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GROUP

Global reach
Local knowledge

TMF Group Holding B.V. **Consolidated Annual Report**

2016



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Directors' review

TMF Group is a leading global provider of specialised and business critical financial, legal and HR administrative services that enables clients to operate their corporate structures, finance vehicles and investment funds compliantly across different geographical locations.

TMF Group has two service lines:

- Global Business Services (“GBS”) – Comprehensive range of financial, legal and human resource outsourcing services supporting corporate operational, holding and finance entities of clients anywhere in the world. The GBS segment is further split into Accounting & Tax Services, HR & Payroll Services and Corporate Secretarial Services.
- Trust & Corporate Services (“TCS”) – Integrated legal, administrative and accounting services for special purpose structures from inception through day-to-day management to liquidation. The TCS segment is further split into:
 - Global Governance Services – Domiciliation, administration, management and compliance services related to maintaining corporate structures;
 - Family and Business Wealth Solutions - Structures for high net worth individuals and family offices to plan their wealth. Focuses on business assets (e.g. non-financial, real estate) and
 - Alternative Investments – This mainly includes Structured Finance Services which consists of administration and accounting services for financial institutions and funds such as creating and running SPVs, SIVs, CDOs and CLOs used in securitisation, structured asset leasing and project finance transactions.

TMF Group provides a core set of competencies that form the heart of its offering to both GBS and TCS clients:

- Financial Administrative Services – TMF Group provides a range of financial, accounting and reporting services to assist its clients with their financial reporting in a transparent, up-to-date and accurate manner. Among these financial administrative services, TMF Group provides international management and consolidated reporting in any major standard (IFRS, US, UK or other major GAAP) and prepares statutory accounts to comply with local law requirements. TMF Group also provides assistance with the registration, recovery and compliance with value-added taxes (“VAT”), goods and services taxes (“GST”), insurance premium tax (“IPT”) and other indirect taxes.
- Legal Administrative Services – TMF Group provides a variety of legal services to its clients in connection with establishing and maintaining financing and holding companies and other structures in compliance with applicable local laws. These services include establishing corporate entities to serve as finance companies or as operating companies, as well as managing corporate legal and compliance procedures such as organizing and recording board and shareholders' meetings. TMF Group also provides domiciliary and management services, as well as local representatives and directors with the necessary expertise required for clients to conduct business in a particular jurisdiction.
- Human Resource Administrative Services – TMF Group provides a wide range of human resource and payroll services, including payroll processing, management reporting and costs analysis and outsourced human resources services. TMF Group's specialists can act as a client's local human resources function, preparing employment contracts and guidelines, providing employee training assistance and securely maintaining personal confidential information.

TMF Group's service offering enables its clients to focus on their core competencies while TMF Group ensures that critical local administrative functions, that clients may have less experience in providing, are performed to a high standard. In doing so, TMF Group helps its clients to (i) gain access to specialist local knowledge, including regulatory, tax and financial reporting expertise that would be challenging or inefficient to develop internally, (ii) reduce the risks and distractions of managing complex accounting, legal and human resource regulations in multiple countries, (iii) control costs by taking over the back office administration and reporting functions of their international offices that are not large enough to justify the administrative overhead, (iv) simplify operations by providing a single point-of-contact from anywhere in the world, often resulting in increased transparency for clients, and (v) execute globalization plans swiftly and flexibly by using its worldwide network of local offices and experts to assist on administrative matters.

TMF Group's success to date and potential for future growth are primarily attributable to the following strengths:

(i) A Leading Provider of High Value Business Services with a Broad Geographic Footprint and Service Offering

TMF Group is a leading global provider of high value business-critical financial, legal and human resource administrative services with an established track record and strong reputation for delivering high quality service to clients. In addition, TMF Group benefits from being a neutral, execution-only provider as it is not affiliated with any audit, tax, financial or law firm. Because TMF Group does not have such affiliations, it can provide clients with a broad range of services which many international audit and legal firms cannot or do not offer due to conflicts issues.

TMF Group is able to offer multiple competencies across several areas in end-markets around the globe, with in-country experts who understand each market and all its specific legal, financial and regulatory compliance requirements. By comparison, many of the competitors do not offer all of the services or do not offer services in all of the jurisdictions where TMF Group has a presence, either due to lack of local expertise or conflict of interest. TMF Group currently has 124 offices located in 79 countries or 83 jurisdictions, including major developing markets such as Brazil, China, India, Indonesia, Mexico and the United Arab Emirates, which enables clients to conduct business globally using a single provider. This provides TMF Group with the opportunity to service clients as they expand geographically.

(ii) Local Expertise and Provision of Value added Services

TMF Group offers a range of customized service offerings to help clients manage various administrative, corporate compliance and reporting requirements. Through TMF Group's experienced global workforce, the group provides clients with access to local expertise across its offices, enabling them to operate their business in many jurisdictions with confidence and at lower costs than if they performed those services for themselves.

TMF Group provides a range of financial, accounting and reporting services to assist clients with their financial reporting in a transparent, up-to-date and accurate manner. TMF Group also provides non-advisory services to clients to establish and maintain operational, financing, holding and other structures in compliance with applicable local laws. TMF Group provides a range of flexible and scalable human resource and payroll services at the local level in the jurisdictions in which TMF Group operates. These services cover numerous aspects of employee-related administrative affairs, including payroll processing, management reporting and costs analysis and outsourced human resource services.

The majority of the services that TMF Group provides are designed to keep clients' administrative and certain financial processes compliant with relevant regulations. The effectiveness of the services depends on a combination of local knowledge of relevant regulatory frameworks and expertise. Such a combination can be costly for clients to develop internally in each of their locations and, frequently, clients do not have the local scale or desire to perform these functions themselves. TMF Group's services not only generally reduce operating costs for clients, but also typically reduce initial start-up costs associated with entering a new jurisdiction, increase the speed at which clients can set up new subsidiaries and preserve operational flexibility by allowing clients to scale their operations up or down with greater ease. As a result, TMF Group's services allow clients to focus their resources on revenue generating operations and reduce associated administrative, compliance and reporting expenses, without sacrificing the integrity of such functions.

(iii) Resilient Business Model Based on Stable Revenue Generation and Strong Cash flow Conversion

Once established, the services that TMF Group provides to clients have historically had a high degree of predictability. This arises as macro-economic fluctuations in any particular country or globally generally have limited impact on clients' requirements for financial, legal and human resource administrative services or on the number of existing structures that TMF Group services. For instance, many of the services, such as statutory accounting and corporate filings by clients, are legally required on an annual basis regardless of a client's overall financial or operational performance.

Generally, TMF Group's service contracts generate revenue based on either a fixed fee, an hourly rate, or a combination of both. TMF Group has a relatively stable client base with client entity retention rates of approximately 85%, which reflects the largely recurring nature of the business. This has historically resulted in generally predictable revenue generation that provides visibility over a significant portion of the expected annual revenue at the commencement of each financial year.

TMF Group also benefits from strong cash flow conversion. TMF Group is a service-focused business with relatively modest need for investment in property, plant or equipment and IT software.

(iv) Favourable Global Economic and Regulatory Trends

TMF Group expects that growth in the business will continue to be driven by the trend towards globalization, with multi-national corporations expanding outside of their home jurisdiction. In expanding operations globally, TMF Group believes that clients and potential clients will likely increasingly rely on outside service providers to deal with the global trend of increasing regulation and an emphasis on transparency of corporate and financial activities. TMF Group expects each of these trends to continue to support the expansion of the business in the near- to medium-term. In particular, TMF Group expects to benefit from the following trends:

- Continued international expansion by businesses. The international expansion of current and potential clients drives business. As companies expand into new geographies, it is often easier to engage TMF Group to provide administrative support so that clients do not need to invest in local infrastructure (particularly where they are establishing only a small presence) and can instead focus on their core business. Rising levels of foreign direct investment across international borders from advanced economies to developing economies in recent years has helped TMF Group expand its business, and TMF Group expects that this increasing globalization will support future growth.
- Increasingly stringent regulatory regimes. The global trend of increased regulation and enforcement has emphasized the importance of local regulatory and compliance expertise. The wide variety of local legal and regulatory requirements highlights the need for specific local expertise, especially for businesses that lack the critical mass to invest and maintain such expertise in-house. Increasingly complex regulatory and tax environments and differing accounting standards in individual geographies drive demand for book-keeping and reporting services. An example is the Action Plan on Base Erosion and Profit Shifting ("BEPS") of the

Organisation for Economic Co-operation and Development (“OECD”), which aims, among other things, to address tax avoidance by multinationals, and the amended EU Parent Subsidiary Directive, which requires the Member States of the European Union to include in their domestic legislation provisions against hybrid financing arrangements and to implement a general anti-abuse rule. A key output of BEPS is that in 2017 Country-by-Country reporting will take effect, involving each country’s tax authorities storing information to a defined template which would then be shared across all of a multinationals locations to drive transparency. BEPS will thus impact the way in which TMF Group’s clients conduct their operations and setup and organise their corporate structures. Another example is the Common Reporting Standard (“CRS”) of the OECD which is a major movement towards a globally coordinated approach to disclosure of income earned by both individuals and organizations. TMF Group expects that such regulation will have a positive impact on its results.

- Increased transparency and independence. The latest economic crisis has led to increased demand for transparency in accounting and reporting. For example, in TMF Group’s Structured Financial Services business, the need for more current and accurate reporting as to the performance of a structure and requirement for independence in administration of such structures, has created increased demand for services from structured finance clients.
- Evolving client needs. Clients increasingly outsource non-core functions and demand global solutions for their outsourced administrative services needs. For example, it is more efficient, and TMF Group believes often cheaper, for a client to engage a single reliable firm to perform their bookkeeping, local reporting and human resources administration services across a number of countries than to engage different providers in each country.

TMF Group’s global network of offices provides an effective platform for capitalising on these trends and has the scalability and resources to take advantage of growth in any particular market. These trends will also attract new clients and provide TMF Group with opportunities to cross-sell to existing clients.

(v) Diverse Client Base

Across the range of services, TMF Group has a diverse client base which includes multinational companies of varying sizes, insurance and real estate companies, financial institutions, listed and private companies as well as high net-worth individuals. At the end of 2016, TMF Group provides services to more than 53,700 client entities for 45,200 clients. TMF Group has worked with organizations located in a broad range of geographies across a spectrum of industries by forming specialized teams with the necessary sector experience to ensure the continued quality of the service offerings.

Strategy and Future developments

The key elements of TMF’s strategy are as follows:

(i) Drive above market growth

TMF Group has a broad and diverse client base that includes many leading global corporations. There are significant opportunities to provide additional services to the existing clients and TMF Group intends to leverage its extensive service range and expertise to cross-sell and up-sell other services, partly due to increased multi-jurisdictional contracts. To that end, TMF Group operates and continues to invest in a superior in-country global sales force that proactively manages client accounts and seeks to broaden the array of services TMF Group provides to clients. TMF Group also leverages its international network to offer its services to clients in any jurisdiction where they do business. TMF Group intends to use its broad geographic footprint to provide clients with a seamless service and single point of contact wherever in the world they look to do business.



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(ii) Lead in service and product innovation

TMF Group continually assesses the range of services it offers to meet the diverse needs of the clients. TMF Group continually evaluates the market demand for its services to determine whether there are additional opportunities to expand the range of services. It also includes to manage client experience to improve retention rates. TMF Group will continue to build and leverage its global platform and scale by roll-out existing service capabilities and new services across the client base. TMF Group will differentiate through web platforms and tech enablement with a human touch.

(iii) Increasing focus on segments with distinctive value add

In addition to winning in-country sales, TMF Group is increasingly focused on large multi-country (often involving 20- or more countries) multi-service deals awarded at regional or global levels. Multinationals are increasingly looking for long term partners to provide one-stop solutions across entire geographies, and TMF Group's global service proposition is increasingly well positioned to match this need. We are proud to have approximately 60% of FTSE 100 constituents as clients.

(iv) Continue to build the global and local sales engine

TMF Group is based on a twin pillar Sales approach, combining Local Sales led by the local MD with a Global Sales team focusing on large and multijurisdictional clients. While our Local Sales structure is relatively more mature, though we continue to invest in Sales training and effectiveness, our Global Sales team is continuing to grow rapidly with now over 100 sales team members (up 5x since 2012). We continue to invest in growth of the Global Sales team, alongside Salesforce Effectiveness, specialisation and tiering. The sales effort is supported by increasingly effective online lead generation and a network of strategic alliances.

(v) Scale and optimise operations, improve margins and cash flows

TMF Group continuously optimises its operations to enhance organic growth. Deliver efficiencies through process standardisation results in improvement of margins and increased operating cash flows. In 2016, TMF Group continued its turnaround plan in the Netherlands which resulted in an organic revenue growth in the Netherlands of 7% and an increase in margins. In coming years it is expected that TMF Group can maintain similar organic growth rates in the Netherlands.

(vi) Invest in our people

Our staff are at the heart of our strategy with nearly 7,000 professionals across our 83 jurisdictions. We are refining our talent proposition to appeal to both long service staff with deep experience and client relationships as well as young professionals at the beginning of their careers with enhanced training investment, structured career paths, strengthened communication as well as market matching rewards and benefits.

(vii) Continue to expand through accretive and synergistic merger and acquisitions

Alongside TMF Group's strategies for organic growth, it is TMF Group's intention, where appropriate, to continue to invest in acquisitions that provide additional scale to the business, a specific service offering, assist in consolidating fragmented markets or address relevant geographical gaps. TMF Group applies a disciplined approach to all acquisition evaluations. The following acquisitions took place in 2016:

- In May 2016, TMF Group acquired the shares of UCMS (United Customer Management Services) Group EMEA Limited ('UCMS'). UCMS is a Global Business Service provider primarily in the Central Eastern European region. The acquisition will enhance existing operations in this region, particularly in Hungary, which is currently UCMS's strongest market. The annualized revenue of UCMS for 2016 is approximately €11.5 million.

- In May 2016, TMF Group acquired the shares of Extor S.A. ('Extor'). Extor is a Global Business Service provider in Poland, primarily in HR & Payroll and Accounting & Tax Services. The acquisition of Extor will enhance TMF Group's presence in Poland, and with a similar client portfolio it enhances the ability to invest in and grow operations in the country. The annualized revenue of Extor for 2016 is approximately €4.3 million.
- In May 2016, TMF Group acquired Swain & Associates Inc. and Swain Advance Corp ('Swain'). Swain provides HR & Payroll and Accounting & Tax Services to foreign corporations and entrepreneurs that are setting up and doing business in Canada. The annualized revenue of Swain for 2016 is approximately €1.2 million.
- On 31 May 2016 an asset purchase agreement was signed for the acquisition of a business from The Bank of New York Mellon S.A. / N.V. and The Bank of New York Mellon (Luxembourg) S.A ('BNY Mellon'), being BNY Mellon's Corporate Administration Services business affiliated to its corporate trust offering in Ireland and Luxembourg. The business was acquired between September and December 2016. The annualized revenue of this business for 2016 is approximately €1.0 million.
- In June 2016, TMF Group acquired Affiance Management B.V. ('Affiance'). The legal transfer of the shares took place on 11 July 2016. Affiance provides Trust & Corporate Services to Turkish clients in the Netherlands. The annualized revenue of Affiance for 2016 is approximately €0.8 million.
- On 29 June 2016 an asset purchase agreement was signed for the acquisition of a small business from Deutsche Bank S.A. – Banco Alemão ('DB'), being DB's Structured Finance Services business in Brazil. The business was acquired in November 2016. The annualized revenue of this business for 2016 is approximately €0.5 million.
- In July 2016, TMF Group acquired Axiss International Management Ltd ('Axiss'). Axiss is a fiduciary service provider in the Cayman Islands. The annualized revenue of Axiss for 2016 is approximately €0.8 million.

It is TMF Group's intention to continue to expand through merger and acquisitions in 2017 and beyond. The Group continually reviews the market for opportunities and maintains a pipeline of potential acquisition targets.

Disposals

In December 2016 TMF Group sold its interest in TMF Ferri Minetti Pirredda S.r.l., which included the activities of the office in Rome, Italy, to its management.

In December 2014 TMF Group came to an agreement with the management of the Fund Services activities to sell that business to the management. The legal transfer took place on 4 December 2015. TMF Group retains a 10% share in the Fund Services business. Up to 4 December 2015, the results for Fund Services are presented as 'discontinued operations'.

2016 performance

In 2016 TMF Group continued to pursue its strategy of investing to drive organic growth. In addition to organic growth, TMF Group grew as a result of the acquisitions particularly in Central Eastern Europe.

Including associates on a pro-forma full consolidated basis (“Management basis”), TMF Group’s revenue increased 7.5% from €492.0 million to €528.9 million driven by growth in all geographic regions. At constant currency and normalised for the various acquisitions and the disposal in Italy (December 2016), revenue growth was 8.9%.

On a Management basis, results from operating activities before depreciation, amortisation, impairment charges and one-off or specific items (“Adjusted EBITDA”) increased by 5.6 % from €130.4 million to €137.7 million driven by growth in all geographic regions. At constant currency and normalised for the acquisitions and the disposal, Adjusted EBITDA increased by 9.9%. Adjusted EBITDA margin decreased from 26.5% in 2015 to 26.0% in 2016. The slower growth in margin is primarily attributable to a reduction in the margin of Benelux and an increase in corporate expenses.

On a Management basis, the net loss of the year increased by €74.7 million from €37.7 million to €112.4 million.

Including associates under equity accounting (“Statutory basis”), cash generated from operations excluding cash flow from one-off or specific items (“Adjusted cash generated from operations”) minus investments in property, plant and equipment and intangible assets decreased by €27.3 million from €97.5 million to €70.2 million or from 76% of Adjusted EBITDA to 52% of Adjusted EBITDA.

On a Statutory basis, the ratio of net third party debt to Adjusted EBITDA, including the full year impact of acquisitions and the disposal, was 4.8 in 2016 compared to 4.7 in 2015.

Regulatory and acceptance

The services rendered by TMF Group in various jurisdictions are regulated and subject to supervision (or self-regulation). This is the case in the following 18 jurisdictions:

Jurisdiction	Supervisory authority
Argentina	Comisión Nacional de Valores
British Virgin Islands	British Virgin Islands Financial Services Commission.
Cayman Islands	Cayman Islands Monetary Authority
Costa Rica	Superintendencia General de Entidades Financieras
Curacao	Centrale Bank van Curacao en Sint Maarten
Cyprus	Cyprus Securities and Exchange Commission
Ireland	Department of Justice and Equality
Jersey	Jersey Financial Services Commission
Labuan	Labuan International Financial Exchange and Labuan Financial Services Authority and Inland Revenue Board Malaysia
Luxembourg	Commission de Surveillance du Secteur Financier
Malaysia	Companies Commission of Malaysia and Securities Commission
Malta	Maltese Financial Services Authority
Mauritius	Mauritius Financial Services Commission
Samoa	Samoa International Finance Authority
Singapore	Monetary Authority of Singapore
Switzerland	Self-regulatory body Association Romande de Intermédiaires Financiers
The Netherlands	Dutch Central Bank and Authority for the Financial Markets
Uruguay	Central Bank of Uruguay

The regulated entities within TMF Group are subject to regulatory provisions controlling their activities in the relevant jurisdictions and are subject to relevant regulations in those jurisdictions. Regulations in various jurisdictions include periodic review, client compliance procedures and other regulatory matters.



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In the jurisdictions with regulated entities, the subsidiaries are supervised and hold an authorisation of the relevant governmental agency to conduct business on the basis of these subsidiaries demonstrating compliance with anti-money laundering, counter terrorism and sanctions laws, the integrity of the business conduct and the permanent assessment of management of these subsidiaries on their fitness and properness to assume the managerial roles with the subsidiaries. In six jurisdictions (Argentina, British Virgin Islands, Jersey, Luxembourg, Malta and Singapore) TMF Group is furthermore subject to external governmental supervision on the financial solidity of the domestic regulated businesses.

TMF Group has a dedicated Group Compliance Office which emphasises the high importance that TMF Group places on the need to achieve and maintain the highest standards of regulatory compliance. TMF Group has put in place a range of procedures regarding client acceptance and transaction monitoring.

All new offices, both new opening and acquired businesses, are introduced to TMF Group's Client Acceptance Policy by visits and presentations to staff by the Group Compliance Officer ('GCO') and are integrated into TMF Group's centralised database within a timeframe set by the GCO. In addition to these visits and presentations, the GCO and his staff regularly organise on-site and on-line training sessions to keep all staff on top of the latest anti-money laundering trends.

Transaction monitoring is entrenched in the day-to-day operations of the organization through workflow procedures, which ensures a clear segregation of duties and a minimum of independent second review where needed.

The Board of Directors recognize that the relevant policies require regular review and are confident that the GCO, Group Legal Counsel and operational management are experienced and well equipped to ensure "best practice" standards are maintained.

Corporate responsibility

Our corporate responsibility agenda, embedded within our corporate strategy, has led us to look closely at our performance and processes within all areas of operation. This extends beyond our environmental impact to maintaining good workforce relations, providing fair employment and pay, and working against corruption in all its forms.

It has also led us to scrutinise our co-operation and interaction with our customers, suppliers and the communities in which we operate to ensure that we live up to the principles in our Code of Conduct.

We act with integrity and respect

TMF Group must ensure that all its staff, entities, and client entities, operate to the highest ethical and professional standards.

Corporate governance

We are governed by a Board of Directors, comprising executives from TMF Group, representatives from Doughty Hanson and from other shareholders.

Direct responsibility for the economic, social and environmental performance lies with the Chief Executive Officer.

In addition, the Board also has an audit committee, a risk and compliance committee and a remuneration committee.



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Professional standards

All staff are bound by our Code of Conduct (available in English, Spanish, Portuguese, Mandarin, Hungarian, French, German and Russian) which includes details of our Anti-Corruption and Anti-Bribery Policy. This is included in all inductions and all staff complete annual compliance training in this respect.

In addition, our business units are audited for corruption risks as part of our standard internal audit checklist, as well as statutory external audits in the majority of the jurisdictions.

Cyber risk management

TMF Group remains committed to managing its cyber risk through both its Information Security Management System and Information Risk Management Policy.

At the end of 2016, 89 of our offices had successfully achieved ISO / IEC 27001:2013, demonstrating our adherence to the highest international standards of data security and information management.

In addition, there are bi-weekly global cyber risk reviews undertaken and all staff are required to take a mandatory security awareness training course at least once a year. Furthermore, all local security officers receive a further 50 hours of training.

Cyber risk assessments are completed and, depending on the severity of any incident identified, a Serious Incident Response Team (SIRT) is activated.

Putting clients at the heart of everything we do

As a forward-looking business we need to innovate and embrace new ways of working both for us and our clients.

TMF Group is committed to becoming an open, transparent organisation with common business processes, governance and a consistent approach to the quality of client service.

In 2016, the Global Customer Satisfaction Survey was sent to 67 countries, with over 1,750 client responses received (an uplift of 17%). In Q4 2016, we also launched a Relationship Survey – in which clients were asked to feedback on their overall multi-service / multi-country experience. This will continue to be developed and rolled-out during 2017.

2017 will also see the evolution of TMF Group's internal customer service programme, 'Our Service Promise'. The programme focusses on three key customer service pillars - 'communication', 'proactivity' and 'high quality' – and outlines recommended standards of response and behaviour.

Extending our global reach

Meeting and exceeding our clients' expectations remains at the core of our business. We must constantly strive to develop and deliver services that the market needs and wants.

To consolidate and grow its service offering in certain key markets, TMF Group made various acquisitions in 2016.

2016 also saw the development of the Horizon platform, a secure online payroll portal that complements TMF Group's existing global managed payroll services to provide complete visibility and control of an organisation's payroll data and operations.



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Developing and retaining talent

We are committed to developing and supporting our people across the organisation, and recognising and rewarding them appropriately for the work that they do.

On a Management basis, we employed on average 6,618 FTE of which 34% male and 66% female (2015: 5,917 FTE) in 83 jurisdictions in 2016, with a large part of this increase (approximately 293 FTE) due to the acquisitions of UCMS and Extor in Central Eastern Europe.

Our global staff turnover decreased from 23% in 2015 to 20% in 2016. Where specific offices have been identified as having challenges, local retention improvement plans have been put in place.

The results of the 2016 staff survey showed a modest improvement in the overall staff engagement. We clearly see that we are improving in the areas where we have invested (e.g. reward) and communicated to staff, and likewise declining in areas where investment has been withdrawn.

We build for a sustainable future

Sustainability is a core part of our corporate strategy and foundation for business growth. TMF Group actively promotes greater social and environmental responsibility within our offices and encourages the adoption of environmentally friendly technologies.

Environmental impact

Measuring our environmental impact through direct and indirect carbon emissions is something that we remain committed to monitor. At present we are only able to generate CO2 numbers for our IT activity, which we saw increase by approximately 11% in 2016. This was due to an increase of people and associated equipment, due to several acquisitions, but offset by the increased efficiency of new PC hardware and servers.

This is supported by our sustainable procurement policy which is included in all RFPs that are issued.

Charitable programmes

2016 saw TMF Group announce its global brand sponsorship of 'The Global Reach Challenge' – Sir Ranulph Fiennes' record breaking attempt to raise funds for UK-based charity Marie Curie that supports the terminally ill in their own homes. As such, TMF Group offices have been encouraged to support and fundraise for similar charities in their local home markets.

Additional projects relating to education and the professional development of young people have also been undertaken.

Diversity

TMF Group has long recognized the importance of diversity within our global workforce. This goes right through our organisation, starting with the Board of Directors. Gender is only one part of diversity, and TMF Directors will continue to be selected on the basis of their wide-ranging experience, backgrounds, skills, knowledge and insight.

Women comprise 75% of the Board of Directors and currently 17% of the executive committee members of TMF Group are women.



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Ultimate holding company

TMF Group Holding B.V. (the 'Company') is the parent company of the operational entities within TMF Group (together the 'TMF Group'). TMF Group together with its two holding companies TMF Group HoldCo B.V. and TMF Orange Holding B.V., which are not included in these financial statements, are referred to as 'TMF'.

The shares in the Company are 100% held by TMF Group HoldCo B.V., which is 100% owned by TMF Orange Holding B.V. 63.24% of the ordinary shares and all preference shares in TMF Orange Holding B.V. are indirectly held by Doughty Hanson & Co Fund V (which comprises a series of English limited partnerships with each limited partnership having two common general partners in Doughty Hanson & Co V Limited and Doughty Hanson & Co V SP LLP) and indirectly by the employees of affiliates of Doughty Hanson & Co V Limited. The remaining 36.76% of the ordinary shares in TMF Orange Holding B.V. are indirectly held by the current and previous management and employees of TMF Group.

Governance structure

TMF Group Holding B.V. has a Board of Directors of four people. Day-to-day management is performed by the executive committee which includes the Chief Executive Officer, the Chief Financial Officer, the Chief Operations Officer, the Head of the Service Lines, the Global Head of HR and the Chief Information Officer.

At the topholding of TMF Group Holding B.V. (namely TMF Orange Holding B.V.) there is a Board of Directors of 8 people, an audit committee, a risk and compliance committee and a remuneration committee. The Board of Directors of TMF Orange Holding B.V. consists of the Chief Executive Officer, the Chief Financial Officer, the Chief Operations Officer and representatives of the shareholders of TMF Orange Holding B.V.

Conclusion

In 2016, TMF Group delivered like-for-like revenue and Adjusted EBITDA growth of 8.9% and 9.9% respectively and was able to enhance the business further through acquisitions. With this TMF Group has taken a number of steps to better position itself to capture the opportunities it believes exist for its services in the markets it serves.

All of the above would not have been possible without the commitment and the dedication of TMF staff throughout the organisation for which we express our recognition and thanks.

Frederik van Tuyll van Serooskerken

Chief Executive Officer

Gordon Stuart

Chief Financial Officer

Financial review

KPIs

In millions of Euro	2016	2015	2014	Growth 16-15	Growth 15-14	% Growth 16-15	% Growth 15-14
%							
Total revenue	528.9	492.0	414.3	36.9	77.7	7.5%	18.8%
Total revenue (like-for-like)						8.9%	9.6%
Gross profit	341.4	315.1	268.5	26.3	46.6	8.3%	17.4%
Gross margin	64.5%	64.0%	64.8%				
Adjusted EBITDA	137.7	130.4	115.5	7.3	14.9	5.6%	12.9%
Adjusted EBITDA (like-for-like)						9.9%	2.4%
Adjusted EBITDA margin	26.0%	26.5%	27.9%				
Adjusted EBITA	116.5	114.3	104.9	2.2	9.4	1.9%	9.0%
Adjusted EBITA margin	22.0%	23.2%	25.3%				
Adjusted cash flow conversion (Statutory basis)	51.6%	75.6%	68.6%				
Average number of FTE	6,618	5,917	4,763	701	1,154	11.8%	24.2%
Revenue per FTE (in '000 Euro)	79.9	83.2	87.0	(3.3)	(3.8)	(4.0%)	(4.4%)
Employee benefit expenses FTE (in '000 Euro)	43.6	45.5	46.0	(1.9)	(0.5)	(4.2%)	(1.1%)

All figures are presented on a Management basis, unless stated otherwise. For definitions refer to page 15.

Basis of accounting

The financial statements are presented in accordance with applicable law and International Financial Reporting Standards, as adopted by the European Union ('IFRS'). TMF Group's significant accounting policies are detailed in note 2 on pages 51 to 72 and those that are most critical and / or require the greatest level of judgement are discussed in note 3 on page 73.

Additionally, TMF Group presents certain financial measures that may be considered non-GAAP financial measures. While TMF Group believes these financial measures are appropriate and useful for investors, they are not presented in accordance with IFRS. TMF Group does not intend for these measures, or any piece of these measures, to represent any financial measure as defined by IFRS. Furthermore, TMF Group's calculations of these measures as presented may or may not be comparable to similarly titled measures used by other companies.

The following terms are used throughout the Financial Review:

- Management basis: with associates on a pro-forma fully consolidated basis;
- Statutory basis: as reported in the financial statements, which includes the associates using equity accounting;
- Adjusted: this includes the financial measure excluding the impact of one-off or specific items;
- Like-for-like: prior year figures are re-calculated against current year's foreign currency exchange rates and the contribution of all acquisitions and disposals for the mentioned period is excluded in the comparison between those two years;
- Gross profit: revenue less employee benefit expense of client servicing staff and other direct expenses such as sub-contracting costs, IT and travel expenses;
- Gross margin: Gross profit divided by total revenue;
- Adjusted net cash generated from operating activities: Cash generated from operations excluding cash flow from one-off or specific items; and
- Adjusted cash flow conversion: Adjusted net cash generated from operating activities, minus investments in property, plant and equipment and intangible assets divided by Adjusted EBITDA.

The number of clients and client entities excludes the Licensing & Collection business of Freeway Entertainment Group and the International Incorporations business in BVI.

Income statement (on a Management basis)

In millions of Euro	2016	2015	2014
Total revenue	528.9	492.0	414.3
Employee benefit expense	(288.7)	(269.0)	(219.1)
Rental and office expenses	(60.3)	(56.8)	(47.4)
Professional fees	(15.6)	(13.6)	(10.9)
Other expenses	(26.6)	(22.2)	(21.4)
Adjusted EBITDA	137.7	130.4	115.5
One-off or specific items	(22.2)	(20.6)	(30.5)
Depreciation, amortisation and impairment charges	(32.9)	(27.9)	(22.0)
Operating profit	82.6	81.9	63.0
Result on other financial investments	(2.5)	1.1	2.3
Net finance costs	(173.9)	(110.2)	(102.5)
Income tax expense	(18.6)	(6.6)	(9.4)
Result for the year from discontinued operations	-	(3.9)	(4.6)
Result for the year	(112.4)	(37.7)	(51.2)
Attributable to:			
Owners of the parent	(114.8)	(38.9)	(52.1)
Non-controlling interests	2.4	1.2	0.9
Result for the year	(112.4)	(37.7)	(51.2)

Operating results

Revenue

TMF Group's sole source of revenue is from the rendering of services. TMF Group provides services to clients on a time basis or based on a fixed price contract or a combination of both. The exception to this are services where TMF Group receives fees per transaction, such as fees for incorporating special purpose vehicles. TMF Group fixes the rates for its services locally based on local market conditions and local management determinations of acceptable rates.

The majority of clients (i) do not have long-term contracts with TMF Group, or (ii) have contracts that may be terminated on short notice at the client's convenience. However, TMF Group's view is that there is an element of client loyalty based on TMF Group's depth of knowledge about each client and the potentially high costs and execution risk of moving providers, resulting in generally high retention rates and behaviourally recurring revenue. Historically, the main reasons for client churn are liquidations, in-sourcing, clients exiting a market or moving to alternative providers. In 2016, the client retention rate was approximately 85% (2015: 86%).

Revenue from time and cost contracts is recognized at the contractual rates as time has been spent and direct expenses are incurred. Revenue from fixed price contracts is based on the services provided to the end of the reporting period as a proportion of the total services to be provided. This proportion is determined as a proportion of actual hours to the end of the reporting period to the total expected hours on the contract.

On a Management basis, revenue amounted to €528.9 million in 2016, an increase of 7.5% compared to €492.0 million in 2015. The following table sets out TMF Group's revenue for the years 2016, 2015 and 2014:

In millions of Euro	2016	% cons. Rev.	2015	% cons. Rev.	2014	% cons. Rev.	Growth 16-15	Growth 15-14	% Growth 16-15	% Growth 15-14
Total revenue (Management basis)	528.9		492.0		414.3		36.9	77.7	7.5%	18.8%
Geographical segments										
Benelux	126.9	24%	121.2	25%	126.9	31%	5.7	(5.7)	4.7%	(4.5%)
EMEA (excl. Benelux)	183.8	35%	166.3	34%	148.2	36%	17.5	18.1	10.5%	12.2%
Americas	107.1	20%	101.9	21%	71.8	17%	5.2	30.1	5.1%	41.9%
APAC	108.2	20%	99.2	20%	65.4	16%	9.0	33.8	9.1%	51.7%
Corporate *	2.9	1%	3.4	1%	2.0	0%	(0.5)	1.4	(14.7%)	70.0%
Service Lines										
Accounting & Tax	154.5	29%	147.0	30%	111.4	27%	7.5	35.6	5.1%	32.0%
HR & Payroll	85.0	16%	70.5	14%	50.5	12%	14.5	20.0	20.6%	39.6%
Corporate Secretarial	67.2	13%	61.2	13%	48.7	12%	6.0	12.5	9.8%	25.7%
Global Business Services	306.7	58%	278.7	57%	210.6	51%	28.0	68.1	10.0%	32.3%
Global Governance Services	121.3	23%	115.0	23%	120.6	29%	6.3	(5.6)	5.5%	(4.6%)
Family and Business Wealth Solutions	32.3	6%	32.6	7%	28.9	7%	(0.3)	3.7	(0.9%)	12.8%
Alternative Investments	68.6	13%	65.7	13%	54.2	13%	2.9	11.5	4.4%	21.2%
Trust & Corporate Services	222.2	42%	213.3	43%	203.7	49%	8.9	9.6	4.2%	4.7%

* Corporate includes the revenue of TMF Group clients that is not distributed to the regions.



Global reach
Local knowledge

All regions grew revenue in the year 2016, except for Corporate. The decrease in revenue in Corporate mainly stems from a decrease in central coordination of HR & Payroll Services.

As a result of TMF Group's global operations, a number of countries operate in currencies other than Euro. As a consequence, TMF Group is exposed to translation impacts as local currencies are translated into Euro. December 2015 revenue, restated using 2016 rates, results in a reduction of €18.6 million. The constant currency growth in the year 2016 is €55.5 million or 11.7%.

The growth also reflects the impact of six acquisitions (UCMS in Central Eastern Europe, Extor in Poland, Swain in Canada, Affiance in the Netherlands, Axiss in Cayman and client portfolio's in Ireland and Brazil in 2016 and Apriori in Brazil and Law Debenture Agency Solutions in UK in 2015; total effect of €15.5 million) and one disposal (TMF Ferri Minetti Pirredda S.r.l. in Italy; total effect of €(0.7) million). Adjusted for the acquisitions and the disposal and currency effect, the like-for-like revenue growth in the year 2016 is 8.9%.

Geographical segments

Benelux:

The revenue in Benelux increased by €5.7 million, or 4.7%, to €126.9 million in 2016, from €121.2 million in 2015. The revenue is € 0.4 million positively impacted by the acquisition of Affiance in the Netherlands. On a like-for-like basis adjusting for the acquisition, year-on-year growth was €5.4 million or 4.4%. The growth is primarily driven by an increase in Trust & Corporate Services in the Netherlands, due to more revenue from existing Global Governance Services clients.

The revenue per average FTE in the Benelux region decreased by €0.6 thousand, or 0.2%, to €251.7 thousand in 2016 from €252.3 thousand in 2015.

EMEA:

The revenue in the EMEA region increased by €17.5 million, or 10.5%, to €183.8 million in 2016, from €166.3 million in 2015. The revenue is €10.8 million positively impacted by the acquisitions of UCMS in Central Eastern Europe, Extor in Poland, the client portfolio in Ireland and Law Abenture Agency Solutions in UK (2015) and €0.7 million negatively impacted by the disposal in Italy. On a like-for-like basis in constant currency and adjusting for the acquisitions, year-on-year growth was €13.8 million or 8.8%. This growth is mainly driven by an increase in Global Business Services in UK, Spain, Poland, France and Germany and an increase in Trust & Corporate Services in Switzerland, UK and Ireland.

The revenue per average FTE in the EMEA region decreased by €10.0 thousand, or 9.5%, to €95.1 thousand in 2016 from €105.1 thousand in 2015. The decrease stems from the acquisitions of UCMS and Extor, which both generate a lower revenue per average FTE.

Americas:

The revenue in the Americas region increased by €5.2 million, or 5.1%, to €107.1 million in 2016, from €101.9 million in 2015. The revenue is €4.4 million positively impacted by the acquisitions of Swain in Canada, Axiss in Cayman and Apriori in Brazil (2015). On a like-for-like basis in constant currency and adjusting for the acquisitions, year-on-year growth was €12.4 million or 16.4%. This growth is mainly driven by an increase in Global Business Services in Argentina, Mexico, Brazil and Colombia and an increase in Trust & Corporate Services in Argentina and BVI.

The revenue per average FTE in the Americas region increased by €0.3 thousand, or 0.5%, to €63.6 thousand in 2016 from €63.3 thousand in 2015.



APAC:

The revenue in the APAC region increased by €9.0 million, or 9.1%, to €108.2 million in 2016, from €99.2 million in 2015. On a like-for-like basis in constant currency, year-on-year growth was €9.8 million or 9.9%. This growth is mainly driven by an increase in Global Business Services in almost all countries, most noticeable in China, Australia and Indonesia, and an increase in Trust & Corporate Services in Hong Kong.

The revenue per average FTE in the APAC region decreased by €0.1 thousand, or 0.1%, to €78.3 thousand in 2016 from €78.4 thousand in 2015.

Corporate:

The corporate revenue decreased by €0.5 million, or (14.7)%, to €2.9 million in 2016, from €3.4 million in 2015. The corporate revenue only relates to revenue on certain global clients that is not distributed to the regions.

Service Lines

TMF Group operates in two Service Lines:

- Global Business Services, further split into Accounting & Tax, HR & Payroll and Corporate Secretarial; and
- Trust & Corporate Services, further split into Global Governance Services, Family and Business Wealth Solutions and Alternative Investments.

Global Business Services

The revenue from Global Business Services increased by €28.3 million, or 10.0%, to €306.7 million in 2016, from €278.4 million in 2015. The like-for-like growth at constant currency and normalised for acquisitions and the disposal was €28.7 million, or 13.2%. The revenue growth stems mainly from growth in HR & Payroll Services in growth in many jurisdictions, most noticeable in Poland and Argentina, Accounting & Tax Services in Argentina, China, the Netherlands and Australia and Corporate Secretarial Services in Brazil, Spain and Indonesia.

Trust & Corporate Services

The revenue from Trust & Corporate Services increased by €8.9 million, or 4.2%, to €222.2 million in 2016, from €213.3 million in 2015. The like-for-like growth at constant currency and normalised for acquisitions was €11.8 million, or 5.7%. The revenue growth stems mainly from growth in Global Governance Services in the Netherlands and Luxembourg and Alternative Investments in Argentina, BVI, Ireland and UK.

Adjusted employee benefit expense

TMF Group's largest expense is its employee benefit expense, the majority of which relates to wages and salaries. On a Management basis, the Adjusted employee benefit expense increased in 2016 by €19.7 million, or 7.3%, to €288.7 million (2015: €269.0 million). Normalised for currency, acquisitions and the disposal, the like-for-like growth is €19.3 million or 7.7%. This growth is mainly due to the organic growth in staff.

On a Management basis, the average number of FTEs increased by 11.8% from 5,917 in 2015 to 6,618 in 2016. The acquisitions resulted in an increase in the average number of FTEs of 306. The average annualised Adjusted employee benefit expense per FTE in the period decreased to €43,623 (2015: €45,513).

Employee benefit expense consists of wages and salaries paid to employees, social security costs, pension costs related to defined contribution plans and defined benefit plans and various other employee benefit expenses. The following table shows a breakdown of the employee benefit expense for 2016, 2015 and 2014 on a Management basis:

In millions of Euro	2016	2015	2014	Growth 16-15	Growth 15-14	% Growth 16-15	% Growth 15-14
Wages and salaries	217.8	204.5	172.4	13.3	32.1	6.5%	18.6%
Social security costs	29.9	25.9	21.1	4.0	4.8	15.4%	22.7%
Other employee benefit expense	41.0	39.9	27.7	1.1	12.2	2.8%	44.0%
Employee benefit expense recharged to disposal group classified as held for sale	-	(1.3)	(2.1)	1.3	0.8	(100.0)%	(38.1)%
Total Adjusted employee benefit expense (Management basis)	288.7	269.0	219.1	19.7	49.9	7.3%	22.8%

Adjusted rental and office expenses

Rental and office expenses comprise the cost of operating our offices and include mainly rental, telecom, utilities and IT expenses. On a Management basis, Adjusted rental and office expenses increased by €3.5 million or 6.2% to €60.3 million in 2016 from €56.8 million in 2015. On a like-for-like basis in constant currency and adjusted for acquisitions the costs increased by €3.9 million or 7.9%. This is mainly explained by higher office rent and IT expenses partly associated with increased headcount in various countries in EMEA, Americas and APAC.

Adjusted professional fees

Professional fees represent the cost of sub-contractors, which are hired to provide services to TMF Group's clients, and costs of advisory companies in respect of audit, tax, legal and other consultancy services. On a Management basis, Adjusted professional fees increased by €2.0 million, or 14.7%, to €15.6 million from €13.6 million in 2015. On a like-for-like basis in constant currency and adjusted for acquisitions the costs increased by €1.1 million or 9.5%. This is mainly the result of an increase in audit fees and legal fees.

Adjusted other expenses

Other expenses comprise mainly of external sales and marketing expenses, travel, insurance, bad debt expense, banking fees and membership fees. On a Management basis, Adjusted other expenses increased by €4.4 million, or 19.8%, to €26.6 million from €22.2 million in 2015. On a like-for-like basis in constant currency and adjusted for acquisitions the costs increased by €4.7 million or 22.6%, mainly due to higher liability insurance premiums, contribution fees to local regulators or government bodies and bad debt expenses.

Adjusted EBITDA

On a Management basis, Adjusted EBITDA for 2016 amounted to €137.7 million, €7.3 million or 5.6% higher than 2015 (€130.4 million). On a like-for-like basis at constant currency and normalised for acquisitions and the disposal the Adjusted EBITDA increased by €11.9 million or 9.99% as organic growth in Benelux, EMEA, Americas and APAC was partly offset by an increase in corporate expenses.

Adjusted EBITDA margin for TMF Group decreased by 0.5% from 26.5% in 2015 to 26.0% in 2016.

The following tables set out TMF Group's Adjusted EBITDA per geographical segment and the Gross profit per service line for the years 2016, 2015 and 2014 on a Management basis:

In millions of Euro	2016	Adjusted EBITDA margin	2015 *	Adjusted EBITDA margin	2014 *	Adjusted EBITDA margin	Growth 16-15	Growth 15-14	% Growth 16-15	% Growth 15-14
Geographical segments										
Benelux	67.8	53.4%	66.4	54.8%	73.8	58.2%	1.4	(7.4)	2.1%	(10.0%)
EMEA (excl. Benelux)	69.4	37.8%	63.8	38.4%	56.1	37.9%	5.6	7.7	8.8%	13.7%
Americas	34.7	32.4%	32.7	32.1%	24.1	33.6%	2.0	8.6	6.0%	35.7%
APAC	37.1	34.3%	31.5	31.7%	17.8	27.1%	5.6	13.7	17.8%	77.0%
Corporate expenses	(71.3)	-	(64.0)	-	(56.3)	-	(7.3)	(7.7)	11.4%	13.7%
Total EBITDA	137.7	26.0%	130.4	26.5%	115.5	27.9%	7.3	14.9	5.6%	12.9%
(Management basis)										
*) In 2016, the costs of all central bonus schemes are presented in the Corporate headquarter. 2015 and 2014 comparable figures have been adjusted to reflect this change.										

In millions of Euro	2016	Direct margin	2015 **	Direct margin	2014 **	Direct margin	Growth 16-15	Growth 15-14	% Growth 16-15	% Growth 15-14
Service Lines										
Accounting & Tax	85.6	55.4%	79.9	54.4%	61.6	55.8%	5.7	18.3	7.1%	29.7%
HR & Payroll	50.2	59.1%	40.7	57.7%	28.5	58.0%	9.5	12.2	23.3%	42.8%
Corporate Secretarial	46.4	69.0%	41.9	68.4%	33.3	68.4%	4.5	8.6	10.7%	25.8%
<i>Global Business Services</i>	<i>182.2</i>	<i>59.4%</i>	<i>162.5</i>	<i>58.3%</i>	<i>123.4</i>	<i>59.3%</i>	<i>19.7</i>	<i>39.1</i>	<i>12.1%</i>	<i>31.7%</i>
Global Governance Services	86.2	71.1%	81.3	70.7%	87.7	72.7%	4.9	(6.4)	6.0%	(7.3%)
Family and Business Wealth Solutions	22.8	70.6%	21.9	67.0%	19.4	67.8%	0.9	2.5	4.1%	12.9%
Alternative Investments	50.2	73.2%	49.4	75.2%	38.0	70.8%	0.8	11.4	1.6%	30.0%
<i>Trust & Corporate Services</i>	<i>159.2</i>	<i>71.6%</i>	<i>152.6</i>	<i>71.5%</i>	<i>145.1</i>	<i>71.5%</i>	<i>6.6</i>	<i>7.5</i>	<i>4.3%</i>	<i>5.2%</i>
Gross profit *	341.4	64.5%	315.1	64.0%	268.5	65.3%	26.3	46.6	8.3%	17.4%
Indirect expenses	(203.7)	-	(184.7)	-	(153.0)	-	(19.0)	(31.7)	10.3%	20.7%
Total Adjusted EBITDA	137.7	-	130.4	-	115.5	-	7.3	14.9	5.6%	12.9%
(Management basis)										
*) The gross profit of the Service Lines consists of revenue and direct expenses. Direct expenses include employee benefit, IT and travel expenses of service line staff and sub-contractors costs. Indirect expenses include the expenses of all support departments and expenses that are not allocated to service Lines or support departments (rental & office expenses, professional fees except sub-contractor costs and other expenses except IT and travel expenses of service line staff).										
**) In 2016, all corporate service line staff is considered indirect staff. The 2015 and 2014 comparable figures have been adjusted to reflect this change.										



Benelux:

Adjusted EBITDA increased by €1.4 million, or 2.1%, to €67.8 million in 2016 from €66.4 million in 2015. The acquisition had only minimal impact on the growth. On a like-for-like basis normalised for the acquisition, Adjusted EBITDA increased by €1.4 million, or 2.1%. This increase is primarily a result of the Netherlands (higher revenue, partly offset by higher employee benefit expenses and liability insurance), partly offset by a decrease in EBITDA in Luxembourg (higher employee benefit expenses compensated by higher revenue). The Adjusted EBITDA margin in the region decreased to 53.4% in 2016 from 54.8% in 2015.

EMEA:

Adjusted EBITDA increased by €5.6 million, or 8.8%, to €69.4 million in 2016 from €63.8 million in 2015. The acquisitions had a positive impact of €1.9 million and the disposal had a negative impact of €0.2 million. On a like-for-like basis at constant currency and normalised for the acquisitions and the disposal, Adjusted EBITDA increased by €6.1 million, or 9.9%. This growth stems mainly from Switzerland, Poland, Ireland and France. The growth is explained by higher revenue, partly offset by higher employee benefit expense, higher rental and office costs and liability insurance. The Adjusted EBITDA margin in the region decreased to 37.8% in 2016 from 38.4% in 2015.

Americas:

Adjusted EBITDA increased by €2.0 million, or 6.0%, to €34.7 million in 2016 from €32.7 million in 2015. The acquisitions had a positive impact of €0.5 million. On a like-for-like basis at constant currency and normalised for the acquisitions, Adjusted EBITDA increased by €5.8 million, or 22.6%. This growth stems mainly from Argentina, BVI and Chile. The growth is explained by higher revenue, partly offset by higher employee benefit expense and higher rental and office costs. The Adjusted EBITDA margin in the region increased to 32.4% in 2016 from 32.1% in 2015.

APAC:

Adjusted EBITDA increased by €5.6 million, or 17.8%, to €37.1 million in 2016 from €31.5 million in 2015. On a like-for-like basis at constant currency, Adjusted EBITDA increased by €5.7 million, or 18.3%. This growth stems mainly from China, Hong Kong, Indonesia and Australia. The growth is explained by higher revenue, partly offset by higher employee benefit expense. The Adjusted EBITDA margin in the region increased to 34.3% in 2016 from 31.7% in 2015.

Corporate expenses:

The majority of corporate expenses relate to Group operating costs that are managed centrally for consistency and effectiveness reasons. The Adjusted corporate expenses increased by €7.3 million, or 11.4%, to €71.3 million in 2016 from €64.0 million in 2015, as a result of investment in Operations, IT and HR staff, higher office rent associated with corporate staff and an increase in professionals fees due to office related consultancy fees.

Outlook 2017

TMF Group intends to continue to grow organically and to expand through mergers and acquisitions in 2017. To drive this growth, the average number of FTE is expected to grow as well.

TMF Group currently intends to continue to invest in internally generated software and property, plant and equipment in 2017. These investments can take place within the current borrowing facilities. In case of larger-scaled acquisitions TMF Group will assess if additional borrowing facilities are required.



One-off or specific items

On a Management basis, one-off or specific items include acquisition, litigation, redundancy and restructuring costs. One-off or specific items amounted to €22.2 million in 2016, compared to €20.6 million in 2015.

The 2016 costs relate primarily to group transaction and monitoring costs, acquisition and integration expenses especially with respect to Apriori and UCMS / Extor, termination fees related to senior staff due to restructuring, restructuring costs in Jersey, BVI and Cayman and costs with respect to legal matters.

The 2015 costs relate primarily to costs in respect of the acquisition and integration activities in Brazil, integration costs of the KCS business in APAC, restructuring costs in Benelux and Cayman, termination fees related to senior staff due to restructuring, costs with respect to group transaction and monitoring costs and costs with respect to legal matters.

Depreciation, amortisation and impairment charges

On a Management basis, depreciation amounted to €9.3 million in 2016 (2015: €8.8 million). The increase is due to an increase of property, plant and equipment from €26.3 million at 31 December 2015 to €29.6 million at 31 December 2016 on a Management basis. The increase in property, plant and equipment stems mainly from the acquisitions and investment in IT data centres.

On a Management basis, amortisation amounted to €23.6 million (2015: €19.1 million). The amortisation of 2016 consists of €12.0 million (2015: €7.2 million) amortisation of software and €11.6 million (2015: €12.0 million) due to acquisition related intangible assets other than goodwill. The increase in the amortisation of software stems mainly from higher investment in internally generated software and an increase in amortisation of licenses due to more staff. Acquisition related intangible assets included in the balance sheet at 31 December 2016 on a Management basis amount to €545.3 million (2015: €537.9 million) for goodwill and €139.6 million (2015: €129.4 million) for other acquired intangibles.

Goodwill is not amortised. In 2016, 2015 and 2014 there has been no impairment charge on the goodwill included in the accounts. Also refer to note 17 on page 108 to 111.

Result on other financial investments

On a Management basis, the result on other financial investments amounted to a loss of €2.5 million in 2016, compared to an income of €1.1 million in 2015.

The loss in 2016 stems from the disposal in Italy and a change in the fair value of the investment in Custom House Group and the associated deferred consideration payable, partly compensated by an income on deferred consideration as a result of revised estimates of contingent considerations.

The income in 2015 stems mainly from income on deferred consideration as a result of revised estimates of contingent considerations.

Net Finance costs

On a Management basis, financing income for 2016 was €2.4 million (2015: €8.9 million), finance costs were €178.5 million (2015: €112.2 million) and net foreign exchange movements led to a gain of €2.2 million (2015: loss of €6.9 million) resulting in net finance costs of €173.9 million in 2016 (2015: €110.2 million). The increase in net finance expenses is mainly explained by the reversal of accrued interest in prior years on loans receivable from TMF Group HoldCo B.V., break-up fees relating to the early repayment of the secured loan notes and an increase in interest expense on loans and borrowings from TMF Group HoldCo B.V., partly compensated by a net foreign exchange movements.

In 2016, the net foreign exchange result mainly relate to a positive net foreign exchange result on US Dollar bank overdraft and receivables with respect to the associate, partly offset on exchange result arising on intercompany recharges between a euro denominated subsidiary and foreign currency denominated subsidiaries of TMF Group Holding B.V. In 2015 and 2014, the net foreign exchange result mainly arose on US Dollar bank overdrafts.

On a Management basis and excluding the reversal of accrued interest on loans receivable from TMF Group HoldCo B.V., TMF Group's average cost of gross borrowings in 2016 increased by 1.5% to 11.4% (2015: 9.9%). This is mainly explained by break-up fees relating to the early repayment of the secured loan notes and a positive result from the interest rate swaps in 2015.

Result from discontinued operations

For 2016 there is no result from discontinued operations. (2015: loss of €3.9 million). This is further discussed in note 25 on page 126 to 128.

Taxation

On a Management basis, income tax expense increased from €6.6 million in 2015 to €18.6 million in 2016. The increase stems from an increase in taxable profits in tax paying countries, a negative adjustment on prior years' income tax in Jersey and Spain and a positive adjustment on prior years' income tax in Luxembourg and USA in 2015.

Potential tax assets in respect of tax losses carried forward of €96.0 million (2015: €77.0 million) have not been recognized, as their utilization is not considered probable at this time given TMF Group's capital structure. This is further discussed in note 20 on page 119 to 122.

Non-controlling interests

On a Management basis, the profit attributable to non-controlling interests increased from €1.2 million to €2.4 million, which includes the non-controlling interest in the Brazilian regulated business and the non-controlling interest in the Freeway Entertainment Group.

Net result for the year

As a result of the foregoing factors, the loss for the year increased by €74.7 million or 198.1% to €112.4 million from €37.7 million loss in 2015 mainly due to an increase in net finance costs and income tax expense, partly compensated by an increase in Adjusted EBITDA. In 2016 the loss was impacted by redundancy and restructuring costs of €16.8 million. In 2015, the loss was impacted by €11.8 million of redundancy and restructuring costs.

Fair value

The fair value of intangible assets acquired as part of a business combination, financial instruments that are not traded in an active market and the investment in the Custom House Group are determined using valuation techniques, such as estimated discounted cash flows. The fair value attributable to client lists or relationships at the date of acquisition is determined by discounting the expected future cash flows to be generated from that asset using the risk Adjusted weighted average cost of capital for TMF Group. This amount is included in intangible assets as "client lists" and these are amortised over the estimated useful life on a straight-line basis. Amortisation periods are business stream dependent and vary from five to fifteen years. No values are attributed to internally generated client lists or relationships.

Cash flow

The primary KPI of management for cash generation is the percentage of Adjusted EBITDA converted into cash. Adjusted cash flow conversion is calculated as Adjusted cash generated from operations minus the investment in property, plant and equipment and intangible assets divided by Adjusted EBITDA. In 2016 an Adjusted cash flow conversion rate of 52% was achieved, compared to 76% in 2015, mainly as a result of an increase in working capital, negative impact from changes in foreign currency and more income tax paid.

The following table sets out a breakdown of the cash flow for the years 2016, 2015 and 2014 on a Statutory basis:

in millions of Euro	2016	2015	2014	Growth 16-15	Growth 15-14	% Growth 16-15	% Growth 15-14
Results from operating activities before depreciation, amortisation, impairment changes and one-off or specific items	136.0	129.0	115.5	7.0	13.5	5.4%	11.7%
Retirement benefit obligations	(0.6)	(0.4)	(3.8)	(0.2)	3.4	50.0%	(89.5%)
Changes in working capital	(13.5)	4.6	1.2	(18.1)	3.4	(393.5%)	283.3%
Changes in foreign currency	(2.6)	3.6	(1.8)	(6.2)	5.4	(172.2%)	N/A
Cash generated from operations before one-off or specific items and income tax	119.3	136.8	111.1	(17.5)	25.7	(12.8%)	23.1%
Income tax paid	(23.4)	(14.6)	(14.6)	(8.8)	-	60.3%	-
Net cash generated from operating activities (excluding cash flow from one-off or specific items)	95.9	122.2	96.5	(26.3)	25.7	(21.5%)	26.6%
Net cash from one-off or specific items	(25.6)	(33.8)	(18.5)	8.2	(15.3)	(24.3%)	82.7%
Net cash generated from operating activities	70.3	88.4	78.0	(18.1)	10.4	(20.5%)	13.3%
Net cash (used in) / generated from investing activities	(54.4)	(51.1)	(74.1)	(3.3)	23.0	6.5%	(31.0%)
Net cash (used in) / generated from financing activities	(44.2)	(45.4)	(4.8)	1.2	(40.6)	(2.6%)	845.8%
Net increase / (decrease) in cash and cash equivalents	(28.3)	(8.1)	(0.9)	(20.2)	(7.2)	249.4%	(800.0%)
<i>Adjusted cash flow conversion</i>	52%	76%	69%				



Adjusted cash generated from operations

The Adjusted cash generated from operations decreased by €17.5 million to €119.3 million in 2016 from €136.8 million in 2015, mainly as a result of an increase in working capital combined with a negative impact from changes in foreign currency, partly compensated by an increase in the result from operations before depreciation, amortisation, impairment charges and one-off or specific items. The increase in working capital is mainly explained by a less positive cash inflow on trade receivables in various countries in EMEA, most noticeable in Jersey and Luxembourg, an increase in prepaid expenses on office rent and liability insurance and a smaller increase in trade payables.

Income tax paid

The income tax paid increased by €8.8 million to €23.4 million in 2016 from €14.6 million in 2015. This is mainly due to more tax paid in Spain, Hong Kong, Luxembourg and Mexico.

Net cash from one-off or specific items

The net cash outflow regarding one-off or specific items decreased by €8.2 million to €25.6 million in 2016 from €33.8 million in 2015, mainly as a result higher payment of redundancy and restructuring costs.

Net cash (used in) / generated from investing activities

The net cash from investing activities increased by €3.3 million to €54.4 million in 2016 from €51.1 million in 2015. This is mainly due to a higher cash outflow on acquisitions.

Net cash (used in) / generated from financing activities

The net cash from financing activities decreased by €1.2 million to an outflow of €44.2 million in 2016 from an outflow of €45.4 million in 2015. This is mainly due to higher net proceeds from borrowings, partly offset by higher interest paid.

Financing and treasury activities

TMF Group's treasury function is responsible for ensuring the availability of cost effective financing, managing TMF Group's financial risk arising from currency, interest rate volatility and counterparty credit. Treasury is not a profit centre and is not permitted to speculate in derivative financial instruments. The treasury policies are set by senior management. Treasury is subject to controls appropriate to the risks it manages.

TMF Group's activities expose it to a variety of financial risks: market risk (including currency risk and cash flow interest rate risk), credit risk and liquidity risk. TMF Group's overall financial risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on TMF Group's financial performance.

Financial risk management is carried out by the central treasury function under instruction and with approval of senior management. TMF Group's treasury function identifies, evaluates and hedges (where considered necessary) financial risks in close cooperation with TMF Group's operating units. Management provides guidelines for overall financial risk management, as well as policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments and investment of excess liquidity.

Refer to the risk paragraph starting on page 29 and to note 4 for further details on financial risk management.

Financing

TMF Group's primary sources of finance are intercompany lending from TMF Group HoldCo B.V. and secured bank borrowings provided by a syndicate of banks. These senior secured bank borrowings were drawn on 14 October 2016 and 2 December 2016, after which on the same dates respectively the senior secured loan notes and senior loan notes were fully repaid. In addition to the secured bank borrowings, TMF Group has a revolving credit facility. Of this €90.0 million revolving credit facility, at 31 December 2016, €42.9 million is drawn and €13.4 million is allocated for guarantees and ancillary facilities.

The following tables sets out TMF Group's loan facilities:

In thousands of Euro	Original available amount	Drawn at 31.12.16	Guarantees issued at 31.12.16	Expiry date	Tenure in years	Repayment	Margin	Margin ratchet
Secured bank borrowings	660,000	660,000	-	2023	7 years	Bullet	Euribor (minimal 0.00%) + 4.00%	Yes *
Unsecured related party loans	551,520	551,520	-	2024	12 – 16 years	Bullet	6.26% - 16%	No
Revolving credit facility	90,000	42,900	16,098	2022	6 years	Bullet	Euribor +3.75%	Yes *

*) Margin on the secured bank borrowings and the revolving credit facility will decrease if net third party debt to Adjusted EBITDA ratio would decrease to 3.9 or below. The minimal margin on the secured bank borrowings is Euribor + 3.75% at a net third party debt to Adjusted EBITDA ratio of 3.9. The minimal margin on the revolving credit facility is Euribor + 3.00% at a net third party debt to Adjusted EBITDA ratio of 3.4.

Capitalization

On a Statutory basis, the following table sets out TMF Group's consolidated cash, total indebtedness, shareholders' funds, total capitalization and net debt as of December 2016, 2015 and 2014:

In millions of Euro	2016	2015	2014	Growth 16-15	Growth 15-14	% Growth 16-15	% Growth 15-14
Cash and Cash equivalents	46.0	75.4	82.4	(29.4)	(7.0)	(39.0%)	(8.5%)
Senior bank loans	660.0	-	-	660.0	-	100%	-
Senior secured loan notes	-	450.0	450.0	(450.0)	-	(100%)	-
Senior notes	-	195.0	195.0	(195.0)	-	(100%)	-
Revolving credit facility	42.9	29.3	-	13.6	29.3	46.4%	-
Other loans	5.8	7.8	26.4	(2.0)	(18.6)	(25.6%)	(70.5%)
Total third party debt	708.7	682.1	671.4	26.6	10.7	3.9%	1.6%
Subordinated Shareholder Funding	551.5	484.3	425.7	67.2	58.6	13.9%	13.8%
Total equity attributable to owners of the parent	(368.9)	(251.6)	(229.9)	(117.3)	(21.7)	46.6%	9.4%
Total capitalization	891.3	914.8	867.2	(23.5)	47.6	(2.6%)	5.5%
Net third party debt	662.7	606.7	589.0	56.0	17.7	9.2%	3.0%
Total third party debt / Adjusted EBITDA *	5.17	5.24	5.70	(0.07)	(0.46)	(1.3%)	(8.1%)
Net third party debt / Adjusted EBITDA *	4.83	4.66	5.00	0.17	(0.34)	3.6%	(6.8%)

*) Adjusted EBITDA with the full year impact of acquisitions and disposal.

The figures are presented on a Statutory basis. The third party debt excludes capitalized finance costs, long-term supply arrangements, advance client payments, deferred consideration and subordinated shareholder funding.

The Net third party debt excludes capitalized finance costs, long-term supply arrangements, advance client payments, deferred consideration and subordinated shareholder funding.

During 2016, 2015 and 2014, TMF Group complied with its banking covenants. Financial covenants are only applicable for the revolving credit facility. The only financial covenant under the revolving credit facility relates to the ratio of Net Debt to Adjusted EBITDA, with full year impact of acquisitions and disposal. The ratio in the covenant is 7.6, as such there is sufficient headroom in place.

Foreign currency

TMF Group has many foreign subsidiaries that are exposed to various currencies. Treasury policy is to manage significant balance sheet translation risks in respect of net operating assets and profit denominated in foreign currencies. The methods adopted are the use of borrowings denominated in foreign currencies to the extent that cash and debt requirements allow.

On a Statutory basis, exchange rate differences on the translation of foreign operations amounted to a loss of €5.1 million (2015: €17.7 million profit) as shown in the consolidated statement of comprehensive income. In the consolidated income statement a net loss of €40 thousand (2015: 5.0 million loss) was recorded on the retranslation of net debt.



Global reach
Local knowledge

Cash management

TMF Group's treasury function monitors cash balances on a daily basis. Appropriate action is taken to optimize interest costs while at the same time safeguarding sufficient liquidity. TMF Group continues to review opportunities to improve the efficiency of its cash management.

Pensions

TMF Group mainly operates defined contribution pension schemes. The Netherlands was the only territory where the group operated defined benefit pension schemes with potential significant impact on TMF Group's figures. This defined benefit pension scheme ended at 31 December 2014 and was replaced by a defined contribution pension scheme. As part of the new pension scheme in the Netherlands it was agreed that TMF Group will contribute a fixed percentage of salary for all active staff employed at 31 December 2014 to be used for indexation of pension benefits up to 2014. This scheme qualifies as a defined benefit scheme, but has limited impact on TMF Group's figures since it has been fully provided for. Refer also to note 32 on page 138 to 141.

Provisions

TMF Group mainly has provisions in respect of legal cases and restructuring costs. The expected legal costs in respect of legal cases are provided for insofar that they are not covered by insurance. A description of contingent liabilities with respect to legal cases is given in note 37 on page 144. The restructuring provision mainly arose from the disposal of the Fund Services business, an onerous office lease and expected remediation costs in Jersey.

Risks

TMF Group's business is subject to risks and uncertainties. Risk management ensures that TMF Group maintains a considered risk / reward balance in its operations, with consistent and controlled measures in place. TMF Group accepts a calculated amount of risk if there is a high probability that any new plan or action will contribute to the achievement of TMF Group's goals.

The risks that have the greatest potential to affect the achievement of TMF Group's strategic objectives are referred to as the "principal risks". The principal risks TMF Group faces are disclosed in the following section, including certain actions to mitigate these risks. TMF Group deploys mitigation actions but these may not be successful. If these risks materialise or are not successfully mitigated, TMF Group's cash flow, operating results, financial position, business and reputation could be materially adversely affected. The risk overview may not include all risks that could ultimately affect TMF Group. Some risks are not yet known to TMF Group or are currently believed not to be material.

On a continuous basis TMF Group evaluates to which extent risk management procedures need to be adjusted to appropriately mitigate risk. In 2016 an Enterprise Risk Management program ("ERM") was initiated with the objective to further develop TMF Group's ERM framework, approach and capability, building on the existing activities that take place for managing risk at corporate level.



Global reach
Local knowledge

1. Unable to attract and retain talent (Strategic)

Risk Description: TMF Group is dependent on its ability to retain and attract the key people it needs to execute its strategy.

A higher turnover rate among employees could potentially increase recruitment and training costs and could materially adversely challenge the quality of services TMF Group provides to clients.

Planned controls and mitigations: TMF Group continues to evolve and execute a competitive Employee Value Proposition and recruit talent and invest in personal development of people.

The results of the 2016 staff survey showed improvement in the overall staff engagement, giving confirmation that the initiatives launched in previous periods to address the concerns of staff are having beneficial impact.

In 2016, the staff turnover was 20%.

2. Unable to acquire or integrate new businesses (Strategic)

Risk Description: Since TMF Group's formation in 1988, it has grown significantly through acquisitions and organic growth. Going forward, acquisitions will continue to be an important driver of growth. Current uncertainties in the availability of appropriate targets and their successful integration into the organisation could mean TMF is unable to acquire businesses required to achieve strategic objectives.

Planned controls and mitigations: TMF Group has a merger and acquisition function that possess sufficient experience to scan the market for potential acquisition candidates and manage the M&A process as outlined in the M&A Sourcing and Execution Playbook. TMF Group also has an integration team as well as procedures in place to integrate new acquisitions in the business.

All M&A activity is required to fully comply with the TMF Group M&A Sourcing and Execution Playbook requirements.

In 2016, TMF Group acquired businesses in the Netherlands, EMEA and Americas with annualized revenue of €20.1 million.

3. Changing market dynamics and regulation (Strategic)

Risk Description: Significant changes and uncertainties in the regulatory environment, other legislative or market changes or TMF Group's potential inability to successfully innovate, develop and market new products may have a material adverse effect on TMF Group's business.

Planned controls and mitigations: TMF Group has dedicated specialised teams that monitor, track and analyse developments of the regulatory and competitive landscape closely to identify new threats and opportunities.

4. Capability to deliver client requirements (Operational)

Risk Description: TMF Group's revenue and revenue growth are dependent on its ability to retain clients, introduce new services and attract new clients in each of its businesses. Increasing sales volumes and ongoing evolution in client demand may pressure TMF Group's ability to continue to consistently meet the expected quality and service levels of its clients, possibly resulting in negative margin effects and / or erosion of the client base.

Planned controls and mitigations: TMF Group has a diversified client base, with a limited impact of concentration of clients. TMF Group has implemented a system for continuously monitoring client satisfaction and service quality. The Client Continuous Improvement Programme continues to grow; in 2016 clients in over 67 countries received an annual survey. This feedback has enabled us to implement a series of improvement initiatives ensuring we continuously evolve to meet our client's needs. The programme will be extended with a survey of intermediaries in 2017.



Global reach
Local knowledge

Global Client Services has launched a dedicated team to support and facilitate large multi-jurisdictional clients with standardised and streamlined processes.

In 2016, the retention rate of clients was approximately 85%.

5. Significant changes in the competitive business environment (Operational)

Risk Description: Any significant changes in TMF Group's competitive business environment may affect TMF Group's ability to compete effectively for current and potential clients, and consequently its results of operations and financial condition may be adversely affected.

Planned controls and mitigations: The strong relationship with clients and the focus on providing value added services creates a competitive advantage compared to new parties entering the market. TMF Group keeps investing in quality of service and client satisfaction to maintain this competitive advantage.

6. Compliance (Legal & Compliance)

Risk Description: Unethical and / or fraudulent activities perpetrated by our employees or third parties, or a regulatory breach, could expose TMF to significant financial loss, legal sanctions (including potential loss of licence to operate) and reputational damage.

Planned controls and mitigations:

TMF Group maintains a 'zero tolerance' regime for any employee who knowingly breaches any laws or regulations, with all such actions reported to the Board of Directors, and potentially resulting in disciplinary action up to and including dismissal.

All staff and third parties, including subcontractors and joint ventures where TMF has operational control, are required to operate in accordance with TMF Group's Code of Conduct, including global communication and mandatory training programs to heighten compliance awareness.

TMF Group companies will comply with the higher of local regulatory / legislative requirements or TMF Group compliance policies.

7. Legal claims (Legal and compliance)

Risk Description: TMF Group may be adversely affected by current, potential and pending legal or administrative proceedings initiated, or to be initiated, against it and any resulting judgments, settlements and orders rendered by competent authorities; such proceedings may increase during periods of economic downturn.

Planned controls and mitigations: TMF Group has compliance and operating policies and client acceptance procedures in place to limit future legal claims. TMF Group maintains appropriate insurance to provide cover against such claims. TMF Group also has a highly educated and experienced group legal team.

Legal claims did not have a significant impact on TMF Group's results in 2016, however premiums for liability insurance increased compared to 2015.



Global reach
Local knowledge

8. Dependence on Benelux (Financial)

Risk Description: TMF Group generates a relatively large share of its revenue in the Benelux region, which mainly consists of offices in Netherlands and Luxembourg. Any significant change in client demand for TMF Group's services in Benelux could have a significant adverse effect on TMF Group's business and financial condition.

Planned controls and mitigations: Although a significant portion of the revenue is produced by the operations in Benelux, this revenue is generated by clients from all over the world seeking to use TMF Group's services in the Benelux to operate their international corporate structures.

Due to growth of other regions and decrease in revenue in the Netherlands, the relative dependence of Benelux decreased from 25 % of TMF Group's revenue in 2015 to 24% in 2016. It is expected that the dependence of Benelux will further decrease in 2017 due to higher growth in other regions.

9. Trade protectionism / Geopolitical factors (Operational)

Risk Description: TMF Group is subject to political and legal dynamics in the countries in which it operates. Some of the countries in which TMF Group operates may lack reliable legal and regulatory systems.

Increasing protectionism and geopolitical uncertainties in key operating and growth markets for TMF Group may depress macro-economic performance (GDP growth), depressing clients' levels of business activity and investment in those locations.

Planned controls and mitigations: TMF Group has a robust regulatory compliance framework, including a Code of Conduct. The Code of Conduct includes details of our Anti-Corruption and Anti-Bribery and Policy.

TMF Group monitors its competitive landscape, identifying new threats and opportunities, including changes to the macro-economic, regulatory or political environment which could potentially affect TMF Group's performance.

The impact of geopolitical factors on TMF Group's operations in 2016 was limited.

10. Technology innovation risk (Operational)

Risk Description: Advances and changes in the technology environment in which TMF Group's services are delivered that are not proactively exploited, may lead to significant impact to achieve and sustain a competitive advance in services and processes.

Planned controls and mitigations: In the last years TMF Group has focussed on the investment in IT, which will continue in the next years. In 2016, the cash outflow from investments in software, licenses and equipment for an amount of €19.6 million.

11. Information Security Management (Operational)

Risk Description: There is a risk that TMF Group is the target of attempts to gain unauthorized access to its IT systems and data.

The nature and size of the significant inherent information security risks that the industry faces may result in loss of or unauthorized use of sensitive and confidential information.

Planned controls and mitigations: TMF Group has a continually improving IT security and data protection framework in place.

All staff are required to complete the annual information security awareness training programme.



Global reach
Local knowledge

In 2016, TMF Group achieved ISO / IEC 27001:2013 accreditation across 87 offices, demonstrating its adherence to the highest international standards of data security and information management.

12. Reliance of third parties (Operational)

Risk Description: TMF Group works with and relies on third party sub-contractors (typically, where TMF Group enters into master service agreements to provide client service in jurisdictions where TMF Group does not have an office). Potential failure of a third party (including joint ventures and suppliers) to deliver services to agreed specification could lead to our inability to fulfil client requirements, resulting in penalties, loss of client contracts and reputational damage.

Planned controls and mitigations:

TMF Group performs due diligence for all potential partners prior to contracting to ensure robust financial and operational resilience and their alignment with TMF Group standards.

13. Exchange control restrictions (Financial)

Risk Description: Exchange control restrictions or other restrictions regarding the repatriation of funds from certain countries in which TMF Group operates (including regulatory capital restrictions) could hinder its ability to make foreign investments and procure foreign denominated financings.

Planned controls and mitigations: TMF Group regularly repatriates cash to avoid high cash balances accumulating in local offices. In countries with exchange control restrictions TMF Group finances as much as possible with local loans. This limits the impact of potential changes in exchange control restrictions. At 31 December 2016, cash and cash equivalents of €5.6 million, especially held in China, Argentina, South Africa and Ukraine, are subject to local exchange control regulations.

14. Foreign currency exchange risk (Financial)

Risk Description: TMF Group operates internationally and is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the US Dollar and related currencies. In several markets client contracts are denominated in Euro or US Dollars although this is not the functional currency in these markets. Foreign exchange risk arises from future commercial transactions, recognized assets and liabilities and investments in foreign operations.

Planned controls and mitigations: Currency exposure arising from the net assets of TMF Group's foreign operations is managed primarily through limiting the net assets in foreign operations to the extent possible. Furthermore, TMF Group aims as much as possible to invoice revenue in local currency to align with the cost base. No further hedging of foreign exchange risk takes places.

As at 31 December 2016, if Euro had strengthened / weakened by 5% against the US Dollar with all variables held constant, the result for the year would have been €1.6 million lower / higher, mainly due to operating results in USD.

15. Interest rate risk (Financial)

Risk Description: Interest rate risk is the risk that unexpected interest rate changes negatively affect TMF Group's results, cash flows and equity. TMF Group's interest rate risk mainly arises from long-term borrowings. At 31 December 2016, the Group's intercompany lending from TMF Group HoldCo B.V. is at fixed interest rates and the external borrowings at variable interest rates for the greater part linked to Euribor.

Planned controls and mitigations: It is TMF Group's policy to mitigate the effects of interest rate volatility on its results, cash flows and balance sheet within certain boundaries.



Global reach
Local knowledge

At 31 December 2016, if market interest rates had been 100 basis points higher / lower with all other variables held constant, then the result for the year would have been €7.7 million lower / higher.

16. Accounting estimate risk (Financial)

Risk Description: TMF Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, rarely equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are:

- Goodwill impairment analysis;
- Impairment of trade receivables;
- Provisions; and
- Valuation of investments and deferred consideration.

Planned controls and mitigations: TMF Group has a highly educated and experienced group finance team, reporting directly to the Chief Financial Officer. This group finance team is primarily responsible for making significant accounting estimates. Input from other departments within TMF Group is used to the extent relevant. For the valuation of investments and deferred consideration advice of external experts is asked.

Re-evaluation of the accounting estimates regarding goodwill impairment, impairment of trade receivables and provisions had no significant impact on TMF Group's result for 2016. The valuation of investments and deferred consideration led to a loss on other financial investments of €1.2 million in 2016.

Refer also to note 3 on page 73.

Going concern

These consolidated financial statements have been prepared under the going concern convention. As at 31 December 2016, TMF Group has a negative equity. The results for the years ended on 31 December 2014, 2015 and 2016 were also negative. However, the cash generated from operations was positive in these three years. In addition, TMF Group was able to refinance its external loans and borrowings in 2016. A major part of the financing is of a long-term nature and TMF Group expects to be able to refinance these loans after maturity. Therefore and on the basis of current cash flow projections and available facilities, the Board of Directors is confident that it has a reasonable expectation that TMF Group has adequate resources to continue in operational existence for the foreseeable future. For this reason, it continues to adopt the going concern basis in preparing the financial statements.

Gordon Stuart

Chief Financial Officer



Global reach
Local knowledge

Signatures to TMF Group's consolidated financial statements

The Board of Directors have today discussed and approved these Consolidated Financial Statements for 2016 of TMF Group Holding B.V. ('TMF Group'). These Consolidated Financial Statements have been prepared in accordance with International Financial Reporting Standards as adopted by the European Union ('IFRS').

In our opinion, the Consolidated Financial Statements give a true and fair view of TMF Group's financial position at 31 December 2016 and of the results of the group's operations and its cash flows for the year ended 31 December 2016.

The Consolidated Financial Statements are presented for approval at the Annual General Meeting on 14 April 2017.

G.M. Stuart

M.C. van der Sluijs – Plantz

J.L.H. Winnubst

C. Fransen

Amsterdam, 14 April 2017



Global reach
Local knowledge

Independent auditor's report

To: the general meeting of TMF Group Holding B.V.

Report on the financial statements 2016

Our opinion

In our opinion:

- the accompanying consolidated financial statements give a true and fair view of the financial position of TMF Group Holding B.V. as at 31 December 2016 and of its result and cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union (EU-IFRS) and with Part 9 of Book 2 of the Dutch Civil Code;
- the accompanying company financial statements give a true and fair view of the financial position of TMF Group Holding B.V. as at 31 December 2016 and of its result for the year then ended in accordance with Part 9 of Book 2 of the Dutch Civil Code.

What we have audited

We have audited the accompanying financial statements 2016 of TMF Group Holding B.V., Amsterdam (the company). The financial statements include the consolidated financial statements of TMF Group Holding B.V. and its subsidiaries (together: the Group) and the company financial statements.

The consolidated financial statements comprise:

- the consolidated statement of financial position as at 31 December 2016;
- the following statements for 2016: the consolidated income statement and the consolidated statements of comprehensive income, changes in equity and cash flows; and
- the notes, comprising a summary of significant accounting policies and other explanatory information.

The company financial statements comprise:

- the company balance sheet as at 31 December 2016;
- the company profit and loss account for the year then ended;
- the notes, comprising a summary of the accounting policies and other explanatory information.

The financial reporting framework that has been applied in the preparation of the financial statements is EU-IFRS and the relevant provisions of Part 9 of Book 2 of the Dutch Civil Code for the consolidated financial statements and Part 9 of Book 2 of the Dutch Civil Code for the company financial statements.

The basis for our opinion

We conducted our audit in accordance with Dutch law, including the Dutch Standards on Auditing. Our responsibilities under those standards are further described in the section 'Our responsibilities for the audit of the financial statements' of our report.



Independence

We are independent of TMF Group Holding B.V. in accordance with the 'Verordening inzake de onafhankelijkheid van accountants bij assuranceopdrachten' (ViO) and other relevant independence requirements in the Netherlands. Furthermore, we have complied with the 'Verordening gedrags- en beroepsregels accountants' (VGBA).

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Report on the other information in the annual report

In addition to the financial statements and our auditor's report thereon, the annual report contains other information that consists of:

- the directors' review and financial review;
- the other information pursuant to Part 9 of Book 2 of the Dutch Civil Code.

Based on the procedures performed as set out below, we conclude that the other information:

- is consistent with the financial statements and does not contain material misstatements;
- contains all information that is required by Part 9 of Book 2 of the Dutch Civil Code.

We have read the other information. Based on our knowledge and understanding obtained in our audit of the financial statements or otherwise, we have considered whether the other information contains material misstatements.

By performing our procedures, we comply with the requirements of Part 9 Book 2 of the Dutch Civil Code and the Dutch Standard 720. The scope of such procedures was substantially less than the scope of those performed in our audit of the financial statements.

The directors are responsible for the preparation of the other information, including the directors' review and financial review and the other information pursuant to Part 9 Book 2 of the Dutch Civil Code.

Responsibilities for the financial statements and the audit

Responsibilities of the directors

The directors are responsible for:

- the preparation and fair presentation of the financial statements in accordance with EU-IFRS and with Part 9 of Book 2 of the Dutch Civil Code; and for
- such internal control as the directors determine is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

As part of the preparation of the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern. Based on the financial reporting frameworks mentioned, the directors should prepare the financial statements using the going-concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so. The directors should disclose events and circumstances that may cast significant doubt on the company's ability to continue as a going concern in the financial statements.



Global reach
Local knowledge

Our responsibilities for the audit of the financial statements

Our responsibility is to plan and perform an audit engagement in a manner that allows us to obtain sufficient and appropriate audit evidence to provide a basis for our opinion. Our audit opinion aims to provide reasonable assurance about whether the financial statements are free from material misstatement. Reasonable assurance is a high but not absolute level of assurance which makes it possible that we may not detect all misstatements. Misstatements may arise due to fraud or error. They are considered to be material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

Materiality affects the nature, timing and extent of our audit procedures and the evaluation of the effect of identified misstatements on our opinion.

A more detailed description of our responsibilities is set out in the appendix to our report.

Rotterdam, 14 April 2017

PricewaterhouseCoopers Accountants N.V.

W.C. van Rooij RA

Appendix to the auditor's report on the financial statements 2016 of TMF Group Holding B.V.

In addition to what is included in our auditor's report we have further set out in this appendix our responsibilities for the audit of the financial statements and explained what an audit involves.

The auditor's responsibilities for the audit of the financial statements

We have exercised professional judgement and have maintained professional scepticism throughout the audit in accordance with Dutch Standards on Auditing, ethical requirements and independence requirements. Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error. Our audit consisted, among other things of the following:

- Identifying and assessing the risks of material misstatement of the financial statements, whether due to fraud or error, designing and performing audit procedures responsive to those risks, and obtaining audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the intentional override of internal control.
- Obtaining an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Concluding on the appropriateness of the directors' use of the going concern basis of accounting, and based on the audit evidence obtained, concluding whether a material uncertainty exists related to events and / or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report and are made in the context of our opinion on the financial statements as a whole. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluating the overall presentation, structure and content of the financial statements, including the disclosures, and evaluating whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

Considering our ultimate responsibility for the opinion on the company's consolidated financial statements we are responsible for the direction, supervision and performance of the group audit. In this context, we have determined the nature and extent of the audit procedures for components of the group to ensure that we performed enough work to be able to give an opinion on the financial statements as a whole. Determining factors are the geographic structure of the group, the significance and / or risk profile of group entities or activities, the accounting processes and controls, and the industry in which the group operates. On this basis, we selected group entities for which an audit or review of financial information or specific balances was considered necessary.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Consolidated income statement

In thousands of Euro	Note	For the year ended 31 December		
		2016 Excluding one-off or specific items	2016 One-off or specific items (note 13)	2016 Total
Continuing operations				
Total revenue	5 / 6	520,836	-	520,836
Employee benefit expense	11	(283,687)	(9,131)	(292,818)
Rental and office expenses		(59,171)	(1,673)	(60,844)
Professional fees		(15,559)	(10,481)	(26,040)
Other expenses	12	(26,448)	(158)	(26,606)
Results from operating activities before depreciation, amortisation and impairment charges	5 / 6	135,971	(21,443)	114,528
Depreciation, amortisation and impairment charges	17 / 18	(32,401)	-	(32,401)
Operating profit		103,570	(21,443)	82,127
Result on other financial investments	9			(2,768)
Finance income	14			2,533
Finance expenses	14			(178,156)
Net foreign exchange result	14			(40)
Net finance costs	14			(175,663)
Share in result of associates	8			2,264
Result before income tax				(94,040)
Income tax expense	15			(17,961)
Result for the period from continuing operations				(112,001)
Discontinued operations				
Result for the period from discontinued operations (attributable to equity holders of the company)	25			-
Result for the period				(112,001)
Attributable to:				
Owners of the parent				(113,066)
Non-controlling interests	10			1,065
Result for the period				(112,001)
Earnings per share from continuing operations and discontinued operations attributable to the owners of the parent during the period (in €1,000 per share):	16			
Basic and Diluted earnings per share from continuing operations				(6.3)
Basic and Diluted earnings per share from discontinued operations				-
Basic and Diluted earnings per share for the year				(6.4)

The notes on pages 51 to 148 are an integral part of these consolidated financial statements.

Consolidated income statement (continued)

In thousands of Euro	Note	For the year ended 31 December		2015 Total
		2015 Excluding one-off or specific items	2015 One-off or specific items (note 13)	
Continuing operations				
Total revenue	5 / 6	480,327	-	480,327
Employee benefit expense	11	(261,276)	(8,265)	(269,541)
Rental and office expenses		(54,656)	(1,649)	(56,305)
Professional fees		(13,402)	(9,258)	(22,660)
Other expenses	12	(22,006)	(339)	(22,345)
Results from operating activities before depreciation, amortisation and impairment charges	5 / 6	128,987	(19,511)	109,476
Depreciation, amortisation and impairment charges	17 / 18	(27,324)	-	(27,324)
Operating profit		101,663	(19,511)	82,152
Result on other financial investments	9			1,093
Finance income	14			9,068
Finance expenses	14			(111,995)
Net foreign exchange result	14			(4,998)
Net finance costs	14			(107,925)
Share in result of associates	8			(2,882)
Result before income tax				(27,562)
Income tax expense	15			(6,283)
Result for the period from continuing operations				(33,845)
Discontinued operations				
Result for the period from discontinued operations (attributable to equity holders of the company)	25			(3,903)
Result for the period				(37,748)
Attributable to:				
Owners of the parent				(38,954)
Non-controlling interests	10			1,206
Result for the period				(37,748)
Earnings per share from continuing operations and discontinued operations attributable to the owners of the parent during the period (in €1,000 per share):	16			
Basic and Diluted earnings per share from continuing operations				(2.0)
Basic and Diluted earnings per share from discontinued operations				(0.2)
Basic and Diluted earnings per share for the year				(2.2)

The notes on pages 51 to 148 are an integral part of these consolidated financial statements.

Consolidated income statement (continued)

In thousands of Euro	Note	For the year ended 31 December		2014 Total
		2014 Excluding one-off or specific items	2014 One-off or specific items (note 13)	
Continuing operations				
Total revenue	5 / 6	414,305	-	414,305
Employee benefit expense	11	(219,124)	(11,393)	(230,517)
Rental and office expenses		(47,339)	(951)	(48,290)
Professional fees		(10,931)	(17,042)	(27,973)
Other expenses	12	(21,435)	(1,160)	(22,595)
Results from operating activities before depreciation, amortisation and impairment charges	5 / 6	115,476	(30,546)	84,930
Depreciation, amortisation and impairment charges	17 / 18	(22,034)	-	(22,034)
Operating profit		93,442	(30,546)	62,896
Result on other financial investments	9			2,341
Finance income	14			18,781
Finance expenses	14			(117,957)
Net foreign exchange result	14			(3,356)
Net finance costs	14			(102,532)
Result before income tax				(37,295)
Income tax expense	15			(9,356)
Result for the period from continuing operations				(46,651)
Discontinued operations				
Result for the period from discontinued operations (attributable to equity holders of the company)	25			(4,575)
Result for the period				(51,226)
Attributable to:				
Owners of the parent				(52,106)
Non-controlling interests	10			880
Result for the period				(51,226)
Earnings per share from continuing operations and discontinued operations attributable to the owners of the parent during the period (in €1,000 per share):	16			
Basic and Diluted earnings per share from continuing operations				(2.5)
Basic and Diluted earnings per share from discontinued operations				(0.3)
Basic and Diluted earnings per share for the year				(2.8)

The notes on pages 51 to 148 are an integral part of these consolidated financial statements.

Consolidated statement of comprehensive income

For the year ended 31 December

In thousands of Euro	Note	2016	2015	2014
Result for the year		(112,001)	(37,748)	(51,226)
Remeasurements of post-employment benefit obligations	32	345	(914)	(5,975)
Total items that will not be reclassified to income statement		345	(914)	(5,975)
Foreign currency translation differences for foreign operations		(5,122)	17,673	27,119
Movements in cash flow hedges	28	-	(403)	3,278
Total items that may be reclassified subsequently to income statement		(5,122)	17,270	30,397
Other comprehensive result for the year, net of tax*		(4,777)	16,356	24,422
Total comprehensive result for the year		(116,778)	(21,392)	(26,804)
Attributable to:				
Owners of the parent		(118,064)	(22,990)	(28,090)
Non-controlling interests	10	1,286	1,598	1,286
Total comprehensive result for the year		(116,778)	(21,392)	(26,804)
Total comprehensive result attributable to owners of the parent arises from:				
Continuing operations		(118,064)	(18,282)	(23,045)
Discontinued operations		-	(4,708)	(5,045)
		(118,064)	(22,990)	(28,090)

The notes on pages 51 to 148 are an integral part of these consolidated financial statements.

*) For all years the tax effect on Other comprehensive income amounts to nil because the majority of these transactions are included in the Dutch fiscal unity which has a negative result before tax and no deferred income tax asset was recognized.

Consolidated balance sheet

In thousands of Euro	Note	As at 31 December		
		2016	2015	2014
Assets				
Intangible assets	17	710,854	688,361	658,764
Property, plant and equipment	18	29,000	25,813	21,559
Financial assets	19	38,149	74,299	108,044
Deferred tax assets	20	8,625	9,476	5,386
Total non-current assets		786,628	797,949	793,753
Trade receivables	19 / 21	123,602	115,099	106,884
Other receivables	19 / 22	29,563	27,298	32,152
Financial assets	19	66,528	64,951	889
Current tax receivables	20	6,461	3,519	4,723
Clients' funds held under Trust	19 / 23	184,920	150,432	131,840
Cash and cash equivalents	19 / 24	274,162	208,842	325,864
Assets of disposal group classified as held for sale	25	-	-	37,753
Total current assets		685,236	570,141	640,105
TOTAL ASSETS		1,471,864	1,368,090	1,433,858

The notes on pages 51 to 148 are an integral part of these consolidated financial statements.

Consolidated balance sheet (continued)

In thousands of Euro	Note	As at 31 December		
		2016	2015	2014
Equity				
Share capital	26	18	18	18
Share premium	26	180,126	180,126	180,126
Other reserves	28	39,424	44,250	26,715
Retained earnings	26	(591,765)	(479,044)	(440,485)
Total equity attributable to owners of the parent		(372,197)	(254,650)	(233,626)
Non-controlling interests		3,276	3,077	3,722
Total equity		(368,921)	(251,573)	(229,904)
Liabilities				
Loans and borrowings	29	1,212,365	1,123,477	1,077,615
Provisions	31	4,911	5,652	8,909
Retirement benefit obligations	32	6,227	7,063	6,501
Other payables	33	5,684	6,825	8,334
Deferred tax liabilities	20	31,909	30,717	32,279
Total non-current liabilities		1,261,096	1,173,734	1,133,638
Loans and borrowings	29	283,576	174,546	264,861
Derivative financial instruments	30	-	-	4,796
Provisions	31	5,824	8,762	19,525
Trade and other payables	33	97,924	103,011	93,467
Current tax liabilities	20	7,445	9,178	11,574
Clients' funds ledger balances	23	184,920	150,432	131,840
Liabilities of disposal group classified as held for sale	25	-	-	4,061
Total current liabilities		579,689	445,929	530,124
Total liabilities		1,840,785	1,619,663	1,663,762
TOTAL EQUITY AND LIABILITIES		1,471,864	1,368,090	1,433,858

The notes on pages 51 to 148 are an integral part of these consolidated financial statements.

Consolidated statement of changes in equity

In thousands of Euro	Attributable to owners of the parent				Total	Non-	Total equity
	Share capital	Share premium	Other reserves	Retained earnings		controlling interests	
Balance at 1 January 2016	18	180,126	44,250	(479,044)	(254,650)	3,077	(251,573)
Result for the year	-	-	-	(113,066)	(113,066)	1,065	(112,001)
Other comprehensive income							
Remeasurement IAS 19 (note 32)	-	-	-	345	345	-	345
Translation movements (note 28)	-	-	(5,343)	-	(5,343)	221	(5,122)
Total other comprehensive income	-	-	(5,343)	345	(4,998)	221	(4,777)
Total comprehensive income	-	-	(5,343)	(112,721)	(118,064)	1,286	(116,778)
Transactions with owners							
Share-based payment (note 27)	-	-	517	-	517	-	517
Dividend non-controlling interest	-	-	-	-	-	(1,087)	(1,087)
Total transactions with owners, recognised directly in equity	-	-	517	-	517	(1,087)	(570)
Balance at 31 December 2016	18	180,126	39,424	(591,765)	(372,197)	3,276	(368,921)

The notes on pages 51 to 148 are an integral part of these consolidated financial statements.

Consolidated statement of changes in equity (continued)

In thousands of Euro	Attributable to owners of the parent					Non-controlling interests	Total equity
	Share capital	Share premium	Other reserves	Retained earnings	Total		
Balance at 1 January 2015	18	180,126	26,715	(440,485)	(233,626)	3,722	(229,904)
Result for the year	-	-	-	(38,954)	(38,954)	1,206	(37,748)
Other comprehensive income							
Cash flow hedges (note 30)	-	-	(403)	-	(403)	-	(403)
Remeasurement IAS 19 (note 32)	-	-	-	(914)	(914)	-	(914)
Translation movements (note 28)	-	-	17,281	-	17,281	392	17,673
Total other comprehensive income	-	-	16,878	(914)	15,964	392	16,356
Total comprehensive income	-	-	16,878	(39,868)	(22,990)	1,598	(21,392)
Transactions with owners							
Share-based payment (note 27)	-	-	657	-	657	-	657
Non-controlling interests arising from business combinations (note 7)	-	-	-	1,309	1,309	(1,626)	(317)
Dividend non-controlling interest	-	-	-	-	-	(617)	(617)
Total transactions with owners, recognised directly in equity	-	-	657	1,309	1,966	(2,243)	(277)
Balance at 31 December 2015	18	180,126	44,250	(479,044)	(254,650)	3,077	(251,573)

The notes on pages 51 to 148 are an integral part of these consolidated financial statements.

Consolidated statement of changes in equity (continued)

In thousands of Euro	Attributable to owners of the parent					Non-controlling interests	Total equity
	Share capital	Share premium	Other reserves	Retained earnings	Total		
Balance at 1 January 2014	18	180,126	(3,426)	(377,559)	(200,841)	(2,125)	(202,966)
Result for the year	-	-	-	(52,106)	(52,106)	880	(51,226)
Other comprehensive income							
Cash flow hedges (note 30)	-	-	3,278	-	3,278	-	3,278
Remeasurement IAS 19 (note 32)	-	-	-	(5,975)	(5,975)	-	(5,975)
Translation movements (note 28)	-	-	26,713	-	26,713	406	27,119
Total other comprehensive income	-	-	29,991	(5,975)	24,016	406	24,422
Total comprehensive income	-	-	29,991	(58,081)	(28,090)	1,286	(26,804)
Share-based payment (note 27)	-	-	150	-	150	-	150
Non-controlling interests arising from business combinations (note 7)	-	-	-	(4,845)	(4,845)	4,561	(284)
Total transactions with owners, recognised directly in equity	-	-	150	(4,845)	(4,695)	4,561	(134)
Balance at 31 December 2014	18	180,126	26,715	(440,485)	(233,626)	3,722	(229,904)

The notes on pages 51 to 148 are an integral part of these consolidated financial statements.

Consolidated cash flow statement

		For the year ended 31 December		
In thousands of Euro	Note	2016	2015	2014
Cash flows from operating activities				
Cash generated from operations, before one-off or specific items and income tax paid	34	119,360	136,781	111,066
Income tax paid		(23,405)	(14,608)	(14,577)
Net cash generated from operating activities, before one-off or specific items		95,955	122,173	96,489
Cash outflow related to one-off or specific items	35	(25,574)	(33,816)	(18,531)
Net cash generated from operating activities		70,381	88,357	77,958
Cash flows from investing activities				
Acquisition of subsidiaries, net of cash acquired	7	(29,223)	(17,123)	(67,849)
Acquisition of investments in associates	8	-	(5,729)	-
De-consolidation / disposal of subsidiaries, net of cash	8 / 10	(594)	(72)	(66)
Investment in intangible assets	17	(14,868)	(12,122)	(7,818)
Investment in property, plant and equipment	18	(10,902)	(12,536)	(9,452)
Proceeds on disposal of intangible assets and property, plant and equipment	17 / 18	613	436	(24)
Investment in financial assets at fair value through income statement	19	(298)	(4,028)	-
Proceeds from borrowings given to external parties		181	206	-
Payments on borrowings given to external parties		(550)	(5,155)	-
Interest received		1,222	3,500	11,160
Dividend received from disposal group classified as held for sale	25	-	1,534	-
Net cash used in investing activities		(54,419)	(51,089)	(74,049)
Cash flows from financing activities				
Proceeds from borrowings		698,338	35,017	67,372
Repayments of borrowings		(681,313)	(23,140)	(12,023)
Interest paid		(60,169)	(56,374)	(60,149)
Acquisition of non-controlling interest, net of cash acquired	7	-	(269)	-
Dividend paid to non-controlling interest		(1,087)	(617)	-
Net cash generated from / (used in) financing activities		(44,231)	(45,383)	(4,800)
Net movement in cash and cash equivalents continuing operations		(28,269)	(8,115)	(891)

Consolidated cash flow statement (continued)

In thousands of Euro	Note	For the year ended 31 December		
		2016	2015	2014
Net movement in cash and cash equivalents continuing operations		(28,269)	(8,115)	(891)
Entities transferred from discontinued operations	25	-	1,533	-
Net cash flow from discontinued operations	25	-	-	(909)
Net movement in cash and cash equivalents		(28,269)	(6,582)	(1,800)
Cash and cash equivalents at beginning of the year	24	75,440	82,373	90,422
Transferred to disposal group classified as held for sale	25	-	-	(9,857)
Exchange gains / (losses) on cash and cash equivalents from continuing operations		(1,201)	(351)	3,307
Exchange gains / (losses) on cash and cash equivalents from discontinued operations	25	-	-	301
Cash and cash equivalents at end of the year	24	45,970	75,440	82,373

The notes on pages 51 to 148 are an integral part of these consolidated financial statements

Notes to the consolidated financial statements

1. General information

TMF Group is a leading global provider of specialised and business critical financial, legal and HR administrative services that enables clients to operate their corporate structures, finance vehicles and investment funds compliantly across different geographical locations. TMF Group has 124 offices located in 79 countries or 83 jurisdictions across the Americas, Asia Pacific, Europe, Middle East and Africa

TMF Group has two service lines:

- Global Business Services (“GBS”) – Comprehensive range of financial, legal and human resource outsourcing services supporting corporate operational, holding and finance entities of clients anywhere in the world. The GBS segment is further split into Accounting & Tax Services, HR & Payroll Services and Corporate Secretarial Services.
- Trust & Corporate Services (“TCS”) – Integrated legal, administrative and accounting services for special purpose structures from inception through day-to-day management to liquidation. The TCS segment is further split into:
 - Global Governance Services – Domiciliation, administration, management and compliance services related to maintaining corporate structures;
 - Family and Business Wealth Solutions - Structures for high net worth individuals and family offices to plan their wealth. Focuses on business assets (e.g. non-financial, real estate); and
 - Alternative Investments – This mainly includes Structured Finance Services which consists of Administration and accounting services for financial institutions and funds such as creating and running SPVs, SIVs, CDOs and CLOs used in securitisation, structured asset leasing and project finance transactions.

TMF Group provides a core set of competencies that form the heart of its offering to both GBS and TCS clients:

- Financial Administrative Services – TMF Group provides a range of financial, accounting and reporting services to assist its clients with their financial reporting in a transparent, up-to-date and accurate manner. Among these financial administrative services, TMF Group provides international management and consolidated reporting in any major standard (IFRS, US, UK or other major GAAP) and prepares statutory accounts to comply with local law requirements. TMF Group also provides assistance with the registration, recovery and compliance with value-added taxes (“VAT”), goods and services taxes (“GST”), insurance premium tax (“IPT”) and other indirect taxes.
- Legal Administrative Services – TMF Group provides a variety of legal services to its clients in connection with establishing and maintaining operational, financing and holding companies and other structures in compliance with applicable local laws. These services include establishing corporate entities to serve as finance companies or as operating companies, as well as managing corporate legal and compliance procedures such as organizing and recording board and shareholders' meetings. TMF Group also provides domiciliary and management services, as well as local representatives and directors with the necessary expertise required for clients to conduct business in a particular jurisdiction.

1. General information (continued)

- Human Resource Administrative Services – TMF Group provides a wide range of human resource and payroll services, including payroll processing, management reporting and costs analysis and outsourced human resources services. TMF Group’s specialists can act as a client's local human resources function, preparing employment contracts and guidelines, providing employee training assistance and securely maintaining personal confidential information.

TMF Group’s service offering enables its clients to focus on their core competencies while TMF Group ensures that critical local administrative functions, that clients may have less experience in providing, are performed to a high standard. In doing so, TMF Group helps its clients to (i) gain access to specialist local knowledge, including regulatory, tax and financial reporting expertise that would be challenging or inefficient to develop internally, (ii) reduce the risks and distractions of managing complex accounting, legal and human resource regulations in multiple countries, (iii) control costs by taking over the back office administration and reporting functions of their international offices that are not large enough to justify the administrative overhead, (iv) simplify operations by providing a single point-of-contact from anywhere in the world, often resulting in increased transparency for clients, and (v) execute globalization plans swiftly and flexibly by using its worldwide network of local offices and experts to assist on administrative matters.

The Company was incorporated in the Netherlands on 3 August 2004. The address of the registered office is at Herikerbergweg 238, 1101 CM Amsterdam, the Netherlands. The Chamber of Commerce number of the Company is 34210949. The Company principally acts as a holding and finance company for TMF Group investments.

The shares in the Company are 100% held by TMF Group HoldCo B.V., which is 100% owned by TMF Orange Holding B.V. 63.24% of the ordinary shares and all preference shares in TMF Orange Holding B.V. are indirectly held by Doughty Hanson & Co Fund V (which comprises a series of English limited partnerships with each limited partnership having two common general partners in Doughty Hanson & Co V Limited and Doughty Hanson & Co V SP LLP) and indirectly by the employees of affiliates of Doughty Hanson & Co V Limited. The remaining 36.76% of the ordinary shares in TMF Orange Holding B.V. are indirectly held by the current and previous management and employees of TMF Group.

TMF Orange Holding B.V. also prepares consolidated financial statements that are available to the public. The address of TMF Orange Holding B.V. is Herikerbergweg 238, 1101 CM Amsterdam, the Netherlands.

These consolidated financial statements 2016 of TMF Group Holding B.V. were authorised for issue by the Board of Directors on 14 April 2017.

These consolidated financial statements voluntarily present three periods instead of two.



2. Summary of significant accounting policies

The principle accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless stated otherwise.

2.1 Basis of preparation

These consolidated financial statements of TMF Group have been prepared in accordance with IFRS as adopted by the European Union.

These consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of available-for-sale financial assets and financial assets and financial liabilities (including derivative instruments) at fair value through the income statement.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the TMF Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in note 3 (critical accounting estimates and judgements).

Going concern

These consolidated financial statements have been prepared under the going concern convention. As at 31 December 2016, TMF Group has a negative equity. The results for the years ended on 31 December 2014, 2015 and 2016 were also negative. However, the cash generated from operations was positive in these three years. In addition, TMF Group was able to refinance its external loans and borrowings in 2016. A major part of the financing is of a long-term nature and TMF Group expects to be able to refinance these loans after maturity. Therefore and on the basis of current cash flow projections and available facilities, the Board of Directors is confident that it has a reasonable expectation that TMF Group has adequate resources to continue in operational existence for the foreseeable future. For this reason, it continues to adopt the going concern basis in preparing the financial statements.

Changes in accounting policies and disclosures

New standards, amendments and interpretations effective in 2016

TMF Group has applied the following standards and amendments for the first time for their annual reporting period commencing 1 January 2016:

- Accounting for acquisitions of interests in joint ventures – Amendments to IFRS 11;
- Clarification of acceptable methods of depreciation and amortisation – Amendments to IAS 16 and IAS 38;
- Annual improvements to IFRSs 2012 – 2014 cycle; and
- Disclosure Initiative – Amendments to IAS 1;

The adoption of these amendments did not have material impact on the the current period or any prior period and is not likely to affect future periods.

2. Summary of significant accounting policies (continued)

2.1 Basis of preparation (continued)

Changes in accounting policies and disclosures (continued)

New standards and interpretations not yet adopted

A number of new standards and amendments to standards and interpretations are effective for annual periods beginning after 1 January 2016, and have not been applied in preparing these consolidated financial statements. None of these is expected to have a significant effect on the consolidated financial statements of TMF Group, except the following set out below:

IFRS 9 'Financial instruments' addresses the classification, measurement and derecognition of financial assets and financial liabilities, introduces new rules for hedge accounting and a new impairment model for financial assets.

- While TMF Group has yet to undertake a detailed assessment of the classification and measurement of financial assets, debt instruments currently classified as available-for-sale financial assets would appear to satisfy the conditions for classification as at fair value through other comprehensive income and hence there will be no change to the accounting for these assets. As the other financial assets held by TMF Group include primarily equity investments currently measured at fair value through profit or loss which would likely continue to be measured on the same basis under IFRS 9, and debt instruments currently classified as held-to-maturity and measured at amortised cost which appear to meet the conditions for classification at amortised cost under IFRS 9, TMF Group does not expect the new guidance to have a significant impact on the classification and measurement of its financial assets.
- There will be limited impact on TMF Group's accounting for financial liabilities, as the new requirements only affect the accounting for financial liabilities that are designated at fair value through profit or loss and at 31 December 2016 TMF Group has only such liabilities for an amount of €3.0 million. The derecognition rules have been transferred from IAS 39 Financial Instruments: Recognition and Measurement and have not been changed.
- The new hedge accounting rules will have a limited impact on TMF Group as it currently does not have any derivatives.
- The new impairment model requires the recognition of impairment provisions based on expected credit losses (ECL) rather than only incurred credit losses as is the case under IAS 39. It applies to financial assets classified at amortised cost, debt instruments measured at fair value through other comprehensive income, contract assets under IFRS 15 Revenue from Contracts with Customers, lease receivables, loan commitments and certain financial guarantee contracts. While TMF Group has not yet undertaken a detailed assessment of how its impairment provisions would be affected by the new model, it may result in an earlier recognition of credit losses.

The new standard also introduces expanded disclosure requirements and changes in presentation. These are expected to change the nature and extent of TMF Group's disclosures about its financial instruments particularly in the year of the adoption of the new standard. The standard must be applied for financial years commencing on or after 1 January 2018. Based on the transitional provisions in the completed IFRS 9, early adoption in phases was only permitted for annual reporting periods beginning before 1 February 2015. After that date, the new rules must be adopted in their entirety. TMF Group does not intend to adopt IFRS 9 before its mandatory date.

2. Summary of significant accounting policies (continued)

2.1 Basis of preparation (continued)

Changes in accounting policies and disclosures (continued)

New standards and interpretations not yet adopted (continued)

The IASB has issued a new standard for the recognition of revenue, IFRS 15 'Revenue from contracts with customers'. This will replace IAS 18 which covers contracts for goods and services and IAS 11 which covers construction contracts. The new standard is based on the principle that revenue is recognised when control of a good or service transfers to a customer. The standard permits either a full retrospective or a modified retrospective approach for the adoption.

Management is currently assessing the effects of applying the new standard on TMF Group's financial statements and has identified no areas yet that are likely to be affected significantly. At this stage, TMF Group is not able to estimate the exact impact of the new rules on its financial statements and will make more detailed assessments of the impact over the next twelve months. The standard is mandatory for financial years commencing on or after 1 January 2018. The expected date of adoption by TMF Group is 1 January 2018.

IFRS 16 'Leases' was issued in January 2016. It will result in almost all leases being recognised on the balance sheet, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognised. The only exceptions are short-term and low-value leases. The accounting for lessors will not significantly change. The standard will affect primarily the accounting for TMF Group's operating leases. As at the reporting date, TMF Group has non-cancellable operating lease commitments of €95.6 million (note 36). TMF Group assessed that a major part of these lease commitments will result in the recognition of an asset and a liability for future payments. The lease expenditure charge to the income statement in 2016 was €31.6 million (note 36), of which the majority is reported within rental and office expenses. The standard will therefore result in a significant decrease in rental and office expenses and an increase in depreciation charges and finance expenses. The net results of TMF Group are expected to be slightly negatively impacted in the year after adoption. The standard will also result in a significant increase of cash flows from operating activities and a similar decrease in cash flows from financing activities. The standard is mandatory for financial years commencing on or after 1 January 2019. The expected date of adoption by TMF Group is 1 January 2019.

There are no other IFRSs or IFRIC interpretations that are not yet effective that would be expected to have a material impact on TMF Group.

Voluntary restatements

During the year it was established that the Clients' funds held under trust and Clients' funds ledger balances were understated at 31 December 2015 and 2014. The understatement is not considered to be a prior period error under IAS 1. For a consistent view of these balance sheet items TMF Group voluntarily restated the 31 December 2015 and 2014 balances for an amount of €69.0 million and €61.0 million respectively. The impact on equity, net result and earnings per share for these years is nil.

2. Summary of significant accounting policies (continued)

2.2 Consolidation and equity accounting

Subsidiaries

Subsidiaries are all entities over which the group has control. The group controls an entity when the group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

Subsidiaries are fully consolidated from the date when control is transferred to TMF Group. They are de-consolidated from the date that control ceases.

TMF Group uses the acquisition method of accounting to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair value of the assets transferred, the liabilities incurred and the equity interests issued by TMF Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition-related costs are expensed as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed in the business combination are measured initially at their fair value at the acquisition date. On an acquisition by acquisition basis, TMF Group recognises any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's identifiable net assets.

Any contingent consideration to be transferred by TMF Group is recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognised in accordance with IAS 39 in the income statement.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired is recorded as goodwill. If the total of the consideration transferred, non-controlling interest recognised and previously held interest measured is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognised directly in the income statement.

Inter-company transactions, balances, income and expenses on transactions between TMF Group companies are eliminated. Profits and losses resulting from inter-company transactions that are recognised in assets are also eliminated. Amounts reported by subsidiaries are based on the policies adopted by TMF Group.

Changes in ownership interests in subsidiaries without change of control

Transactions with non-controlling interests that do not result in loss of control are accounted for as equity transactions – that is, as transactions with the owners in their capacity as owners. The difference between fair value of any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

Disposal of subsidiaries

When TMF Group ceases to have control, any retained interest in the entity is remeasured to its fair value at the date when control is lost, with the change in carrying amount recognised in the income statement. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income ("OCI") in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in OCI are reclassified to the income statement.



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2. Summary of significant accounting policies (continued)

2.2 Consolidation and equity accounting (continued)

Associates

Associates are all entities over which TMF Group has significant influence but not control or joint control. This is generally the case where TMF Group holds between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting, after initially being recognised at cost.

Under the equity method of accounting, the investments are initially recognised at cost and adjusted thereafter to recognise TMF Group's share of the post-acquisition profits or losses of the investee in the income statement, and TMF Group's share of movements of the investee in OCI. Dividends received or receivables from associates are recognised as a reduction in the carrying amount of the investment. When TMF Group's share of losses in an equity-accounted investment equals or exceeds its interest in the entity, including any other unsecured long-term receivables, TMF Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the other entity. Unrealised gains on transactions between TMF Group and its associates are eliminated to the extent of TMF Group's interest in these entities. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of equity accounted investees have been changed where necessary to ensure consistency with the policies adopted by TMF Group. The carrying amount of equity-accounted investments is tested for impairment in accordance with the policy described in note 2.12.

2.3 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the executive committee of TMF Group. The executive committee assesses the performance of the operating segments based on external revenue, result from operations excluding one-off or specific items and depreciation, amortisation and impairment ('Adjusted EBITDA') and result from operations excluding depreciation, amortisation and impairment ('DAI'). The management basis include the results of TMF Group's associates on a pro forma consolidated basis, consistent with how the business is managed, operated and reviewed by management.



Global reach
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2. Summary of significant accounting policies (continued)

2.4 Foreign currency translation

Functional and presentation currency

Items included in the financial statements of each of TMF Group's entities are measured using the currency of the primary economic environment in which the entity operates (the 'functional currency'). The consolidated financial statements are presented in Euros ('€'), which is the Company's functional and TMF Group's presentation currency.

Transactions and balances

Foreign currency transactions are translated into the functional currency of the Company using the exchange rates prevailing at the dates of the transactions. All foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at year-end exchange rates are recognized in the income statement.

TMF Group companies

The results and financial position of all TMF Group entities that have a functional currency different from the Euro are translated into Euro as follows:

- assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet; and
- income and expenses are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rate on the dates of the transactions).

On consolidation, exchange differences arising from the translation of the net investment in foreign operations and currency effects on loans receivable which are part of the net investment are taken to OCI. When a foreign operation is disposed of or sold, exchange differences that were recorded in equity are recognized in the income statement as part of the gain or loss on sale.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate. Foreign exchange results on goodwill are recognised in OCI.

None of the TMF Group entities that could have a significant impact on the results and financial position of TMF Group have the currency of a hyperinflationary economy.



Global reach
Local knowledge

2. Summary of significant accounting policies (continued)

2.5 Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable, and represents amounts receivable for services rendered. Revenue is stated net of discounts, returns, value added tax and after eliminating sales within TMF Group. TMF Group recognizes revenue when the amount of revenue can be reliably measured and it is probable that future economic benefits will flow to TMF Group. TMF Group bases its estimates on historical results, taking into consideration the type of client, transaction and the specifics of each arrangement.

Service contracts

TMF Group's sole source of revenue is from the rendering of services. Revenue associated with transactions is recognized by reference to the stage of completion of the transaction at the end of the reporting period.

TMF Group provides services to clients on a time and cost basis or based on a fixed price contract or a combination of both. TMF Group fixes the rates for its services locally based on local market conditions and local management determinations of acceptable rates.

Revenue from time and cost contracts is recognized at the contractual rates as time is spent and / or direct expenses are incurred.

Revenue from fixed price contracts is generally recognized in the period in which the services are provided. This revenue is based on the services provided to the end of the reporting period as a proportion of the total services to be provided. This proportion is determined as a proportion of actual hours to the end of the reporting period to the total expected hours on the contract.

If circumstances arise that may change the original estimates of revenues, costs or extent of progress toward completion, estimates are revised. These revisions may result in increases or decreases in estimated revenues or costs and are reflected in income in the period in which the circumstances that give rise to the revision become known.

To the extent that any fees paid exceed the value of work performed, they are included in trade and other payables as deferred income.



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2. Summary of significant accounting policies (continued)

2.6 One-off or specific items

One-off or specific items include those significant items which are separately reported by virtue of size or incidence to enable a full understanding of TMF Group's financial performance. Those items relate to items of income and expense arising from circumstances as mentioned further below.

To provide a better understanding of the underlying results of the period, individual items are disclosed with further narrative within Note 13 if the aggregate amount of the event or project exceeds €1 million.

Acquisition and integration costs

Acquisition and integration costs mainly arise from completed business combinations and consist mainly of professional fees, personnel expenses such as severance payments, IT expenses and rental expenses such as the recognition of a provision for an onerous office lease contract. TMF Group invests in acquisitions to expand in addition to organic growth. Acquisitions and integration activities are considered investing activities which are not reflective for the current trading results of TMF Group.

Litigation costs

Litigation costs arise mainly from historical legal cases and significant current year matters. Litigation costs consist of legal fees, settlement fees, penalties and fines. Litigation costs can vary due to the one-off nature of an individual legal case and as such costs are not considered to be reflective for the current trading results.

Redundancy and restructuring costs

Redundancy and restructuring costs arise from restructuring plans, remediation plans and termination of staff. Costs consist mainly of severance payments, consultancy fees and recognition of provisions for onerous office lease contracts. A restructuring plan or termination of staff can relate to a line of business across multiple countries, within a single country or within the corporate headquarters. Remediation plans relate to single countries only. These costs are not considered to be reflective for the current trading results.

Share-based payment

Share-based payment includes the costs that arise from the one-off share-based payment scheme that was initiated in 2014.

Group transaction and monitoring costs

Group transaction and monitoring costs arise from major TMF Group-wide projects, which are not considered to be reflective for the current trading results nor have significant impact on the current trading results.

Net result on disposal of non-current assets

Net result on disposal of non-current assets mainly consists of the recognition of one-off restructuring provisions upon the disposal of the Fund Services segment in 2014. These restructuring provisions mainly related to unrecharged services provided to the Fund Services segment and an onerous lease with respect to an office building.

2. Summary of significant accounting policies (continued)

2.7 Leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the income statement on a straight line basis over the period of the lease.

TMF Group leases certain equipment and software, where TMF Group has substantially all the risks and rewards of ownership. These leases are classified as finance leases. Finance leases are capitalised at the lease's commencement at the lower of the fair value of the leased assets and the present value of the minimum lease payments.

Each lease payment is allocated between the liability and finance charges. The corresponding rental obligations, net of finance charges, are included in loans and borrowings. The interest element of the finance costs is charged to the income statement over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The assets acquired under the financial lease is depreciated / amortised over the shorter of the useful life of the asset and the lease term.

2.8 Interest income

Interest income is recognised using the effective interest method. When a loan or receivable is impaired, TMF Group reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at the original effective interest rate of the instrument, and continues unwinding the discount as interest income. Interest income on impaired loans and receivables is recognised using the original effective interest rate.

2.9 Income taxes

Income tax expense comprises current and deferred tax. Income tax expense is recognized in the income statement except if it relates to items recognized directly in equity, in which case it is recognized in equity, or if it relates to items recognized directly in OCI, in which case it is recognized in OCI.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustments to tax payable in respect of previous years.

Withholding taxes are presented under income taxes only where the gross amount of income, which is deducted at source, is included in the taxable profit.

Refer to note 2.23 on deferred income tax.

2. Summary of significant accounting policies (continued)

2.10 Intangible assets

Goodwill

Goodwill arises on the acquisition of subsidiaries and represents the excess of the consideration transferred, the amount of non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired. If the total of consideration transferred, non-controlling interest recognised and previously held interest measured at fair value is less than the fair value of the net assets of the subsidiary acquired, in the case of a bargain purchase, the difference is recognised directly in the income statement.

Goodwill is allocated to cash-generating units for the purpose of impairment testing. The allocation is made to those cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the goodwill arose. Goodwill is tested for impairment at the operating segment level, as monitored for internal management purposes, and does not take place at a lower level.

Goodwill impairment reviews are undertaken annually or more frequently if events or changes in circumstances indicate a potential impairment. The carrying amount of goodwill is compared to the recoverable amount, which is the higher of value in use and the fair value less costs of disposal. Any impairment is recognised immediately as an expense and is not subsequently reversed.

Gains and losses on the disposal of an entity or business include the carrying amount of goodwill relating to the entity or business sold.

Client lists

Client lists, including client relationships, acquired by TMF Group have finite useful lives. Client lists were acquired as part of business combinations (refer to note 7), recognized at their fair value at the date of the acquisition and subsequently amortised on a straight-line basis on the timing of projected cash flows of the contracts over their estimated life time (5-15 years). The residual values, the useful lives and the amortisation methods are reviewed periodically and adjusted if appropriate.

Non-compete agreements

Non-compete agreements entered into by TMF Group have finite useful lives. Non-compete agreements were acquired as part of business combinations (refer to note 7), recognized at their fair value at the date of the acquisition and subsequently amortised on a straight-line basis on the timing of projected cash flows of the contracts over their estimated life time (1-5 years). The residual values, the useful lives and the amortisation methods are reviewed periodically and adjusted if appropriate.

Brands

Brands acquired by TMF Group have finite useful lives. Brands that were acquired as part of business combinations (refer to note 7) are recognized at their fair value at the date of the acquisition. Brands that are not acquired as part of a business combination are measured at cost less accumulated amortisation. Brands are subsequently amortised on a straight-line basis on the timing of projected cash flows of the contracts over their estimated life time (5 years). The residual values, the useful lives and the amortisation methods are reviewed periodically and adjusted if appropriate.

2. Summary of significant accounting policies (continued)

2.10 Intangible assets (continued)

Computer software

Costs associated with maintaining computer software programmes are recognised as an expense as incurred. Development costs that are directly attributable to the design and testing of identifiable and unique software products controlled by TMF Group are recognised as intangible assets when the following criteria are met:

- it is technically feasible to complete the software product so that it will be available for use;
- management intends to complete the software product and use or sell it;
- there is an ability to use or sell the software product;
- it can be demonstrated how the software product will generate probable future economic benefits;
- adequate technical, financial and other resources to complete the development and to use or sell the software product are available; and
- the expenditure attributable to the software product during its development can be reliably measured.

Directly attributable costs that are capitalised as part of the software product include the software development employee costs and an appropriate portion of relevant overheads. Other development expenditures that do not meet these criteria are recognised as an expense as incurred. Development costs previously recognised as an expense are not recognised as an asset in a subsequent period.

Acquired computer software licences are capitalised on the basis of the costs incurred to acquire and bring to use the specific software.

The costs are amortised over their estimated useful lives of 3 years on a straight-line basis. The residual values, the useful lives and the amortisation methods are reviewed periodically and adjusted if appropriate.

2.11 Property, plant and equipment

Recognition and measurement

Property, plant and equipment is measured at cost less accumulated depreciation and impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset.

Depreciation

Depreciation of property, plant and equipment is calculated using the straight line method to allocate their cost to their residual values over their estimated useful lives, as follows:

- | | |
|----------------------------------|---|
| • Buildings: | 25-50 years |
| • Leasehold improvements: | term of the lease unless the useful life is shorter |
| • Furniture and fittings: | 10 years |
| • Office and computer equipment: | 3-5 years |
| • Motor vehicles: | 3 years |

The assets residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

2. Summary of significant accounting policies (continued)

2.11 Property, plant and equipment (continued)

Depreciation (continued)

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (also refer to note 2.12).

Disposal

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognized within Other expenses in the income statement.

2.12 Impairment of non-financial assets

Assets (e.g. goodwill) that have an indefinite useful life are not subject to amortisation and are tested at least annually for impairment or when there is an indication that the amount is not recoverable (e.g. goodwill). Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less cost of disposal and value in use.

For goodwill impairment testing, refer to note 2.10. Non-financial assets other than goodwill that suffer impairment are reviewed for possible reversal of the impairment at each reporting date.

2.13 Financial assets and financial liabilities

Classification of financial assets

TMF Group classifies its financial assets in the following categories: at fair value through income statement, loans and receivables, and available-for-sale. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

(a) Financial assets at fair value through income statement

Financial assets at fair value through income statement are financial assets held for trading or financial assets that are designated as at fair value through income statement. A financial asset held for trading is classified in this category if acquired principally for the purpose of selling in the short-term. Derivatives are also categorised as held for trading unless they are designated as hedges. Designated financial assets include any financial asset that is designated on initial recognition as one to be measured at fair value with fair value changes through income statement. Assets are classified as current assets if expected to be settled within 12 months, otherwise they are classified as non-current.

(b) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the end of the reporting period. These are classified as non-current assets. TMF Group's loans and receivables comprise 'loans receivable from related parties', 'other loans receivable', 'trade and other receivables' and 'cash and cash equivalents' in the balance sheet.

2. Summary of significant accounting policies (continued)

2.13 Financial assets and financial liabilities (continued)

Classification of financial assets (continued)

(c) Available-for-sale financial assets

Available-for-sale financial assets are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless the investment matures or management intends to dispose of it within 12 months of the end of the reporting period.

Recognition and measurement of financial assets

Regular purchases and sales of financial assets are recognised on the trade-date, the date on which TMF Group commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through income statement. Financial assets carried at fair value through income statement are initially recognised at fair value, and transaction costs are expensed in the income statement. Financial assets are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and TMF Group has transferred substantially all risks and rewards of ownership. Available-for-sale financial assets and financial assets at fair value through income statement are subsequently carried at fair value. Loans and receivables are subsequently carried at amortised cost using the effective interest method.

Gains or losses arising from changes in the fair value of the 'financial assets at fair value through income statement' category are presented in the income statement in the period in which they arise. Dividend income from financial assets at fair value through income statement is recognised in the income statement as part of 'Result on other financial investments' when TMF Group's right to receive payments is established.

Changes in the fair value of financial assets classified as available-for-sale are recognised in other comprehensive income. When securities classified as available-for-sale are sold or impaired, the accumulated fair value adjustments recognised in equity are included in the income statement as 'Result on other financial investments'. Interest on available-for-sale securities calculated using the effective interest method is recognised in the income statement as part of 'Result on other financial investments'. Dividends on available-for-sale equity instruments are recognised in the income statement as part of 'Result on other financial investments' when TMF Group's right to receive payments is established.

Financial liabilities at amortized costs or at fair value through income statement

Reference is made to note 2.21 and 2.22.

2.14 Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the company or the counterparty.

2. Summary of significant accounting policies (continued)

2.15 Impairment of financial assets

TMF Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired.

Assets carried at amortised costs

A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation, and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

For loans and receivables category, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognised in the consolidated income statement. If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, TMF Group may measure impairment on the basis of an instrument's fair value using an observable market price.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss is recognised in the consolidated income statement.

Assets classified as available-for-sale

For equity investments, a significant or prolonged decline in the fair value of the security below its cost is also evidence that the assets are impaired. If any such evidence exists the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in the income statement – is removed from equity and recognised in the income statement. Impairment losses recognised in the consolidated income statement on equity instruments are not reversed through the consolidated income statement.

2. Summary of significant accounting policies (continued)

2.16 Derivative financial instruments and hedging activities

Derivatives are initially recognized at fair value on the date a derivative contract is entered into and are subsequently remeasured at their fair value. The method of recognising the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged.

TMF Group documents, at the inception of the transaction, the relationship between hedging instruments and hedged items, as well as its risk management objectives and strategy for undertaking various hedge transactions. TMF Group also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items.

The fair values of various derivative instruments used for hedging purposes are disclosed in note 30. Movements on the hedging reserve in other comprehensive income are shown in note 28.

The full fair value of a hedging derivative is classified as a non-current asset or liability when the remaining maturity of the hedge item is more than 12 months; it is classified as a current asset or liability when the remaining maturity is less than 12 months. TMF Group has no trading derivatives.

Cash flow hedge

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognized in other comprehensive income. The gain or loss relating to the ineffective portion is recognized immediately in the income statement within 'net finance costs'.

Amounts accumulated in equity are reclassified to the income statement in the periods when the hedged item affects income statement (for example, when the forecast sale that is hedged takes place). The gain or loss relating to the effective portion of interest rate swaps hedging variable rate borrowings is recognized in the income statement within net finance costs.

When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognized when the forecast transaction is ultimately recognized in the income statement. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the income statement within 'net finance costs'.

2.17 Trade receivables

Trade receivables are recognized initially at fair value and subsequently measured at amortised cost using the effective interest method, less any allowance for impairment. An allowance for impairment of trade receivables is established when there is objective evidence that TMF Group will not be able to collect all amounts due according to the original terms of the receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganization, and default or delinquency in payments are considered indicators that the trade receivable is impaired. The amount of the allowance is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. The carrying amount of the assets is reduced through the use of an allowance account, and the amount of the loss is recognized in the income statement within 'Other expenses'. When a trade receivable is uncollectable, it is written off against the allowance account for trade receivables. Subsequent recoveries of amounts previously written off are credited against 'Other expenses' in the income statement. Trade receivables include unbilled services which relate to services performed but not yet billed.



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2. Summary of significant accounting policies (continued)

2.18 Funds held under Trust

Client money is held in TMF Group bank accounts on behalf of clients and is recorded separately as an asset on the balance sheet of TMF Group. A corresponding liability is recognised within current liabilities.

2.19 Cash and cash equivalents

Cash and cash equivalents includes cash in hand, deposits held at call with banks and other short-term highly liquid investments with original maturities of three months or less. In the consolidated balance sheet bank overdrafts are shown within borrowings in current liabilities.

2.20 Share capital

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of new ordinary shares are shown in equity as a deduction, net of tax, from the proceeds.

2.21 Trade and other payables

Trade and other payables are recognized initially at fair value and subsequently measured at amortised cost using the effective interest method.

Trade and other payables are classified as current liabilities unless TMF Group has an unconditional right to defer settlement of the liability for at least 12 months after the balance sheet date.

2.22 Loans and borrowings

Loans and borrowings are recognized initially at fair value, net of transaction costs incurred. Loan and borrowings are subsequently carried at either:

- Amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognized in the income statement over the period of the borrowings using the effective interest method; or
- Fair value through income statement; gains or losses arising from changes in the fair value are presented in the income statement in the period in which they arise.

Costs incurred during the (re)financing of loans and borrowings are capitalized and amortised over the estimated useful lives of the loans and borrowings. Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan if it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the drawn-down occurs. If it is not probable that some or all of the facility will be drawn down, the fee for the facility is capitalised and amortised over the period of the facility to which it relates. Loans and borrowings are presented net of capitalized costs.

Loans and borrowings are classified as current liabilities unless TMF Group has an unconditional right to defer settlement of the liability for at least 12 months after the balance sheet date.

2. Summary of significant accounting policies (continued)

2.23 Current and deferred income tax

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries where TMF Group operates and generates taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, the deferred income tax is not accounted for if it arises from initial recognition of an asset or a liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable income statement. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognized to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred income tax is provided on temporary differences arising on investments in subsidiaries, except where the timing of the reversal of the temporary difference is controlled by TMF Group and it is probable that the temporary difference will not be reversed in the foreseeable future.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax receivables against current tax liabilities and when the deferred income tax assets and liabilities relate to income tax levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

2.24 Assets and liabilities of disposal group classified as held for sale

Non-current assets (or disposal groups) are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use and a sale is considered highly probable. They are measured at the lower of their carrying amount and fair value less costs to sell, except for assets such as deferred tax assets, assets arising from employee benefits, financial assets and investment property that are carried at fair value and contractual rights under insurance contracts, which are specifically exempt from this requirement.

An impairment loss is recognised for any initial or subsequent write-down of the asset (or disposal group) to fair value less costs to sell. A gain is recognised for any subsequent increases in fair value less costs to sell of an asset (or disposal group), but not in excess of any cumulative impairment loss previously recognised. A gain or loss not previously recognised by the date of the sale of the non-current asset (or disposal group) is recognised at the date of derecognition.

Non-current assets (including those that are part of a disposal group) are not depreciated or amortised while they are classified as held for sale. Interest and other expenses attributable to the liabilities of a disposal group classified as held for sale continue to be recognised.

Non-current assets classified as held for sale and the assets of a disposal group classified as held for sale are presented separately from the other assets in the balance sheet. The liabilities of a disposal group classified as held for sale are presented separately from other liabilities in the balance sheet.



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2. Summary of significant accounting policies (continued)

2.24 Assets and liabilities of disposal group classified as held for sale (continued)

A discontinued operation is a component of the entity that has been disposed of or is classified as held for sale and that represents a separate major line of business or geographical area of operations, is part of a single co-ordinated plan to dispose of such a line of business or area of operations, or is a subsidiary acquired exclusively with a view to resale. The results of discontinued operations are presented separately in the statement of profit or loss.

Intercompany transactions between components that qualify as discontinued and components that qualify as continued are assessed based on the situation post-disposal. If the arrangement of a transaction is expected to continue post-disposal then the transaction will be eliminated against the discontinued operations. If the arrangement of a transaction is expected to end at the moment of disposal then the transaction will not be eliminated against the discontinued operations.

2.25 Employee benefits

Pension obligations

TMF Group operates a number of pension schemes around the world. The schemes are generally funded through payments to insurance companies. TMF Group has both defined benefit and defined contribution plans. A defined contribution plan is a pension plan under which TMF Group pays fixed contributions into a separate entity. TMF Group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. A defined benefit plan is a pension plan that is not a defined contribution plan. Typically, defined benefit plans define an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation.

The liability recognized in the balance sheet in respect of defined benefit pension plans is the present value of the defined benefit obligation at the balance sheet date less the fair value of plan assets. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of high-quality corporate bonds that are denominated in Euro (or most appropriate foreign currency in case of an obligation in a non-Euro country) and that have terms to maturity approximating to the terms of the related pension obligation.

Remeasurement gains or losses arising from experience adjustments are charged or credited to equity in other comprehensive income in the period in which they arise. Past-service costs are recognised immediately in the income statement.

For defined contribution plans, TMF Group pays contributions to publicly or privately administered pension insurance plans on a mandatory, contractual or voluntarily basis. TMF Group has no further payment obligations once the contributions have been paid. The contributions are recognized as an employee benefit expense when they fall due. Prepaid contributions are recognized as an asset to the extent that a cash refund or a reduction in the future payments is available.



2. Summary of significant accounting policies (continued)

2.25 Employee benefits (continued)

Other long-term employee benefits

Some TMF Group companies provide jubilee or anniversary payments to their employees. The expected costs of these benefits are accrued over the period until the benefit is earned using the same accounting methodology as used for defined benefit pension plans, except that remeasurements are recorded in the income statement. These obligations are valued annually.

Paid holidays are regarded as an employee benefit and as such are charged to the income statement as the benefits are earned. An accrual is made at each balance sheet date to reflect the present value of expected future payments of holidays earned but not yet taken.

2.26 Share-based payments

TMF Group operates an equity-settled, share-based compensation plan under which it receives services from employees as consideration for equity instruments (options) of TMF Group. Total fair value of the options granted is recognised as an employee benefit expense with a corresponding increase in equity. The share options do not relate to shares in the Company but to options to buy 'units' in TMF JSOP Employee Benefit Trust, an indirect shareholder of TMF Group. The total amount to be expensed is determined by reference to the fair value of the options granted:

- including any market performance conditions;
- excluding the impact of any service and non-market performance vesting conditions; and
- including the impact of any non-vesting conditions.

At the end of each reporting period, TMF Group revises its estimates of the number of options that are expected to vest based on the non-market vesting conditions and service conditions. It recognises the impact of the revision to original estimates, if any, in the income statement, with a corresponding adjustment to equity. In addition, in some circumstances employees may provide services in advance of the grant date and therefore the grant date fair value is estimated for the purposes of recognising the expense during the between service commencement and grant date.

2.27 Provisions

Provisions are recognized when TMF Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and the amount has been reliably estimated.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to the passage of time is recognized as an interest expense.



Global reach
Local knowledge

2. Summary of significant accounting policies (continued)

2.28 Fair value estimation with respect to financial instruments

There are three valuation methods to determine the fair value of financial instruments. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1).
- Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (Level 3).

As at 31 December 2016 and 2015, TMF Group has financial assets and liabilities that are accounted for at fair value through income statement. The fair calculations take place on either Level 2 or Level 3 methods. Reference is made to note 19. As at 31 December 2014, the only material financial instruments that are accounted for at fair value are derivative financial instruments. Reference is made to note 30.

For other financial instruments only fair value disclosures are presented. The fair value calculations take place on either Level 1 or Level 2 methods. Reference is made to note 19, 21, 22, 24, 29 and 33.

3. Critical accounting estimates and judgements

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

TMF Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, rarely equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are outlined below.

3.1 Goodwill impairment analysis

TMF Group tests annually whether goodwill has suffered any impairment, in accordance with the accounting policy stated in note 2.10. These calculations use post-tax cash flow projections based on financial budgets and five year forecasts approved by management. The annual 'Results from operating activities before depreciation, amortisation, impairment charges' growth for the first 5 years majorly impacts the cash flow projections and is based on past performance and management's expectations of market development. Cash flows beyond the five year period are extrapolated using an estimated perpetual growth rate. Refer to note 17 for all key assumptions used for the recoverable amount calculations.

These cash flow projections also support the going concern assumption.

3.2 Impairment of trade receivables

TMF Group periodically tests whether trade receivables, including unbilled services, have suffered any impairment, in accordance with the accounting policy stated in note 2.17. The calculation of the allowance account for trade receivables requires the use of estimates and assumptions consistent with the latest available information regarding the clients.

3.3 Provisions

The provisions of TMF Group mainly relate to legal cases and restructuring costs. TMF Group exercises judgement in measuring and recognizing provisions and the exposures to contingent liabilities. For legal cases judgement is necessary to assess the likelihood that a pending claim will succeed, or a liability will arise, and to quantify the possible range of any financial settlement. The inherent uncertainty of such matters means that actual losses may materially differ from estimates. Refer to note 2.27 for the general accounting policies used and to note 31 and 37 for more details.

3.4 Valuation of investments and deferred consideration

On 4 December 2015, TMF Group legally transferred 90% of the shares in the Fund Services operating segment (hereafter: "Custom House Group") to its management. In the sale and purchase agreement an exit payment agreement is included which divides the exit price in a future resale over TMF Group and management. The pay-out is determined using tranches with relative increases in pay-out to management given higher proceeds.

In January 2014, TMF Group acquired the non-controlling interest in the Custom House Group. A deferred consideration is agreed based on an exit payment mechanism in case of a future exit of the Custom House Group.

The valuation of both the investment and the deferred consideration are depending on the future exit price of the Custom House Group. As this future exit price cannot be determined on observable market data, a Level 3 fair value method is used to determine this exit price.

For more details on this fair value calculation reference is made to note 19.

4. Financial risk management

4.1 Financial risk factors

TMF Group's operating activities expose it to a variety of financial risks, such as market risks (including foreign currency exchange risk and interest rate risk), credit risk and liquidity risk. TMF Group's overall financial risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on TMF Group's financial performance.

Financial risk management is carried out by TMF Group's central treasury department ('TMF Group treasury') under policies approved by management. TMF Group treasury identifies, evaluates and hedges financial risks in close co-operation with TMF Group's operating units. Management provides written principles for overall risk management, as well as written policies covering specific areas such as foreign exchange risk, interest rate risk, credit risk, use of derivatives and non-derivative financial instruments and investments of excess liquidity.

TMF Group's treasury risk management policy is to reduce, where it is deemed appropriate to do so, fluctuations in earnings and cash flows associated with changes in interest rates, foreign currency rates and the currency exposure of certain investments in foreign subsidiaries.

4.2 Interest rate risk

Interest rate risk is the risk that unexpected interest rate changes negatively affect TMF Group's results, cash flows and equity.

It is TMF Group's policy to mitigate the effects of interest rate volatility on its results, cash flows and balance sheet within certain boundaries. TMF Group's interest rate risk mainly arises from long-term borrowings. Borrowings issued at variable rates expose TMF Group to cash flow interest rate risk.

TMF Group analyses its interest rate exposure on a periodic basis. Based on this analysis and in close cooperation with the banks, TMF Group determines whether derivative financial instruments should be in place to limit the interest rate risk in such a way that it has a minimum potential adverse effect on the financial performance of TMF Group. At 31 December 2016, no interest rate derivatives are in place. For the applicable interest rates on loans and borrowings reference is made to note 19 and 29.

At 31 December 2016, 2015 and 2014, if market interest rates had been 100 basis points higher / lower with all other variables held constant, then this would have the following impact:

In million of Euro	2016	2015	2014
Result for the year	(7.7) / 7.7	(1.1) / 1.1	(1.2) / 1.2
Other comprehensive income	-	-	2.1 / (2.1)
Statement of changes in equity	(7.7) / 7.7	(1.1) / 1.1	0.9 / (0.9)
Fair value of derivative financial instruments	-	-	3.1 / (3.1)

4. Financial risk management (continued)

4.3 Foreign currency exchange risk

TMF Group operates internationally and is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the US Dollar and related currencies. In several markets client contracts are denominated in Euro or US Dollars although this is not the functional currency in these markets. Foreign exchange risk arises from future commercial transactions, recognized assets and liabilities and investments in foreign operations. Currently, no hedging of foreign exchange risk takes places.

TMF Group has certain investments in foreign operations, whose net assets are exposed to foreign currency translation risk. Currency exposure arising from the net assets of TMF Group's foreign operations is managed primarily through limiting the net assets in foreign operations to the extent possible. As such, TMF Group does not apply for net investment hedge accounting in its financial statements.

TMF Group's exposure to foreign currency risk for balance sheet items held in US Dollar in non-USD countries was as follows:

In thousands of Euro	31 December 2016	31 December 2015	31 December 2014
Trade receivables	12,820	11,156	11,550
Cash and cash equivalents	22,905	11,176	18,703
Loans and borrowings	60,176	28,297	23,504
Trade and other payables	2,198	1,431	1,983

As at 31 December 2016, if Euro had strengthened / weakened by 5% against the US Dollar with all variables held constant, the result for the year would have been €1.6 million lower / higher, mainly due to operating results in USD. As at 31 December 2015 and 31 December 2014, the result for the year would have been €2.2 million lower / higher and €0.8 million lower / higher respectively.

4.4 Credit risk

Credit risk is the risk that counterparties fail to meet their contractual payment obligations through insolvency or default as well as credit exposure to clients.

Credit risk arising from cash and cash equivalents, derivative financial instruments and deposits with banks and financial institutions is managed centrally. For banks and financial institutions, TMF Group's policy is that only independently rated parties with a minimum rating of 'BBB' are accepted. However, in certain circumstances (e.g. due to local regulation) banks and financial institutions are used that are not rated and / or that do not have a minimum 'BBB' rating. The use of these banks and financial institutions is kept to the minimum level possible, closely monitored by TMF Group Treasury department and periodically reported to the Board of Directors. At 31 December 2016, cash at banks with no rating or not BBB as a minimum amounted to €2.1 million.

Credit exposures to clients, including outstanding receivables and committed transactions, are managed on a local basis. Each local entity is responsible for managing and analysing the credit risk for each of their clients. Approval from management is mandatory before standard payment terms and delivery terms and conditions are contractually agreed with new clients.

TMF Group has significant concentrations of credit risk, being the loans receivable from related parties. The maximum credit risk exposure of TMF Group's financial assets at the end of the period is represented by the amounts reported under the corresponding balance sheet headings. For further details on credit risk on each class of financial assets, reference is made to note 19, 21, 22 and 23.

4. Financial risk management (continued)

4.5 Liquidity risk

Liquidity risk is the risk that TMF Group does not have sufficient headroom (cash and cash equivalents plus committed credit lines) available to meet both TMF Group's day-to-day operating requirements and debt servicing obligations (interest and debt repayment).

TMF Group treasury mitigates liquidity risk by ensuring TMF Group maintains sufficient cash and marketable securities, the availability of funding from an adequate amount of committed credit facilities and the ability to close out market positions.

Cash flow forecasting is performed by management of the operating entities of TMF Group. These rolling forecasts are monitored to ensure TMF Group's cash and liquidity requirements are sufficient to meet operational needs whilst maintaining sufficient headroom on its undrawn committed borrowing facilities (note 29). This enables management to monitor compliance with borrowing limits.

The table below analyses TMF Group's financial liabilities into relevant maturity groupings based on the period remaining to contractual maturity date. The cash flows with respect to operating lease commitments are shown in note 36. The amounts disclosed in the table are the contractual undiscounted cash flows and thus excluding capitalized finance costs. Balances due within 12 months are equal to their carrying balances.

In thousands of Euro	Less than 1 year	Between 1 and 2 years	Between 2 and 5 years	Over 5 years
At 31 December 2016				
Loans and borrowings (note 29)	283,576	2,030	4,895	1,211,520
Trade and other payables, excluding deferred income (note 33)	75,192	931	2,599	-
Clients' funds ledger balances (note 23)	184,920	-	-	-
At 31 December 2015				
Loans and borrowings (note 29)	174,546	3,500	649,039	484,344
Trade and other payables, excluding deferred income (note 33)	83,461	1,186	2,014	827
Clients' funds ledger balances (note 23)	150,432	-	-	-
At 31 December 2014				
Loans and borrowings (note 29)	264,861	1,860	653,956	438,892
Derivative financial instruments (note 30)	4,796	-	-	-
Trade and other payables, excluding deferred income (note 33)	75,484	662	2,648	607
Clients' funds ledger balances (note 23)	131,840	-	-	-

TMF Group has a revolving credit facility totalling €90.0 million as at 31 December 2016. This facility consists of a €70.5 million facility for cash needs (of which €27.6 million is undrawn) and a €19.5 million facility for bank guarantees (of which €3.4 million is not used). As at 31 December 2016, 2015 and 2014 the total undrawn borrowing facilities amounted to €31.0 million, €26.5 million and €54.4 million.

4. Financial risk management (continued)

4.6 Capital risk management

TMF Group's objectives when managing capital is to safeguard TMF Group's ability to continue as a going concern in order to provide returns to shareholders, benefits to other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. TMF Group's loan and borrowings is considered as the most important item from capital management perspective.

TMF Group is highly leveraged and management focus is on cash generation and an important KPI used in this respect is the cash flow conversion ratio, which is the percentage of Adjusted EBITDA converted into cash. Cash flow conversion is calculated as Cash generated from operations before one-off or specific item and minus investments in property, plant and equipment and intangible assets divided by Adjusted EBITDA.

The following table sets out a breakdown of the cash flow for the years 2016, 2015 and 2014.

in thousands of Euro	2016	2015	2014
Result from operations before depreciation, amortisation, impairment charges and one-off or specific items	135,971	128,987	115,476
Retirement benefit obligations	(555)	(439)	(3,754)
Changes in working capital	(13,447)	4,626	1,179
Changes in foreign currency	(2,609)	3,607	(1,835)
Cash generated from operations before one-off or specific items and income tax paid	119,360	136,781	111,066
Income tax paid	(23,405)	(14,608)	(14,577)
Cash generated from operations before one-off or specific items	95,955	122,173	(96,489)
Investment in intangible assets	(14,868)	(12,122)	(7,818)
Investment in property, plant and equipment	(10,902)	(12,536)	(9,452)
Cash generated from operations before one-off or specific items minus investment in intangible assets and property, plant and equipment	70,185	97,515	79,219
<i>Adjusted cash flow conversion</i>	<i>51.6%</i>	<i>75.6%</i>	<i>68.6%</i>

TMF Group treasury monitors cash balances on a daily basis. Appropriate action is taken to optimize interest costs while at the same time safeguarding sufficient liquidity. In order to further increase the efficient management of TMF Group's interest costs and revolving credit facility drawings, TMF Group has a global cash management system and will continue to enhance cash management operations during 2017. This focus should make it possible for TMF Group to pay the interest on loans and borrowings.

At this stage, TMF Group does not have plans to repay on its loans received from related parties.

4. Financial risk management (continued)

4.6 Capital risk management (continued)

The following table sets out TMF Group's consolidated cash, total indebtedness, shareholders' funds, total capitalization and net debt as of December 2016, 2015 and 2014:

In millions of Euro	2016	2015	2014
Cash and Cash equivalents	46.0	75.4	82.4
Secured bank borrowings	660.0	-	-
Senior secured loan notes	-	450.0	450.0
Senior notes	-	195.0	195.0
Revolving credit facility	42.9	29.3	-
Other loans	5.8	7.8	26.4
Total third party debt	708.7	682.1	671.4
Subordinated Shareholder Funding	551.5	484.3	425.7
Total equity	(368.9)	(251.6)	(229.9)
Total capitalization	891.3	914.8	867.2
Net third party debt	662.7	606.7	589.0
Total third party debt / Adjusted EBITDA *	5.17	5.24	5.70
Net third party debt / Adjusted EBITDA *	4.83	4.66	5.00

*) Adjusted EBITDA with the full year impact of acquisitions and disposal.

The Net third party debt excludes capitalized finance costs, long-term supply arrangements, advance client payments, deferred consideration and subordinated shareholder funding.

During 2016, 2015 and 2014 TMF Group complied with its banking covenants. At 31 December 2016, financial covenants are only applicable for the revolving credit facility. The only financial covenant relates to the ratio of Net Debt to Adjusted EBITDA, with full year impact of acquisitions and disposal. The ratio in the covenant is 7.6, as such there is sufficient headroom in place.

4.7 Offsetting financial assets and financial liabilities

During 2016, 2015 and 2014, there were no financial assets and liabilities that were subject to offsetting, enforceable master netting arrangements and similar agreements.

5. Segment information

The executive committee is TMF Group's chief operating decision-maker. Management has determined the operating segments based on the information reviewed by the executive committee for the purpose of allocating resources and assessing performance. The executive committee considers the business from both a geographic perspective and a service line perspective. The segments from a geographic perspective are considered as operating segments under IFRS 8. Financial results of the service lines are voluntarily disclosed in Note 6 as those do not qualify as operating segments under IFRS 8.

TMF Group has operations in the following geographical segments, in line with the internal reporting provided to the executive committee:

- Belgium, the Netherlands and Luxembourg ('Benelux');
- Europe, the Middle East and Africa, excluding Benelux ('EMEA');
- the countries of North and South America ('Americas'); and
- the countries of the Asia Pacific region ('APAC').

The 4 operating segments identified cannot be aggregated and are therefore also the reportable segments.

The revenue on certain TMF Group clients is not distributed to these regions and presented in the segment information from geographical perspective as 'All other'. The expenses of the corporate headquarter support functions are presented separately in the segment information from geographical perspective, however the corporate headquarter does not represent an operating segment.

Refer to note 1 for further details on the nature of the service lines of TMF Group.

The executive committee assesses the performance of the operating segments based on external revenue, result from operations excluding one-off or specific items and DAI ('Adjusted EBITDA') and result from operations excluding DAI. The management basis include the results of TMF Group's associates on a pro forma consolidated basis, consistent with how the business is managed, operated and reviewed by management. The measurement basis also excludes the effects of finance income and expenses since this type of activity is mainly driven by the central treasury function, which manages the cash position of TMF Group. Inter-segment revenue comprises management fees and services provided to clients by other entities in TMF Group. Inter-segment transfers or transactions are entered into under normal commercial terms and conditions that would also be available to unrelated third parties.

The following tables present revenue and profit information regarding TMF Group's operating segments for the years ended 31 December 2016, 2015 and 2014:

5. Segment information (continued)

Segments geographical – income statement

Year ended 31 December 2016

In thousands of Euro	Benelux	EMEA	Americas	APAC	All other	Corporate headquarter**	Eliminations	Total management basis	Presentation adjustments*	Income statement (page 40)
Total external revenue	126,883	183,851	107,126	108,156	2,911	-	-	528,927	(8,091)	520,836
Inter-segment revenue	20	168	424	580	-	-	(1,192)	-	-	-
Total segment revenue	126,903	184,019	107,550	108,736	2,911	-	(1,192)	528,927	(8,091)	520,836
<i>Segment result</i>										
Results from operations, excluding one-off or specific items and DAI	67,807	69,362	34,743	37,121	(52)	(71,311)	-	137,670	(1,699)	135,971
One-off or specific items (within operating profit)	(1,068)	(4,614)	(5,921)	(392)	87	(10,225)	-	(22,133)	690	(21,443)
Results from operations, excluding DAI	66,739	64,748	28,822	36,729	35	(81,536)	-	115,537	(1,009)	114,528
Depreciation, amortisation and impairment charges								(32,891)	490	(32,401)
Net finance costs								(173,931)	(1,732)	(175,663)
Share in result of associates								-	2,264	2,264
Result on other financial investments								(2,520)	(248)	(2,768)
Income tax expense								(18,582)	621	(17,961)
Result for the period								(112,387)	386	(112,001)
Attributable to:										
Owners of the parent								(113,066)	-	(113,066)
Non-controlling interests								679	386	1,065
Result for the period								(112,387)	386	(112,001)

*) Presentation adjustments relate to the restatement of the associates from a full consolidation basis to an equity accounted basis. TMF Group has only associates in the Americas segment.

***) The corporate headquarter support functions do not represent an operating segment.

5. Segment information (continued)

Segments geographical – income statement (continued)

Year ended 31 December 2015

	Benelux	EMEA ***	Americas ***	APAC ***	All other	Corporate head- quarter ** / ***	Elimi- nations	Total manage- ment basis	Presen- tation adjust- ments*	Income statement (page 41)
<i>In thousands of Euro</i>										
Total external revenue	121,160	166,352	101,853	99,176	3,437	-	-	491,978	(11,651)	480,327
Inter-segment revenue	70	60	267	615	-	-	(1,012)	-	-	-
Total segment revenue	121,230	166,412	102,120	99,791	3,437	-	(1,012)	491,978	(11,651)	480,327
<i>Segment result</i>										
Results from operations, excluding one-off or specific items and DAI	66,414	63,833	32,730	31,454	3,437	(67,442)	-	130,426	(1,439)	128,987
One-off or specific items (within operating profit)	(3,132)	(1,411)	(5,724)	(2,298)	-	(8,062)	-	(20,627)	1,116	(19,511)
Results from operations, excluding DAI	63,282	62,422	27,006	29,156	3,437	(75,504)	-	109,799	(323)	109,476
Depreciation, amortisation and impairment charges								(27,904)	580	(27,324)
Net finance costs								(110,222)	2,297	(107,925)
Share in result of associates								-	(2,882)	(2,882)
Result on other financial investments								1,093	-	1,093
Income tax expense								(6,611)	328	(6,283)
Result discontinued operations								(3,903)	-	(3,903)
Result for the period								(37,748)	-	(37,748)
Attributable to:										
Owners of the parent								(38,954)	-	(38,954)
Non-controlling interests								1,206	-	1,206
Result for the period								(37,748)	-	(37,748)

*) Presentation adjustments relate to the restatement of the associates from a full consolidation basis to an equity accounted basis. TMF Group has only associates in the Americas segment.

**) The corporate headquarter support functions do not represent an operating segment.

***) In 2016, the following re-allocation took place, for which the 2015 comparable figures have been adjusted:

- The costs of all central bonus schemes are presented in the Corporate headquarter.

Compared to the 2015 figures as reported originally, these re-allocations led to an increase in the results from operations excluding one-off or specific items and DAI of EMEA (€1.2 million), Americas (€0.1 million) and APAC (€0.6 million) and a negative impact on Corporate headquarter (€1.9 million).

5. Segment information (continued)

Segments geographical – income statement (continued)

Year ended 31 December 2014

	Benelux ***	EMEA ***	Americas ***	APAC ***	All other	Corporate head- quarter ** / ***	Elimi- nations	Total manage- ment basis	Presen- tation adjust- ments*	Income state- ment (page 42)
<i>In thousands of Euro</i>										
Total external revenue	126,909	148,237	71,760	65,393	2,006	-	-	414,305	-	414,305
Inter-segment revenue	18	200	-	315	-	-	(533)	-	-	-
Total segment revenue	126,927	148,437	71,760	65,708	2,006	-	(533)	414,305	-	414,305
<i>Segment result</i>										
Results from operations, excluding one-off or specific items and DAI	73,826	56,025	24,058	17,785	2,006	(58,224)	-	115,476	-	115,476
One-off or specific items (within operating profit)	(2,924)	(14,295)	(4,065)	(2,819)	-	(6,443)	-	(30,546)	-	(30,546)
Results from operations, excluding DAI	70,902	41,730	19,993	14,966	2,006	(64,667)	-	84,930	-	84,930
Depreciation, amortisation and impairment charges								(22,034)	-	(22,034)
Net finance costs								(102,532)	-	(102,532)
Result on other financial investments								2,341	-	2,341
Income tax expense								(9,356)	-	(9,356)
Result discontinued operations								(4,575)	-	(4,575)
Result for the period								(51,226)	-	(51,226)
Attributable to:										
Owners of the parent								(52,106)	-	(52,106)
Non-controlling interests								880	-	880
Result for the period								(51,226)	-	(51,226)

*) Presentation adjustments relate to the restatement of the associates from a full consolidation basis to an equity accounted basis. TMF Group did not have associates in 2014.

**) The corporate headquarter support functions do not represent an operating segment.

***) In 2016, the following re-allocation took place, for which the 2014 comparable figures have been adjusted:

- The costs of all central bonus schemes are presented in the Corporate headquarter.

In 2015, the following re-allocations took place, for which the 2014 comparable figures have been adjusted:

- Following a restructure of the internal organization, all Human Resource support staff and TCS support staff moved, including all related expenses, from the regions to the corporate headquarter and International Licensing and Collection (Freeway) and International Pensions moved to EMEA region (previously reported as part of 'All other') and Mauritius moved from the APAC to the EMEA region. Compared to the 2014 figures as reported originally, these re-allocations led to an increase in the results from operations excluding one-off or specific items and DAI of Benelux (€1.9 million), EMEA (€5.3 million), Americas (€2.3 million) and APAC (€2.6 million) and a negative impact on All Other / Corporate headquarter (€12.1 million).

5. Segment information (continued)

Entity wide disclosures

No individual external client represents more than 10 percent of TMF Group's external revenue.

The Company is domiciled in the Netherlands. As at 31 December 2016, 2015 and 2014, the total of non-current assets (other than financial instruments and deferred tax assets) located in the Netherlands amounts to respectively €151 million, €147 million and €140 million. The total of such non-current assets located in other countries amounts to respectively €589 million, €567 million and €540 million.

The revenue from external clients originates from the following countries. For completeness sake, it is mentioned that a minor part of the revenue originating from the Netherlands is not included in the Benelux operating segment.

In thousands of Euro	2016	2015	2014
The Netherlands	78,564	75,457	80,347
Luxembourg	45,633	43,883	43,510
Other countries	404,730	372,638	290,448
Total Management basis	528,927	491,978	414,305
Presentation adjustment with respect to revenue of associates	(8,091)	(11,651)	-
Total 'Income statement'	520,836	480,327	414,305

6. Service line information

General

The executive committee considers the business not only from a geographic perspective (refer to Note 5) but also from a service line perspective. Financial results of the service lines are voluntarily disclosed as those do not qualify as operating segments under IFRS 8.

The executive committee assesses the performance of the service lines based on external revenue and direct profit. Direct profit consists of external revenue and direct expenses. Direct expenses include employee benefit expense, IT expenses, travel expenses of service line staff and sub-contractors costs. Indirect expenses include the expenses of all support departments and expenses that are not allocated to service lines or support departments (rental & office expenses, professional fees except sub-contractor costs and other expenses except IT and travel expenses of service line staff).

6. Service line information (continued)

Income statement

The service lines do not represent operating segments and the result of the service lines are voluntarily disclosed.

Year ended 31 December 2016

	External revenue	Direct expenses*	Direct profit	Indirect expenses**	Results from operations, excluding one-off or specific items and DAI	One-off or specific items (within operating profit)	Results from operations, excluding DAI
In thousands of Euro							
Accounting & Tax	154,527	(68,891)	85,636				
HR & Payroll	85,000	(34,823)	50,177				
Corporate Secretarial	67,194	(20,768)	46,426				
<i>Global Business Services</i>	<i>306,721</i>	<i>(124,482)</i>	<i>182,239</i>				
Global Governance Services	121,322	(35,101)	86,221				
Family and Business Wealth Solutions	32,268	(9,479)	22,789				
Alternative Investments	68,616	(18,454)	50,162				
<i>Trust & Corporate Services</i>	<i>222,206</i>	<i>(63,034)</i>	<i>159,172</i>				
Service lines	528,927	(187,516)	341,411	-	341,411	-	341,411
Support staff and unallocated expenses	-	-	-	(203,241)	(203,741)	(22,133)	(225,874)
Total management basis	528,927	(187,516)	341,411	(203,241)	137,670	(22,133)	115,537
Presentation adjustments***	(8,091)	5,492	(2,599)	900	(1,699)	690	(1,009)
Income statement (page 40)	520,836	(182,024)	338,812	(202,341)	135,971	(21,443)	114,528

*) Direct expenses include employee benefit expense, IT expenses, travel expenses of service line staff and sub-contractors costs.

**) Indirect expenses include the expenses of all support departments and expenses that are not allocated to service lines or support departments (rental & office expenses, professional fees except sub-contractor costs and other expenses except IT and travel expenses of service line staff).

***) Presentation adjustments relate to the restatement of the associates from a full consolidation basis to an equity accounted basis. TMF Group has only associates in the Accounting & Tax and HR & Payroll segments.

6. Service line information (continued)

Income statement (continued)

The service lines do not represent operating segments and the result of the service lines are voluntarily disclosed.

Year ended 31 December 2015

	External revenue	Direct expenses*	Direct profit	Indirect expenses**	Results from operations, excluding one-off or specific items and DAI	One-off or specific items (within operating profit)	Results from operations, excluding DAI
In thousands of Euro							
Accounting & Tax	146,986	(67,130)	79,856	-	-	-	-
HR & Payroll	70,412	(29,751)	40,661	-	-	-	-
Corporate Secretarial	61,318	(19,360)	41,958	-	-	-	-
<i>Global Business Services</i>	<i>278,716</i>	<i>(116,241)</i>	<i>162,475</i>	-	-	-	-
Global Governance	114,906	(33,618)	81,288	-	-	-	-
Services							
Family and Business	32,690	(10,762)	21,928	-	-	-	-
Wealth Solutions							
Alternative Investments	65,666	(16,234)	49,432	-	-	-	-
<i>Trust & Corporate Services</i>	<i>213,262</i>	<i>(60,614)</i>	<i>152,648</i>	-	-	-	-
Service lines	491,978	(176,855)	315,123	-	315,123	-	315,123
Support staff and unallocated expenses	-	-	-	(184,697)	(184,697)	(20,627)	(205,324)
Total management basis	491,978	(176,855)	315,123	(184,697)	130,426	(20,627)	109,799
Presentation adjustments***	(11,651)	6,700	(4,951)	3,512	(1,439)	1,116	(323)
Income statement (page 41)	480,327	(170,155)	310,172	(181,185)	128,987	(19,511)	109,476

*) Direct expenses include employee benefit expense, IT expenses, travel expenses of service line staff and sub-contractors costs.

**) Indirect expenses include the expenses of all support departments and expenses that are not allocated to service lines or support departments (rental & office expenses, professional fees except sub-contractor costs and other expenses except IT and travel expenses of service line staff).

***) Presentation adjustments relate to the restatement of the associates from a full consolidation basis to an equity accounted basis. TMF Group has only associates in the Accounting & Tax and HR & Payroll segments.

6. Service line information (continued)

Income statement (continued)

The service lines do not represent operating segments and the result of the service lines are voluntarily disclosed.

Year ended 31 December 2014

	External revenue	Direct expenses*	Direct profit	Indirect expenses**	Results from operations, excluding one-off or specific items and DAI	One-off or specific items (within operating profit)	Results from operations, excluding DAI
In thousands of Euro							
Accounting & Tax	111,338	(49,729)	61,609	-	-	-	-
HR & Payroll	50,495	(22,035)	28,460	-	-	-	-
Corporate Secretarial	48,800	(15,523)	33,277	-	-	-	-
<i>Global Business Services</i>	<i>210,633</i>	<i>(87,287)</i>	<i>123,346</i>	-	-	-	-
Global Governance	120,616	(32,915)	87,701	-	-	-	-
Services							
Family and Business	28,853	(9,412)	19,441	-	-	-	-
Wealth Solutions							
Alternative Investments	54,203	(16,198)	38,005	-	-	-	-
<i>Trust & Corporate Services</i>	<i>203,672</i>	<i>(58,525)</i>	<i>145,147</i>	-	-	-	-
Service lines	414,305	(145,812)	268,493	-	268,493	-	268,493
Support staff and unallocated expenses	-	-	-	(153,017)	(153,017)	(30,546)	(183,563)
Total management basis	414,305	(145,812)	268,493	(153,017)	115,476	(30,546)	84,930
Presentation adjustments ***	-	-	-	-	-	-	-
Income statement (page 42)	414,305	(145,812)	268,493	(153,017)	115,476	(30,546)	84,930

*) Direct expenses include employee benefit expense, IT expenses, travel expenses of service line staff and sub-contractors costs.

**) Indirect expenses include the expenses of all support departments and expenses that are not allocated to service lines or support departments (rental & office expenses, professional fees except sub-contractor costs and other expenses except IT and travel expenses of service line staff).

***) Presentation adjustments relate to the restatement of the associates from a full consolidation basis to an equity accounted basis. TMF Group had no associates in 2014.

7. Business combinations

General

Alongside TMF Group's strategies for organic growth, it is TMF Group's intention, where appropriate, to continue to make acquisitions that provide additional scale to the business; or enhance a specific service offering; assist in consolidating fragmented markets or address relevant geographical gaps. TMF Group applies a disciplined and rigorous approach to all acquisition evaluations.

Acquisitions 2016

With an effective date of 5 May 2016, TMF Group acquired the shares of UCMS (United Customer Management Services) Group EMEA Limited ('UCMS'). All voting equity interests in UCMS were acquired. UCMS is a Global Business Service provider primarily in the Central Eastern European region. The acquisition enhanced existing operations in this region, particularly in Hungary, which was currently UCMS Group's strongest market. The consideration amounted to €15.7 million. The cash outflow from this acquisition, net of cash acquired, was €15.4 million. There is no deferred consideration and no contingent liabilities were acquired in this business combination.

With an effective date of 9 May 2016, TMF Group acquired the shares of Extor S.A. ('Extor'). All voting equity interests in Extor were acquired. Extor is a Global Business Service provider in Poland, primarily in HR & Payroll and Accounting & Tax Services. The acquisition of Extor enhanced TMF Group's presence in Poland, and with a similar client portfolio it enhances the ability to invest in and grow operations in the country. The consideration amounted to €5.3 million. The cash outflow from this acquisition, net of cash acquired, was €4.6 million. At 31 December 2016, there is an estimated contingent consideration of €1.1 million mainly depending on future revenue of the existing client portfolio. No contingent liabilities were acquired in this business combination.

With an effective date of 11 May 2016, TMF Group acquired Swain & Associates Inc. and Swain Advance Corp. ('Swain'). Swain provides HR & Payroll and Accounting & Tax Services to foreign corporations and entrepreneurs that are setting up and doing business in Canada. The consideration amounted to €1.2 million. The cash outflow from this acquisition, net of cash acquired, was €0.9 million. At 31 December 2016, there is an estimated contingent consideration of €0.3 million mainly depending on future revenue of the existing client portfolio. No contingent liabilities were acquired in this business combination.

On 31 May 2016 an asset purchase agreement was signed for the acquisition of a business from The Bank of New York Mellon S.A. / N.V. and The Bank of New York Mellon (Luxembourg) S.A ('BNY Mellon'), being BNY Mellon's Corporate Administration Services business affiliated to the corporate trust offering in Ireland and Luxembourg. The business was acquired between September and December 2016. The consideration amounted to €2.1 million. The cash outflow from this acquisition, net of cash acquired, was €2.1 million. There is no deferred consideration and no contingent liabilities were acquired in this business combination.

With an effective date of 30 June 2016, TMF Group acquired Affiance Management B.V. ('Affiance'). The legal transfer of the shares took place on 11 July 2016. Affiance provides Trust & Corporate Services to Turkish clients in the Netherlands. The consideration amounted to €3.2 million. The cash outflow from this acquisition, net of cash acquired, was €2.4 million. The contingent consideration, which is mainly depending on future revenue of the existing client portfolio, was estimated at €0.8 million and revalued to €0.4 million in December 2016. No contingent liabilities were acquired in this business combination.

On 29 June 2016 an asset purchase agreement was signed for the acquisition of a business from Deutsche Bank S.A. – Banco Alemão ('DB'), being DB's Structured Finance Services business in Brazil. The business was acquired in November 2016. The consideration amounted to nil. There is no deferred consideration and no contingent liabilities were acquired in this business combination.



Global reach
Local knowledge

7. Business combinations (continued)

Acquisitions 2016 (continued)

With an effective date of 5 July 2016, TMF Group acquired Axiss International Management Ltd ('Axiss'). Axiss is a fiduciary service provider in the Cayman Islands. The consideration amounted to €2.3 million. The cash outflow from this acquisition, net of cash acquired, was €2.0 million. There is no deferred consideration and no contingent liabilities were acquired in this business combination.

Acquisitions 2015

With an effective date of 13 March 2015, TMF Group acquired the shares of PwC Apriori Tecnologia da Informação Ltda ('Apriori TI'). At this date all conditions that were included in the sale and purchase agreement, signed on 11 December 2014, were either fulfilled or waived. All voting equity interests in Apriori TI were acquired. Apriori TI is a corporate service provider in Brazil, whereby the acquisition enhances the presence of TMF Group in Brazil significantly. The consideration amounted to €14.9 million. The cash outflow from this acquisition, net of cash acquired, was €13.6 million. In addition, TMF Group acquired 49% of the shares of PwC Apriori Serviços Contábeis Ltda ('Apriori SC'). Reference is made to note 8.

With an effective date of 16 May 2015, TMF Group acquired the shares of Law Debenture Agency Solutions Limited for a consideration of GB Pound 1. This company provides Structured Finance Services in the UK. All voting equity interests in the company were acquired. The cash outflow from this acquisition, net of cash acquired, was GB Pound 1. There is no contingent consideration and no contingent liabilities were acquired.

With an effective date of 14 August 2015, TMF Group acquired the non-controlling interest in TMF International Pensions Limited for an amount of €0.1 million. The cash outflow in 2015 for this acquisition was €0.1 million. No additional goodwill was created as a result of this acquisition. The acquisition of this non-controlling interest had a negative effect on equity of €0.1 million.

With an effective date of 25 August 2015, TMF Group acquired the non-controlling interest in TMF Trustees Malaysia Bhd for an amount of €0.2 million. The cash outflow in 2015 for this acquisition was €0.2 million. No additional goodwill was created as a result of this acquisition. The acquisition of this non-controlling interest had a negative effect on equity of €0.2 million.

The acquisition of both non-controlling interests resulted in an increase in retained earnings of €1.3 million.

7. Business combinations (continued)

Acquisitions 2014

With an effective date of 8 January 2014, TMF Group acquired the non-controlling interest in the Custom House Group for an amount of €1 for the shares and a deferred consideration of maximum €20.7 million (including interest) for which the amount depends on future performance of the Custom House Group. The cash outflow in 2014 for this acquisition was €72 thousand and the existing loan from the former non-controlling interest shareholders was replaced by a deferred consideration of €16.0 million. In December 2014, this deferred consideration was re-valued based on a new contract to €13.2 million. No additional goodwill was created as a result of this acquisition. The acquisition of this non-controlling interest had a negative effect on equity of €0.3 million. Reference is made to note 19 for further developments.

With an effective date of 9 January 2014, TMF Group acquired the assets and liabilities of PT Tass Axia Solusi ('Tass Axia'), Indonesia, for a total consideration of €1.9 million, and merged this business into TMF Group. The cash outflow 2014 from this acquisition, net of cash acquired, was €1.9 million. There is no deferred consideration and no contingent liabilities were acquired in this business combination.

With an effective date of 1 July 2014, TMF Group acquired the shares of KCS Limited, an independent pan-Asian Corporate services provider specialized in corporate accounting and payroll services, and merged this business into TMF Group. With this acquisition, TMF Group enhanced the presence in the APAC region significantly. The consideration amounted to €64.6 million. The shares were legally transferred on 25 August 2014 and all voting equity interest were acquired. The cash outflow in 2014 from this acquisition, net of cash acquired, was €63.3 million. There is no deferred consideration and no contingent liabilities were acquired in this business combination.

With an effective date of 13 November 2014, TMF Group acquired the shares of GMG Trust Company (SA) (Pty) Ltd ('GMG Trust'), South Africa, and merged this business into TMF Group. The shares were legally transferred on 19 November 2014 and all voting equity interest were acquired. The consideration amounted to €1.4 million. The cash outflow in 2014 from this acquisition, net of cash acquired, was €0.7 million. The deferred consideration for this business combination amounted to €0.5 million. No contingent liabilities were acquired in this business combination.

7. Business combinations (continued)

Acquisition UCMS – 2016

The assets and liabilities arising from the acquisition are as follows:

In thousands of Euro	Pre-acquisition carrying amounts	Fair value adjustments	Recognized values on acquisition
Intangible assets (note 17)	221	11,000	11,221
Property, plant and equipment (note 18)	591	-	591
Deferred tax assets (note 20)	57	-	57
Trade and other receivables	2,870	-	2,870
Clients' funds under trust	201	-	201
Cash and cash equivalents	379	-	379
Loans and borrowings	(71)	-	(71)
Deferred tax liabilities (note 20)	(20)	(1,507)	(1,527)
Trade and other payables	(2,430)	-	(2,430)
Provisions (note 31)	-	(29)	(29)
Clients' funds ledger balances	(201)	-	(201)
Net identifiable assets and liabilities	1,597	9,464	11,061

Goodwill is calculated as follows:

In thousands of Euro	
Purchase consideration	
Cash paid	15,720
Total purchase consideration	15,720
Less: fair value of net assets acquired (excluding goodwill)	(11,061)
Goodwill (note 17)	4,659

The fair value adjustments on intangible assets and the goodwill are not tax deductible.

The full year impact on cash flows as a result of the acquisition is as follows:

In thousands of Euro	
Cash paid	15,720
Cash and cash equivalents acquired (net of bank overdrafts)	(340)
Net cash outflow on acquisitions	15,380

The acquisition of UCMS positively impacted the revenue and net result of 2016 by €7.6 million and €0.9 million respectively. Had the transaction taken place at the beginning of the reporting period, these numbers would be approximately €11.5 million and €1.1 million.

The acquisition costs in the year of 2016 amounted to €0.4 million.

7. Business combinations (continued)

Acquisition Apriori TI – 2015

The assets and liabilities arising from the acquisition are as follows:

In thousands of Euro	Pre-acquisition carrying amounts	Fair value adjustments	Recognized values on acquisition
Intangible assets (note 17)	7,952	(2,807)	5,145
Property, Plant and Equipment (note 18)	1,443	-	1,443
Trade and other receivables	1,155	-	1,155
Cash and cash equivalents	24	-	24
Loans and borrowings	(805)	-	(805)
Trade and other payables	(245)	-	(245)
Net identifiable assets and liabilities	9,524	(2,807)	6,717

The gross contractual trade and other receivables were equal to the recognized values on acquisition.

Goodwill is calculated as follows:

In thousands of Euro	
Purchase consideration	
Cash paid	13,596
Consideration deferred to future periods	1,335
Total purchase consideration	14,931
Less: fair value of net assets acquired (excluding goodwill)	(6,717)
Goodwill (note 17)	8,214

The fair value adjustments on intangible assets are tax deductible. In addition, goodwill will be amortised in the fiscal results.

The consideration deferred to future periods is the estimated contingent consideration which is dependent on revenue recognised 12 months after the closing date. Based on the forecasted revenue for this period, the estimated range of the contingent consideration was between nil and €9.1 million. At acquisition date, the contingent consideration was estimated at €1.0 million. In 2016 a consideration of €0.6 million was paid, resulting in a gain of €0.5 million which is reported within 'Result on other financial investments'. Refer to note 9.

The impact on cash flows as a result of the acquisition is as follows:

In thousands of Euro	
Cash paid	13,596
Cash and cash equivalents acquired	(24)
Net cash outflow on acquisitions	13,572

7. Business combinations (continued)

Acquisition Apriori TI - 2015 (continued)

The acquisition of Apriori TI positively impacted the revenue and net result in 2015 by €6.0 million and €(0.0) million respectively. Had the transaction taken place at the beginning of the reporting period, these numbers would be approximately €7.6 million and €(0.0) million.

The acquisition costs in 2015 amounted to €2.1 million, refer to note 13. In addition, acquisition costs of €2.5 million were included in the result of the year 2014. These amounts include the costs related to the acquisition of Apriori SC, refer to note 8.

Acquisition KCS Limited (2014)

The assets and liabilities arising from the acquisition are as follows:

In thousands of Euro	Pre-acquisition carrying amounts	Fair value adjustments	Recognized values on acquisition
Cash and cash equivalents	4,581	-	4,581
Intangible assets (note 17)	2,470	26,590	29,060
Property, plant and equipment (note 18)	602	-	602
Deferred tax assets (note 20)	12	-	12
Trade and other receivables	6,371	(321)	6,050
Clients' funds held under trust	4,351	-	4,351
Retirement benefit obligations	(47)	-	(47)
Provisions (note 31)	-	(651)	(651)
Deferred tax liabilities (note 20)	(7)	(4,850)	(4,857)
Trade and other payables	(4,540)	-	(4,540)
Liability to previous shareholders KCS Limited	(4,706)	-	(4,706)
Current tax liabilities	(567)	-	(567)
Clients' funds ledger balances	(4,351)	-	(4,351)
Net identifiable assets and liabilities	4,169	20,768	24,937

The gross contractual trade and other receivables amounted to €6.4 million.

Goodwill is calculated as follows:

In thousands of Euro	
Purchase consideration	
Cash paid	63,176
Total purchase consideration	63,176
Less: fair value of net assets acquired (excluding goodwill)	(24,937)
Goodwill (note 17)	38,239

The intangible assets are not tax deductible.

There is no contingent consideration.

7. Business combinations (continued)

Acquisition KCS Limited (2014) (continued)

The impact on cash flows as a result of the acquisition is as follows:

In thousands of Euro

Cash paid	63,176
Cash and cash equivalents acquired	(4,581)
Dividend paid to previous shareholders KCS Limited	4,706
Net cash outflow on acquisitions	63,301

The acquisition of KCS Limited positively impacted the revenue and result of the year of 2014 with an amount of respectively €12.4 million and €1.4 million. Had the transaction taken place at the beginning of the reporting period, these numbers would be approximately €26.1 million and €3.0 million.

The acquisition costs amounted to €1.2 million of which €0.2 million is reported in 2015 and €1.2 million is reported in 2014 (note 13).

At acquisition date, KCS Limited had non-capitalized tax losses for approximately €2.0 million. As it is not probable that sufficient future taxable profits are available in the countries with such non-capitalized tax losses, no deferred tax asset is recognized.

Other acquisitions

The other acquisitions in 2016 include Extor, Swain, Affiance, Axiss, a business of BNY Mellon and a business of DB. The other acquisitions in 2015 included Law Debenture Agency Solutions Limited. The other acquisitions in 2014 included Tass Axia and GMG Trust.

The assets and liabilities arising from the acquisition are as follows:

In thousands of Euro	Pre-acquisition carrying amounts	Fair value adjustments	Recognized values on acquisition
2016			
Intangible assets (note 17)	223	9,512	9,735
Property, plant and equipment (note 18)	143	-	143
Financial assets	187	-	187
Deferred tax assets (note 20)	32	-	32
Trade and other receivables	1,488	-	1,488
Current tax receivables	1	-	1
Clients' funds under trust	2,197	-	2,197
Cash and cash equivalents	431	-	431
Loans and borrowings	(568)	-	(568)
Retirement benefit obligations (note 32)	(10)	-	(10)
Deferred tax liabilities (note 20)	(60)	(1,432)	(1,492)
Trade and other payables	(1,143)	-	(1,143)
Clients' funds ledger balances	(2,197)	-	(2,197)
Net identifiable assets and liabilities	724	8,080	8,804

7. Business combinations (continued)

Other acquisitions (continued)

In thousands of Euro	Pre-acquisition carrying amounts	Fair value adjustments	Recognized values on acquisition
2015			
Intangible assets (note 17)	-	452	452
Deferred tax liabilities (note 20)	-	(91)	(91)
Net identifiable assets and liabilities	-	361	361

In thousands of Euro	Pre-acquisition carrying amounts	Fair value adjustments	Recognized values on acquisition
2014			
Intangible assets (note 17)	8	2,801	2,809
Property, plant and equipment (note 18)	63	-	63
Deferred tax assets (note 20)	25	-	25
Trade and other receivables	142	-	142
Current tax receivables	6	-	6
Cash and cash equivalents	207	-	207
Trade and other payables	(124)	-	(124)
Deferred tax liabilities (note 20)	-	(274)	(274)
Net identifiable assets and liabilities	327	2,527	2,854

Goodwill on all other acquisitions is calculated as follows:

In thousands of Euro	2016	2015	2014
Purchase consideration			
Cash paid	11,961	-	2,746
Consideration deferred to future periods	2,110	-	507
Total purchase consideration	14,071	-	3,253
Less: fair value of net assets acquired (excluding goodwill)	(8,804)	(361)	(2,854)
Adjustment in fair value of net assets acquired from prior period acquisitions	-	440	-
Result on bargain purchase	-	361	-
Goodwill (note 17)	5,267	440	399

The acquisition of Law Debenture Agency Solutions Limited in 2015 was a bargain purchase as the seller terminated the business activity acquired by TMF Group and TMF Group was the only candidate to acquire the business. The related gain of €361 thousand is recognized in the income statement and included as an one-off or specific item within 'Result on other financial investments'. Refer to note 9.

The adjustment in fair value of net assets acquired from prior period acquisitions related to GMG Trust.

The fair value adjustments on intangible assets and the goodwill are not tax deductible.

7. Business combinations (continued)

Other acquisitions (continued)

The consideration deferred to future periods on the other acquisitions is the estimated contingent consideration which is dependent on revenue recognised 12 months after the closing date. The range of the contingent consideration for the 2016 other acquisitions is between nil and €2.7 million.

No contingent liabilities were acquired.

The impact on cash flows as a result of the other acquisitions is as follows:

In thousands of Euro	2016	2015	2014
Cash paid	11,961	-	2,746
Cash and cash equivalents acquired (net of bank overdrafts)	88	-	(207)
Net cash outflow on acquisitions	12,049	-	2,539

The other acquisitions positively impacted the revenue and the result of the year 2016 by €4.6 million and €0.8 million respectively. Had the transaction taken place at the beginning of the reporting period, these numbers would be €8.2 million and €1.6 million.

The other acquisitions positively impacted the revenue and the result of the year 2015 by €0.1 million and €0.1 million respectively. Had the transaction taken place at the beginning of the reporting period, these numbers would be €0.2 million and €0.2 million.

The other acquisitions positively impacted the revenue and the result of the year 2014 by €0.9 million and €0.3 million respectively. Had the transaction taken place at the beginning of the reporting period, these numbers would be €1.7 million and €0.3 million.

The acquisition costs on the other acquisitions amounted to €0.9 million in the year of 2016 (2015 and 2014: €9 thousand and €140 thousand).

7. Business combinations (continued)

Summary goodwill calculation

Goodwill is calculated as follows:

In thousands of Euro	2016	2015	2014
Purchase consideration			
Cash paid	27,681	13,596	65,922
Consideration deferred to future periods	2,110	1,335	507
Total purchase consideration	29,791	14,931	66,429
Less: fair value of net assets acquired (excluding goodwill)	(19,865)	(7,078)	(27,791)
Adjustment in fair value of net assets acquired from prior period acquisitions	-	440	-
Result on bargain purchase	-	361	-
Goodwill (note 17)	9,926	8,654	38,638

The goodwill recognized on acquisitions is attributable to the skills and technical talent of the acquired business's workforce, and the synergies and other benefits expected to be achieved from integrating the respective businesses into TMF Group. Besides this, goodwill includes the tax effect of the non-deductible intangible assets arising from business combinations. Only the additional goodwill arising from the Apriori TI acquisition is tax deductible.

Summary impact of cash flow

The impact on cash flows as a result of the acquisition(s) is as follows:

In thousands of Euro	2016	2015	2014
Cash paid	27,681	13,596	65,922
Cash and cash equivalents acquired (net of bank overdrafts)	(252)	(24)	(4,788)
Dividend paid to previous shareholders	-	-	4,706
Net cash outflow on current year acquisitions	27,429	13,572	65,840
Deferred consideration cash payments from prior period acquisitions	1,794	3,551	2,009
Net cash outflow on acquisitions	29,223	17,123	67,849

8. Share in result of associates and (provision on) investments in associates

With an effective date of 13 March 2015, TMF Brazil Assessoria Contabil e Empresarial Ltda ('TMF Assessoria'), part of TMF Group acquired the shares of PwC Apriori Serviços Contábeis Ltda ('Apriori SC'). At this date all conditions that were included in the sale and purchase agreement, signed on 11 December 2014, were either fulfilled or waived.

Apriori SC is a corporate service provider in Brazil, the activities of which are subject to the supervision of the Brazilian accounting board. The acquisition enhances the presence of TMF Group in Brazil significantly.

The consideration for Apriori SC can be split in:

- A consideration of €5.8 million; and
- An estimated contingent consideration of €0.6 million which is dependent on revenue recognised 12 months after the closing date. The range of the contingent consideration is between nil and €3.9 million. In 2016 a consideration of €0.3 million was paid, resulting in a release of the contingent consideration of €0.3 million.

In compliance with local requirements, 51% of the shares of TMF Assessoria remain held by individual accountants, which are local partners of TMF Group in its accounting business in Brazil ("Local Partners"). In anticipation on the planned merger of Apriori SC and TMF Assessoria, new shareholders' agreements were executed with the Local Partners on 29 May 2015. As the shareholders' agreements are in place TMF Group concluded that it has no longer control over TMF Assessoria, resulting in the derecognition of the assets and liabilities of TMF Assessoria and the recognition of the retained investment in TMF Assessoria and the proceeds received. Based on the agreement entered into with the Local Partners, TMF Group is entitled to 80% of the dividends of TMF Assessoria. TMF Group will in due course receive a consideration of €0.9 million for the transfer of the shares to the Local Partners. TMF Group has a default call option to purchase the shares of the Local Partners in case of default of the local Partners in relation to the agreements while the Local Partners have an exit put option to sell the shares back to TMF Group for the initial purchase price (including interest). The net assets of the associate were accounted for 100% by TMF Group in 2015 as the associate was loss making. As in 2016 the associate is profitable, TMF Group included the associate for 80%.

In anticipation of the merger and the execution of the shareholders' agreements, Apriori SC is accounted for as an investment in associates as from 13 March 2015. As from 29 May 2015, TMF Assessoria is also accounted for as an investment in associates.

8. Share in result of associates and (provision on) investments in associates (continued)

The movements in investments in associates are as follows:

In thousands of Euro	2016	2015
Beginning of the year	-	-
Negative equity value per opening balance	(3,162)	-
Acquisition Apriori SC	-	5,081
Loan TMF Assessoria	-	(6,673)
Partial disposal of TMF Assessoria	-	(257)
Share of result from associates	2,264	(2,882)
Translation movements	(1,133)	1,569
Reducing long term loan receivable of the associate with the recognized share in losses (note 19)	2,031	3,162
End of the year	-	-

The table below provide summarized financial information of TMF Assessoria.

In thousands of Euro	31 December 2016	31 December 2015
Non-current assets	6,097	5,124
Current assets	6,911	8,174
Non-current liabilities	(465)	(305)
Current liabilities	(15,081)	(16,155)
Net assets	(2,538)	(3,162)
TMF Group's share in net assets in %	80%	100%
Carrying amount	(2,031)	(3,162)

8. Share in result of associates and (provision on) investments in associates (continued)

The table below includes the summarized statement of comprehensive income of TMF Assessoria:

In thousands of Euro	Year ended 31 December 2016	Year ended 31 December 2015
External revenue	8,091	11,651
Operating expenses	(6,391)	(10,212)
Result from operations before one-off or specific items, depreciation, amortisation and impairment charges	1,700	1,439
One-off or specific items	(442)	(1,116)
Depreciation, amortisation and impairment charges	(490)	(580)
Net finance costs	1,732	(2,297)
Income tax expense	(620)	(328)
Sub-total	1,880	(2,882)
TMF Group's share in net result in %	80%	100%
Share of result (before decrease in share of net assets)	1,504	(2,882)
Impact of decrease in share of net assets from 100% to 80%	760	-
Share of result	2,264	2,882
Other comprehensive income	(1,133)	1,569
Share in total comprehensive income	1,131	(1,313)

The deconsolidation of TMF Assessoria had the following impact on the balance sheet of TMF Group:

In thousands of Euro	2016	2015
Assets (excluding cash and cash equivalents)	-	8,811
Cash and cash equivalents of entity	-	72
Liabilities	-	(9,140)
Total	-	(257)

9. Result on other financial investments

In thousands of Euro	2016	2015	2014
Result on disposal / deconsolidation of subsidiaries	(2,632)	397	(380)
Gains / (losses) on changes to estimates of deferred consideration	1,064	335	2,721
Gains / (losses) on the Investment in Custom House Group (note 19)	(1,200)	-	-
Result on bargain purchase (note 7)	-	361	-
Total	(2,768)	1,093	2,341

Result on disposal / deconsolidation of subsidiaries

In 2016, the result on disposal / deconsolidation of subsidiaries related to the disposal of TMF Ferri Minnetti Piredda S.r.l., which was sold at 16 December 2016 for an amount of €1.0 million. As from that date TMF Group has no longer control of this entity. The impact on TMF Group's financial statements can be specified as follows:

In thousands of Euro	2016
Assets (excluding cash and cash equivalents)	(5,797)
Cash and cash equivalents of entity	(594)
Liabilities	2,759
Cash to be received from new owner	1,000
Result on disposal	(2,632)

The cash to be received from the new owners is a deferred consideration and will be paid upon an exit event of TMF Group.

In 2016, TMF Ferri Minnetti Piredda S.r.l. contributed €2.7 million to revenue and €0.1 million to the net result of TMF Group.

In 2015, the result on disposal / deconsolidation of subsidiaries mainly relates to client lists in the continued operations of Luxembourg and BVI that were transferred to the Fund Services operating segment prior to its disposal, with a corresponding expense in the result from discontinued operations (refer to note 25).

In 2014, the result related to a disposal in Brazil. At 1 May 2014, TMF Group has sold its interest in TMF Brazil Servicos Paralegalais e Contabeis Ltd for an amount of €195,000. As from that date TMF Group has no longer control of this entity. The impact on TMF Group's financial statements can be specified as follows:

In thousands of Euro	2014
Assets (excluding cash and cash equivalents)	(743)
Cash and cash equivalents of entity	(66)
Liabilities	234
Cash to be received from new owner	195
Result on disposal	(380)

In the first four months of 2014, Brazil Paralegal contributed €0.5 million to revenue and €0.1 million to the net result of TMF Group.



Global reach
Local knowledge

9. Result on other financial investments (continued)

Gains / (losses) on changes to estimates of deferred consideration

In 2016, the gain relates to a revised estimate of the consideration on the acquisitions of Affiance, Apriori TI and Accepta AS.

In 2015, the gain related to a revised estimate of the consideration on the acquisition of Accepta AS.

In 2014, the gain related to the deferred consideration on the acquisition of the non-controlling interest in Custom House following from amendments in the contract with the former shareholders.

10. Principal subsidiaries

Subsidiaries

For the list of the subsidiaries of TMF Group at 31 December 2016, reference is made to the section 'TMF Group entities' which is included as an appendix to the financial statements. All subsidiary undertakings are included in the consolidation. Only the shares in TMF Group B.V. are directly held by the parent company.

All of the subsidiaries have either operating activities in line with TMF Group's core business or are intermediate holding and / or finance structures.

Non-controlling interest

The total non-controlling interest for the year is €1.1 million, to a great extent related to the Freeway Entertainment Group. Since the non-controlling interest in Freeway is considered not significant for TMF Group no further summarised financial information is disclosed.

In 2015, the non-controlling interest also related mainly to the Freeway Entertainment Group. In 2015, the non-controlling interests in TMF International Pensions Limited and TMF Trustees Malaysia Bhd are acquired. In 2014, the non-controlling interest in Custom House was acquired, refer to note 7.

Significant restrictions

Cash and cash equivalents of €5.6 million (31 December 2015 and 2014: respectively €9.9 million and €4.3 million), especially held in Argentina, China, India, Russia and South Africa, are subject to local exchange control regulations. These local exchange control regulations provide for restrictions on exporting cash and / or capital from the country.

Cash and cash equivalents of €3.5 million (31 December 2015 and 2014: respectively €2.3 million and €17.3 million), especially held in BVI, Jersey, Luxembourg, Argentina and Norway, are restricted due to local agreements such as financing, rent agreements or agreements with local regulators.

Refer to note 29 for cash and cash equivalents that are secured.

11. Employee benefit expense

Employee benefit expense is summarised as follows:

In thousands of Euro	2016	2015	2014
Wages and salaries	(224,116)	(207,722)	(183,755)
Social security costs	(28,495)	(24,298)	(21,118)
Pension costs – defined contribution plans	(10,418)	(10,643)	(5,765)
Pension costs – defined benefit plans (note 32)	(626)	(377)	(612)
Other post-employment and long-term employee benefits	(332)	(151)	(211)
Share-based payments (note 27)	(517)	(657)	(150)
Other employee benefit expense	(28,314)	(27,021)	(21,048)
employee benefit expense recharged to disposal group classified as held for sale	-	1,328	2,142
Total employee benefit expense	(292,818)	(269,541)	(230,517)

Other employee benefit expense relate to education expenses, lease car expenses, commuter allowances, recruitment costs, placement agencies, temporary employees and management fees.

The average number of full time equivalent employees (in continued operations) in 2016, 2015 and 2014 can be specified as follows:

	2016	2015	2014
Client servicing staff (average number of FTE)	4,705	4,216	3,626
Support staff (average number of FTE)	1,639	1,353	1,137
Average number of FTE (in continued operations)	6,344	5,569	4,763
Of which working in the Netherlands	335	366	419
Of which working abroad	6,009	5,203	4,344

12. Other expenses

In thousands of Euro	2016	2015	2014
Travel expenses	(6,145)	(6,324)	(6,664)
Marketing and sales expenses	(4,323)	(4,146)	(3,356)
Bad debt expenses (note 21)	(4,552)	(3,745)	(4,051)
Insurance	(4,303)	(2,023)	(1,741)
Bank charges	(1,603)	(1,328)	(1,201)
Other	(5,680)	(4,779)	(5,582)
Total other expenses	(26,606)	(22,345)	(22,595)

13. One-off or specific items

In thousands of Euro	2016	2015	2014
Acquisition and integration costs	(4,772)	(6,511)	(5,976)
Litigation costs	(2,070)	(3,642)	(10,969)
Redundancy and restructuring costs	(7,762)	(5,830)	(8,719)
Share-based payment	(517)	(657)	(150)
Group transaction and monitoring costs	(6,304)	(2,723)	-
Net result on disposal of non-current assets	(18)	(148)	(4,732)
Total one-off or specific items	(21,443)	(19,511)	(30,546)

In thousands of Euro	2016	2015	2014
One-off or specific items - income	1,752	923	777
One-off or specific items - expenses	(23,195)	(20,434)	(31,323)
Total one-off or specific items	(21,443)	(19,511)	(30,546)

13. One-off or specific items (continued)

Acquisition and integration costs

The acquisition and integration costs in 2016 include costs relating to the integration of Apriori (€2.0 million), acquisition and integration of UCMS / Extor (€1.4 million) and the acquisition and integration of Swain, Affiance, Axis and certain businesses of BNY Mellon and DB (refer to note 7).

In 2015, these costs included costs for €3.3 million with respect to the acquisition and integration of Apriori (refer to note 7 and 8) and for €2.1 million with respect to the acquisition and integration of KCS. Furthermore, costs are recognized with respect to the disposal of the Fund Services segment, due diligence costs on non-acquired targets and the start-up of new offices in Canada and various countries in Africa.

In 2014, these costs included costs for €2.1 million with respect to the acquisition of Apriori (refer to note 7 and 8). Furthermore, costs are recognized with respect to the acquisition and integration of KCS Limited (€2.2 million), Tass Axia and GMG Trust (refer to note 7) and the start-up of new offices in Zurich (Switzerland), Canada and various countries in Africa.

Litigation costs

The litigation costs in 2016 relate for €1.5 million to various smaller historical legal claims in Jersey. The remainder relates to legal costs relating to other historical legal claims.

In 2015, these costs related for €1.2 million to a litigation initiated by TMF Group against former management in USA. The remainder relates to legal costs relating to other historical legal claims.

In 2014, these costs related to a great extent to one-off regulatory costs together with an increased provision for then current litigation in Jersey. The remainder related to legal costs of other historical legal claims.

Legal claims are further disclosed in note 37.

Redundancy and restructuring costs

Redundancy and restructuring costs in 2016 mainly concern the costs with respect to remediation costs in Jersey (€1.1 million) and various redundancies and restructuring projects in other countries and the corporate headquarter.

In 2015, the costs mainly concerned the costs with respect to the continuing restructuring of the Dutch business including termination costs with respect to management (€2.6 million) and various redundancies and restructuring projects in other countries and the corporate headquarter.

In 2014, the costs included expected remediation costs following a litigation in Jersey (€2.6 million), the restructuring of the Dutch business including termination costs with respect to management (€2.2 million) and various redundancies and restructuring projects in other countries and the corporate headquarter.

Share-based payment

Costs arising from share-based payment relate to an one-off plan initiated in 2014 to provide a selected and eligible group of senior management of TMF with shares (units) as an employee benefit. TMF Group has no legal or constructive obligation to repurchase or settle the options in cash. Refer to note 27 for further information.

13. One-off or specific items (continued)

Net result on disposal of non-current assets

Net result on disposal of non-current assets mainly consists of the recognition of one-off restructuring provisions upon the disposal of the Fund Services segment in 2014. These restructuring provisions mainly related to unrecharged services provided to the Fund Services segment and an onerous lease with respect to an office building.

14. Finance income and expenses

In thousands of Euro	2016	2015	2014
Interest income on short-term bank deposits	1,317	1,154	11,006
Interest income on related party loan	1,216	7,914	7,775
Finance income	2,533	9,068	18,781
Secured senior bank loan	(54,645)	(52,405)	(50,504)
Interest rate swaps, transfer from equity and provision	-	5,199	(918)
Unsecured related party loan and subordinated loan	(107,045)	(58,746)	(51,415)
Secured bank overdrafts	(5,675)	(5,521)	(14,761)
Other finance expenses	(10,791)	(522)	(359)
Finance expenses	(178,156)	(111,995)	(117,957)
Net foreign exchange result	(40)	(4,998)	(3,356)
Net finance costs	(175,663)	(107,925)	(102,532)

In 2016, the finance expenses with respect to unsecured related party loan and subordinated loan includes the reversal of accrued interest in prior years on loans receivable from TMF Group HoldCo B.V. for an amount of €40.0 million, following new loan agreements between subsidiaries of TMF Group Holding B.V. and TMF Group HoldCo B.V.

In 2016, other finance expenses include break-up fees relating to the early repayment of the secured loan notes amounting to €9.5 million (refer to note 29).

In 2016, the net foreign exchange result mainly related to intercompany recharges between a euro denominated subsidiary and foreign currency denominated subsidiaries of TMF Group Holding B.V., compensated by a positive net foreign exchange result on US Dollar bank overdrafts. In 2015 and 2014, the net foreign exchange result mainly arose on US Dollar bank overdrafts.

15. Income tax expense

In thousands of Euro	2016	2015	2014
Current tax on result for the year	17,020	20,489	14,809
Adjustments for current tax of prior periods	2,354	(7,165)	163
Total current tax expense	19,374	13,324	14,972
Deferred income tax (note 20)	(1,413)	(7,041)	(5,616)
Total income tax expense	17,961	6,283	9,356

The tax on TMF Group's result before tax differs from the theoretical amount that would arise using the tax rates applicable in the Netherlands (25% for all years) on the results of the consolidated entities as shown below:

In thousands of Euro	2016	2015	2014
Result for the year excluding discontinued operations	(112,001)	(33,845)	(46,651)
Minus: Total income tax expense	17,961	6,283	9,356
Result before income tax	(94,040)	(27,562)	(37,295)
Tax calculated at the Company's domestic applicable tax rate (25%)	(23,510)	(6,891)	(9,324)
Effect of tax rates in foreign jurisdictions	(4,821)	(2,029)	(104)
Income not subject to tax	(2,702)	(1,337)	(1,900)
Non-deductible expenses	5,202	1,801	3,699
Utilisation of previously unrecognized tax losses (note 20)	(1,747)	(1,197)	(923)
Re-assessment of corporate income tax previous years	2,354	(7,165)	163
Withholding tax related to taxable profit	2,443	2,463	2,052
Tax losses where no deferred income tax asset was recognized (note 20)	40,742	20,638	15,693
Tax charge	17,961	6,283	9,356
Weighted average effective tax rate	(19.1)%	(22.8)%	(25.1)%

15. Income tax expense (continued)

In 2015, the re-assessment of corporate income tax previous years mainly related to a re-assessment of the corporate income tax for the years 2008 to 2013 in Luxembourg and the recognition of a deferred tax asset for tax losses in USA as the fiscal unity became profitable.

16. Earnings per share

Basic earnings per share is calculated by dividing the result attributable to owners of the parent by the weighted average number of ordinary shares in issue during the year excluding ordinary shares purchased by the Company.

Basic earnings per share is calculated as follows:

	2016	2015	2014
Result for the year attributable to owners of the parent (in thousands of Euro)	(113,066)	(38,954)	(52,106)
Weighted average number of ordinary shares in issue (in thousands)	18	18	18
Basic earnings per share (in Euro)	(6,281)	(2,164)	(2,895)
Basic earnings per share from continuing operations	(6,281)	(1,947)	(2,641)
Basic earnings per share from discontinued operations	-	(217)	(254)

Since the Company has no convertible debt or share options, the diluted earnings per share equals the basic earnings per share.

17. Intangible assets

In thousands of Euro	Goodwill	Client lists	Non-competes agreements	Brands	Software	Total
Cost						
Balance at 1 January 2014	490,065	167,132	9,473	12,408	27,597	706,675
Acquired through business combinations (note 7)	38,638	31,407	394	-	68	70,507
Transferred to disposal group classified as held for sale (note 25)	(22,754)	(4,063)	-	(637)	(181)	(27,635)
Additions	-	-	-	210	812	1,022
Additions – internally developed	-	-	-	-	6,796	6,796
Disposals	(500)	(503)	-	-	(280)	(1,283)
Exchange differences	15,769	9,058	152	198	444	25,621
Balance at 31 December 2014	521,218	203,031	10,019	12,179	35,256	781,703
Balance at 1 January 2015	521,218	203,031	10,019	12,179	35,256	781,703
Acquired through business combinations (note 7)	8,654	4,319	-	-	831	13,804
Additions	-	-	-	237	9,388	9,625
Additions – internally developed	-	-	-	-	9,211	9,211
Disposals	(381)	-	(1,350)	-	(278)	(2,009)
Exchange differences	12,368	7,598	(194)	188	(270)	19,690
Balance at 31 December 2015	541,859	214,948	8,475	12,604	54,138	832,024
Balance at 1 January 2016	541,859	214,948	8,475	12,604	54,138	832,024
Acquired through business combinations (note 7)	9,926	20,529	-	-	446	30,901
Additions	-	-	-	-	3,964	3,964
Additions – internally developed	-	-	-	-	13,212	13,212
Disposals	(1,500)	-	-	-	(156)	(1,656)
Exchange differences	(3,409)	20	(430)	59	274	(3,486)
Balance at 31 December 2016	546,876	235,497	8,045	12,663	71,878	874,959

17. Intangible assets (continued)

In thousands of Euro	Goodwill	Client lists	Non-compete agreements	Brands	Software	Total
Amortisation and impairment						
Balance at 1 January 2014	6,570	62,912	9,466	11,322	19,152	109,422
Transferred to disposal group classified as held for sale (note 25)	-	(3,522)	-	(637)	(82)	(4,241)
Amortisation for the year	-	10,220	86	1,124	3,847	15,277
Disposals	-	(503)	-	-	(292)	(795)
Exchange differences	(144)	2,753	137	160	370	3,276
Balance at 31 December 2014	6,426	71,860	9,689	11,969	22,995	122,939
Balance at 1 January 2015	6,426	71,860	9,689	11,969	22,995	122,939
Amortisation for the year	-	11,664	83	78	6,861	18,686
Disposals	-	-	(1,350)	-	(49)	(1,399)
Exchange differences	809	2,903	(194)	188	(269)	3,437
Balance at 31 December 2015	7,235	86,427	8,228	12,235	29,538	143,663
Balance at 1 January 2016	7,235	86,427	8,228	12,235	29,538	143,663
Amortisation for the year	-	11,278	84	164	11,715	23,241
Disposals	-	-	-	-	(107)	(107)
Exchange differences	(1,587)	(771)	(441)	59	48	(2,692)
Balance at 31 December 2016	5,648	96,934	7,871	12,458	41,194	164,105
Carrying amounts						
At 1 January 2014	483,495	104,220	7	1,086	8,445	597,253
At 31 December 2014	514,792	131,171	330	210	12,261	658,764
At 1 January 2015	514,792	131,171	330	210	12,261	658,764
At 31 December 2015	534,624	128,521	247	369	24,600	688,361
At 1 January 2016	534,624	128,521	247	369	24,600	688,361
At 31 December 2016	541,228	138,563	174	205	30,684	710,854

As at 31 December 2016, the carrying value of client lists primarily relates to the acquisition of Equity Trust, KCS Limited, Apriori TI and UCMS.

In 2016, the disposal of goodwill related to the disposal of TMF Ferri Minnetti Piredda S.r.l. This had a negative impact on the income statement of €2.6 million. In 2015, the disposal of goodwill relate to the disposal of TMF Assessoria. This had a positive impact on the income statement of €1.6 million. The other disposals in 2016 and 2015 and the disposals of 2014 had limited impact on the income statement. Refer to note 7, 9 and 13.

At 31 December 2016, software includes internally generated assets for €18.7 million (31 December 2015: €15.2 million and € 10.5 million respectively).

17. Intangible assets (continued)

	Goodwill	Client lists	Non-compete agreements	Brand	Software
Longest estimated useful life remaining					
At 31 December 2016	n/a	15 years	2 years	4 years	3 years

Software includes the following amounts where TMF Group is a lessee under a finance lease:

In thousands of Euro	31 December 2016	31 December 2015	31 December 2014
Cost-capitalized finance lease	9,128	8,814	4,011
Accumulated amortisation	(4,214)	(800)	(3,343)
Carrying amount	4,914	8,014	668

A segment level summary of the goodwill allocation is presented below.

In thousands of Euro	31 December 2016	31 December 2015	31 December 2014
Benelux	237,537	235,081	234,986
EMEA	143,229	145,262	140,387
Americas	65,573	61,221	53,711
APAC	94,889	93,060	85,708
Total goodwill	541,228	534,624	514,792

Impairment tests for goodwill

Goodwill is monitored by management at the level of the four operating segments identified in Note 5 Segment information.

The recoverable amount of a CGU is determined based on the fair value less costs of disposal. This fair value qualifies as a level 3 fair value. For further details on the impairment test reference is made to note 3.1.

2016	Benelux	EMEA	Americas	APAC
Discount rate (a)	6.7%	8.8%	12.2%	8.9%
EBITDA growth (b)	3%	7%	10%	11%
Perpetual growth (c)	0.5%	1.2%	3.0%	1.8%

2015	Benelux	EMEA	Americas	APAC
Discount rate (a)	6.9%	8.7%	14.1%	9.1%
EBITDA growth (b)	6%	12%	15%	25%
Perpetual growth (c)	0.5%	1.0%	3.2%	1.9%

17. Intangible assets (continued)

Impairment tests for goodwill (continued)

2014	Benelux	EMEA	Americas	APAC
Discount rate (a)	6.9%	8.9%	13.3%	9.8%
EBITDA growth (b)	4%	11%	16%	24%
Perpetual growth (c)	0.5%	0.5%	0.5%	0.5%

- a) Post-tax local currency discount rate applied to the cash flow projection.
- b) Year-on-year budgeted annual EBITDA growth for the first 5 years.
- c) Year-on-year budgeted EBITDA growth after 5 years.

Sensitivity analysis

In the following table is disclosed how much the discount rate could increase or the 'EBITDA growth percentage' could decrease, compared to the percentages disclosed above, before impairment would occur:

2016	Benelux	EMEA	Americas	APAC
Headroom on carrying amount (in millions of euro)	133.9	237.5	86.3	148.1
Higher discount rate	2.0%	5.3%	5.4%	5.4%
Lower EBITDA growth percentage	5%	11%	10%	11%

2015*	Benelux	EMEA	Americas	APAC
Headroom on carrying amount (in millions of euro)	218.0	345.9	126.1	219.5
Higher discount rate	3.6%	9.7%	9.1%	8.7%
Lower EBITDA growth percentage	9%	16%	14%	17%

* The sensitivity figures are adjusted for the restatement included in the company financial statements. Reference is made to note 1 in the company financial statements on page 155.

2014	Benelux	EMEA	Americas	APAC
Headroom on carrying amount (in millions of euro)	340.3	317.7	147.7	127.5
Higher discount rate	6.0%	11.6%	17.0%	7.5%
Lower EBITDA growth percentage	13%	18%	19%	15%

18. Property, plant and equipment

In thousands of Euro	Buildings	Leasehold improvements	Furniture and fittings	Office & computer equipment	Motor vehicles	Total
Cost						
Balance at 1 January 2014	1,746	16,702	6,611	23,462	366	48,887
Acquired through business combinations (note 7)	-	46	202	417	-	665
Transferred to disposal group classified as held for sale (note 25)	-	(926)	(1,175)	(2,881)	(16)	(4,998)
Additions	218	2,213	1,912	5,085	24	9,452
Disposals	-	(1,551)	(1,537)	(3,428)	(171)	(6,687)
Exchange differences	461	502	348	1,370	36	2,717
Balance at 31 December 2014	2,425	16,986	6,361	24,025	239	50,036
Balance at 1 January 2015	2,425	16,986	6,361	24,025	239	50,036
Acquired through business combinations (note 7)	-	1,190	81	45	-	1,316
Additions	125	5,990	1,370	4,807	244	12,536
Disposals	-	(1,321)	(731)	(2,733)	(57)	(4,842)
Exchange differences	448	(454)	93	433	(37)	483
Balance at 31 December 2015	2,998	22,391	7,174	26,577	389	59,529
Balance at 1 January 2016	2,998	22,391	7,174	26,577	389	59,529
Acquired through business combinations (note 7)	-	176	218	275	69	738
Additions	27	4,635	1,053	5,920	296	11,931
Disposals	-	(1,036)	(1,121)	(2,737)	(225)	(5,119)
Exchange differences	130	431	(470)	(1,055)	30	(934)
Balance at 31 December 2016	3,155	26,597	6,854	28,980	559	66,145
Depreciation						
Balance at 1 January 2014	116	8,983	3,789	17,624	198	30,710
Transferred to disposal group classified as held for sale (note 25)	-	(694)	(1,097)	(2,711)	(16)	(4,518)
Depreciation for the year	78	2,233	1,016	3,371	59	6,757
Disposals	-	(1,504)	(1,357)	(3,601)	(165)	(6,627)
Exchange differences	226	424	294	1,172	39	2,155
Balance at 31 December 2014	420	9,442	2,645	15,855	115	28,477
Balance at 1 January 2015	420	9,442	2,645	15,855	115	28,477
Depreciation for the year	118	3,166	1,199	4,019	136	8,638
Disposals	-	(904)	(702)	(2,537)	(53)	(4,196)
Exchange differences	220	(307)	198	721	(35)	797
Balance at 31 December 2015	758	11,397	3,340	18,058	163	33,716
Balance at 1 January 2016	758	11,397	3,340	18,058	163	33,716
Depreciation for the year	126	3,638	1,078	4,179	139	9,160
Disposals	-	(731)	(927)	(2,737)	(111)	(4,506)
Exchange differences	61	165	(379)	(1,103)	31	(1,225)
Balance at 31 December 2016	945	14,469	3,112	18,397	222	37,145

18. Property, plant and equipment (continued)

Carrying amounts

In thousands of Euro	Buildings	Leasehold improvements	Furniture and fittings	Office & computer equipment	Motor vehicles	Total
At 1 January 2014	1,630	7,719	2,822	5,838	168	18,177
At 31 December 2014	2,005	7,544	3,716	8,170	124	21,559
At 1 January 2015	2,005	7,544	3,716	8,170	124	21,559
At 31 December 2015	2,240	10,994	3,834	8,519	226	25,813
At 1 January 2016	2,240	10,994	3,834	8,519	226	25,813
At 31 December 2016	2,210	12,128	3,742	10,583	337	29,000

For all years the impact of the disposals on the income statement was limited.

Office & computer equipment includes the following amounts where TMF Group is a lessee under a finance lease:

In thousands of Euro	31 December 2016	31 December 2015	31 December 2014
Cost-capitalized finance lease	2,717	1,091	1,000
Accumulated amortisation	(1,006)	(454)	(200)
Carrying amount	1,711	637	800

For operating lease costs regarding property, plant and equipment, refer to note 36.

19. Financial assets

In thousands of Euro	31 December 2016	31 December 2015	31 December 2014
Non-current financial assets			
Loans receivable from related parties	13,203	51,661	106,401
Loans receivable from non-consolidated associates	5,083	2,486	-
Other loans and receivables	6,475	4,902	1,643
Financial assets at fair value through income statement	13,388	15,250	-
Total non-current financial assets	38,149	74,299	108,044
Current financial assets			
Loans receivable from related parties	62,985	63,349	326
Loans receivable from non-consolidated associates	1,670	905	-
Other loans and receivables	1,873	697	563
Total current financial assets	66,528	64,951	889

Loans and receivables

The loans receivable from related parties are loans provided to TMF Group HoldCo B.V. The non-current loans provided to TMF Group HoldCo B.V. have interest percentages of 13.25% and EURIBOR +4.53% and the year of maturity of these loans is 2023. No interest is charged on the current loans receivable from related parties, refer also to note 14.

The non-current loans receivable from non-consolidated associates includes a loan provided to TMF Assessoria. The loan has an interest percentage of Euribor + 3.50% per annum. The year of maturity of this loan is 2023. The loan receivable is netted with the recognized share in losses for investments in associates:

In thousands of Euro	31 December 2016	31 December 2015	31 December 2014
Non-current loans receivable from non-consolidated associates	7,114	5,648	-
Recognized share in losses for on investments in associates (note 8)	(2,031)	(3,162)	-
Total	5,083	2,486	-

The non-current loans receivable mainly include a loan facility provided to Custom House Group and long-term deposits. Other loans and receivables include deferred consideration with respect to the disposal of TMF Ferri Minnetti Piredda S.r.l. (refer to note 9).

At 31 December 2016, the fair value of the non-current loans receivable from related parties amounts to €15.5 million (31 December 2015: €165.5 million; 31 December 2014: carrying value approximated the fair value). The year of maturity of these loans is 2023. The carrying value of the non-current loans receivable from non-consolidated associates, before netting with the recognized share in losses for investments in associates, amounts to €5.6 million (31 December 2015: carrying value approximated the fair value). The year of maturity of these loans is 2023. The carrying value of other non-current loans and receivables and current financial assets approximate the fair value in all years. In none of the years, transfers took place between fair value levels.

19. Financial assets (continued)

Loans and receivables (continued)

The fair value of the loans receivable from related parties and non-consolidated associates is based on Level 2 fair value calculations. These calculations concern discounted cash flow models using a rate base on market interest rate and risk premium specific to the loans receivable between 3.73% and 9.21% (2015: partly 11.37% and partly 3.98%; 2014: 4.59%).

The maximum exposure to credit risk at the reporting date is the carrying amount of the loans and receivables. None of the loans and receivables are either past due or impaired, except for the trade receivables as disclosed in note 21. The credit risk on the loans receivable from related parties is considered to be very limited based on the credit ratings of the related parties, which form the majority of the receivables.

The credit risk on the loans receivable from Custom House Group is considered to be limited as a working capital facility is agreed for a period of 3 years and based on cash flow projections TMF Group expects that Custom House Group will repay the loans and receivables before maturity date. At 31 December 2016, Custom House Group used €3.3 million of a facility totalling to €4.0 million.

Financial assets at fair value through income statement

The financial assets at fair value through income statement can be specified as follows:

In thousands of Euro	31 December 2016	31 December 2015	31 December 2014
Investment in Custom House Group	10,500	12,300	-
Investment fund in Argentina	2,888	2,950	-
Total	13,388	15,250	-

Investment in Custom House Group - Background

The investment relates to a 10% share in the former Fund Services operating segment (“Custom House Group”). On 4 December 2015 the legal transfer of 90% of the shares to management of this segment took place. The following is agreed in the sale and purchase agreement:

- The consideration payable at transaction date amounted to €1;
- TMF Group will receive a contingent consideration based on the exit price in a future resale by management of Custom House Group. The distribution of the proceeds from this exit is independent of the current shareholdings and is solely based on an exit payment mechanism. The pay-out is determined using tranches with relative increases in pay-out to management given higher proceeds;
- TMF Group has tag along rights to sell its 10% minority share in case of an exit;
- TMF Group provides a working capital facility up to €4.0 million, certain IT services and subleases office space to Custom House Group;
- TMF Group has protective rights to prevent leakages, but has no other involvement with the Fund Services operations.

In January 2014, TMF Group acquired the remaining non-controlling interest of 49.8% in Custom House Group. In this agreement, a deferred consideration was agreed which is based of a future exit price of the Custom House Group.

At 31 December 2016, a fair value calculation took place of both the investment in Custom House Group and the deferred consideration payable. The deferred consideration payable is accounted for as a financial liability at fair value through income statement within non-current loans and borrowings. Refer to note 29.

19. Financial assets (continued)

Financial assets at fair value through income statement (continued)

Investment in Custom House Group - Valuation techniques and processes

The fair value calculation classifies as a Level 3 calculation since no observable market data is available. The following valuation techniques are used:

- Discounted Cash Flow method – The exit price is calculated using a capitalisation of free cash flow in the exit year including present cash and cash equivalents and minus current debt. The exit price is discounted to reflect the present value;
- Market Multiple method – The market multiple is used for benchmarking and is calculated using company specific parameters (i.e. EBITDA and EBITDA margin). Both multiples resulting from listed peers and from comparable transactions are used to derive an enterprise value range;
- Binomial Tree Option Pricing Model – This model is used to assess the value of management’s share in Custom House Group. The outcomes rely on the volatility of the share price development of listed peers and are adjusted to reflect the exit proceeds given the distribution schedule;
- Black & Scholes Option Pricing Model – This model is used to confirm the value of management’s share in Custom House Group. The method is adjusted to reflect the exit proceeds given the distribution schedule.

The valuation took place by an external independent valuator. The valuation report is reviewed by the finance department of TMF Group.

Investment in Custom House Group - Fair value measurements

Investment Custom House Group

In thousands of Euro	2016	2015
Beginning of the year	12,300	-
Carrying value after legal transfer of shares	-	22,826
(Gains) / losses recognized as Result on other financial investments (note 9)	(1,800)	-
Gains / (losses) recognized within Result from discontinued operations (note 25)	-	(10,526)
End of the year	10,500	12,300

Deferred consideration payable

In thousands of Euro	2016	2015	2014
Beginning of the year	3,600	13,230	-
Acquisition non-controlling interest in Custom House Group	-	-	15,951
(Gains) / losses recognized as Result on other financial investments (note 9)	(600)	-	(2,721)
(Gains) / losses recognized within Result from discontinued operations (note 25)	-	(9,630)	-
End of the year	3,000	3,600	13,230

19. Financial assets (continued)

Financial assets at fair value through income statement (continued)

Investment in Custom House Group - Valuation inputs and sensitivity analysis

The following inputs are used in the discounted cash flow method:

	31 December 2016	31 December 2015
Discount rate (a)	9.8%	10.5%
Additional discount rate 2017-2018 (2015: 2016-2018) (b)	4% to 1%	7% to 1%
Average Adjusted EBITDA up to 2020 in millions of Euro (c)	1.1	1.1
Perpetual growth (d)	1.0%	1.5%

- Post-tax discount rate applied to the cash flow projection.
- Additional discount rate applied in the first years of the cash flow projection.
- Average estimated growth in Adjusted EBITDA based on the forecast up to 2020.
- Estimated growth in Adjusted EBITDA and cash flows as from 2020.

In the following table the impact on the valuation of the investment is disclosed:

In millions of Euro	31 December 2016	31 December 2015
1% lower / higher discount rate	1.7 / (1.4)	1.5 / (1.2)
10% higher / lower Adjusted EBITDA up to 2020	1.2 / (1.2)	1.5 / (1.3)
1% higher / lower terminal growth	0.7 / (0.6)	0.9 / (0.7)

Investment fund in Argentina

The investment fund in Argentina does not have a fixed maturity date and TMF Group intends to hold the investment for more than one year. As such, the investment fund is classified as a non-current financial asset. The investment fund is accounted for at fair value through income statement. The fair value is based on a Level 2 fair value calculation. Changes in fair value are reported as finance income or finance expense.

Current available-for-sale financial assets

Current available-for-sale for financial assets can be specified as follows:

In thousands of Euro	31 December 2016	31 December 2015	31 December 2014
Carrying value available-for-sale financial assets	907	907	907
Impairment loss	(907)	(907)	(907)
Total current available-for-sale financial assets	-	-	-

Current available-for-sale financial assets only includes investments in entities that are available-for-sale.

19. Financial assets (continued)

Classification financial assets

The classification of financial assets is as follows:

In thousands of Euro	Loans and receivables	Financial assets at fair value through income statement
31 December 2016		
Non-current financial assets	24,761	13,388
Trade and other receivables	153,165	-
Current financial assets	66,528	-
Clients' funds held under Trust	184,920	-
Cash and cash equivalents	274,162	-
Total	703,536	13,388
31 December 2015		
Non-current financial assets	59,049	15,250
Trade and other receivables	142,397	-
Current financial assets	64,951	-
Clients' funds held under Trust	150,432	-
Cash and cash equivalents	208,842	-
Total	625,671	15,250
31 December 2014		
Non-current financial assets	108,044	-
Trade receivables	139,036	-
Current financial assets	889	-
Clients' funds held under Trust	131,840	-
Cash and cash equivalents	325,864	-
Total	705,673	-

20. Deferred tax assets and liabilities

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset deferred tax receivables against deferred tax liabilities and when the deferred income taxes relate to the same fiscal unity.

In thousands of Euro	31 December 2016	31 December 2015	31 December 2014
Deferred tax assets			
To be recovered after more than 12 months	6,235	7,171	4,174
To be recovered within 12 months	2,390	2,305	1,212
Total deferred tax assets	8,625	9,476	5,386
Deferred tax liabilities			
To be recovered after more than 12 months	(28,519)	(27,414)	(28,883)
To be recovered within 12 months	(3,390)	(3,303)	(3,396)
Total deferred tax liabilities	(31,909)	(30,717)	(32,279)
Deferred tax liability (net)	(23,284)	(21,241)	(26,893)

The gross movement in the deferred tax account is as follows:

In thousands of Euro	2016	2015	2014
Beginning of the year	(21,241)	(26,893)	(24,533)
Acquired through business combinations (note 7)	(2,930)	(91)	(5,094)
Transferred to disposal group classified as held for sale (note 25)	-	-	(1,275)
Exchange differences	(526)	(1,298)	(1,607)
Income statement credit (note 15)	1,413	7,041	5,616
End of the year	(23,284)	(21,241)	(26,893)

20. Deferred tax assets and liabilities (continued)

The movement in deferred tax assets and liabilities during the year is as follows:

Deferred tax assets

In thousands of Euro	Provisions	Tax losses	Property, plant and equipment	Other	Total
At 1 January 2014	218	1,319	643	1,110	3,290
Acquired through business combinations (note 7)	-	-	37	-	37
Transferred to disposal group classified as held for sale (note 25)	-	(1,193)	(88)	-	(1,281)
(Charge) / credited to the income statement	215	2,911	48	166	3,340
At 31 December 2014	433	3,037	640	1,276	5,386
At 1 January 2015	433	3,037	640	1,276	5,386
(Charge) / credited to the income statement	96	4,093	32	191	4,412
Exchange difference	(12)	(299)	4	(15)	(322)
At 31 December 2015	517	6,831	676	1,452	9,476
At 1 January 2016	517	6,831	676	1,452	9,476
Acquired through business combinations (note 7)	-	-	-	89	89
(Charge) / credited to the income statement	(100)	(737)	(357)	614	(580)
Exchange difference	(18)	(273)	(41)	(28)	(360)
At 31 December 2016	399	5,821	278	2,127	8,625

The deferred tax asset for tax losses is to a great extent dependent on future taxable profits. The balance at 31 December 2016 mainly includes tax losses in USA and Jersey. In 2014, USA has a taxable profit and Jersey has a taxable loss. In 2015 and 2016, both countries have taxable profits.

20. Deferred tax assets and liabilities (continued)

Deferred tax liabilities

In thousands of Euro	Intangible assets	Other	Total
At 1 January 2014	26,402	1,421	27,823
Acquired through business combinations (note 7)	5,124	7	5,131
Transferred to disposal group classified as held for sale (note 25)	-	(6)	(6)
Charge / (credited) to the income statement	(2,658)	382	(2,276)
Exchange differences	1,607	-	1,607
At 31 December 2014	30,475	1,804	32,279
At 1 January 2015	30,475	1,804	32,279
Acquired through business combinations (note 7)	91	-	91
Charge / (credited) to the income statement	(2,670)	41	(2,629)
Exchange differences	1,132	(156)	976
At 31 December 2015	29,028	1,689	30,717
At 1 January 2016	29,028	1,689	30,717
Acquired through business combinations (note 7)	2,939	80	3,019
Charge / (credited) to the income statement	(2,289)	296	(1,993)
Exchange differences	106	60	166
At 31 December 2016	29,784	2,125	31,909

Deferred tax assets are recognized for tax loss carry forwards to the extent that the realization of the related tax benefit through the future taxable profits is probable. As at 31 December 2016, 2015 and 2014, TMF Group did not recognize deferred tax assets of respectively €96.0 million, €77.0 million and €68.8 million in respect of estimated taxable losses of respectively €369.2 million, €291.2 million and €263.7 million. The main part of the non-capitalised losses relates to the Netherlands and Luxembourg.

The taxable losses in the Netherlands as at 31 December 2016 will expire as follows:

In millions of Euro	
1 January 2018	26.0
1 January 2019	24.5
1 January 2020	18.7
1 January 2021	36.1
1 January 2022	23.9
1 January 2023	33.0
1 January 2024	13.1
1 January 2025	20.9
1 January 2026	82.5
Total taxable losses in the Netherlands	278.7

20. Deferred tax assets and liabilities (continued)

The taxable losses of Luxembourg will not expire if generated before 31 December 2016.

For further information on the fiscal unity in the Netherlands, refer to note 37.

21. Trade receivables

In thousands of Euro	31 December 2016	31 December 2015	31 December 2014
Trade receivables	97,563	93,254	87,082
Less: Allowance for impairment of trade receivables	(11,930)	(10,839)	(11,254)
Trade receivables – net	85,633	82,415	75,828
Unbilled services	37,969	32,684	31,056
Total trade receivables (current)	123,602	115,099	106,884

Trade receivables are recognised at amortised costs, which approximate the fair value of the trade receivables.

The ageing of trade receivables is as follows:

In thousands of Euro	31 December 2016	31 December 2015	31 December 2014
Less than one month	45,992	43,998	38,437
2 - 3 months	22,803	18,081	19,197
4 - 6 months	9,903	11,492	10,029
7 - 12 months	9,183	9,549	9,779
1 - 2 years	6,143	4,560	5,030
More than 2 years	3,539	5,574	4,610
Trade receivables	97,563	93,254	87,082

The fair values of total trade receivables are as follows:

In thousands of Euro	31 December 2016	31 December 2015	31 December 2014
Trade receivables – net	85,633	82,415	75,828
Unbilled services	37,969	32,684	31,056
Fair value of total trade receivables	123,602	115,099	106,884

21. Trade receivables (continued)

Movements in the provision for impairment of trade receivables are as follows:

In thousands of Euro	2016	2015	2014
At 1 January	10,839	11,254	10,619
Acquired through business combinations (note 7)	37	-	273
Transferred to disposal group classified as held for sale (note 25)	-	-	(406)
Increase in the allowance for receivables impairment	4,304	4,544	4,342
Reversed allowance for trade receivables	(211)	(799)	(291)
Receivables written off during the year as uncollectible	(3,039)	(4,160)	(3,283)
At 31 December	11,930	10,839	11,254

It was assessed that a portion of the impaired trade receivables are expected to be recovered. The impairment profile of trade receivables is as follows:

In thousands of Euro	31 December 2016	31 December 2015	31 December 2014
Trade receivables not yet due and not yet impaired	53,248	53,186	46,168
Trade receivables due but not yet impaired	30,481	24,812	26,851
Trade receivables impaired	13,834	15,256	14,063
Trade receivables	97,563	93,254	87,082

Trade receivables which are neither past due nor impaired are expected to be received in full. The ageing of trade receivables due but not yet impaired is mainly between 2 and 12 months. The ageing of trade receivables impaired are mainly > 7 months.

The carrying amounts of TMF Group's total trade receivables and unbilled services are denominated in the following currencies:

In thousands of Euro	31 December 2016	31 December 2015	31 December 2014
Euro	62,994	61,181	58,952
US Dollar	30,053	27,023	22,756
Other	42,485	37,734	36,430
Total trade receivables and unbilled services	135,532	125,938	118,138

The maximum exposure of credit risk at the reporting date is the carrying value of the receivables. TMF Group does not hold any collateral as security. TMF Group has no significant concentrations of credit risk.

22. Other receivables

In thousands of Euro	31 December 2016	31 December 2015	31 December 2014
Prepayments	12,956	10,132	11,454
Rental and other deposits	4,861	4,968	7,347
Interest receivable	2	2	2,286
Unbilled disbursements	2,456	1,670	2,010
Other tax and social security receivables	3,132	1,836	2,510
Other receivables	6,156	8,690	6,545
Total other receivables	29,563	27,298	32,152

Other receivables are not overdue or impaired. Other receivables are recognised at amortised costs, which approximate the fair value.

23. Clients' funds held under Trust

Clients' funds held under Trust consists of client money that is held in TMF Group bank accounts on behalf of clients. Clients' funds held under Trust is recorded separately as an asset on the balance sheet of TMF Group. A corresponding liability is recognised within current liabilities to reflect the linked character for TMF Group.

The credit risk on the clients' funds held under Trust is considered to be very limited. The fair value of clients' funds held under Trust and clients' funds ledger balances approximate the carrying value.

In thousands of Euro	31 December 2016	31 December 2015	31 December 2014
Clients' funds held under Trust	184,920	150,432	131,840
Clients' funds ledger balances	(184,920)	(150,432)	(131,840)
Net held under Trust	-	-	-

During the year it was established that the Clients' funds held under trust and Clients' funds ledger balances were understated at 31 December 2015 and 2014. TMF Group voluntary restated the 31 December 2015 and 2014 balances for an amount of €69.0 million and €61.0 million respectively.

24. Cash and cash equivalents

In thousands of Euro	31 December 2016	31 December 2015	31 December 2014
Cash at bank and on hand	272,603	206,362	303,784
Short-term bank deposits	1,559	2,480	22,080
Total cash and cash equivalents	274,162	208,842	325,864
Bank overdrafts used for cash management purposes - not offset with cash at bank (note 29)	(228,192)	(133,402)	(243,491)
Total cash and cash equivalents and bank overdrafts	45,970	75,440	82,373

The carrying value of the cash and cash equivalents approximate the fair value.

TMF Group manages cash pools mainly denominated in Euro, US Dollar, GP Pound and Swiss Franc. In these cash pools, the account balances are notionally offset for interest purposes without the central movement of funds. Interest is earned on the net balance of the pool. The total net balances in the cash pool as at 31 December 2016, 31 December 2015 and 31 December 2014 was respectively €1.8 million, €5.7 million and €5.0 million.

For restrictions on cash and cash equivalents refer to note 10.

25. Non-current assets held for sale and discontinued operations

General

The assets and liabilities related to the Fund Services operating segment have been classified as held for sale following a legally binding term sheet to sell 90% of the shares in all Fund Services entities to its current segment management. The legally binding term sheet was signed on 22 December 2014. A sale and purchase agreement was signed on 16 March 2015. The legal transfer of the shares took place in December 2015.

For further information, refer to note 19.

Assets of disposal group classified as held for sale

In thousands of Euro	31 December 2016	31 December 2015	31 December 2014
Intangible assets	-	-	19,511
Property, plant and equipment	-	-	875
Deferred tax assets	-	-	1,281
Trade receivables	-	-	4,589
Other receivables	-	-	1,138
Current tax receivables	-	-	452
Clients' funds held under trust	-	-	50
Cash and cash equivalents	-	-	9,857
Total	-	-	37,753

Liabilities of disposal group classified as held for sale

In thousands of Euro	31 December 2016	31 December 2015	31 December 2014
Provisions (non-current)	-	-	196
Deferred tax liabilities	-	-	6
Provisions (current)	-	-	246
Trade and other payables	-	-	2,922
Current tax liabilities	-	-	641
Clients' funds ledger balances	-	-	50
Total	-	-	4,061

25. Non-current assets held for sale and discontinued operations (continued)

Result on disposal group

In accordance with IFRS 5, it is assessed whether the fair value less costs of disposal of the assets and liabilities held for sale is lower than the carrying value. The fair value less costs of disposal is based on the expected consideration minus the net debt related to this business. In 2014, a net impairment charge of €4.0 million is recognised on the intangible assets held for sale. The fair value calculation qualified as a Level 3 calculation. The discount rate, Adjusted EBITDA 2020 and Adjusted EBITDA multiple, as used in the calculation amounted to 10%, €6.7 million and 6.4 respectively. For further developments, refer to note 19.

Analysis of the result of discontinued operations, and the result recognized on the re-measurement of assets and liabilities of the disposal group is as follows:

In thousands of Euro	2016	2015 (until 4 December)	2014
Revenue	-	14,989	18,337
Operating expenses	-	(16,379)	(18,522)
One-off or specific items	-	(860)	(1,007)
Depreciation, amortisation and impairment charges	-	-	(855)
Operating result	-	(2,250)	(2,047)
Net finance (costs) / income	-	(590)	399
Income tax expense	-	(167)	1,073
Result after tax of discontinued operations	-	(3,007)	(575)
Pre-tax gain / (loss) recognized on the re-measurement of assets of disposal group (for 2015: refer to note 19)	-	(10,526)	(5,483)
Pre-tax gain / (loss) recognized on the re-measurement of liabilities with respect to the disposal group (for 2015 and 2014: refer to note 19 and 9 respectively)	-	9,630	1,483
Income tax expense	-	-	-
Result for the year from discontinued operations	-	(3,903)	(4,575)

25. Non-current assets held for sale and discontinued operations (continued)

Cash flows

In thousands of Euro	2016	2015 (until 4 December)	2014
Result before income tax	-	(2,840)	(1,648)
Depreciation, amortisation, impairment	-	-	855
One-off or specific items	-	860	1,007
Net finance costs / (income)	-	590	(398)
Trade and other receivables	-	(859)	1,012
Trade and other payables	-	(1,351)	(957)
Changes in foreign currency (excluding movement in currency translation reserve)	-	(21)	1,408
<i>Cash (used in) / generated from operations</i>	-	<i>(3,621)</i>	<i>1,279</i>
Income tax paid	-	(366)	(536)
Redundancy and restructuring costs paid	-	(374)	(1,461)
Provisions	-	(328)	322
Net cash (used in) / generated from operating activities and cash flow regarding one-off or specific items and related provisions	-	(4,689)	(396)
Investment in intangible assets	-	(109)	(246)
Investment in property, plant and equipment	-	(574)	(700)
Disposal of intangible assets and property, plant and equipment	-	69	502
Dividend received	-	-	165
Borrowings issued	-	-	-
Borrowings received	-	-	-
Net cash (used in) / generated from investing activities	-	(614)	(279)
Proceeds from borrowings	-	4,235	98
Repayment of borrowings	-	(912)	(133)
Interest received	-	16	38
Interest paid	-	(441)	(237)
Dividend paid	-	(1,534)	-
Net cash (used in) / generated from financing activities	-	1,364	(234)
Entities transferred to continued operations on 1 January	-	(1,533)	-
Exchange gains / (losses) on cash and cash equivalents	-	165	301
Total cash flows	-	(5,307)	(608)

26. Equity

Share capital and share premium

At 31 December 2016, 31 December 2015 and 31 December 2014, the authorized share capital comprised 90,000 ordinary shares. The issued share capital amounts to €18,000 and consists of 18,000 ordinary shares with a nominal value of €1. All shares are fully paid and have similar rights in meetings of the shareholders.

Retained earnings

At 31 December 2016, 2015 and 2014 legal reserves of respectively €27.6 million, €23.8 million and €19.8 million are included in retained earnings. Legal reserves are mandatory statutory reserves held by TMF Group subsidiaries. These reserves and the reserves that are reported as part of Other reserves (note 28) are not available for distribution to shareholders.

27. Share-based payment

A management equity participation plan was introduced in 2004. In 2011 the former Equity Trust management equity participation plan was added to the existing TMF management equity participation plan. In 2014 a new share-based payment scheme was introduced for an additional eligible group of senior management.

Management equity participation plan

Under the above mentioned plan certain key and senior managers were invited to indirectly invest in TMF Group. This plan is executed through a group of entities which have issued depository receipts of shares to key and senior managers. It is combined with the old Equity Trust management equity participation plan, which is structured as a trust that indirectly holds shares in TMF Orange Holding B.V. The trust created units allocated to senior management of Equity Trust and a separate structure for the former owners.

The structures indirectly hold shares in TMF Orange Holding B.V. as follows:

	31 December 2016	31 December 2015	31 December 2014
TMF management equity participation plan	28.795%	28.795%	28.800%
Old Equity Trust management equity participation plan	4.920%	4.920%	5.965%
Total	33.715%	33.715%	34.765%

As the investments were entered into at fair value, are equity settled and at the risk of the senior management, the total expenses recognised in the income statement for shares granted to eligible directors and employees amount to nil in all years.

27. Share-based payment (continued)

Senior management share-based payment plan

In 2014 a plan was initiated to provide a selected and eligible group of senior management of TMF with shares (units) as an employee benefit. In order to execute the plan a new trust fund was established named "TMF JSOP 2014 Employee Benefit Trust" (JSOP). Indirectly the JSOP owns 3.0426% of the shares of TMF Orange Holding B.V. The JSOP created 141,600 ordinary units which are partially distributed to senior management of TMF Group. Senior management received options that give them the right to acquire these units in relation with an exit event. An exit event is defined as a sale or an IPO of TMF Orange Holding B.V. TMF Group has no legal or constructive obligation to repurchase or settle the options in cash. The exercise price of the granted options is based on the fair value of the underlying shares on the date of the grant.

Movements in the number of share options outstanding and their related weighted average exercise prices are as follows:

	(Weighted) average exercise price in € per share option		(Weighted) average exercise price in € per share option		(Weighted) average exercise price in € per share option	
	Options (in 1,000)		Options (in 1,000)		Options (in 1,000)	
	2016		2015		2014	
At 1 January	141	22.9	34	16.1	-	-
Granted	-	-	114	24.5	34	16.1
Forfeited	(3)	24.1	(7)	16.1	-	-
Exercised	-	-	-	-	-	-
Expired	-	-	-	-	-	-
Total 31 December	138	22.2	141	22.9	34	16.1

Out of the 137,900 outstanding options, no options were exercisable. One option relates to 0.00388 shares in TMF Group Holding B.V.

Share options outstanding at the end of the year have the following expiry date and exercise prices:

Grant-vest	Expiry date	Exercise price in € per share option	Share options (thousands)		
			31 December 2016	31 December 2015	31 December 2014
2014-07	undefined	16.1	27	27	34
2015-07	undefined	24.4	111	114	-
			138	141	34

27. Share-based payment (continued)

The weighted average fair value of options granted in 2015 and 2014 during the period determined using the Black-Scholes valuation model was 16.97 per option in 2015 and 5.88 per option in 2014. The significant inputs into the model were weighted average share price of 31.26 in 2015 and 21.11 in 2014 at the grant date, exercise price shown above, volatility of 91.00% in 2015 and 22.57% in 2014, dividend yield of 0% in 2015 and 2014, an expected option life of 2 years in 2015 and 2.25 in 2014 and an annual risk-free interest rate of (0.26)% in 2015 and 0.54% in 2014. The risk free rate is based on a continuous yield on triple A rated Government bonds in the Eurozone with a term to maturity comparable to the expected life of the options, as published by the European Central Bank.

The weighted average share price is based on expected Adjusted EBITDA's and cash flows for the coming three years. Expected volatility is estimated by considering historical average share price volatility of comparable companies over a period equal to the expected option term. The total expense recognised in the income statement for share options granted to eligible directors and employees amount to €517 thousand (2015 and 2014: €657 thousand and €150 thousand).

28. Other reserves

Reconciliation of the movement in other reserves

In thousands of Euro	Currency translation reserve	Hedging reserve	Share-based payment reserve	Total other reserves
Balance at 1 January 2014	(551)	(2,875)	-	(3,426)
Translation movements	26,713	-	-	26,713
Share-based payments	-	-	150	150
Cash flow hedges	-	3,278	-	3,278
Balance at 31 December 2014	26,162	403	150	26,715
Balance at 1 January 2015	26,162	403	150	26,715
Translation movements	17,281	-	-	17,281
Share-based payments	-	-	657	657
Cash flow hedges	-	(403)	-	(403)
Balance at 31 December 2015	43,443	-	807	44,250
Balance at 1 January 2016	43,443	-	807	44,250
Translation movements	(5,343)	-	-	(5,343)
Share-based payments	-	-	517	517
Balance at 31 December 2016	38,210	-	1,324	39,424

Currency translation reserve

The translation reserve comprises all foreign currency differences arising from the translation of the financial statements of foreign operations.

Hedging reserve

The hedging reserve included the effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges. Amounts accumulated in equity are reclassified to income statement in the periods when the hedged item affects the income statement. Refer also to note 14.

29. Loans and borrowings

In thousands of Euro	31 December 2016	31 December 2015	31 December 2014
Non-current			
Secured bank borrowings *	653,920	-	7,992
Senior secured loan notes *	-	440,647	438,075
Senior loan notes *	-	190,947	189,832
Related party loan (note 38) *	551,520	484,344	425,662
Deferred consideration payable **	4,082	4,289	15,158
Other non-current loans and borrowings *	2,843	3,250	896
Total non-current loans and borrowings	1,212,365	1,123,477	1,077,615
Current			
Secured bank overdrafts (note 24) *	228,192	133,402	243,491
Current portion of secured bank borrowings *	47,422	36,907	17,687
Due to related parties (note 38) *	184	46	235
Due from non-consolidated associates *	2,838	102	-
Deferred consideration payable **	1,190	1,828	2,566
Other current loans and borrowings *	3,750	2,261	882
Total current loans and borrowings	283,576	174,546	264,861
Total borrowings	1,495,941	1,298,023	1,342,476

*) Interest bearing liabilities

**) Deferred consideration payables are discounted amounts

TMF Group's primary source of finance is intercompany lending from TMF Group HoldCo B.V. and secured bank borrowings provided by a syndicate of banks. The secured bank borrowings were drawn on 14 October 2016 and 2 December 2016, after which on the same dates respectively the senior secured loan notes and senior loan notes were fully repaid.

The deferred consideration payable relates to deferred payments and earn-out agreements with the former shareholders of acquired companies and sellers of acquired assets. Reference is made to note 19 with respect to the valuation of the deferred consideration regarding the Custom House Group.

29. Loans and borrowings (continued)

Terms and repayment schedules

The terms and conditions of outstanding loans, excluding deferred consideration payables and capitalized costs on loan notes, are as follows:

In thousands of Euro	Currency	Nominal interest rate	Year of maturity	31 December 2016		31 December 2015		31 December 2014	
				Fair value	Carrying amount	Fair value	Carrying amount	Fair value	Carrying amount
Secured bank borrowings	Euro	Euribor (minimal 0.00%) + 4.00%	2023	660,000	660,000	-	-	-	-
Senior secured Loan notes	Euro	Euribor + 5.375%	-	-	-	454,199	450,000	455,233	450,000
Senior loan notes	Euro	9.875%	-	-	-	209,260	195,000	199,900	195,000
Unsecured related party loan	Euro	6.26% - 16%	2024	709,800	551,520	523,182	484,344	478,871	425,662
Secured bank overdraft	Euro / USD	Ibor + 4.0%	Facility has no expiry date	228,192	228,192	133,402	133,402	243,491	243,491
Financial lease	-	-	-	5,288	5,288	5,357	5,357	1,502	1,502
Other loans and borrowings	-	-	-	51,749	51,749	37,209	37,209	26,190	26,190
Total				1,655,029	1,496,749	1,362,609	1,305,312	1,405,187	1,341,845

The carrying value of the non-current deferred consideration approximate the fair value. The capitalized finance costs amounted to €6.1 million at 31 December 2016 (31 December 2015 and 2014: €13.4 million and €17.1 million respectively) and fully related to capitalized costs on the new secured bank borrowings. Capitalized finance costs with respect to the senior loans of €10.2 million were fully amortized on the date of re-financing.

The fair value of the secured bank borrowings approximate the carrying value. This because the credit rating of TMF Group did not significantly changed between 14 October 2016 and 31 December 2016.

The fair values disclosed for the senior (secured) loan notes were based on Level 1 fair value calculations. The fair value was based on the average of the trading price stated by Bloomberg contributors.

The fair values disclosed for the unsecured related party loans are based on Level 2 fair value calculations. These calculations concern discounted cash flow models using a rate based on market interest rate and risk premium specific to the loans payable of 9.21% (2015 and 2014: 11.37% and 11.29%). In none of the years, transfers took place between fair value levels. It is contractually agreed that the interest on the unsecured related party loans is rolled-up. Refer to note 38 for further information on related party loans.

Each of the lenders within the syndicate of banks can require TMF Group to repay the related secured bank borrowings in case of a change of ownership in TMF Group. TMF Group can voluntarily prepay secured bank borrowings, but with break-up costs. The secured bank borrowings and revolving credit facility, including unpaid interest, are secured over certain shares, bank accounts and intercompany receivables of several entities within TMF Group. At 31 December 2016, the secured bank borrowings and revolving credit facility, including unpaid interest, amount to €703.5 million. The intercompany receivables are secured up to this amount. The shares are secured up to €67.8 million which comprises the shareholder's equity of TMF Group B.V., the only direct subsidiary of TMF Group Holding B.V. Bank accounts are secured up to €43.0 million.

29. Loans and borrowings (continued)

For the calculation of the amortised cost price of the secured bank borrowings, it is assumed in the prediction of future cash flows that future interest rates on these loan notes are comparable with the variable interest rate in 2016. For the calculation of the amortised cost price of the senior secured loan notes, it was assumed in the prediction of future cash flows that future interest rates on these loan notes were comparable with the variable interest rate in 2012. The effective interest rate of the secured bank borrowings and senior loan notes is 0.77% for 2016, 0.90% for 2015 and 0.90% for 2014 higher than the nominal interest rate due to capitalised finance costs.

The exposure of TMF Group's borrowings to interest rate changes are as follows:

In thousands of Euro	31 December 2016	31 December 2015	31 December 2014
12 months or less	937,496	615,193	710,927
1-5 years	6,925	198,486	205,887
Over 5 years	551,520	484,344	425,662
Total	1,495,941	1,298,023	1,342,476

For the maturity of TMF Group's borrowings refer to note 4.5. For further details on the revolving credit facility refer to note 4.5 and note 4.6.

Finance lease liabilities

The present value of the finance lease liabilities is as follows:

In thousands of Euro	31 December 2016	31 December 2015	31 December 2014
Gross finance lease liabilities – minimum lease payments:			
Less than one year	3,891	2,497	1,057
1-5 years	1,558	3,643	1,200
Over 5 years	-	-	-
Future finance charges on finance lease liabilities	(161)	(783)	(755)
Present value of finance lease liabilities	5,288	5,357	1,502
Less than one year	3,714	2,231	727
1-5 years	1,574	3,126	775
Over 5 years	-	-	-
Present value of finance lease liabilities	5,288	5,357	1,502

TMF Group cannot break up any of the finance lease contracts before maturity date. In some of the contracts TMF Group has the right to extend the contract. In the remainder of the contracts such option is not agreed.

30. Derivative financial instruments

In thousands of Euro	31 December 2016		31 December 2015		31 December 2014	
	Assets	Liabilities	Assets	Liabilities	Assets	Liabilities
Interest rate swaps – cash flow hedge	-	-	-	-	-	4,796
Balance at 31 December	-	-	-	-	-	4,796
Non-current	-	-	-	-	-	-
Current	-	-	-	-	-	4,796
Total	-	-	-	-	-	4,796

The full fair value of a hedging derivative is classified as non-current asset or liability if the remaining maturity of the hedged item is more than 12 months and as a current asset or liability if the maturity of the hedged item is less than 12 months. The fair value is based on a Level 2 fair value calculation.

The ineffective portion recognized in the income statement that arises from cash flow hedges amounts a gain of €5.2 million in 2015 and a loss of €0.9 million in 2014.

TMF Group had no trading derivatives during 2016, 2015 and 2014.

Interest rate swaps

The interest rate swaps ended on 1 December 2015. Until this date, the notional principal amounts of the outstanding interest rate swap contracts were €405 million (31 December 2014: €405 million) at an average fixed interest rate of 1.27% (2014: 1.27%).

Gains and losses recognized in the hedging reserve in equity on interest rate swap contracts were released to the income statement within finance costs until the contractual end date.

31. Provisions

In thousands of Euro	Legal	Restructuring	Employee benefits	Dilapidation	Other	Total
Balance at 1 January 2014	6,253	6,879	949	-	1,062	15,143
Charged to the income statement:						
- Acquired through business combinations (note 7)	-	651	-	-	-	651
- Additions	10,799	6,742	809	-	570	18,920
- Unwind of discount	-	226	49	-	-	275
- Exchange differences	480	244	7	-	92	823
Used during the year	(4,175)	(1,843)	(216)	-	(914)	(7,148)
Transferred to disposal group classified as held for sale (note 25)	-	(34)	(196)	-	-	(230)
Balance at 31 December 2014	13,357	12,865	1,402	-	810	28,434
Balance at 1 January 2015	13,357	12,865	1,402	-	810	28,434
Charged to the income statement:						
- Additions	1,038	-	410	1,470	-	2,918
- Unwind of discount	-	172	6	-	-	178
- Exchange differences	708	347	(1)	(8)	(17)	1,029
Used during the year	(12,118)	(6,220)	(539)	-	732	(18,145)
Balance at 31 December 2015	2,985	7,164	1,278	1,462	1,525	14,414
Balance at 1 January 2016	2,985	7,164	1,278	1,462	1,525	14,414
Charged to the income statement:						
- Acquired through business combinations (note 7)	-	-	29	-	-	29
- Additions	1,159	1,624	532	656	11	3,982
- Unwind of discount	-	36	52	-	-	88
- Exchange differences	(224)	(250)	(2)	(54)	(126)	(656)
Used during the year	(1,120)	(4,721)	(96)	(12)	(1,173)	(7,122)
Balance at 31 December 2016	2,800	3,853	1,793	2,052	237	10,735

	31 December 2016	31 December 2015	31 December 2014
Current	5,824	8,762	19,525
Non-current	4,911	5,652	8,909
Total provisions	10,735	14,414	28,434



Global reach
Local knowledge

31. Provisions (continued)

Legal

The legal provisions relate to legal cases involving subsidiaries of the Company. The amount provided for relates to costs that will be incurred for these legal cases. It is unknown when the legal provisions will be used.

Restructuring

At 31 December 2016, the restructuring provisions mainly includes a provision relating to the disposal of the Fund Services business and provisions for onerous office lease and expected remediation costs in Jersey.

At 31 December 2015 and 2014, the restructuring provisions mainly included onerous office lease agreements resulting from the Equity Trust integration in 2011, a provision relating to the disposal of the Fund Services business and a provision for expected remediation costs in Jersey.

A substantial part of the restructuring provisions will be used in 2017. The remainder will be used in the period up to 2023.

Employee benefits

The provision for employee benefits mainly relates to jubilee and anniversary benefit schemes.

Dilapidation

The dilapidation provision relates to expected dilapidation expenses with respect to the lease of office buildings, of which the initial recognition took place in 2015 in the applicable countries.

32. Retirement benefit obligations

Introduction

TMF Group only operates retirement benefit obligations of significant importance in the Netherlands. Minor retirement benefit obligations are present in Switzerland and in some other countries.

The Netherlands

Until 31 December 2014, TMF Group operated four average salary pension schemes in the Netherlands. One new pension scheme was introduced for all Dutch staff on the same date. This new pension scheme qualifies as a defined contribution scheme. The impact of the settlement is separately disclosed on the next pages. In 2015 an additional payment of €0.3 million took place with respect to this plan. This is recognized as a remeasurement loss in other comprehensive income in 2015.

In addition to the new pension scheme, TMF Group agreed to contribute a fixed percentage of yearly gross salary of all staff employed at 31 December 2014 until retirement to a separate fund. This fund will be used for indexation of past service benefits to active staff. Since the objective of the payments relating to the plan is indexation over accrual of past service years (retrospective element), this is classified the plan as a defined benefit plan. TMF Group is not obliged to pay any further contribution. A retirement benefit obligation is recognized at 31 December 2014. This retirement benefit obligation is of a long-term nature.

Switzerland

A minor retirement benefit obligation is present in Switzerland. The benefits in the scheme results from the conversion of a savings account into a retirement pension. The conversion factor of the savings account into a retirement pension is further defined in the rules of the pension plan. The benefits are financed by both TMF Group and the employees. TMF Group contributes approximately two third of the total costs. Considering the net liability, the results on remeasurement and expenses recognized in income statement, this retirement benefit obligation is considered not significant to the Group. As such, only limited IAS 19 disclosures have been included in these financial statements.

Other countries

Some minor retirement benefit obligations are present in other countries. As the individual retirement benefit obligations have negligible impact on the Group financials, no further disclosures have been included in these financial statements.

Liability in the balance sheet

The amounts in the balance sheet were determined as follows and are based on external actuarial reports.

In thousands of Euro	31 December 2016	31 December 2015	31 December 2014
Present value of funded obligations	10,635	11,818	9,911
Fair value of plan assets	(4,408)	(4,755)	(3,410)
Liability in the balance sheet	6,227	7,063	6,501
The Netherlands (obligation to indexation fund)	3,201	3,754	4,144
Switzerland	1,742	2,112	1,063
Other countries	1,284	1,197	1,294
Liability in the balance sheet	6,227	7,063	6,501

32. Retirement benefit obligations (continued)

Movement in the liability for defined benefit obligations

In thousands of Euro	2016	2015	2014
Beginning of year	11,818	9,911	47,434
Current service cost	841	360	7,202
Employee contribution	172	201	1,235
Interest cost	47	72	1,725
Remeasurement (gains) / losses	(428)	456	27,788
Net benefits paid	(2,315)	(1,009)	(1,092)
Pension transfers	832	1,328	290
Fx impact	105	499	-
Past service costs	(230)	-	-
Result on settlements	-	-	(74,671)
Acquired through business combinations (note 7)	10	-	-
Disposal of subsidiaries (note 9)	(217)	-	-
End of year	10,635	11,818	9,911
The Netherlands (obligation to indexation fund)	3,201	3,754	4,144
Switzerland	6,011	6,728	4,334
Other countries	1,423	1,336	1,433
End of year	10,635	11,818	9,911

The remeasurement gain in 2016 almost fully related to a gain from experience.

The expected contribution for 2016 for the Dutch indexation fund and for Swiss pension scheme are respectively €0.5 million and €0.4 million.

32. Retirement benefit obligations (continued)

Movement in plan assets

In thousands of Euro	2016	2015	2014
Beginning of year	4,755	3,410	43,154
Return on plan assets, excluding amounts included in 'interest cost'	32	55	1,587
Remeasurement gains / (losses)	(83)	(131)	21,813
Employer contributions	433	489	4,366
Employee contributions	172	201	1,235
Net benefits paid	(1,805)	(1,009)	(1,092)
Pension transfers	832	1,328	290
Fx impact	72	412	-
Other costs	-	-	(300)
Result on settlements	-	-	(67,643)
End of year	4,408	4,755	3,410
Switzerland	4,269	4,616	3,271
Other countries	139	139	139
End of year	4,408	4,755	3,410

The remeasurement loss in 2016 is due to differences between the interest income and actual return on assets.

The actual return on plan assets for the years ended 31 December 2016, 2015 and 2014 is respectively €(0.1) million, €(0.1) million and € 23.4 million.

Expense recognized in the income statement

In thousands of Euro	2016	2015	2014
Current service cost	(841)	(360)	(7,202)
Interest cost	(47)	(72)	(1,725)
Other costs	-	-	(300)
Return on plan assets, excluding amounts included in 'interest cost'	32	55	1,587
Past service costs	230	-	-
Result on settlements	-	-	7,028
Total included in employee benefit expense (note 11)	(626)	(377)	(612)
The Netherlands (average pension schemes)	-	-	4,186
The Netherlands (obligation to indexation fund)	-	-	(4,144)
Switzerland	(332)	(474)	(462)
Other countries	(294)	97	(192)
Total included in employee benefit expense (note 11)	(626)	(377)	(612)

32. Retirement benefit obligations (continued)

Principal actuarial assumptions – Dutch average pension schemes

	2016	2015	2014
Discount rate	-	-	2.00%
Future salary increases / inflation	-	-	2.00%
Indexation	-	-	0.00%-2.00%
Turnover rate	-	-	1.30%-28.28%
Disability rate	-	-	0.14%-0.46%
Mortality	-	-	AG table 2014

For setting the discount rate the actuary used a basket of euro denominated bonds that are rated “AA” by Merrill Lynch. For durations up to approximately 12 years, this basket of bonds provides usable yield information. For durations over approximately 12 years the yield curve is extended, using ECB statistics on AAA-rated euro area central government bonds. Corporate bonds with a significant bid-ask spread are excluded. Based on this yield curve, and based on the estimated cash flows in the TMF plan, an effective discount rate for all liabilities in the plan is determined.

Principal actuarial assumptions – Dutch obligation to indexation fund

	2016	2015	2014
Discount rate	1.86%	2.40%	2.00%
Future salary increases / inflation	0.60%	2.00%	2.00%
Turnover rate	1.30%-28.28%	1.30%-28.28%	1.30%-28.28%
Mortality	AG table 2016	AG table 2015	AG table 2014

Principal actuarial assumptions – Switzerland

	2016	2015	2014
Discount rate	0.80%	0.70%	1.45%
Future salary increases / inflation	2.00%	2.00%	2.00%
Indexation	0.00%	0.00%	0.00%
Turnover rate	11% on average	11% on average	11% on average
Mortality	BVG 2015	BVG 2010	BVG 2010

33. Trade and other payables

In thousands of Euro	31 December 2016	31 December 2015	31 December 2014
Non-current			
Deferred income	2,154	2,798	4,418
Cash advances on rent contracts and rent-free periods	3,530	4,027	3,916
Total other payables	5,684	6,825	8,334

In thousands of Euro	31 December 2016	31 December 2015	31 December 2014
Current			
Trade payables	13,159	12,642	10,101
Deferred income	22,732	19,550	17,983
Social security and other taxes	20,385	18,331	17,562
employee benefit expense payable	17,155	20,823	20,778
Accrued expenses	17,024	17,261	13,363
Interest payable	963	4,612	6,808
Other payables	6,506	9,792	6,872
Total trade and other payables	97,924	103,011	93,467

The fair value of trade and other payables is close to the carrying value.

34. Cash generated from operations

In thousands of Euro	Note	2016	2015	2014
Result before income tax		(95,711)	(27,562)	(37,295)
Adjustments for:				
Amortisation / impairment	17	23,241	18,686	15,277
Depreciation / impairment	18	9,160	8,638	6,757
Retirement benefit obligations		(555)	(439)	(3,754)
One-off or specific items	13	21,443	19,511	28,205
Net finance costs	14	175,663	107,925	102,532
Share in result of associates and result in other financial investments	8 / 9	2,175	1,789	-
Changes in working capital (excluding the effects of acquisition and exchange differences on consolidation):				
Financial assets		(378)	(789)	(596)
Trade receivables		(9,628)	(5,973)	(2,766)
Other receivables		(1,809)	2,951	(1,920)
Trade and other payables		(1,632)	8,437	6,461
Clients' funds held under Trust		(29,206)	(7,211)	(14,027)
Clients' funds ledger balances		29,206	7,211	14,027
Changes in foreign currency (excluding movement in currency translation reserve)		(2,609)	3,607	(1,835)
Cash generated from operations, before one-off or specific items and income tax paid		119,360	136,781	111,066

35. Cash outflow related to one-off or specific items

In 2016 the cash outflow related to one-off or specific items amount to €25.6 million. This cash outflow mainly relates to redundancy and restructuring costs and acquisition costs. In 2015 and 2014, the cash outflow related to one-off or specific items amounted to €33.8 million and €18.5 million respectively. In 2015 this mainly related to redundancy costs, acquisition costs and a historical legal case. In 2014 this mainly related to redundancy costs and acquisition costs.

For further details on the one-off or specific items reference is made to note 13.

36. Commitments

Capital commitments

As at 31 December 2016, 2015 and 2014, capital expenditure for the acquisition of property, plant and equipment contracted for at balance sheet date but not yet incurred amounted to respectively €0.5 million, €0.5 million and € 0.9 million.

Operating lease commitments

TMF Group leases various offices under non-cancellable operating lease agreements. The leases have varying terms, escalation clauses and renewal rights. In addition, TMF Group leases various motor vehicles, office and computer equipment under non-cancellable operating lease agreements. The lease expenditure charge to the income statement during 2016, 2015 and 2014 was respectively €31.6 million, €29.3 million and €24.8 million.

The future aggregate minimum lease payments under non-cancellable operating leases are as follows:

In thousands of Euro	31 December 2016	31 December 2015	31 December 2014
Less than 1 year	29,199	26,683	25,606
1- 5 years	55,953	61,488	51,424
Over 5 years	10,462	12,895	14,971
Total operating lease commitments	95,614	101,066	92,001

Guarantees

As at 31 December 2016, 2015 and 2014, TMF Group has issued guarantees in connection with secured bank borrowings and office lease agreements amounting respectively to €16.1 million, €14.2 million and €15.6 million.



Global reach
Local knowledge

37. Contingencies

Legal claims

TMF Group has the following contingent liabilities in respect to legal claims:

Case 1

A TMF Group company acted as one of the directors of a Dutch holding company whose subsidiary owned a Mexican property. Additional shares were issued by the subsidiary that resulted in the dilution of the Dutch holding company's (and its shareholders') indirect interest in the Mexican property. Legal proceedings were initiated in the Dutch Enterprise Chamber by one of the shareholders in the Dutch holding company alleging mismanagement by all three of its directors (only one of whom, as noted above, was a subsidiary of TMF Group). The Dutch Enterprise Chamber found that there was mismanagement on the part of all the directors. However, the Dutch Enterprise Chamber is not a forum to claim damages, and the relevant shareholder started civil proceedings in the Netherlands against the TMF Group subsidiary and the other directors to claim damages (which damages still need to be substantiated). The plaintiff claimed funding for the civil claim by bringing a related preliminary proceeding in the Netherlands, but this claim was denied by the Dutch courts (in first instance and on appeal). TMF Group denies responsibility and filed its statement of defence.

Case 2

During the period from 1994 to 2006, a current subsidiary of TMF Group, acquired in 2008, provided among others directorship services to certain now bankrupt entities of a former client. The Dutch tax authorities claim to have significant unpaid taxes owing from this client and his corporate entities. The grounds for this claim and the quantum of it is still unclear to TMF Group and has to date not been substantiated by the Dutch tax authorities. Nevertheless, the Dutch tax authorities have now commenced a claim that TMF Group and some of its entities be held liable for the unpaid taxes and further damages resulting from its conduct. TMF Group denies any responsibility and filed its defence.

While TMF Group cannot predict the outcome of any of the foregoing cases, based upon information currently available to TMF Group which indicate that the claims can be successfully resisted, management does not believe that the final outcome of these proceedings and any threatened proceedings will have a material adverse effect on TMF Group's business, results of operations or financial condition or will require an outflow of resources other than provided for. At 31 December 2016, no provisions are recorded with respect to these two cases. Nonetheless, TMF Group has insurance coverage that it believes is sufficient to cover any potential liabilities that may arise, even though it is not considered likely that such liabilities will arise.

Additional information usually required by IAS 37 (Provisions, Contingent Liabilities and Contingent Assets), is not disclosed on the ground that it can be expected to seriously prejudice the outcome of any of the pending proceedings.

TMF Group has other contingent liabilities in respect to legal claims arising from the normal course of business however the likelihood of an outflow of resources in respect of these claims is remote and therefore such contingent liabilities are not disclosed or provided for.



Global reach
Local knowledge

37. Contingencies (continued)

Contingent assets

During 2008 TMF Group sold and assigned €9.3 million of certain financial assets and deferred tax assets to Middenberm Group Holding Luxembourg S.A. which is entitled to a return of 10% of the purchase price or the unrecovered portion thereof each year ('Yield'). This Yield will be calculated up to the date that Middenberm Group Holding Luxembourg S.A. has been able to unconditionally transfer all assets to a third party or otherwise realized in cash. If the aggregated proceeds received by Middenberm Group Holding Luxembourg S.A. for all assets are in excess of the purchase price, increased by the Yield, then the amount of excess shall be considered as an adjustment to the purchase price and repaid to TMF Group.

Fiscal unity

The majority of the Dutch entities within TMF Group are part of a fiscal unity with TMF Group HoldCo B.V. As a consequence, those entities and TMF Group HoldCo B.V. are jointly and severally liable for corporate income tax of such a fiscal unity. In some other countries, (some of the) entities form part of a fiscal unity and as a consequence those entities are jointly and severally liable for corporate income tax of such a fiscal unity.

38. Related party transactions

Ultimate controlling party

The shares in the Company are 100% held by TMF Group HoldCo B.V., which is 100% owned by TMF Orange Holding B.V. 63.24% of the ordinary shares and all preference shares in TMF Orange Holding B.V. are indirectly held by Doughty Hanson & Co Fund V (which comprises a series of English limited partnerships with each limited partnership having two common general partners in Doughty Hanson & Co V Limited and Doughty Hanson & Co V SP LLP) and indirectly by the employees of affiliates of Doughty Hanson & Co V Limited. The remaining 36.76% of the ordinary shares in TMF Orange Holding B.V. are indirectly held by the current and previous management and employees of TMF Group.

In 2016, TMF Group provided services to Doughty Hanson & Co Fund V and its associated companies for €952 thousand (2015: €993 thousand; 2014: €298 thousand). At 31 December 2016, the trade receivables (including unbilled services) regarding these services amounted to €372 thousand (31 December 2015 and 31 December 2014, €314 thousand and €314 thousand respectively). No allowance for impairment is recorded on these trade receivables.

The Group has given loans to and received loans from TMF Group HoldCo B.V. The terms agreed on these loans are at arm's length. Refer to note 14, 19 and 29.

38. Related party transactions (continued)

Transactions with key management, personnel and advisors

Key management personnel include the Board of Directors and members of the Senior Leadership Team.

Key management personnel compensation comprised:

In thousands of Euro	2016	2015	2014
Wages, salaries and management fees	7,679	7,439	7,427
Share-based payment	517	657	150
Post-employment benefits	367	272	310
Total remuneration of key management	8,564	8,368	7,887

The compensation of the (former) Board of Directors of the Company comprised:

In thousands of Euro	2016	2015	2014
Total remuneration of (former) Board of Directors	1,607	1,310	927

TMF Group provided services to some personal structures of some key management personnel. The related amounts charged to key management personnel are limited and are at arm's length. TMF Group has not had any other material transactions with key management and personnel.

TMF Group has a receivable of €0.5 million (2015 € 0.4 million; 2014: nil) on some key management personnel with respect to wage tax and social security contributions on the shares that were awarded under the share-based payment scheme. This receivable is reported as 'Other receivables', refer to note 22.

39. Subsequent events

On 7 March 2017, TMF Group sold dr. mayer gmbh wirtschaftstreuhand- und steuerberatungsgesellschaft ("dr. mayer") for an amount of €1.6 million. Some clients of dr. mayer will not transfer to the new owner but stay with TMF Group. In 2016, the disposed activities of dr. mayer contributed approximately €2.6 million to revenue and €(0.2) million to net result of TMF Group.

40. Independent auditor's fee

The remuneration of PricewaterhouseCoopers Accountants N.V. ('PwC NL') can be specified as follows:

In thousands of Euro	2016	2016	2016
	PwC NL	Other PwC network	Total PwC network
Audit of these financial statements	606	398	1,004
Other audit services	18	1,069	1,087
Total audit services	624	1,467	2,091
Other audit activities	-	132	132
Total PricewaterhouseCoopers	624	1,599	2,223
Fiscal advice	253	1,019	1,272
Other services	-	1,705	1,705
Total	877	4,323	5,200

In thousands of Euro	2015	2015	2015
	PwC NL	Other PwC network	Total PwC network
Audit of the financial statements	512	218	730
Other audit services	-	1,121	1,121
Total audit services	512	1,339	1,851
Other audit activities	60	312	372
Total PricewaterhouseCoopers	572	1,651	2,223
Fiscal advice	443	843	1,286
Other services	-	125	125
Total	1,015	2,619	3,634



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40. Independent auditor's fee (continued)

In thousands of Euro	2014 PwC NL	2014 Other PwC network	2014 Total PwC network
Audit of the financial statements	333	211	544
Other audit services	-	925	925
Total audit services	333	1,136	1,469
Other audit activities	366	-	366
Total PricewaterhouseCoopers	699	1,136	1,835
Fiscal advice	546	164	710
Other services	-	134	134
Total	1,245	1,434	2,679

Signatures to the company financial statements

The Board of Directors have today discussed and approved these company financial statements for 2016 of TMF Group Holding B.V. (the 'Company'). These Financial Statements have been prepared in accordance with International Financial Reporting Standards as adopted by the European Union ('IFRS').

In our opinion, the Financial Statements give a true and fair view of the Company's financial position at 31 December 2016 and of the results of the Company's operations and the cash flows for the years ended 31 December 2016.

The Company's financial statements are presented for approval at the Annual General Meeting on 14 April 2017.

G.M. Stuart

M.C. van der Sluijs – Plantz

J.L.H. Winnubst

C. Fransen

Amsterdam, 14 April 2017

Company income statement

For the year ended 31 December

In thousands of Euro	Note	2016	2015	2014
Employee benefit expense		-	-	-
Professional fees		(27)	-	-
Other expenses		(19)	(12)	(7)
Operating result		(46)	(12)	(7)
Finance income	2	87,125	89,673	80,153
Finance expenses	2	(146,863)	(119,304)	(118,507)
Net foreign exchange result	2	1,922	8,081	7,269
Net finance costs	2	(57,816)	(21,550)	(31,085)
Result before income tax		(57,862)	(21,562)	(31,092)
Income tax expense	3	14,427	5,326	7,685
Result for the year		(43,435)	(16,236)	(23,407)

The notes on pages 155 to 164 are an integral part of these company financial statements.

Company statement of comprehensive income

		For the year ended 31 December		
In thousands of Euro	Note	2016	2015	2014
Result for the year		(43,435)	(16,236)	(23,407)
Revaluation of subsidiaries	4	(374,659)	(16,947)	203,707
Total items that will not be reclassified to income statement		(374,659)	(16,947)	203,707
Movements in cash flow hedge	8	-	(403)	3,278
Total items that may be reclassified subsequently to income statement		-	(403)	3,278
Other comprehensive result for the year, net of tax*		(374,659)	(17,350)	206,985
Total comprehensive result for the year		(418,094)	(33,586)	183,578

The notes on pages 155 to 164 are an integral part of these company financial statements.

*) For all years the tax effect on Other comprehensive income amounts to nil because these transactions are included in the Dutch fiscal unity, which has a negative result before tax and no deferred income tax asset was recognized.

Company balance sheet

In thousands of Euro	Note	As at 31 December		
		2016	2015 (restated)	2014 (restated)
Assets				
Investment in subsidiaries	4	650,374	1,025,033	1,041,980
Financial assets	5	775,728	1,168,879	1,059,886
Total non-current assets		1,426,102	2,193,912	2,101,866
Other receivables		194	30	29
Financial assets	5	52,160	1,391	1,008
Current tax receivables		37,270	22,948	17,555
Cash and cash equivalents	6	43	209	96
Total current assets		89,667	24,578	18,688
TOTAL ASSETS		1,515,769	2,218,490	2,120,554
Equity				
Share capital	7	18	18	18
Share premium	7	180,126	180,126	180,126
Legal reserves	8	249,566	624,225	641,575
Retained earnings	7	(217,983)	(174,548)	(158,312)
Total equity attributable to owners of the parent		211,727	629,821	663,407
Liabilities				
Loans and borrowings	9	1,205,319	1,410,121	1,334,437
Total non-current liabilities		1,205,319	1,410,121	1,334,437
Loans and borrowings	9	97,993	174,674	112,606
Derivative financial instruments	10	-	-	4,796
Trade and other payables	11	730	3,874	5,308
Total current liabilities		98,723	178,548	122,710
Total liabilities		1,304,042	1,588,669	1,457,147
TOTAL EQUITY AND LIABILITIES		1,515,769	2,218,490	2,120,554

The balance sheet is presented before appropriation of dividends.

The notes on pages 155 to 164 are an integral part of these company financial statements.

Company statement of changes in equity

In thousands of Euro	Share capital	Share premium	Legal reserves	Retained earnings	Total
Balance at 1 January 2016 (restated)	18	180,126	624,225	(174,548)	629,821
Result for the year	-	-	-	(43,435)	(43,435)
Other comprehensive income					
Cash flow hedges	-	-	-	-	-
Revaluation	-	-	(374,659)	-	(374,659)
Total other comprehensive income	-	-	(374,659)	-	(374,659)
Total comprehensive income	-	-	(374,659)	(43,435)	(418,094)
Balance at 31 December 2016	18	180,126	249,566	(217,983)	211,727

In thousands of Euro	Share capital	Share premium	Legal reserves	Retained earnings	Total
Balance at 1 January 2015 (restated)	18	180,126	641,575	(158,312)	663,407
Result for the year	-	-	-	(16,236)	(16,236)
Other comprehensive income					
Cash flow hedges	-	-	(403)	-	(403)
Revaluation	-	-	(16,947)	-	(16,947)
Total other comprehensive income	-	-	(17,350)	-	(17,350)
Total comprehensive income	-	-	(17,350)	(16,236)	(33,586)
Balance at 31 December 2015 (restated)	18	180,126	624,225	(174,548)	629,821

In thousands of Euro	Share capital	Share premium	Legal reserves	Retained earnings	Total
Balance at 1 January 2014	18	180,126	434,590	(134,905)	479,829
Result for the year	-	-	-	(23,407)	(23,407)
Other comprehensive income					
Cash flow hedges	-	-	3,278	-	3,278
Revaluation	-	-	203,707	-	203,707
Total other comprehensive income	-	-	206,985	-	206,985
Total comprehensive income	-	-	206,985	(23,407)	183,578
Balance at 31 December 2014 (restated)	18	180,126	641,575	(158,312)	663,407

The notes on pages 155 to 164 are an integral part of these company financial statements.

Company cash flow statement

In thousands of Euro	For the year ended 31 December		
	2016	2015	2014
Cash flows from operating activities			
Result before income tax	(57,862)	(21,562)	(31,092)
Adjustments for:			
Net finance costs	57,816	21,550	31,085
Changes in foreign currency	(543)	116	(1)
Changes in working capital:			
Other receivables	(20)	27	(5)
Trade and other payables	(31)	(52)	(81)
Cash generated from / (used in) operations, before income tax paid	(640)	79	(94)
Income tax paid	(39)	(64)	(88)
Net cash generated from / (used in) operating activities	(679)	15	(182)
Cash flows from investing activities			
Proceeds from borrowings given to subsidiaries	11,748	9,162	6,329
Payments on borrowings given to subsidiaries	(12,222)	(29,353)	(67,194)
Interest received	2,178	14,355	40,829
Net cash generated from / (used in) investing activities	1,704	(5,836)	(20,036)
Cash flows from financing activities			
Proceeds from borrowings	696,779	161,534	68,700
Repayments of borrowings	(683,928)	-	-
Interest paid	(45,283)	(51,924)	(51,618)
Net cash generated from / (used in) financing activities	(32,432)	109,610	17,082
Net movement in cash and cash equivalents and bank overdrafts	(31,407)	103,789	(3,136)
Cash and cash equivalents and bank overdrafts at beginning of the year	(10,393)	(111,328)	(105,542)
Exchange gains / (losses) on cash and cash equivalents and bank overdrafts	(3)	(2,854)	(2,650)
Cash and cash equivalents and bank overdrafts at end of the year	(41,803)	(10,393)	(111,328)

The notes on pages 155 to 164 are an integral part of these company financial statements.

Notes to the company financial statements

1. General information

General

TMF Group Holding B.V. applies IFRS in the recognition and measurement of assets and liabilities and the determination of the result for its company financial statements. These financial statements are prepared in accordance with the standards laid down by the International Accounting Standards Board and endorsed by the European Union ('IFRS'). Refer to the notes of the consolidated financial statements on pages 51 to 72 for further information on accounting policies, critical estimates and judgements and financial risk management. Subsidiaries are initially recognized at available-for-sale instrument and subsequently measured at fair value less cost of disposal. Gains or losses arising from changes in the fair value are presented through equity with impairment losses recognized in the income statement.

These company financial statements voluntarily present three periods instead of two.

The fair value calculation of the investment in subsidiaries is considered a critical accounting estimate and judgement. These calculations use post-tax cash flow projections based on financial budgets and five year forecasts approved by management. The annual 'Result from operating activities before depreciation, amortisation, impairment charges' growth for the first 5 years majorly impacts the cash flow projections and is based on past performance and management's expectations of market development. Cash flows beyond the five year period are extrapolated using an estimated perpetual growth rate. Refer to note 4 for all key assumptions used.

Restatements

During the year it was established that the Investments in subsidiaries were materially overstated at 31 December 2015 and understated at 31 December 2014. The balance was adjusted for an amount of €(156.0) million and €21.0 million respectively. The impact on equity was €(156.0) million and €21.0 million respectively. The impact on net result was nil in both years.

Financial risk management

As at 31 December 2016, if Euro had strengthened / weakened by 5% against the US Dollar with all variables held constant, the result for the year would have been €0.7 million higher / lower, mainly due to USD denominated bank overdrafts. As at 31 December 2015 and 2014, the result for the year would have been €0.5 million higher / lower and €1.1 million higher / lower respectively.

A part of the loans and borrowings of the Company have variable interest rates. Until December 2015, interest rate derivatives were in place to reduce the potential adverse effect of interest changes. If market interest rates had been 100 basis points higher / lower with all other variables held constant, then this would have the following impact:

In million of Euro	2016	2015	2014
Result for the year	4.9 / (4.9)	1.9 / (1.9)	(0.4) / 0.4
Other comprehensive income	-	-	2.1 / (2.1)
Fair value of derivative financial instruments	-	-	3.1 / (3.1)

For further information on financial risk management, refer to note 4 of the consolidated financial statements.

2. Finance income and expenses

In thousands of Euro

	2016	2015	2014
Interest income related parties	1,156	1,016	896
Interest income subsidiaries	85,969	88,657	79,257
Finance income	87,125	89,673	80,153
Secured senior bank loan	(52,419)	(50,174)	(48,504)
Interest rate swaps, transfer from equity and provision	-	5,199	(918)
Unsecured related party loans	(67,176)	(58,683)	(51,415)
Unsecured loans from subsidiaries	(14,313)	(13,764)	(12,196)
Secured bank overdrafts	(1,610)	(1,702)	(5,236)
Other	(11,345)	(180)	(238)
Finance expenses	(146,863)	(119,304)	(118,507)
Net foreign exchange result	1,922	8,081	7,269
Net finance costs	(57,816)	(21,550)	(31,085)

In 2016, other finance expenses include break-up fees relating to the early repayment of the secured loan notes amounting to €9.5 million.

In all years the net foreign exchange result mainly arose on US Dollar bank overdrafts and non-EUR loans to subsidiaries.

3. Income tax expense

In thousands of Euro

	2016	2015	2014
Result for the year	(43,435)	(16,236)	(23,407)
Minus: Total income tax expense	(14,427)	(5,326)	(7,685)
Result before income tax	(57,862)	(21,562)	(31,092)
Tax calculated at the Company's domestic applicable tax rate (25%)	14,466	5,391	7,773
Withholding tax related to taxable profit	(39)	(65)	(88)
Tax charge	14,427	5,326	7,685
Weighted average effective tax rate	24.9%	24.7%	24.7%

4. Investment in subsidiaries

In thousands of Euro	2016	2015	2014
1 January	1,025,033	1,041,980	838,273
Capital increases	-	-	-
Revaluation	(374,659)	(16,947)	203,707
Conversion shareholder loan	-	-	-
Reclassification	-	-	-
31 December	650,374	1,025,033	1,041,980

Refer to pages 166 to 172 for a list of subsidiaries. TMF Group B.V. is the only direct subsidiary of the Company.

The fair value of the subsidiaries is determined based on a value in use, discounted cash flow, calculation. This calculation uses post-tax cash flows projections based on based on 2017 financial budget and the five year forecasts approved by management. The fair value of the subsidiaries relating to the Fund Services operating segment are based on the expected consideration. For further information, refer to note 25 of the consolidated financial statements.

2016	Benelux	EMEA	Americas	APAC
Discount rate (a)	6.7%	8.8%	12.2%	8.9%
EBITDA growth (b)	3%	7%	10%	11%
Perpetual growth (c)	0.5%	1.2%	3.0%	1.8%

2015	Benelux	EMEA	Americas	APAC
Discount rate (a)	6.9%	8.7%	14.1%	9.1%
EBITDA growth (b)	6%	12%	15%	25%
Perpetual growth (c)	0.5%	1.0%	3.2%	1.9%

2014	Benelux	EMEA	Americas	APAC
Discount rate (a)	6.9%	8.9%	13.3%	9.8%
EBITDA growth (b)	4%	11%	16%	24%
Perpetual growth (c)	0.5%	0.5%	0.5%	0.5%

- Post-tax local currency discount rate applied to the cash flow projection.
- Year-on-year budgeted annual EBITDA growth for the first 5 years.
- Year-on-year budgeted EBITDA growth after 5 years.

4. Investment in subsidiaries (continued)

Sensitivity analysis

In the following table the impact in millions of Euro on the subsidiaries (and related Revaluation of subsidiaries in OCI) is disclosed if the discount rate or EBITDA growth percentage would be 1% higher:

2016	Benelux	EMEA	Americas	APAC
1% higher discount rate	(119)	(113)	(45)	(77)
1% higher EBITDA growth percentage	41	42	19	28
2015	Benelux	EMEA	Americas	APAC
1% higher discount rate	(121)	(114)	(46)	(81)
1% higher EBITDA growth percentage	40	41	18	26
2014	Benelux	EMEA	Americas	APAC
1% higher discount rate	(95)	(60)	(21)	(28)
1% higher EBITDA growth percentage	44	33	12	15

5. Financial assets

In thousands of Euro	31 December 2016	31 December 2015	31 December 2014
Non-current loans receivable from subsidiaries	765,992	1,160,299	1,052,322
Non-current loans receivable from related parties	9,736	8,580	7,564
Current receivable from subsidiaries	52,160	1,391	1,008
Total financial assets	827,888	1,170,270	1,060,894

Non-current loans receivable from subsidiaries represents money lent to certain subsidiaries under similar terms and conditions as those received by the Company from the related party. A part of the loans has fixed interest rates between 6% and 15% per annum for the majority of the balance due from subsidiaries. The remainder of the loans has variable interest rates between Ibor + 1% and Ibor + 7%.

The fair value of the loans receivable from subsidiaries amount to €798.2 million (2015: €1,203.5 million). This fair value is based on Level 2 fair value calculations. These calculations concern discounted cash flow models using a rate base on market interest rate and risk premium specific to the loans receivable of between + 3.73% and + 9.21% (2015: between + 3.98% and + 11.37%). In none of the years, transfers took place between fair value levels. As there is no indication that the subsidiaries are not able to meet the repayment schedules, no impairment loss is recognized.

5. Financial assets (continued)

The movements in the non-current loans receivable from subsidiaries can be specified as follows:

In thousands of Euro	2016	2015	2014
1 January	1,160,299	1,052,322	942,801
Additions (including accumulated interest)	94,993	112,075	103,646
Settlements and repayments	(442,245)	(17,106)	(6,329)
Reclassification to current loans receivable	(41,747)	-	-
Changes in foreign currency	(5,308)	13,008	12,204
31 December	765,992	1,160,299	1,052,322

In 2016, non-current loans receivable from subsidiaries of €430.5 million were settled simultaneously with loans and borrowings due to subsidiaries. This was a non-cash transaction. Non-current loans receivable from subsidiaries of €11.7 million were repaid by subsidiaries with cash. Refer also to note 9.

The fair value of the non-current loans from related parties amounts to €12.0 million (2015 and 2014: fair value approximated the carrying value). In all years, the non-current loans receivable from related parties concerns loans received from TMF Group HoldCo B.V. The loans have an interest rate of 13.25% per annum. This fair value is based on Level 2 fair value calculations. These calculations concern discounted cash flow models using a rate base on market interest rate and risk premium specific to the loans receivable of Euribor +9.21% (2015 +11.37% and 2014 + 11.29%). In none of the years, transfers took place between fair value levels. As there is no indication that the related parties are not able to meet the repayment schedules, no impairment loss is recognized.

The fair value of the current receivable from subsidiaries approximate the carrying value.

The maximum exposure to credit risk at the reporting date is the carrying amount of the financial assets. None of the financial assets are either past due or impaired. The credit risk is considered to be very limited based on the credit ratings of the related parties and subsidiaries.

6. Cash and cash equivalents

In thousands of Euro	31 December 2016	31 December 2015	31 December 2014
Cash at bank and on hand	43	209	96
Total cash and cash equivalents	43	209	96
Bank overdrafts	(41,846)	(10,602)	(111,424)
Total cash and cash equivalents and bank overdrafts	(41,803)	(10,393)	(111,328)

The carrying value of cash and cash equivalents approximates the fair value.

7. Equity

Share capital and share premium

At 31 December 2014, 31 December 2015 and 31 December 2016, the authorized share capital comprised 90,000 shares divided into 90,000 ordinary shares. The issued share capital amounts to €18,000 and consists of 18,000 ordinary shares with a nominal value of €1 each. All shares are fully paid. All shares have similar rights in meetings of the shareholders.

Retained earnings

The Board of Directors propose to deduct the loss for the year of €43.4 million from the retained earnings.

8. Legal reserves

In thousands of Euro	Hedging reserve	Revaluation	Total legal reserves
Balance at 1 January 2014	(2,875)	437,465	434,590
Cash flow hedge	3,278	-	3,278
Revaluation	-	182,707	182,707
Balance at 31 December 2014	403	620,172	620,575
Balance at 1 January 2015	403	620,172	620,575
Cash flow hedge	(403)	-	(403)
Revaluation	-	160,053	160,053
Balance at 31 December 2015	-	780,225	780,225
Balance at 1 January 2016	-	780,225	780,225
Cash flow hedge	-	-	-
Revaluation	-	(498,481)	(498,481)
Balance at 31 December 2016	-	281,744	281,744

In accordance with Art. 2:390 Dutch Civil Code a revaluation reserve is maintained for the unrealized revaluation of subsidiaries valued at fair value less cost of disposal. For further details on the hedging reserve, refer to note 28 of the consolidated financial statements. Both the hedging reserve and the revaluation reserve are legal reserves and as such are not available for distribution to the shareholders.

The revaluation reserve contains mandatory statutory reserves held by subsidiaries. These legal reserves are not available for distribution to the Company. At 31 December 2016, 2015 and 2014, these mandatory statutory reserves amounted to respectively €27.6 million, €23.8 million and €19.8 million.

9. Loans and borrowings

In thousands of Euro	31 December 2016	31 December 2015	31 December 2014
Non-current			
Secured bank borrowings	653,799	-	-
Senior secured loan notes	-	445,157	443,747
Senior loan notes	-	192,901	192,290
Related party loan	551,520	484,344	425,661
Due to subsidiaries	-	287,719	272,739
Total non-current loans and borrowings	1,205,319	1,410,121	1,334,437
Current			
Secured bank overdrafts	41,846	10,602	111,424
Secured bank borrowings	42,900	29,300	-
Due to subsidiaries	13,247	134,772	1,182
Total current loans and borrowings	97,993	174,674	112,606
Total borrowings	1,303,312	1,584,795	1,447,043

Terms and repayment schedules

The terms and conditions of outstanding loans are as follows:

In thousands of Euro	Currency	Nominal interest rate	Year of maturity	31 December 2016		31 December 2015		31 December 2014	
				Fair value	Carrying amount	Fair value	Carrying amount	Fair value	Carrying amount
Secured bank borrowings	Euro	Euribor (minimal 0.00%) + 4.00%	2023	660,000	660,000	-	-	-	-
Senior secured loan notes	Euro	Euribor + 5.375%	-	-	-	454,199	450,000	455,233	450,000
Senior loan notes	Euro	9.875%	-	-	-	209,260	195,000	199,900	195,000
Related party loan	Euro	6.26%-15%	2024	709,800	551,520	523,182	484,344	478,871	425,662
Due to subsidiaries	Euro / GBP / USD / CZK	6%-15% and lbor + 1%-10%	2023	13,247	13,247	435,088	422,491	244,651	273,919
Secured bank overdrafts	Euro	lbor + 4.0%	Facility expires in 2018	41,846	41,846	10,602	10,602	111,424	111,424
Secured other bank borrowings	Euro	lbor + 4.0%	Facility expires in 2023	42,900	42,900	29,300	29,300	-	-
Total				1,467,793	1,309,513	1,661,631	1,591,737	1,490,079	1,456,005

The capitalized finance costs amounted to €6.2 million at 31 December 2016 (31 December 2015 and 2014: €6.9 million and €9.0 million respectively).

9. Loans and borrowings (continued)

Terms and repayment schedules (continued)

The fair value of the secured bank borrowings approximate the fair value as the credit rating of TMF Group did not significantly change between 14 October 2016 and 31 December 2016.

The fair values disclosed for the senior (secured) loan notes were based on Level 1 fair value calculations. The fair value was based on the average of the trading price stated by Bloomberg contributors.

In 2016, loans and borrowings due to subsidiaries of €430.5 million were settled simultaneously with non-current loans receivable from subsidiaries. This was a non-cash transaction. Refer also to note 5.

The fair values disclosed for the related party loans and loans from subsidiaries are based on Level 2 fair value calculations. These calculations concern discounted cash flow models using a rate based on market interest rate and risk premium specific to the loans payable of between + 3.73% and +9.21% (2015 and 2014: partly + 3.98% and partly + 11.37% respectively partly + 4.59% and partly + 11.29%). In none of the years, transfers took place between fair value levels. Refer to note 38 of the consolidated financial statements for further information on loans from related parties.

The exposure of TMF Group's borrowings to interest rate changes and the contractual re-pricing dates are as follows:

In thousands of Euro	31 December 2016	31 December 2015	31 December 2014
12 months or less	751,792	850,964	786,434
1-5 years	-	249,487	197,963
Over 5 years	551,520	484,344	462,646
Total	1,303,312	1,584,795	1,447,043

The table below analyses the Company's financial liabilities into relevant maturity groupings based on the period remaining to contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows (and thus excluding capitalized finance costs).

In thousands of Euro	Less than 1 year	Between 1 and 2 years	Between 2 and 5 years	Over 5 years
At 31 December 2016				
Loans and borrowings	97,993	-	-	1,211,519
Trade and other payables	730	-	-	-
At 31 December 2015				
Loans and borrowings	174,674	-	924,811	492,253
Trade and other payables	3,874	-	-	-
At 31 December 2014				
Loans and borrowings	112,606	-	645,000	698,399
Derivative financial instruments	4,796	-	-	-
Trade and other payables	5,308	-	-	-



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10. Derivative financial instruments

Reference is made to note 30 of the consolidated financial statements.

11. Trade and other payables

The carrying value of trade and other payables approximates the fair value.

12. Commitments

Operating lease commitments

The Company has no operating lease commitments at balance sheet date.

13. Contingencies

With respect to contingencies reference is made to note 37 of the consolidated financial statements.

14. Related party transactions

Ultimate controlling party

The shares in the Company are 100% held by TMF Group HoldCo B.V., which is 100% owned by TMF Orange Holding B.V. 63.24% of the ordinary shares and all preference shares in TMF Orange Holding B.V. are indirectly held by Doughty Hanson & Co Fund V (which comprises a series of English limited partnerships with each limited partnership having two common general partners in Doughty Hanson & Co V Limited and Doughty Hanson & Co V SP LLP) and indirectly by the employees of affiliates of Doughty Hanson & Co V Limited. The remaining 36.76% of the ordinary shares in TMF Orange Holding B.V. are indirectly held by the current and previous management and employees of TMF Group.

The Company has received loans from TMF Group HoldCo B.V. and has given and received loans to / from subsidiaries. Reference is made to note 5 and 9. The terms agreed on these loans are at arm's length.

Other transactions with key management and personnel

The Company has not had any other material transactions with key management and personnel.

15. Differences in equity and income statement between the company and consolidated financial statements

In thousands of Euro	2016	2015	2014
Equity according to consolidated financial statements	(372,197)	(254,650)	(233,626)
Add: Difference in valuation of subsidiaries in company financial statements (being 'fair value less costs')	583,924	884,471	897,033
Equity according to company financial statements	211,727	629,821	663,407
Result for the year according to consolidated financial statements	(113,066)	(38,954)	(52,106)
Add: Difference in valuation of subsidiaries in company financial statements (being 'fair value less costs')	69,631	22,718	28,699
Result for the year according to company financial statements	(43,435)	(16,236)	(23,407)

16. Directors emoluments

Reference is made to note 38 of the consolidated financial statements.



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Other information

Appropriation of the result for the year

According to Article 23 of the Company's Articles of Association, the treatment of the net result for the year is at the discretion of the General Meeting of Shareholders.

Report of the independent auditor

For the report of the independent auditor, reference is made to page 36 to 39 of the consolidated financial statements.



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TMF Group entities

The entities of TMF Group by country of incorporation as at 31 December 2016 are included below. All entities have a balance sheet date of 31 December.

Argentina

Almagesto S.R.L.
FCM Services SA
TMF Argentina S.R.L.
TMF Outsourcing S.R.L.
TMF Trust Company (Argentina) S.A.

Aruba

TMF (Aruba) N.V.

Australia

TMF Australia RET Services Pty Limited
TMF Corporate Services (AUST) PTY Limited
TMF Nominees (AUST) PTY Limited

Austria

APS Buchführungs- & Steuerberatungs GmbH
dr. mayer gmbh wirtschaftstreuhand- und steuerberatungsgesellschaft
S.A.L.E.M. Assets Holding GmbH
TMF Accounting & Payroll Steuerberatungsgesellschaft GmbH
TMF Austria GmbH

Barbados

TMF Barbados Inc

Belgium

TMF Accounting Services BVBA
TMF Belgium N.V.
Van Dungen Automaten Exploitatie en Beheer B.V.B.A.

Bermuda

TMF (Bermuda) Limited

Bolivia

TMF Bolivia S.R.L.

Brazil

TMF Brazil Servicos Administrativos e Processamento de Dados Ltda.
TMF Sao Paulo Administracao e Participacoes Ltda.

British Virgin Islands

Aguila Nominees Limited
Alphero Limited
Alstonia Investments Ltd.
Anglo Nominees Limited
Anshun Services Limited
Aurix Limited
Barretta Limited
Bicourt Ltd.
Bishopsgate Nominees Limited
Bison Financial Services Limited
Bison Group Limited
Business Administration Services Limited
Candorland Limited
Carissa Limited

Carringbay Limited
Chapway Limited
Christalis Limited
CMS Limited
Commonwealth Fund Services Limited
Commonwealth Services Limited
Commonwealth Trust Limited
Derard Limited
Elara Group Limited
EQ Capital Plan Limited
EQ Executorship Services (BVI) Limited
EQ Fund Services (BVI) Limited
EQ Protectors Limited
Equity International Holdings Limited
F.M.C. Limited
Fanlau Limited
Fides Management Services Ltd.
Financial Trustees Limited
Fort Trust Company Limited
GCI Management Limited
Guarantee Management Ltd.
Guardian Trust and Securities Co. Ltd.
Hanswin Limited
Havelet Trust Company (BVI) Limited
Homestead Management Limited
Imperial Trust Limited
Insinger Corporate Formations (BVI) Limited
Insinger Trust (BVI) Limited
Insinger Trustee Services (BVI) Limited
International Management Company (BVI) Limited
JAI Services Limited
Jasmine Nominees Limited
JH Ltd.
JN Ltd.
KCS China Limited
KCS Holdings (I) Limited
KCS Limited
KCS Services Limited
KCS Trust Limited
LDC Financial Services Ltd – Worldwide Financial Services Ltd
Leadenhall Services Limited
Leconte Ltd
Lucasjet Limited
Manacor (BVI) Limited
Manfell Limited
Marek Limited
Mediator Holdings Inc.
Melgusa Limited
MN Limited
Moonchamps Limited
Moultrie Investments Limited
OCM Management Limited
Oldwick Holdings Limited
Opti Resources Limited
Optimal Corporate Services (BVI) Limited
Panbridge Nominee (Asia) Limited

PAS Limited
 Prestocorp Limited
 Prosec Limited
 Pyramide Holding Limited
 Quorum Corporate Services Limited
 Ribalta Holdings Inc.
 Rossan Corporate Management Ltd.
 S.C.S. Limited
 Sage Trust Company Limited
 Sealight Trust Limited
 Securities Management Ltd.
 Shellbourne Trust Company (BVI) Limited
 Shellbourne Trust Corporation
 Shellbourne Trustees (BVI) Limited
 Signoria International Limited
 Southfield Management Limited
 SPC Directors Limited
 Taunton Trading Limited
 Threadneedle Services Limited
 Tiepin Services Limited
 TMF (BVI) Ltd.
 TMF Administration Services Limited (BVI)
 TMF Authorised Representative (BVI) Ltd.
 TMF Capital (BVI) Limited
 TMF Company Limited
 TMF Corporate Services (BVI) Limited
 TMF Corporation (BVI) Limited
 TMF Directors Limited
 TMF Fundservices (BVI) Limited
 TMF Group (BVI) Limited
 TMF Group International Limited
 TMF Incorp Directors (BVI) Limited
 TMF Management (BVI) Limited
 TMF Management Services Limited
 TMF Transactions Limited
 TMF Trust Company (Asia) Limited
 Tower Secretaries Limited
 Trizon Investments Limited
 Universal Corporate Services (BVI) Ltd.
 Vencourt Limited
 Vision Tower Limited
 Vision Tower Purpose Trust
 Wickhams Cay Trust Company Limited
 Worldwide Financial Services Limited

Bulgaria

TMF Bulgaria EOOD
 TMF Services EOOD

Canada

TMF Canada Management Inc.

Cayman Islands

Axis International Management Ltd
 Churchill Directors Ltd.
 Fides Limited
 TMF (Cayman) Ltd.
 TMF Nominees Ltd.

Chile

TMF Administradora S.A.
 TMF Chile Asesorias Empresariales Ltda.
 TMF Empresa de Servicios Transitorios Ltda.
 TMF Servicios Integrales Ltda.

China

Beijing KCS East Business Registration Agency Firm
 TMF Services (China) Co., Ltd
 TMF Services Limited

Colombia

Global Process Outsourcing S.A.S.
 TMF Colombia Ltda.

Costa Rica

TMF Costa Rica (TMFCR) Ltda.

Croatia

TMF Croatia d.o.o.

Curacao

Bermaju N.V.
 BFT (Curacao) N.V.
 Cape Capital Foundation
 Cape Capital Holding N.V.
 Curab N.V.
 EQ Trust Caribbean Holding N.V.
 Etrusco N.V.
 N.V. Fides
 Pietermaai Building Association N.V.
 Stichting Beheer TMF Curacao
 Tiana Services N.V.
 TMF Curacao Holding B.V.
 TMF Curacao N.V.

Cyprus

Equity Trust E.Q. (Cyprus) Ltd.
 Stozelia Holdings Limited
 TMF Administrative Services Cyprus Limited
 TMF Company Secretary (CY) Limited
 TMF Management Limited
 UCMS (United Customer Management Services) Group EMEA Limited (Cyprus)

Czech Republic

TMF Assets a.s.
 TMF Czech a.s.
 TMF Management Services s.r.o.

Denmark

TMF Denmark A-S

Dominican Republic

TMF Republica Dominicana S.R.L.

Ecuador

TMF Ecuador Compania Limitada

Egypt

TMF Egypt L.L.C.

El Salvador

TMF El Salvador Ltda de C.V.

Estonia

TMF Services Estonia OU

Ethiopia

TMF Group Ethiopia Plc

Finland

TMF Finland OY

France

Cinephil France S.A.S.
TMF Accounting France SAS
TMF France Management Sarl
TMF France S.A.S.
TMF VAT Services France S.A.S.

Germany

TMF Deutschland AG
TMF Management Holding Deutschland GmbH
TMF Trustee Services GmbH
Una Management GmbH

Ghana

TMF Ghana Ltd

Greece

TMF Group Administrative Services (Hellas) EPE - TMF Group (Hellas) EPE

Guatemala

TMF Guatemala Ltda.

Honduras

TMF Services Honduras S. de R.L.

Hong Kong

Abraxas International Limited
Abraxas Limited
Alhambra Limited
Bencory Limited
Berycon Limited
Byrneco Limited
Byrneco Management Services Limited
Capital Holdings Inc.
Cobyrrne Limited
Commondale Limited
Dale Nominees Ltd.
EQ Corporate Management (China) Limited
EQ Enterprises Limited
EQ Group Services (HK) Limited
EQ Holdings (HK) Limited
EQ Sig Limited
Fanlaw Limited
FK Administration Limited
FK Shareholders No.1 Ltd
FK Shareholders No.2 Ltd
Folly Fort Limited
Glen Nominees Ltd.
Gold Bright International Limited
KCS Asia Holdings Limited
KCS China Holdings Limited
KCS Fiduciaries Limited
KCS Hong Kong Limited
Kelday Enterprises Limited
Kelday International Limited
Keningau Nominee Limited
King's Nominees Limited
Lebaron Ltd

Marvel Nominees Limited
Pacific Taxation Services Limited
Padnall Enterprises Limited
Panbridge Nominee Limited
Prince's Nominees Limited
S.B. Vanwell Ltd
Secnomcon Limited
Secreco Limited
Seraph Limited
Silk Nominees Limited
Swinside Investments Limited
TMF Fiduciaries Limited
TMF Hong Kong Limited
TMF Secretarial Services Limited
TMF Secretaries (HK) Limited
TMF Signatories Limited
TMF Trust (HK) Ltd.
Trendline Limited
Venezie Nominees Limited
Veritatem & Co.
Veritatem Hong Kong Limited
Vixen Limited

Hungary

Freeway Entertainment Kft
Independent CAM Kft
Synonance Patents and Trademarks Kft
TMF Hungary Accounting and Services Limited Liability Company
UCMS Group Hungary Kft

India

TMF Services India Private Ltd.

Indonesia

PT K C Services Indonesia
PT TMF Indonesia

Ireland

TMF Administration Services Limited
TMF Management (Ireland) Limited
TMF Management Holding (Ireland) Limited

Israel

TMF Management and Accounting Services (Israel) Ltd.

Italy

Gentili & Partners - Studio Professionale Associato
TMF & Partners S.p.A.
TMF Compliance (Italy) S.r.l.
TMF Filing Services Italy SRL
TMF Invest Italy S.r.l.
TMF Management Italy Srl
TMF Payroll Services Italy S.r.l.

Jamaica

TMF Jamaica Limited

Japan

TMF Group Limited (Japan)

Jersey

Amarado Limited
CH Limited
CN Limited

EQ Council Member Ltd.
EQ Directors One Ltd.
EQ Directors Two Ltd.
EQ Executors and Trustees Limited
EQ Holdings (Jersey) Limited
EQ Nominees (Jersey) Limited
EQ Life Limited
EQ Secretaries (Jersey) Limited
EQ Trust Holdings (Jersey) Limited
Equity Trust (Jersey) Limited
Equity Trust Guernsey Limited
Equity Trust Services Limited
Leadenhall Nominees Limited
Leadenhall Trust Company Limited
Manacor (Jersey) Limited
Manacor Nominees (Jersey) Ltd.
TMF Channel Islands Limited
TMF Charitable Trustee Limited
TMF Group Services (Jersey) Limited
TMF1 Limited
TMF2 Limited

Kazakhstan

TMF Kazakhstan LLP.

Kenya

TMF Kenya Ltd.

Korea

TMF Korea Co., Ltd.

Labuan

Britannia Limited
Equity Trust (Labuan) Sdn. Bhd.
Guarantee Management Purpose Trust
Marriott Investments Ltd.
Tiara Ltd.
TMF Fund Services Asia Limited
TMF Holdings Asia Limited
TMF International Pensions Limited
TMF Management Limited
TMF Secretaries Limited
TMF Treasury Limited
TMF Trust Labuan Limited

Latvia

TMF Latvia SIA

Liechtenstein

Byrne Trust Company Limited
TMF Management Services Anstalt

Lithuania

TMF Services UAB

Luxembourg

EQ Audit S.à r.l.
Equity Trust Holdings S.à r.l.
Fides (Luxembourg) S.A.
Immobiliere Vauban S.A.
International Pyramide Holdings (Luxembourg) S.A.
Manacor (Luxembourg) S.A.
Mutua (Luxembourg) S.A.
TMF Administrative Services S.A.

TMF Compliance (Luxembourg) S.A.
TMF Corporate Services S.A.
TMF Fund Services (Luxembourg) S.A.
TMF Luxembourg Holding S.A.
TMF Luxembourg S.A.
TMF Participations S.à r.l.
TMF Secretarial Services S.A.

Malaysia

EQ Secretaries Sdn. Bhd.
TMF Administrative Services Malaysia Sdn. Bhd.
TMF Global Services (Malaysia) Sdn. Bhd.
TMF Trustees Malaysia Bhd.

Malta

Equity Fund Services (Holdings) Limited
Equity Trust Malta Limited
TMF International Pensions Limited
TMF Management and Administrative Services (Malta) Limited

Mauritius

Chardon Limited
Palisade Limited
Sentry Limited
TMF Mauritius Limited

Mexico

Servicios De Personal Y Control Plus S. De R.L. De C.V.
TMF BPO Services S. de R.L. de C.V.
TMF Business Process Outsourcing S. de R.L. de C.V.

New Zealand

TMF Corporate Services New Zealand Limited
TMF Fiduciaries New Zealand Limited
TMF General Partner Limited
TMF Trustees New Zealand Ltd.

Nicaragua

TMF Nicaragua y Compania Ltda.

Nigeria

TMF Administrative Services Nigeria Limited

Norway

TMF Norway A.S.
TMF VAT Services AS

Panama

Equity Directors (Panama) Ltd.
Equity International Incorporation (Panama) S.A.
Equity Presidents (Panama) Ltd.
Equity Treasurers (Panama) Ltd.
TMF Mid-America Corp.
TMF Panama S. de R.L.

Paraguay

TMF Paraguay Ltda.

Peru

TMF Peru S.R.L.

Philippines

TMF Asia B.V. Philippines Inc.
TMF Philippines Inc.



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Poland

Extor Consulting Sp. z o.o.
Extor S.A.
Farnell Sp. z o.o.
TMF Poland Sp. z.o.o.
TMF VAT Services Poland Sp. z.o.o.

Portugal

TMF PT Servicos de Gestao e Administracao de Sociedades, Lda.

Qatar

TMF Group Business Services LLC

Romania

TMF Accounting and Payroll S.R.L.
TMF Management S.R.L.
TMF Romania S.R.L.
UCMS Group Romania SRL

Russia

Corporate Management Rus L.L.C. - CMR, LLC
RMA Services, Ltd. RMA Services o.o.o.
TMF RUS, Ltd.

Samoa

TMF (Samoa) Limited

Serbia

TMF Services d.o.o. Beograd

Singapore

Equity Trust Services (Singapore) Pte Limited
KCS Business Services Pte Ltd
KCS Corporate Services Pte Ltd
KCS Executive Recruitment Services Pte Ltd
KCS Outsourcing Solutions Pte Ltd
KCS Payroll Express Pte Ltd
KCS Trust Limited
TMF Singapore H Pte. Ltd.
TMF Trustees Singapore Limited

Slovakia

FMTA s.r.o.
TMF AUX, s.r.o.
TMF Services Slovakia s.r.o.

Slovenia

TMF Racunovodstvo in administrativne storitve D.O.O.

South Africa

GMG Corporate Fiduciary Service (Pty) Ltd.
GMG Hypoport (Pty) Ltd
TMF Administrative and Management Services (Pty) Ltd.
TMF Corporate Services (South Africa) (Pty) Ltd
West Road South No 11 GP011 (Pty) Ltd

Spain

Freeway Spain S.L.
TMF Latin America Holding Spain One S.L.U.
TMF Latin America Holding Spain Two S.L.U.
TMF Management Holding Spain S.L.U.
TMF Management Spain, S.L.
TMF Participations Holdings (Spain) S.L.

TMF Sociedad de Dirección, S.L.
TMF Sociedad de Participación, S.L.
TMF Spain S.A.
TMF VAT & Fiscal Representation Services Spain, S.L.

Sweden

TMF Sweden AB

Switzerland

TMF Brunnen A.G.
TMF Investments S.A.
TMF Services S.A.
UCMS Group Switzerland GmbH

Taiwan

TMF Taiwan Ltd.

Tanzania

TMF Service Tanzania Limited

Thailand

TMF Group Holding (Thailand) Limited
TMF Thailand Ltd.

The Netherlands

Affiance Management B.V.
Affiance Services B.V.
BFT Nederland B.V.
Clear Management Company B.V.
Freeway CAM B.V.
Freeway Entertainment Group B.V.
Freeway Patents and Trademarks B.V.
Jeewa B.V.
Manacor (Nederland) B.V.
Nationale Trust Maatschappij N.V.
Nomet Management Services B.V.
Parnassus Trust Amsterdam B.V.
RevCheck B.V.
Stichting Administratiekantoor Dolfenco
Stichting Administratiekantoor TMF Depository
Stichting Administrative Foundation Manacor Luxembourg
Stichting Derdengelden TMF
Stichting Eljan
Stichting Freeway Custody
Stichting Therog
Stichting TMF Participations
TMF Asia B.V.
TMF Bewaar B.V.
TMF Depository N.V.
TMF Financial Services B.V.
TMF Group B.V.
TMF Group Holding B.V.
TMF Group Invest Two B.V.
TMF Group Services B.V.
TMF Group Services II B.V.
TMF Holding B.V.
TMF Holding Eastern Europe B.V.
TMF Holding International B.V.
TMF Latin America B.V.
TMF Leasing B.V.
TMF Management B.V.
TMF Middle East and Africa B.V.
TMF Netherlands B.V.
TMF North America B.V.



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TMF Participations B.V.
TMF Poland B.V.
TMF Services B.V.
TMF SFS Management B.V.
TMF Slovakia B.V.
TMF Structured Finance Services B.V.
TMF Structured Products B.V.
TMF Trustee B.V.
Tradman FS Holding B.V.
Tradman IP Holding B.V.
Tradman Netherlands B.V.
Venture Support B.V.

Turkey

CPA Serbest Muhasebeci Mali Musavirlik A.S.
TMF Yonetim Hizmetleri Limited Sirketi - TMF Administrative Services Limited

Ukraine

TMF Ukraine L.L.C.

United Kingdom

Caravel Management Limited
Chigwell Investments Limited
Equity Trust (UK) Limited
Equity Trust Consultants (UK) Limited
Equity Trustees (UK) Limited
Freeway CAM (UK) Limited
Joint Corporate Services Limited
Joint Secretarial Services Limited
Krisolta Film & TV (UK) Limited
Praxis MGT Limited
Sonic Corporate Services Limited
TMF Agency Solutions Limited

TMF Corporate Administration Services Limited
TMF Corporate Secretarial Services Limited
TMF Corporate Services Limited
TMF Holding UK Limited
TMF Management (UK) Limited
TMF Management Holding UK Limited
TMF Nominees Limited
TMF Services (UK) Limited
TMF Trustee Limited
TMF VAT Services Limited
Warwick Investments Limited
WH Secretaries Limited

United States of America

Lord Securities (Delaware) L.L.C.
Lord Securities Corporation
TMF US Holding Inc.
TMF USA Inc.

Uruguay

Parnassus S.R.L.
TMF International Services Uruguay S.A.
TMF Trust Company (Uruguay) S.A.
TMF Uruguay Administradora de Fondos de Inversión y Fideicomisos S.A. - TMF Uruguay AFISA
TMF Uruguay S.R.L.

Venezuela

TMF Services Venezuela C.A.
TMF Venezuela C.A.

Vietnam

KCS Vietnam Company Limited
TMF Vietnam Company Limited



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The above subsidiaries are consolidated in the figures of TMF Group. On the following subsidiaries a non-controlling interest is reported:

Entity name	Country of incorporation	Non-controlling interest (%)
Cinephil France S.A.S.	France	40
Freeway Entertainment Kft	Hungary	40
Independent CAM Services Kft	Hungary	40
Freeway CAM B.V.	The Netherlands	40
Freeway Entertainment Group B.V.	The Netherlands	40
Freeway Patents and Trademarks B.V.	The Netherlands	40
Jeewa B.V.	The Netherlands	40
RevCheck B.V.	The Netherlands	40
Freeway Spain S.L.	Spain	40
Freeway CAM UK Limited	United Kingdom	40
Krisolta Film & TV UK Ltd.	United Kingdom	40