

**GROUP PRESS RELEASE 2022-23**

**Murugappa Group registers a growth of 35.8% in turnover at ₹74,220 Crores;  
EBITDA of ₹10,424 Crores, a 24.9% growth; PAT grew by 24.0% at ₹6,846 Crores;  
Market Capitalization at ₹2,25,320 Crores**

**Chennai, 3<sup>rd</sup> July 2023:** Murugappa Group registers a growth of 35.8% in turnover to ₹74,220 Crores during 2022-23 (previous year ₹54,648 Crores). Earnings before Interest, Taxes, Depreciation and Amortization (EBITDA) posted a growth of 24.9%, at ₹10,424 Crores (previous year ₹8,343 Crores). Profit after Tax was ₹6,846 Crores (previous year ₹5,520 Crores) registering a growth of 24.0%.

**A: Group Highlights**

1. Return on Equity of the Financial Services businesses improved to 19.0% in the current year from 17.8% in previous year.
2. Return on Capital Employed of the Manufacturing Entities improved to 28.1% in the current year from 26.0% in previous year.
3. Manufacturing entities of the Group generated a Free Cash Flow of ₹829 Crores, which stood at 22% of their Profit After Tax.
4. Total Debt Equity has remained nearly constant compared to the previous year (0.12 times as on 31<sup>st</sup> March 2023 vs 0.13 times as on 31<sup>st</sup> March 2022). The working capital in comparison to the total loan is at 3.85 times (previous year 2.93 times) in manufacturing entities.
5. Aggregate capital expenditure programmes towards expansion/debottlenecking/modernising / digital infrastructure facilities across group companies, excluding M&A, were approximately ₹1,581 Crores during the year (previous year ₹1,109 Crores).
6. During the year,
  - Tube Investments of India Limited, through its 100% subsidiary TI Clean Mobility Private Limited ('TICMPL'), has acquired
    - i. a 65.2% stake in M/s. IPLTech Electric private Limited ('IPLT') with an investment of ₹246 Crores. IPLT is a start-up engaged in manufacturing and sale of electric heavy commercial vehicles.
    - ii. a 30.04% additional stake in Cellestial E-Mobility Private Limited ('Cellestial') for a consideration of ₹50.9 Crores. Cellestial is a start-up company engaged in design and development of electric tractors. TICMPL owned 69.96% in Cellestial before the additional stake purchase. With this transaction, Cellestial has become a 100% subsidiary of TICMPL.
  - Tube Investments of India Limited has acquired 50% stake in M/s. X2Fuels and Energy Private Limited ('X2Fuels') for an investment of ₹6.15 Crores. X2Fuels is a start-up company engaged in developing processes to convert waste to liquid/solid fuels.
  - Tube Investments of India Limited has acquired 76% stake in M/s. Moshine Electronics Private Limited ('Moshine'), for a consideration of ₹7.38 Crores. Moshine is a company engaged in manufacturing and sale of camera modules for mobile phones.
  - Tube Investments of India Limited ('TII') has formed a subsidiary for pursuing the CDMO (Contract Development and Manufacturing Organization) business. TII will be investing up to ₹285 Crores in

this venture. For this purpose, TII has entered into an agreement with Mr. N Govindarajan who will be investing up to ₹15 Crores into the venture.

- Tube Investments of India Limited ("TII") along with M/s. PI Opportunities Fund I Scheme II ("Premji Invest") acquired M/s. Lotus Surgicals Private Limited ("Lotus") from M/s. India Medical Consumables Holdings Limited (a Samara Capital entity) and other shareholders of Lotus. TII has acquired 67% stake for an investment of ₹233 Crores while Premji Invest acquired 33% stake for an investment of ₹115 Crores. Lotus is an established company engaged in the business of manufacturing and supply of medical and surgical consumables.
- Dare Ventures Ltd., a corporate venture capital arm of Coromandel International Limited, that invests in early and growth stage start-up companies has invested
  - i. ₹10 Crores in Ecozen Solutions Private Ltd. (Ecozen), a climate-smart deep tech start-up. Ecozen develops climate-smart deep tech solutions and core technology stacks to deliver a sustainable future, including motor controls, IoT, and energy storage.
  - ii. ₹16.5 Crores in String Bio Private Ltd. (String Bio), a Bengaluru based biotech start-up. String Bio leverages its technology platform to offer high quality products and ingredients for agriculture, animal nutrition, human nutrition, and personal care sectors.
  - iii. ₹40 Crores in Dhaksha Unmanned Systems Private Ltd. (Dhaksha), in two tranches of ₹20 Crores each. Dhaksha, one of the forerunners in the drone space in India, provides a complete range of Unmanned Aerial Systems (UAS) technology solutions for different applications covering agriculture, defence, surveillance and delivery, among others.

## B: Company-wise Performance:

Figures in ₹ Crores

Group Companies	Net Sales		EBITDA	
	2022-23 <sup>1</sup>	YoY Growth %	2022-23	YoY Growth %
Cholamandalam MS General Insurance Company Limited	6,156	27.61%	294	122.63%
Coromandel International Limited	29,587	55.17%	3,073	33.73%
Tube Investments of India Limited	14,431	20.43%	2,031	31.90%
Carborundum Universal Limited	4,601	39.87%	729	26.39%
Cholamandalam Investment and Finance Company Limited	12,884	27.05%	3,732	24.07%
E.I.D.-Parry (India) Limited	5,584	27.99%	337	-36.89%
Other Businesses	977	-0.35%	228	-11.18%
<b>Total</b>	<b>74,220</b>	<b>35.81%</b>	<b>10,424</b>	<b>24.91%</b>

## C: Market Capitalization

Market Capitalization of the 10 listed companies of the group aggregated to ₹2,25,320 Crores as of 31<sup>st</sup> Mar 2023 (previous year ₹1,78,412 Crores).

<sup>1</sup>Note: Previous year's numbers have been re-grouped/re-stated, wherever necessary.



## **D: Sector highlights for 2022-23**

### **Financial Services Businesses**

#### **Cholamandalam Investment and Finance Company Limited (CIFCL)**

CIFCL's Assets Under Management (AUM) grew by 36% to ₹112,782 Crores as compared to ₹82,904 Crores in FY22. Aggregate disbursements for the year ended March 23 were at ₹66,532 Crores as against ₹35,490 Crores in the previous year registering a growth of 87% Y-o-Y.

Vehicle Finance (VF) business has clocked a volume of ₹39,699 Crores for the year ended March 2023 as against ₹25,439 Crores in the previous year, registering a growth of 56% Y-o-Y. Loan Against property (LAP) business disbursed ₹9,299 Crores as against ₹5,536 Crores for the year ended FY22, registering a growth of 68% Y-o-Y. Home Loan (HL) business disbursed ₹3,830 Crores as against ₹1,896 Crores for the year ended FY22, registering a growth of 102% Y-o-Y.

Small and Medium Enterprises Loan (SME) business disbursed ₹6,388 Cr in FY23, registering 232% growth over ₹1,926 Cr in FY22. Consumer and Small Enterprise Loans (CSEL) and Secured Business and Personal Loan (SBPL) verticals disbursed ₹6,865 Cr and ₹451 Cr respectively in FY23.

Loan Against Property & SME loans witnessed strong growth in the current fiscal on the back of lower growth during the pandemic period, amidst a revival in demand from smaller businesses.

Profits after Tax (PAT) for the year ended March 2023 were at ₹2,666 Crores as against ₹2,147 Crores in FY22.

Return on Equity in FY23 was at 20.6% against 20.4% in the previous year.

CIFCL's asset quality as on March 2023 represented by stage 3 assets had improved to 3.01% (4.37% last FY) with adequate provision coverage of 46.0% (39.7% last FY). The Capital Adequacy Ratio (CAR) of the company as on 31st March 2023, was at 17.1% as per Ind AS (previous year 19.6%) as against the regulatory requirement of 15.0%.

#### **Cholamandalam MS General Insurance Company Limited (Chola MS)**

Chola MS' Gross Written Premium increased 27.6% Y-o-Y to ₹6,156 Crores in FY 2022-23, driven by growth across motor, health and commercial lines of business. Combined Ratio (CoR) has improved to 109.34% in FY 2022-23 from 111.0% in the previous year. Profit after tax was ₹199 Crores in FY 2022-23 as against ₹77 Crores in the previous year aided by improved underwriting as well as investment income. Chola MS reported a provision reversal of ₹7.5 Crores in the current year as against the investment write-off provision of ₹18.4 Crores in FY22. Profit after tax excluding provision reversal is ₹193 Crores in FY 2022-23 as against ₹63 Crores in the previous year.

Chola MS ended the year with a solvency ratio of 2.01 times (previous year 1.95 times) as against the minimum regulatory requirement of 1.50 times.



Return on Equity in FY23 was at 9.2% against 3.9% in the previous year.

Investment income during the year was ₹887 Crores (previous year ₹799 Crores); Investment book size as of end March 2023 stood at ₹14,715 Crores (previous year ₹12,534 Crores).

The company operates from 152 branches across India.

## **Engineering Businesses**

### **Carborundum Universal Limited (CUMI)**

Consolidated sales for the full year, increased by 40% to ₹4,601 Crores from ₹3,290 Crores. Profit after tax and non-controlling interest grew by 24% to ₹414 Crores against ₹333 Crores in the previous year.

#### **Abrasives**

For the full year, consolidated sales was at ₹2,035 Crores showing a growth of 59% compared to previous year's sales of ₹1,283 Crores. Domestic Abrasives division grew by 5% to ₹1,107 Crores during the current year (₹1,052 Crores in the previous year). Sales from 100% subsidiaries RHODIUS Abrasives GmbH, Germany (RHODIUS) and AWUKO ABRASIVES Wandmacher GmbH & Co. KG, Germany (AWUKO), for the full year was at ₹619 Crores compared to ₹10 Crores, during the previous year.

The Profit before finance costs and tax for the full year declined from ₹156 Crores to ₹105 Crores primarily due to integration cost related to RHODIUS and re-establishing the business at AWUKO. The Abrasives business in India, and subsidiaries in Russia and America registered a significant growth.

#### **Electro Minerals**

For the full year, consolidated sales grew by 25% to ₹1,634 Crores from ₹1,312 Crores in the previous year, driven by a good growth of 13% from the domestic division as well as double-digit growths of both Russian and South African subsidiaries.

The profit before finance costs and tax for the full year increased to ₹275 Crores from ₹194 Crores in the last year on account of higher volumes and better realizations.

#### **Ceramics**

For the full year, consolidated sales grew by 29% to ₹1,027 Crores from ₹798 Crores during the previous year. The domestic ceramics division registered a 26% growth, from ₹661 Crores to ₹834 Crores. Subsidiaries in Australia and America registered significant growth as well.

Profit before finance costs and tax increased 57% from ₹159 Crores to ₹251 Crores, driven by better volumes, higher realizations, and favourable product mix.

## **Tube Investments of India Limited (TII)**

For FY 2022-23, TII's consolidated net sales for the year was at ₹14,431 Crores as against ₹11,983 Crores in the previous year. The profit before tax (before exceptional items) for the year was ₹1,593 Crores as against ₹1,111 Crores in the previous year.



### **Engineering**

The revenue for the full year was at ₹4,562 Crores compared with ₹3,868 Crores in the previous year. Profit before interest and tax (PBIT) for the year was at ₹549 Crores as against ₹376 Crores in the previous year, registering a growth of 46%.

### **Mobility**

The revenue for the full year was at ₹800 Crores compared with ₹963 Crores in the previous year. Profit before interest and tax (PBIT) for the year was at ₹17 Crores as against ₹55 Crores in the previous year.

### **Metal Formed Products**

The revenue for the full year was at ₹1,424 Crores compared with ₹1,240 Crores in the previous year. Profit before interest and tax (PBIT) for the year was at ₹174 Crores, as against ₹136 Crores in the previous year, registering a growth of 28%.

### **Other divisions**

The revenue for the full year was ₹768 Crores compared with ₹562 Crores in the previous year. Profit before interest and tax (PBIT) for the full year was ₹48 Crores as against ₹36 Crores in the previous year, registering a growth of 33%.

### **CG Power and Industrial Solutions Limited**

The consolidated revenue for the full year was ₹6,973 Crores compared with ₹5,484 Crores for the previous year. The consolidated profit before exceptional items and tax was ₹950 Crores compared with ₹504 Crores in the previous year.

### **Shanthi Gears Limited**

Shanthi Gears' revenue for the full year was at ₹446 Crores compared with ₹337 Crores in the previous year. Profit before tax for the year was at ₹90 Crores as against ₹59 Crores in the previous year.

## **Agri-businesses**

### **Coromandel International Limited (CIL)**

For the year ended 31 March 2023, the Company's consolidated net sales were ₹29,587 Crores (previous year ₹19,068 Crores). Profit before depreciation, interest, taxes, and exceptional item (EBIDTA) was ₹3,073 Crores registering a growth of 34% over previous year (₹2,298 Crores) and profit after tax was ₹2,013 Crores (previous year ₹1,528 Crores) at a growth of 32%.

The Nutrient & allied business revenue for FY23 grew by 63% to ₹27,162 Cr vs. ₹16,714 Cr in previous year. Profit before interest and tax for FY23 was ₹2,594 Cr as against ₹1,671 Cr in previous year.

The Crop Protection Business revenue for FY23 grew by 5% to ₹2,617 Cr vs. ₹2,488 Cr in previous year. Profit before interest and tax for FY23 was ₹358 Cr as against ₹357 Cr in previous year.



**murugappa**

### **E.I.D.-Parry (India) Limited (EID)**

EID reported consolidated net sales, excluding Coromandel International Limited, of ₹5,584 Crores in FY 2022-23, registering a growth of 28% over the previous year. EBITDA has declined by 37% from ₹534 Crores in FY 2021-22 to ₹337 Crores in FY 2022-23, on account of challenging performance of refinery business.

For FY 2022-23, EID achieved net profit after tax of ₹13 Crores, against previous year's net profit after tax of ₹243 Crores.

### **Other Businesses**

This business group predominantly consists of Plantations, Floor Covering / Home Textiles, Technical Textiles / Shade Nets, Construction and Risk services. The net sales of this business group were recorded at ₹977 Crores registering a marginal decline of 0.35% as compared to the previous year. Earnings before Interest, Taxes, Depreciation and Amortization (EBITDA) declined by 11% from ₹256 Crores in FY 2021-22 to ₹228 Crores in FY 2022-23.

***Please refer to Annexure for details on the CSR Initiatives by Group Companies and the CSR Arm AMM Foundation.***

### **About Murugappa Group**

Founded in 1900, the Murugappa Group is one of India's leading business conglomerates. The Group has 29 businesses including ten listed Companies traded in NSE & BSE. Headquartered in Chennai, the major Companies of the Group include Carborundum Universal Ltd., CG Power and Industrial Solutions Ltd., Cholamandalam Financial Holdings Ltd., Cholamandalam Investment and Finance Company Ltd., Cholamandalam MS General Insurance Company Ltd., Coromandel International Ltd., Coromandel Engineering Company Ltd., E.I.D. Parry (India) Ltd., Parry Agro Industries Ltd., Shanthi Gears Ltd., Tube Investments of India Ltd. and Wendt (India) Ltd.

The Group holds leadership position in several product lines including Abrasives, Technical Ceramics, Electro Minerals, Auto Components & Systems, Power Conversion Equipment, Transformers & Reactors for the Power T&D segment, Solutions for Railways in Rolling Stock & Signalling Equipment, Bicycles, Fertilisers, Sugar, Tea and Spirulina (Nutraceuticals). The Group has forged strong alliances with leading international companies such as Groupe Chimique Tunisien, Foskor, Mitsui Sumitomo, Morgan Advanced Materials, Yanmar & Co. and Compagnie Des Phosphat De Gafsa (CPG). The Group has a wide geographical presence all over India and spanning 6 continents.

Renowned brands like BSA, Hercules, Montra, Mach City, Ballmaster, Ajax, Rhodius, Parry's, Chola, Gromor, Shanthi Gears and Paramfos are from the Murugappa stable. The Group fosters an environment of professionalism and has a workforce of over 59,000 employees.

For more details, visit <https://www.murugappa.com/>

Sruthi Radhakrishnan  
Murugappa Group  
+91-9600005932

Shamitha Hegde  
Adfactors PR  
+91-9003107361