

# TOP GLOBAL DISTRIBUTORS 2021

RANK	Company	2020 Global Revenue (\$millions)	% Change From Previous Year	SALES BREAKDOWN %						Global Percent of sales derived from VA	Sales per Employees	Total Global employees	Orders (\$) Received Through Internet
				Active Components	Passive Components	Electromechanical	Interconnect	Computer Products	Other				
1	Arrow Electronics, Inc.	\$28,673.4	-0.8%	76	14 (1)	0	0	8	2	N/A	\$1,696,650.9	19,600	N/A
2	WPG Holdings <sup>2</sup>	20,650.0	21.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	4,130,000.0	5,000	N/A
3	Avnet, Inc. <sup>3</sup>	17,634.3	-9.7%	76	20 (1)	0	0	3	1	55	1,175,620.0	15,000	70 (4)
4	WT Microelectronics Co., Ltd.	11,949.0	10.2%	99	1	0	0	0	0	100	4,927,422.7	2,425	0
5	Future Electronics <sup>2</sup>	5,815.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
6	Macnica Fuji Electronics Holdings Inc. <sup>2,5</sup>	5,071.9	6.5%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1,449,271.2	3,499	N/A
7	Digi-Key Electronics	2,900.0	3.6%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	644,444.4	4,500	90
8	TTI, Inc.	2,890.0	2.1%	0	52	5	43	0	0	45	702,650.1	4,113	>5
9	Mouser Electronics	2,032.0	9.8%	48	19	10	19	0	4	8	812,800.0	2,500	54
10	Electrocomponents/Allied Electronics <sup>5</sup>	2,000.0	5.3%	0	0	0	0	0	100	20+	333,333.3	6,000+	40+
11	Smith*	1,500.0	-9.6%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	2,142,857.1	700	N/A
12	Fusion Worldwide*	1,264.0	24.0%	N/A	N/A	N/A	N/A	N/A	N/A	<1	4,450,704.2	284	0
13	Excelpoint Technology Ltd.	1,108.6	13.5%	N/A	N/A	N/A	N/A	N/A	N/A	35	1,642,370.4	675	N/A
14	Rutronik Elektronische Bauelemente GmbH	1,090.0	-14.2%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	589,189.2	1,850	N/A
15	DAC	962.4	-0.3%	0	0	14	86	0	0	N/A	N/A	N/A	N/A
16	Serial System Ltd. <sup>2</sup>	731.4	-7.6%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
17	NewPower Worldwide*	456.5	43.2%	34	11	1	1	10	43	8	6,006,578.9	76	0
18	Master Electronics	342.0	15.5%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	693,712.0	493	N/A
19	Sager Electronics	313.0	-2.2%	0	0	14	22	0	64	32	830,238.7	377	1
20	A2 Global Electronics + Solutions*	258.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
21	PEI-Genesis <sup>2</sup>	257.5	3.0%	N/A	N/A	N/A	100	N/A	N/A	N/A	N/A	726	5
22	Bisco Industries, Inc.	224.3	-1.9%	1	20	40	20	1	18	13	444,158.4	505	2
23	Powell Electronics, Inc.	204.0	3.0%	0	0	20	80	0	0	30	914,798.2	223	20
24	Crestwood Technology Group*	199.3	95.0%	4	2	4	19	7	64	3	2,372,619.0	84	N/A
25	RFMW Ltd.	193.0	12.2%	50	40	0	10	0	0	10	1,429,629.6	135	4
26	Sourceability LLC**	180.0	N/A	60	10	5	10	0	15	0	580,645.2	310	10
27	Richardson Electronics, Ltd. <sup>2,6</sup>	176.9	13.5%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
28	Electro Enterprises <sup>2</sup>	171.8	3.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
29	Waldom Electronics Corp.	110.9	2.6%	0	2	13	85	0	0	3	554,500.0	200	50
30	Flame Enterprises	91.0	-15.7%	0	0	98	2	0	0	0	1,568,965.5	58	0
31	Hughes-Peters	90.0	-10.9%	3	30	40	25	0	2	40	545,454.5	165	N/A
32	Steven Engineering, Inc.	84.5	6.8%	0	0	35	45	5	15	35	734,782.6	115	2
33	Symmetry Electronics Corp.	65.0	0.0%	98	0	0	0	2	0	10	866,666.7	75	20
34	Marsh Electronics <sup>2</sup>	62.4	3.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
35	Area51-ESG, Inc. dba Area51 Electronics	48.2	46.5%	23	28	21	16	3	9	19	777,419.4	62	N/A
36	IBS Electronics Inc.	45.0	-10.0%	40	25	10	25	0	0	30	428.6	105	5
37	SMD Inc.	38.8	-8.7%	5	13	16	66	0	0	68	746,153.8	52	N/A
38	Air Electro Inc.	37.2	-11.6%	0	0	0	100	0	0	80	555,223.9	67	10
39	Flip Electronics	35.0	84.2%	100	0	0	0	0	0	10	1,166,666.7	30	5
40	Brevan Electronics	32.1	24.9%	20	30	25	15	5	5	2	891,666.7	36	6
41	Component Distributors, Inc.	31.0	-18.4%	84	6	4	3	0	3	N/A	837,837.8	37	N/A
42	Diverse Electronics	30.2	4.1%	18	30	10	23	0	19	15	629,166.7	48	8
43	Sherburn Electronics Inc.	23.8	12.3%	9	11	30	35	15	0	25	1,700,000.0	14	N/A
44	Bluff City Electronics	22.7	41.9%	10	10	65	5	0	10	15	648,571.4	35	5
45	Kensington Electronics, Inc.	20.2	-1.9%	0	100	0	0	0	0	40	776,923.1	26	N/A
46	Benchmark Connector Corp.	20.0	8.1%	0	0	0	97	0	3	95	454,545.5	44	5
47	Projections Unlimited Inc.	18.7	2.7%	13	22	54	11	0	0	18	566,666.7	33	2
48	Fedco Electronics, Inc., dba Fedco Batteries	9.9	-13.2%	3	0	0	0	0	97	53	282,857.1	35	6
49	ECCO, Electronic Connector	8.9	-5.3%	0	0	3	96	0	1	74	386,956.5	23	2
50	Metuchen Capacitors Inc.	8.0	0.0%	0	40	40	20	0	0	1	400,000.0	20	<1

<sup>1</sup> Includes interconnects & electromechanical

<sup>3</sup> FY end 6/27/20  
<sup>4</sup> Based on Farnell sales

<sup>6</sup> FY end 5/29/21

\*Independent distributor  
\*\*Hybrid distributor

<sup>2</sup> Estimate

<sup>5</sup> FY end 3/31/21