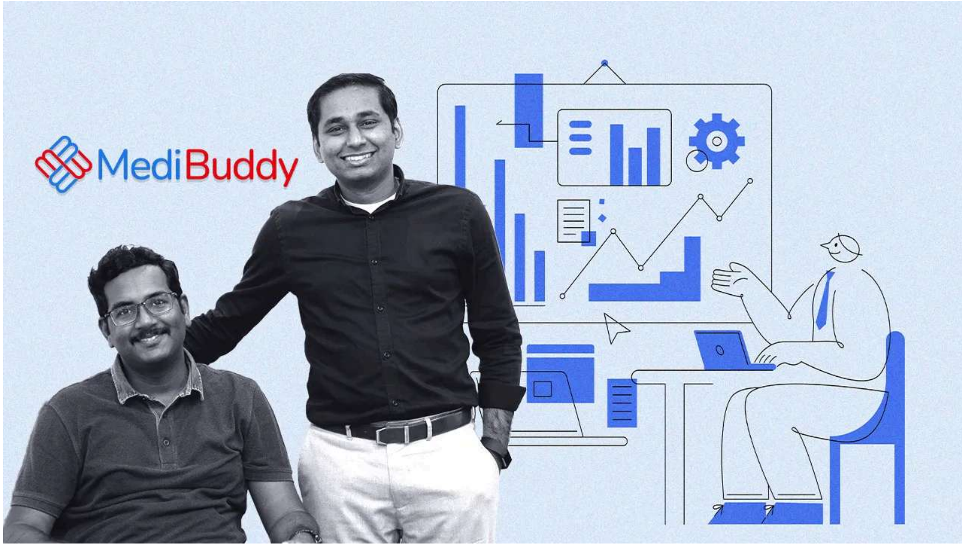
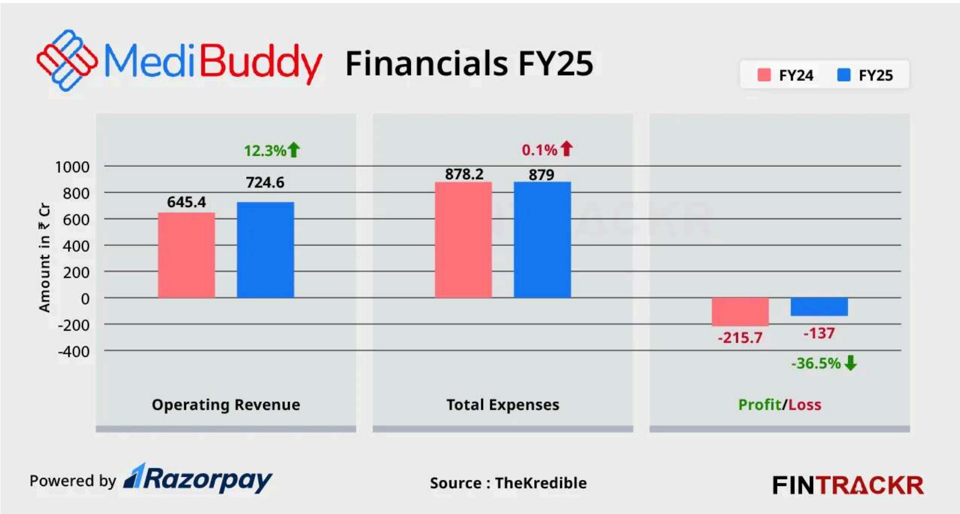
Medibuddy posts Rs 725 Cr revenue in FY25, narrows losses by 37%



Following over 2X growth in the fiscal year ended March 2024, digital healthcare platform MediBuddy reported a modest growth in its operating scale in FY25. However, the company managed to narrow its losses by 37% during the period.

MediBuddy's operating revenue grew 12.3% year-on-year to Rs 724.6 crore in FY25 from Rs 645.4 crore in the previous fiscal year (FY24), as per the company's annual financial statements filed with the Registrar of Companies (RoC).



MediBuddy is a digital healthcare platform that provides online and offline medical consultations, medicine delivery, lab tests, surgeries, and insurance services. Revenue from these services collectively remained the company's primary source of income and accounted for Rs 722 crore, while other operating sources contributed Rs 2.5 crore.

The company also earned Rs 18.42 crore from non operating sources, including interest on fixed deposits and current investments, written off liabilities, and other miscellaneous income, which pushed its total income to Rs 743 crore in FY25.

On the expenses side, the cost of materials accounted for the largest share at 38% of total expenses and stood at Rs 333 crore in the previous fiscal. This was followed by employee benefits expenses, which increased marginally by 8% to Rs 176.8 crore, including Rs 6 crore in ESOP expenses.

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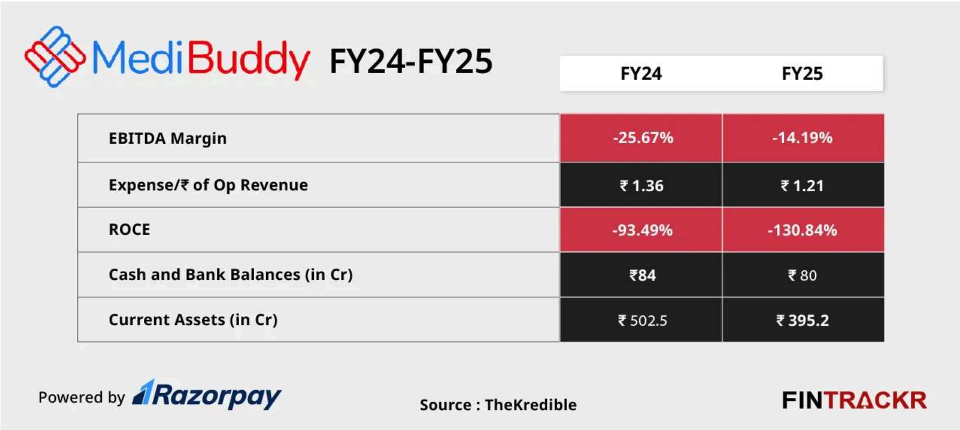
Overall expenses for the Bengaluru-based firm remained flat at Rs 879 crore in the previous fiscal. Controlled expenditure and a 12% rise in revenue helped the company narrow its losses by 37% to Rs 137 crore from Rs 215.7 crore in FY24.


MediBuddy FY24-FY25

	FY24	FY25
EBITDA Margin	-25.67%	-14.19%
Expense/₹ of Op Revenue	₹ 1.36	₹ 1.21
ROCE	-93.49%	-130.84%
Cash and Bank Balances (in Cr)	₹84	₹ 80
Current Assets (in Cr)	₹ 502.5	₹ 395.2

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On a unit basis, MediBuddy spent Rs 1.21 to earn one rupee of operating revenue. Its EBITDA margin improved to -14.19% in FY25 from -25.67% in the previous year, while its EBITDA loss stood at Rs 103 crore during the period.

As of March 2025, MediBuddy's current assets were Rs 395.2 crore, including cash and bank balances of Rs 80 crore.

According to startup data intelligence platform TheKredible, Medibuddy raised over $190 million to date. It last raised $18 million in August 2023 from existing investors Quadria Capital, Lightrock, and TEAMFund. In June 2020, MediBuddy announced its merger with rival DocsApp.

MediBuddy competes with a clutch of companies including Pristyn Care-owned Lybrate, Practo, mFine Tata 1mg and among several others.

MediBuddy

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Info Edge posts Rs 737 Q1 FY27 billings; Naukri contributes 75%

Shailesh Mahato
07 Jul 2026

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Info Edge, the parent company of Naukri, 99acres, Jeevansathi, and Shiksha, reported a steady start to FY27, with its standalone billings rising 14.4% year-on-year during the June quarter.

According to the company's quarterly business update, standalone billings increased to Rs 737 crore in Q1 FY27 from Rs 644.2 crore in the corresponding quarter last year. The company released the unaudited numbers ahead of its detailed quarterly financial results.

The recruitment solutions segment, which includes its flagship job marketplace Naukri, remained the largest contributor, accounting for 75% of total billings. Billings from the segment rose 17.5% to Rs 552.7 crore in Q1 FY27 from Rs 470.3 crore in the year-ago quarter.

The real estate vertical, 99acres contributed nearly 15% of total billings, with billings growing 16.6% to Rs 110.1 crore from Rs 94.4 crore a year earlier. Jeevansathi accounted for 5.37% of billings and posted a 14.1% increase to Rs 39.6 crore, compared to Rs 34.7 crore in Q1 FY26.

Shiksha remained the only business to report a decline, with its billings falling 22.8% to Rs 34.6 crore in Q1 FY27 from Rs 44.8 crore in the corresponding quarter last year.

Info Edge clarified that the reported figures are unaudited and have been disclosed ahead of its detailed financial results for Q1 FY27.

As of 1:30 PM, Info Edge shares surged 12.7% to around Rs 1,155 after the company announced the Rs 39.9 crore acquisition of the remaining 45% stake in Coding Ninjas, making the edtech platform its wholly owned subsidiary. At the prevailing market price, the company commanded a market capitalization of Rs 74,967 crore (around $7.9 billion).

Info Edge Naukri

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Cult.fit posts Rs 1,720 Cr revenue in FY26; turns EBITDA positive

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Fitness tech company Cult.fit, after posting a strong 31% growth in FY25, delivered another solid performance in the fiscal year ended March 2026, with operating revenue rising 41% year-on-year to surpass the Rs 1,700 crore mark ahead of its planned stock market debut. The company also turned EBITDA positive during the period.

Cult.fit reported operating revenue of Rs 1,720 crore in FY26, up 41.4% from Rs 1,216 crore in FY25, according to the consolidated financial statements in its draft red herring prospectus (DRHP).

Fitness subscriptions, which include flagship offerings such as Cultpass, Cult.fit centres and platform services, remained the company's largest revenue source and contributed 64% of operating revenue. Revenue from this segment grew 31% year-on-year to Rs 1,104 crore in FY26.

Revenue from the sale of products, which include sportswear for men and women along with gym and fitness equipment, rose 60% to Rs 523 crore during the fiscal, while other operating income such as advertising income, royalty, center set up income and platform fees added another Rs 93 crore to the revenue.

Cult.fit also earned Rs 81 crore from other income, including interest on current investments and miscellaneous non-operating sources, which pushed its total revenue to Rs 1,802 crore in FY26.

On the expense side, cost of materials remained the company's largest expense, which rose 42% year-on-year to Rs 363 crore in FY26. It was followed by service costs, which primarily include payments to trainers and fitness instructors, increasing 37% to Rs 356 crore.

Meanwhile, employee benefit expenses declined 12% to Rs 305 crore from Rs 347 crore in FY25, largely due to a sharp fall in non-cash ESOP expenses, which dropped to Rs 22 crore from Rs 100 crore a year earlier.

Advertising and promotional expenses rose 15% to Rs 171 crore in FY26. Depreciation and amortisation expenses stood at Rs 227 crore, while legal and professional expenses and utility expenses came in at Rs 151 crore and Rs 156 crore, respectively.

Other overheads, including information technology, travel, and miscellaneous expenses, pushed the company's total expenses up 16% year-on-year to Rs 2,028 crore in FY26.

Backed by a strong 41% year-on-year increase in operating revenue, Cult.fit significantly narrowed its losses in FY26. The company's net loss fell 48% to Rs 252 crore from Rs 481 crore in FY25. More importantly, Cult.fit achieved a key profitability milestone by reporting positive EBITDA of Rs 45 crore.

Temasek-backed company's EBITDA margin stood at 2.62%, while its ROCE improved to -10.2% in FY26. The company also improved its expense-to-operating revenue ratio to Rs 1.18, down from the previous fiscal. As of March 2026, it reported current assets of Rs 1,260 crore, including cash and bank balances of Rs 373 crore.

Cult.fit has filed its DRHP with the SEBI for its proposed initial public offering (IPO), which comprises a fresh issue of equity shares worth up to Rs 950 crore and an Offer for Sale (OFS) of up to 17.86 crore equity shares by existing shareholders, including Temasek, Tata Digital, Accel, Chiratae Ventures, Kalaari Capital, co-founder Mukesh Bansal, and other investors.

Cult.fit

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