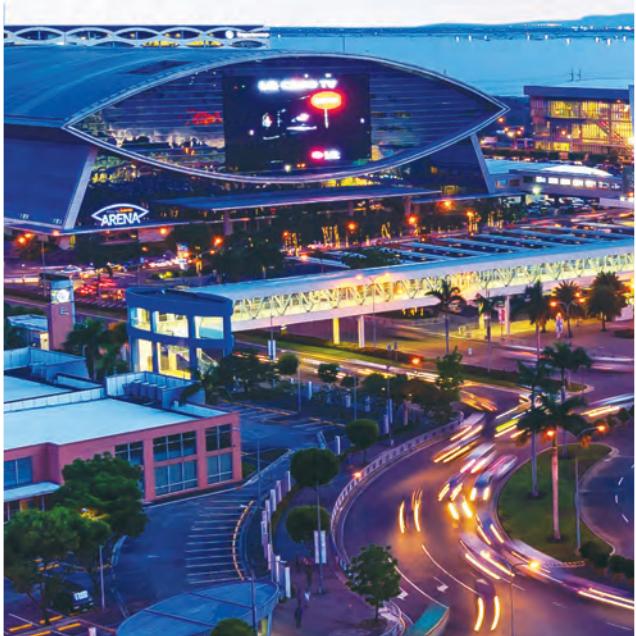




2017 ANNUAL REPORT



Vision

To build and manage innovative integrated property developments that are catalysts for a better quality of life.

Mission

We will serve the ever-changing needs and aspirations of our customers, provide opportunities for the professional growth of our employees, foster social responsibility in the communities we serve, enhance shareholder value for our investors and ensure that everything we do safeguards a healthy environment for future generations.



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Group Performance

KEY HIGHLIGHTS (Amounts are in Philippine Peso)

1,082.97bn
Market Capitalization

538.42bn
Total Assets

90.92bn
Total Revenue

37.50
Share Price

273.08bn
Total Investment Properties

39.21
Price/Earnings Ratio

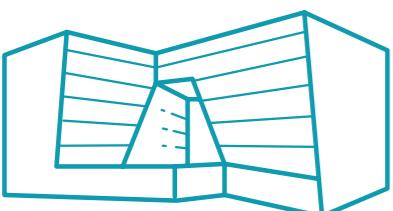
11%
Total Shareholder Returns

0.96
Earnings per Share

Fast Facts



67 Malls in the Philippines
7 Malls in China
9.3 million sqm total Gross Floor Area



7 Office Buildings
456,058 sqm total Gross Floor Area



49 Residential Projects
106,181 Residential Units (since 2003)



6 Hotels
1,510 Hotel Rooms
4 Convention Centers and 3 Trade Halls

Financial Highlights

Balance Sheet Highlights (in PHP billions)

| | 2017 | 2016 | 2015 |
|----------------------------|--------|--------|--------|
| Total Assets | 538.42 | 465.56 | 434.97 |
| Investment Properties | 273.08 | 251.50 | 230.34 |
| Total Debt | 193.60 | 164.38 | 155.67 |
| Net Debt | 148.50 | 138.26 | 128.96 |
| Total Stockholders' Equity | 258.96 | 231.48 | 212.49 |

Income Statement Highlights (in PHP billions)

| | 2017 | 2016 | 2015 |
|-------------------|-------|-------|-------|
| Revenues | 90.92 | 79.82 | 71.51 |
| Cost and Expenses | 50.29 | 44.55 | 40.07 |
| Operating Income | 40.63 | 35.27 | 31.44 |
| Net Income* | 27.57 | 23.81 | 20.89 |
| EBITDA | 49.04 | 42.52 | 37.82 |

Financial Ratios

| | 2017 | 2016 | 2015 |
|------------------------------|-------|-------|-------|
| Debt to Equity | 43:57 | 42:58 | 42:58 |
| Net Debt to Equity | 36:64 | 37:63 | 38:62 |
| Return on Equity | 11% | 11% | 10% |
| Debt to EBITDA | 3.95 | 3.87 | 4.12 |
| EBITDA to Interest Expense | 8.96 | 9.64 | 11.19 |
| Operating Income to Revenues | 0.45 | 0.44 | 0.44 |
| EBITDA Margin | 0.54 | 0.53 | 0.53 |
| Net Income to Revenues | 0.30 | 0.30 | 0.29 |

Revenue Profile

| | 2017 | 2016 | 2015 |
|------------------------|------|------|------|
| Malls | 58% | 61% | 62% |
| Residences | 33% | 32% | 32% |
| Offices | 3% | 3% | 3% |
| Hotels and Conventions | 5% | 4% | 3% |

Asset Profile

| | 2017 | 2016 | 2015 |
|------------------------|------|------|------|
| Malls | 66% | 67% | 66% |
| Residences | 25% | 24% | 25% |
| Offices | 7% | 7% | 7% |
| Hotels and Conventions | 2% | 3% | 2% |

Dividends Paid

| | 2017 | 2016 | 2015 |
|----------------|------|------|------|
| Dividends Paid | 7.71 | 6.64 | 6.06 |

*excluding one-time gain on sale of AFS in 2015

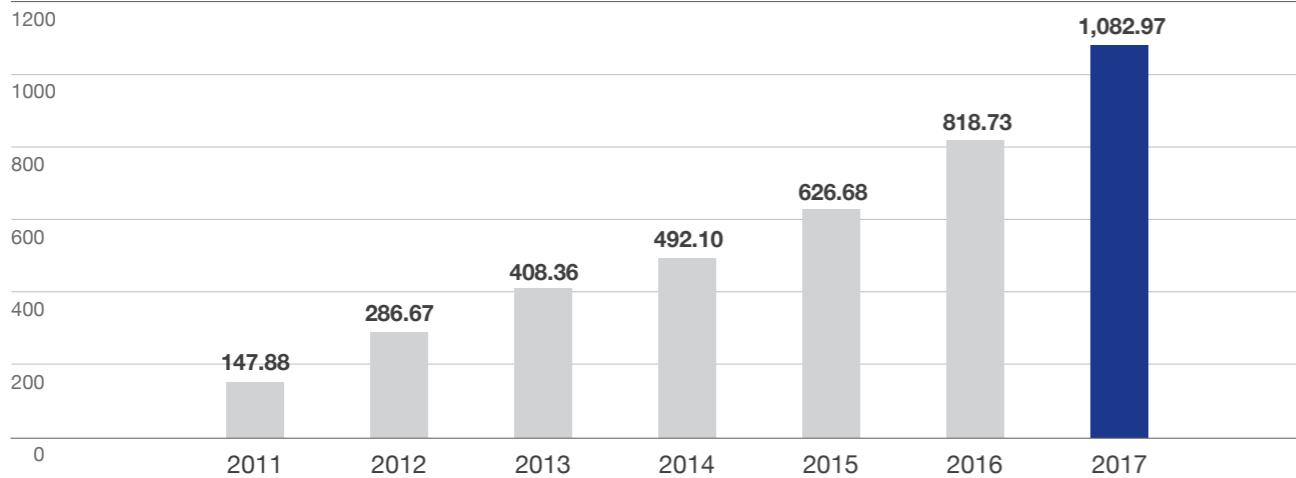
Performance Overview

MARKET CAPITALIZATION

PHP1,082.97bn (USD21.69bn)

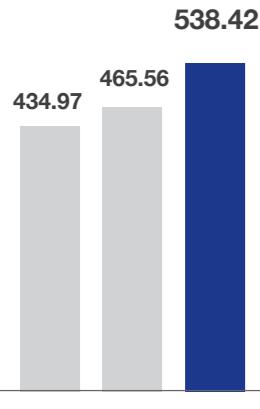
As of end-December 2017

▲ 28.57% CAGR



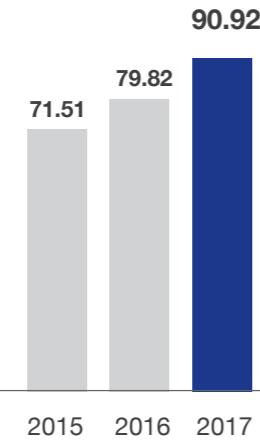
ASSET GROWTH

▲ 11.26% CAGR



REVENUE GROWTH

▲ 12.76% CAGR



NET INCOME GROWTH

▲ 14.88% CAGR



OUR LEADERSHIP

Board of Directors



MR. HENRY SY, SR.



MR. HENRY T. SY, JR.



MR. JOSE L. CUSIA, JR.



MR. GREGORIO U. KILAYKO



MR. JOSELITO H. SIBAYAN



MR. HANS T. SY



MR. JEFFREY C. LIM



MR. JORGE T. MENDIOLA



MR. HERBERT T. SY

MR. HENRY SY, SR. - Chairman Emeritus

Mr. Henry Sy, Sr. is the Chairman Emeritus of the Board of Directors of SM Prime. He was the Chairman of the Board of Directors of SM Prime since 1994 until April 2014. He is the founder of the SM Group and is currently, Chairman Emeritus of SM Investments Corporation (SMIC), SM Development Corporation (SMDC), Highlands Prime, Inc. (HPI) and BDO Unibank, Inc. and Honorary Chairman of China Banking Corporation. He opened the first ShoeMart store in 1958 and has been at the forefront of SM Group's diversification into five lines of businesses – shopping malls, retail, financial services, real estate development and tourism oriented entities such as but not limited to hotels and convention centers. Mr. Sy earned his Associate of Arts Degree in Commerce Studies at Far Eastern University and was conferred an Honorary Doctorate in Business Management by De La Salle University.

MR. HENRY T. SY, JR. - Chairman

Mr. Henry T. Sy, Jr. has served as Director since 1994. He is responsible for the real estate acquisitions and development activities of the SM Group, which include the identification, evaluation and negotiation for potential sites, as well as the input of design ideas. At present, he is Vice Chairman of SM Investments Corporation, Chairman and Chief Executive Officer of SM Development Corporation, Chairman of Highlands Prime Inc., Chairman of Pico de Loro Beach and Country Club Inc., and President of The National Grid Corporation of the Philippines. He holds a Bachelor's Degree in Management from De La Salle University.

MR. JOSE L. CUISIA, JR. - Vice Chairman and Lead Independent Director

Mr. Jose L. Cuisia, Jr. has served as Vice Chairman and Independent Director of the Board of Directors of SM Prime since 1994. He was appointed Lead Independent Director of the Company in February 2017. From 2011 to 2016, he took his official diplomatic post as Ambassador Extraordinary and Plenipotentiary to the United States of America. He was the former President and Chief Executive Officer of the Philippine American Life and General Insurance Company from 1993 to 2009. Mr. Cuisia also served as Governor of the Bangko Sentral ng Pilipinas from 1990 to 1993, and as Administrator of the Social Security System from 1986 to 1990. He was also the former Chairman of the Board of Far East Bank and Trust Co. and Union Bank, and President of Insular Bank of Asia & America. He graduated with a Bachelor's Degree in Commerce, Major in Accounting and Bachelor of Arts, Major in Social Sciences from De La Salle University and took his Masters in Business Administration at the prestigious Wharton School of the University of

Pennsylvania. Mr. Cuisia is a recipient of numerous awards and accolades. In February 2016, he was conferred the Order of the Sikatuna with the rank of Grand Cross by President Benigno S. Aquino III. Before returning to the Philippines, he was recognized with the 2016 Carlos P. Romulo award by the US-Philippines Society. In 2016, Mr. Cuisia was recognized as one of the Ten Outstanding Filipino (TOFIL) Awardee by the JCI Senate and ZAZ Foundation. In 2015, he was awarded the Lifetime Contributor Award by the Asia CEO Forum. In 2011, he received the "Joseph Wharton Award for Lifetime Achievement" by the prestigious Wharton Club of Washington, DC. He was recognized as the 2007 Management Man of the Year awardee of the Management Association of the Philippines; a Distinguished La Sallian Awardee and the Manuel L. Quezon Awardee for Exemplary Governance in 2006; the Asia Insurance Personality of the Year awardee in 2005; and the Raul Locsin CEO of the Year awardee in 2004. He was also cited as one of the Ten Most Outstanding Young Men of the Philippines in 1982.

MR. GREGORIO U. KILAYKO - Independent Director

Mr. Gregorio U. Kilayko has served as an Independent Director of SM Prime since 2008. He is the former Chairman of ABN Amro's banking operations in the Philippines. He was the founding head of ING Baring's stockbrokerage and investment banking business in the Philippines and a Philippine Stock Exchange Governor in 1996 and 2000. He was a director of the Philippine Stock Exchange in 2003. He took his Masters in Business Administration at the Wharton School of the University of Pennsylvania.

MR. JOSELITO H. SIBAYAN - Independent Director

Mr. Joselito H. Sibayan has served as an Independent Director of the Company since 2011. He has spent the past 30 years of his career in investment banking. From 1987 to 1994, and after taking his Master of Business Administration from University of California in Los Angeles, he served as Head of International Fixed Income Sales at Deutsche Bank in New York and later moved to Natwest Markets to set up its International Fixed Income and Derivatives Sales/Trading operations. He then moved to London in 1995 to run Natwest Market's International Fixed Income Sales Team. He is currently the President and CEO of Mabuhay Capital Corporation (MC2), an independent financial advisory firm. Prior to forming MC2 in 2005, he was Vice Chairman, Investment Banking - Philippines and Country Manager for Credit Suisse First Boston (CSFB). He helped establish CSFB's Manila representative office in 1998, and later oversaw the transition of the office to branch status.

MR. HANS T. SY - Director

Mr. Hans T. Sy is the Chairman of the Executive Committee of SM Prime and has been a Director of the Company since 1994. He previously held the position of President of SM Prime until September 2016. He also held key positions in several companies engaged in banking, real estate development, mall operations, as well as leisure and entertainment. He is currently Adviser to the Board of SM Investments Corporation, Chairman of China Banking Corporation, and Chairman of National University. Mr. Sy holds a B.S. Mechanical Engineering degree from De La Salle University.

MR. JEFFREY C. LIM - Director

Mr. Jeffrey C. Lim was elected President of SM Prime on October 2016. He is a member of the Company's Executive Committee. He also serves as President of SM Development Corporation. He was elected to the Board of Directors of SM Prime in April 2016. He is also a Director of Pico de Loro Beach and Country Club Inc. and holds various board and executive positions in other SM Prime's subsidiaries. He is a Certified Public Accountant and holds a Bachelor of Science degree in Accounting from the University of the East. Prior to joining the Company in 1994, he worked for a multi-national company and for SGV & Co.

MR. JORGE T. MENDIOLA - Director

Mr. Jorge T. Mendiola has served as a Director of the SM Prime since 2012. He is currently the President of SM Retail, Inc. He started his career with The SM Store as a Special Assistant to the Senior Branch Manager in 1989 and rose to become its President in 2011. He is also currently the Vice Chairman for Advocacy of the Philippine Retailers Association. He received his Masters in Business Management from the Asian Institute of Management. He holds an A.B. Economics degree from Ateneo de Manila University.

MR. HERBERT T. SY - Director

Mr. Herbert T. Sy has served as Director of SM Prime since 1994. He is an Adviser to the Board of SM Investments Corporation and is currently the Vice Chairman of Supervalue Inc., Super Shopping Market Inc. and Sanford Marketing Corporation, and Director of China Banking Corporation. He also sits in the Board of several companies within the SM Group. He has worked for more than 30 Years in companies within the SM Group engaged in food retailing, rubber manufacturing, car service and car accessories and banking. He is actively involved in the SM Group's Supermarket Operations, which include acquisition, evaluation and negotiation for potential sites. He holds a Bachelor's Degree in Management from De La Salle University.

Corporate Executives



MR. HENRY T. SY, JR.



MR. JEFFREY C. LIM



MR. HANS T. SY

HENRY T. SY, JR.

Chairman

JEFFREY C. LIM

President

HANS T. SY

Chairman of the Executive Committee

JOHN NAI PENG C. ONG

Chief Finance Officer and Compliance Officer

CHRISTOPHER S. BAUTISTA

Vice President – Internal Audit

ANNA MARIA S. GARCIA

Head, Malls

JOSE MARI H. BANZON

Head, Residential (Primary)

SHIRLEY C. ONG

Head, Residential (Leisure)

RUSSEL T. SY

Head, Commercial Properties Group

MA. LUISA E. ANGELES

Head, Hotels and Convention Centers

ELMER B. SERRANO

Corporate Secretary

ARTHUR A. SY

Assistant Corporate Secretary

Chairman's Message



To Our Valued Shareholders,

Through our perseverance, hard work, and partnership, 2017 has been an outstanding and historical year for SM Prime. The seeds that we planted in the past years have manifested its fruition in steady growth and stronger financial performance of the Company. Our net income grew by 16% to PHP27.6 billion on the back of a 14% increase in our consolidated revenue of PHP90.9 billion. And in July last year, we have the privilege to be recognized by the Philippine Stock Exchange as the first-ever publicly listed company in the Philippines to reach the PHP1 Trillion mark in terms of market capitalization. None of these would have been possible without the trust and confidence our shareholders have given to our management, now led by our new President Mr. Jeffrey C. Lim.

Hence, together with the Board of Directors and Management, I would like to thank you for your continuous support. Congratulations to our successes!

We endeavor to stay dominant in the industries where our core businesses operate by ceaselessly looking out for opportunities, and ensuring our business model and strategies are relevant and responsive to the needs of our

target markets. These have proved excellent in driving our growth in the past, and we hope to carry this onto the future.

For 2017, we furthered our traction in provincial areas recognizing the potential of their growing economies, braced by the government's infrastructure projects. This includes adding our fourth mall in Bulacan, third mall in Batangas, and second mall in Cagayan de Oro, and expanding in new territory like Puerto Princesa, Palawan. We will continue to do so in the coming years as we see the income contribution of our provincial malls improve consistently.

The Company's residential group, led by SM Development Corporation (SMDC), also exhibits robust operating results with revenue growth of 18% to PHP30.0 billion in 2017. The Company's thrust to offer attractive urban lifestyle resonates well with the aspirations of young professionals and start-up families in the metro. We intend to make this aspiration available to a greater extent in rural cities, with both vertical housing developments and single-detached housing units.

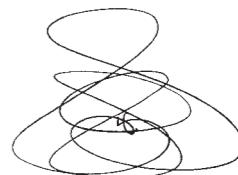
The thriving presence of our core businesses in the provinces is paving way for our other businesses to expand

in these areas. In the coming years, we will be operating hotels and commercial businesses in growth areas to complement the malls and residential developments.

The Mall of Asia Complex in Pasay City, on the other hand, is rising as a preferred venue for major socio-cultural events in the country. In January last year, the Mall of Asia Arena hosted the prestigious Miss Universe Coronation Night. This was followed in April by one of the most anticipated and well-attended concerts by far, that of British rock band Coldplay held at the MOA Concert Grounds. SMX Manila, on its part, catered to international political leaders during the gala dinner for the 30th ASEAN Summit last November.

In our pursuit of growth, we are mindful of our impact on the environment and consciously take measures to minimize this impact, from design of the building, to construction and operation. These efforts have been demonstrated in the achievement of LEED (Leadership for Energy and Environment Design) Gold Certification of Conrad Hotel and SM Aura, which is the first and only LEED certified shopping mall in the Philippines. By investing in sustainability and resilience, we are ultimately securing a better tomorrow for generations to come.

As we look forward to another momentous year, we count on the unwavering support and trust of our shareholders, customers, employees, and business partners. Let us continue working together to contribute to a more progressive future, not only for ourselves, but also for our people and for our beloved country.



HENRY T. SY, JR.
Chairman

President's Report



The year 2017 is another milestone year for our company. The integration we initiated back in 2013 has allowed us to report consistent double-digit growth in revenues and net income. Our strategy to roll out more malls, launch more residential projects complemented by building new offices and hotels within our integrated developments granted SM Prime to have more diversified sources of revenue and income.

Moreover, SM Prime has benefitted from the overall economic progress of the country, which growth is spreading to the provincial areas. Last year, SM Prime malls revenue from the provinces accounted for 51% of the Philippine mall revenues as compared to around 45% in 2014. We expect this trend to continue over the medium term as we further expand our reach to other upcoming progressive cities in the provinces.

Year on year, we continue to experience higher mall rental revenue and residential unit sales, which sustains the revenue and income growth of the company.

In 2017, your Company registered a 14% increase in consolidated revenues recording PHP90.9 billion from PHP79.8 billion in 2016. The overall operating income improved by 15% to PHP40.6 billion from PHP35.3 billion of last year. With the addition of seven malls in 2017, SM Prime's recurring net income grew by 16% to PHP27.6 billion from PHP23.8 billion in 2016.

Accounting for 58% of SM Prime's consolidated revenues, mall revenue generated PHP53.2 billion in 2017, 9% increase from last year. Rent income improved by 11% from last year to PHP45.3 billion. This is traced primarily from the newly opened malls and expansions made in 2016 and 2017. Mall operating income improved by 10% from the previous year to PHP28.4 billion, while operating margin is steady at 53%. The same-mall-sales growth was consistent at 7% across all mature malls. Cinema and event ticket sales, on the other hand, improved by 2% from the preceding year to PHP4.8 billion, while revenues from amusement and merchandise sales rose to PHP3.1 billion, an 8% jump from 2016. The revenue growth came from additional facilities in the new malls.

SM Prime ended 2017 with a total of 67 malls in the Philippines - 34% are in Metro Manila, 51% in Luzon, 7% in Visayas and 7% in Mindanao - offering 8.0 million square meters (sqm) of gross floor area (GFA) and seven malls in China with 1.3 million sqm of GFA.

The Company's residential segment, led by SM Development Corporation (SMDC), which contributed 33% of the consolidated revenues, posted PHP30.0 billion in 2017, an increase of 18% from 2016. The growth is due to the 21% increase in reservations sales or 4% increase in terms of unit sales, pushed by higher construction accomplishments of projects launched in 2013 to 2016 in the cities of Pasay, Makati, and Mandaluyong as well as continued increase in

sales take-up of Ready-for-Occupancy (RFO). Operating income improved by 24% to PHP8.9 billion compared to last year.

The rest of SM Prime's business segments registered a revenue growth of 32% from previous year to PHP7.9 billion. Operating income reached PHP3.6 billion, an increase of 35% from 2016, while operating income margin improved by 46% from 45% year-on-year. In 2017, the Commercial Properties and the Hotels and Convention Centers business segments registered revenue growth of 12% and 49%, respectively. These are attributable to the opening of FiveE-Com Center and Conrad Manila.

SM Prime currently has seven office buildings with a combined GFA of 456,000 sqm. in its office portfolio. An additional 320,000 sqm of GFA are expected when ThreeE-Com and FourE-Com Centers in the Mall of Asia Complex, Pasay City are completed in 2018 and 2020, respectively. The Hotels and Convention Centers, on the other hand, has six hotels with over 1,500 rooms, four convention centers and three trade halls.

For the past years, your Company demonstrated the strong impact made by the synergies of its business segments highlighting our strategic operations on malls and residences. We will continue to develop these segments while doubling our efforts to capture the strengthening spending power of most Filipino families. Through our commitment and

perseverance, we will translate this growth to be a strategic partner in creating a positive future for our nation.

Let me take this moment to express my gratitude to our dedicated employees for exemplifying the value of SM, as well as to our shareholders, business partners, and customers for their unrelenting trust and confidence. I would also like to convey my appreciation to our Directors, for their guidance and support that keep us striving harder to achieve our aspirations as we bring SM Prime towards a more sustainable and substantial company.

A handwritten signature in black ink, appearing to read "Jeffrey C. Lim".

JEFFREY C. LIM
President



Malls

**REVENUE
53.20bn**

**OPERATING INCOME
28.40bn**

**GROSS FLOOR AREA
9.3m sqm**

MALLS

Growing Further Beyond The Metropolis



SM CDO Downtown Premier

SM Supermalls, SM Prime's mall development and operations group, continues to deliver its promise of providing the ultimate in family fun mall experience, and reaches further to more shoppers with the opening of seven new malls in 2017.

The group focused its expansion in the provinces, which highlights two premier SM malls—SM CDO Downtown and SM City Puerto Princesa. Overall, expansions in 2017 added 377,763 sqm to the mall business unit's total gross floor area (GFA).

SM CDO Downtown Premier in Cagayan de Oro, is the second SM mall in the city, located at its bustling central business district. With 161,939 sqm in GFA, the new mall features top amenities that Kagay-

ans can enjoy, including four digital theaters, two Director's Clubs, one large-format digital cinema, an 800-seater Sky Hall event center, and a Food Hall. Housing global brands like Uniqlo, Forever 21, and Miniso, the mall also has a unique Sky Park at the Fifth that showcases the best of local art, dining, and entertainment.

The mall is built with sustainable features including a rainwater catchment system as big as five Olympic-sized swimming pools that helps contain flooding in the community during heavy rains and major floods.

SM City Puerto Princesa is the first premier mall in the country's largest province and one of the fastest growing cities—Puerto Princesa. The mall's



SM City Puerto Princesa

unique identity shows through the lush landscaping in a resort-style complex that reflects the province's tropical feel and SM's innovative design.

With a total floor area of 35,985.32 sqm, the mall offers a diverse tenant mix anchored by The SM Store, SM Supermarket, BDO, Sports Central, Surplus Shop, Cyberzone, Watsons, SM Appliance Center, Ace Hardware, a Traveler's Lounge, and many homegrown brands.

Complementing Palawan's island experience, the mall is set to be a cost-efficient and energy-saving building

with sustainable features that include optimized usage of natural lighting, exterior insulating system to keep cool air in, and solar panels to augment use of electricity.

Up in Luzon, the mall business unit also expanded its footprint. The opening of **SM Center Tuguegarao Downtown** in Cagayan Valley provided a sturdier foothold in the northern part of the country, adding 33,300.53 sqm in GFA to SM Prime's total portfolio. The mall features a number of household brands like SM Hypermarket, ACE Hardware, Surplus, Watsons, Miniso, Simply Shoes, and BDO.



SM Center Tuguegarao Downtown

PHILIPPINES

8.0sqm Total GFA

17,984 # of mall tenants

3.5m Average Daily Pedestrian Count

145,052 Cinema Seats

85,172 Parking Slots



SM Center Pulilan

SM Center Pulilan in Bulacan features 16,623.79 sqm in GFA. It caters to the flourishing lifestyle of the locals and progressing economy of Bulacan. The mall houses three levels of retail and dining floors, featuring an SM Hypermarket, Watsons, Ace Hardware, SM Appliance, Simply Shoes, Miniso, Surplus Shop, and BDO.

SM Center Lemery in Batangas has 25,000 sqm of GFA, housing a mix of retail and food tenants, topped with preferred household brands such as SM Hypermarket, BDO, Ace Hardware, Miniso, SM Appliance Center, Watson's, Simply Shoes, and Surplus Stir. SM Center Lemery also has a Wellness Zone and Cyberzone, catering to the distinct and discriminating taste and style of Batangueños.

Located along Marcos highway in Antipolo, **SM Cherry Antipolo** has 27,224 sqm of GFA and houses an SM Supermarket, Ace Hardware, BDO, Watsons, Miniso, as well as a Sky Garden. The opening of this mall provided a stronger foothold in the eastern part of Metro Manila.

In Metro Manila, **S Maison** joined the list of SM Prime's premier malls. The mall, housed within the first two floors of Conrad Manila hotel, features 25,534 sqm of GFA. It offers a thoughtful assortment of retail brands, well-appointed beauty and wellness services, and Director's Club cinemas. The luxuriously designed mall also bagged a design excellence award in the 2017 Prix



SM Center Lemery

Versailles World Architecture Awards for its dramatic and expressive interiors.

For 2018, SM Prime is slated to open six new malls in the Philippines—SM Center Imus, SM City Urdaneta Central, SM City Telabastagan in San Fernando, Pampanga, SM City Legazpi, SM City Ormoc, and SM City Dagupan. By the end of 2018, SM Prime will have 80 malls, 73 in the Philippines and seven in China, with an estimated combined GFA of 9.7 million sqm.

As the nation's economy continues to expand and consumers' tastes evolve with the times, SM Supermalls gears up for more years of accelerated business expansion to meet growing market demands.

CHINA

1.3sqm Total GFA

1,924 # of mall tenants

0.2m Average Daily Pedestrian Count

9,625 Cinema Seats

15,373 Parking Slots

EVENTS

SM Supermalls



A Disney Christmas

Kids of all ages celebrated a magical season in the malls as SM partnered with Disney for the nationwide #WeLoveDisneyAtSM campaign. Customers were treated to well-loved Disney and Pixar holiday experiences.



Art in SM malls

Budding and professional artists in the country found a bigger audience as their artworks were showcased in SM Malls nationwide including SM North EDSA, SM City Marilao, South Luzon Mall, and SM Lanang Premier.

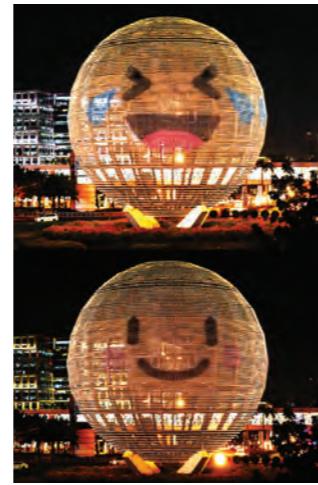
Fusion Flavors

SM Supermalls joined the Department of Tourism in organizing Fusion Flavors. SM brought to mallgoers a culinary festival of the country's global and local gourmet food products in SM malls nationwide.



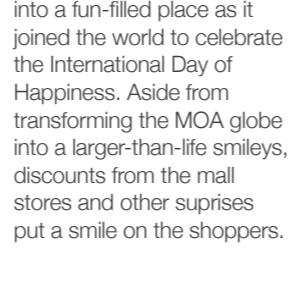
Coldplay: A Head Full of Dreams Concert

Over 40,000 fans from all over the country rallied to catch Coldplay perform at the SM MOA Concert Grounds. The concert featured colorful stage effects, majestic fireworks, and awesome music.



International Day of Happiness

SM Mall of Asia transformed into a fun-filled place as it joined the world to celebrate the International Day of Happiness. Aside from transforming the MOA globe into a larger-than-life smiley, discounts from the mall stores and other surprises put a smile on the shoppers.

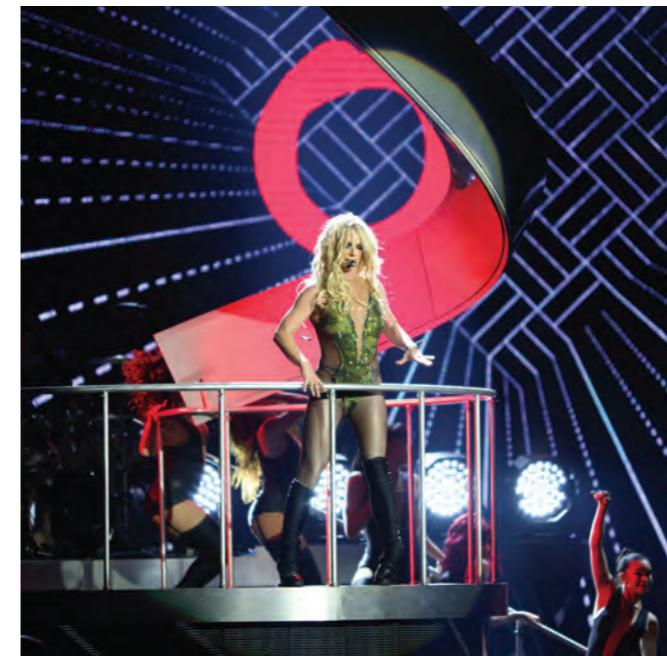


EVENTS

Mall of Asia Arena

Britney Spears: Piece of Me Tour

Pop icon Britney Spears made a night to remember in her first major concert in Manila. Over 10,500 fans of all ages cheered on as the hits of the Pop icon were performed.



BTS: Live Trilogy Concert

Internationally recognized Korean pop group BTS rocked Manila in their two-day concert at the MOA Arena. Tickets were sold out as over 22,000 fans gathered to enjoy their fun and lively music.



Miss Universe Grand Coronation Night

A crowd of over 25,000 gathered in the MOA Arena for the 65th Miss Universe Grand Coronation Night. This is the third time in history that the Philippines hosted the Miss Universe.



ASEAN Foreign Ministers' Meeting Gala Dinner

Foreign Ministers of the ASEAN enjoyed modern Filipino food during the gala dinner for the 31st ASEAN Summit. The ASEAN Summit and other related meetings were held at the SMX Convention Center.



Shawn Mendes: Illuminate World Tour

Canadian singing sensation Shawn Mendes wowed the Manila crowd during his first ever concert in the country. Over 9,000 fans gathered to catch their favorite artist perform live at the MOA Arena.

Mall Listings

PHILIPPINES (in order of Development)

METRO MANILA

North EDSA
Sta. Mesa
Megamall
Southmall
Fairview
Manila
Sucat
Bicutan
San Lazaro
Valenzuela
Mall of Asia
Pasig
Muntinlupa
Markina
Las Piñas
Novaliches
Aura Premier
BF Parañaque
Sangandaan
Cherry Shaw
Cherry Congressional
East Ortigas
S Maison

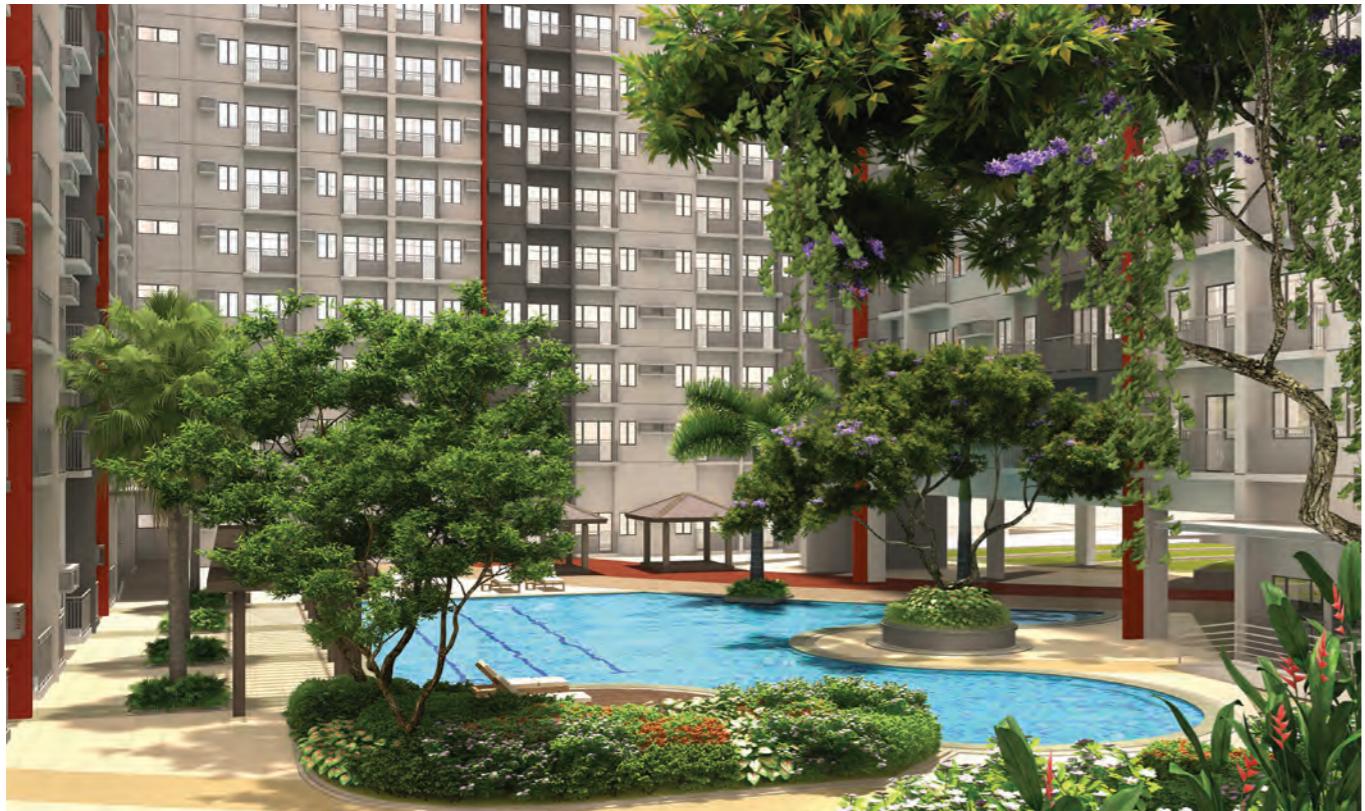
LUZON

Bacoor
Baliwag
Pampanga
Lucena
Baguio
Marilao
Dasmariñas
Batangas
Molina
Sta. Rosa
Clark
Lipa
Taytay
Rosales
Naga
Rosario
Tarlac
San Pablo
Calamba
Masinag
Olongapo
San Fernando
Cauayan
Angono
Megacenter
Cabancatu

San Mateo
Cabanatuan
San Jose
Del Monte
Trece Martires
Cherry Antipolo
Puerto Princesa
Tuguegarao
Downtown
Pullan
Lemery

FEATURE STORY

Sustained Growth, Reaching New Heights



Bloom Residences Amenity Area

In just over a decade, SMDC has established itself as one of the leading real estate companies in the country, and has consistently delivered higher volume of condo units sold each year in Metro Manila.

As of 2018, the company has launched 35 projects in prime locations in Metro Manila, Cavite, Rizal, Bulacan, and Pampanga. It has sold more than 91,000 units in the Philippines and abroad, and has turned over more than 53,000 units in 21 of SMDC's completed and ready-for-occupancy projects.

SMDC recently earmarked another successful year with the launch of new residential community projects, namely Green 2 Residences in Dasmariñas, Cavite, near De La Salle Health Sciences; Charm Residences in Cainta, Rizal; Hope Residences in Trece Martires, Cavite; Bloom Residences in Sucat, Parañaque; and SMDC's first house & lot development, Cheerful Homes in Mabalacat, Pampanga. These new developments offer an integrated lifestyle, and further grow SMDC's dynamic product portfolio.

These real estate developments cater to the needs of urbanites, professionals, and families for affordable and attainable homes that provide access to a smart cosmopolitan lifestyle. SMDC, as an innovative developer, goes beyond simply offering real estate. It designs world-class properties and builds integrated lifestyle communities where individuals and families can flourish.

WORLD-CLASS DEVELOPMENTS FOR MORE FILIPINOS

Each community is built according to SMDC's key factors of success: prime location, hotel-like lobbies, resort-styled amenities, commercial integration, and excellent property management services. These communities are testament to SMDC's commitment in making world-class homes attainable to more Filipinos.

This year, SMDC continues to deliver attractive urban lifestyle communities that meet the growing aspiration of young professionals and start-up families with its product portfolio that include mid-rise buildings and house and lot developments. SMDC Cheerful Homes in Pampanga marks SMDC's foray into horizontal residential developments, recognizing the larger opportunity of broad housing needs nationwide.



Green 2 Residences Study Area



Cheerful Homes Amenity Area

GOING GLOBAL

While SMDC has successfully cemented its status as a trusted local developer and real estate leader that has helped fill the national backlog in housing, it has also expanded its reach globally.

SMDC entered China's real estate market with Silk Residences at SM City Chengdu, which enjoyed brisk sales when it launched the first phase of the development in 2017. The success of Silk Residences proves the company's capability of building world-class developments, and the acceptance of its business model by the international market.

Moving forward, SMDC will continue to grow and provide more value to its stakeholders by proactively identifying areas of growth, and aligning strategies and resources to take advantage of these opportunities.

EVENTS

SM Development Corporation



Wind Summer Festival

The two-day music and food festival at the Wind Residences Tagaytay featured good food, live music from the country's favorite OPM bands, fun-filled activities, and thrilling aerial shows of drones and kites.



Vine Residences

Topping-Off

Vine Residences celebrated its topping off ceremony marking the completion of Tower 1 and Tower 2. The event was graced with SMDC executives, Engineering team, and Contractors.



#SMDCDouble1 Anniversary Celebration

The star-studded event at the Mall of Asia Arena drew a large crowd composed of valued SMDC guests, property homeowners, employees, as well as fans of the OPM artists.



Cheerful Homes Launch

Many special guests came together to witness the opening and blessing of the Cheerful Homes showroom in SM City Clark Pampanga. The event was led by popstar royalty Sarah Geronimo.

EVENTS

Costa Del Hamilo, Inc. & Highlands Prime, Inc.



Angels Walk for Autism

CDHI employees together with other SM Prime business units marched around SM Mall of Asia to ignite public awareness of persons with autism. The event was spearheaded by the Autism Society of the Philippines (ASP) in partnership with SM Cares.



Serve More Love for the Elderly

Employees visited the lolos and lolas of Brgy. Sta. Maria in Talisay, Batangas to share a morning filled with activities and food. They also distributed goods and necessities in celebration of Grandparent's Day.



WBPP Photo Exhibit

The Wild Bird Photographers of the Philippines (WBPP) was invited to take snapshots of Hamilo Coast's avian treasures. Their photos were put on exhibit in Pico de Loro Country Club lobby to inspire residents and guests to move towards conservation.



One Tree at a Time

The annual One Tree at a Time tree planting activity at the Lagoon Park at the Plantation Hills gathered employees to help plant 335 saplings around the residential area.



Nationwide Earthquake Drill

CDHI together with the Philippine National Police, Bureau of Fire Protection, National Disaster Risk Reduction and Management Council, Red Cross, and the Manila Southcoast Development Corporation participated in the nationwide Shake Drill for disaster awareness and preparedness.

Residential Projects

SM DEVELOPMENT CORPORATION

METRO MANILA

Chateau Elysee
Mezza
Berkeley
Grass
Sea
Field
Princeton
Sun
Jazz
Light
Blue
M Place at South
Triangle
Shine

Luzon

Green
Wind
Shell
Cheer
Breeze
Grace
Shore
South
Trees
Air
Fame
Coast
Spring
S
Vine
Bloom

HIGHLANDS PRIME, INC.

Luzon

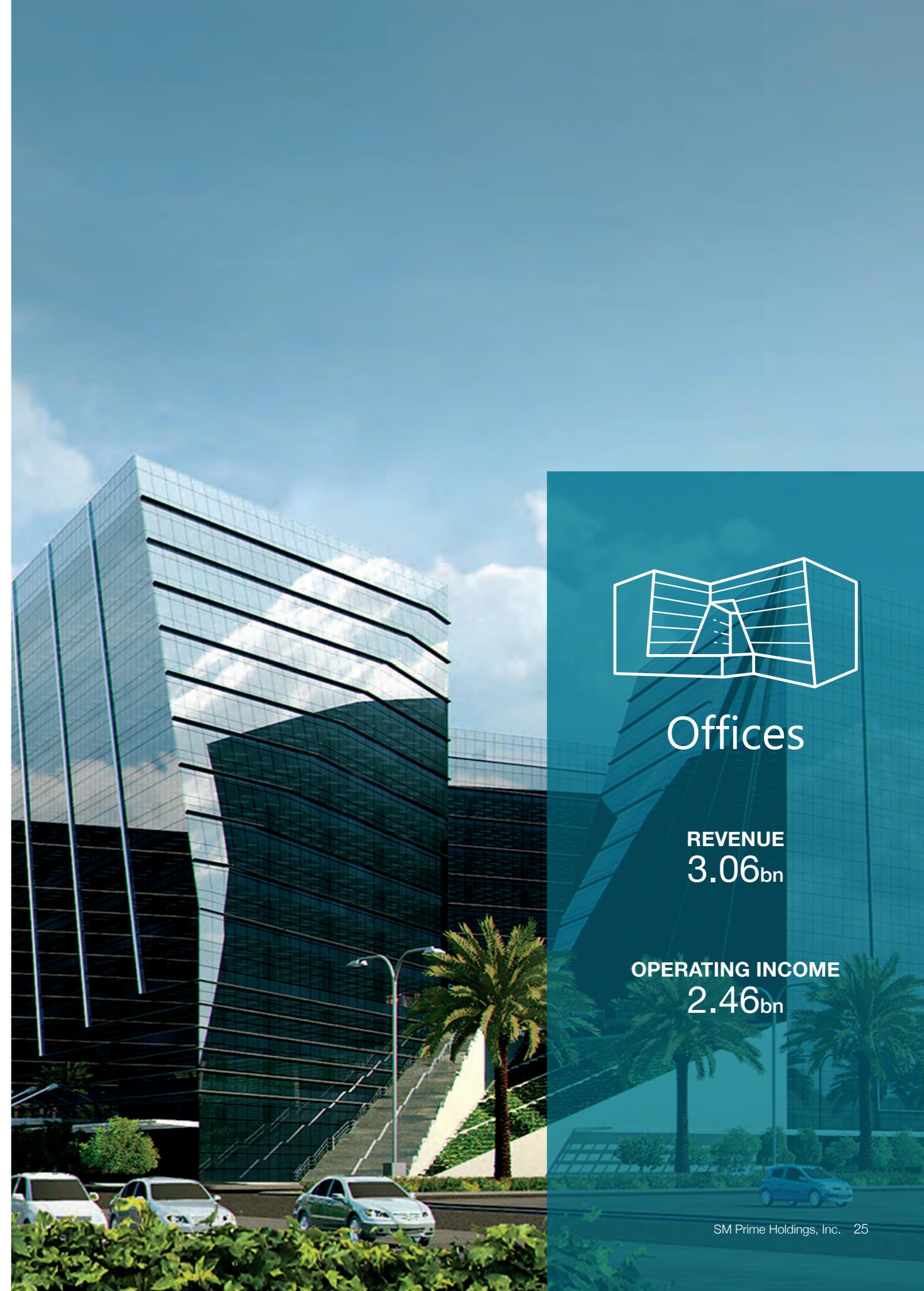
Pueblo Real
Woodlands Point
(Phase 1 and 2)
Hillside
Horizon
Vireya
Woodridge Place
(Linden Building)

Aspenhills
Woodridge Place
(Mahogany Building)
Sierra Lago
Vireya 2
Horizon B1
(Garden Suites)

COSTA DEL HAMIL, INC.

Luzon

Carola
Jacana
Miranda
Myna
Freia



OFFICES

Building On Strength



CPG executives, consultants, and technical partners in the concrete pouring ceremony of the FourE-ComCenter.

SM Prime's Commercial Properties Group (CPG) continues to be a major contributor in office development, office leasing, and property management in the country. The group is equipped to accommodate the demand for commercial properties particularly in the growing commercial business district of the Bay Area in Pasay City. The business continues to attract a diverse tenant mix by providing strategically-located and world-class office buildings. From primarily catering to BPO tenants, the group now caters to different businesses such as Financial Services, Information Technology, Telecommunications, Logistics, and Tourism industries among others.

In 2017, the ThreeE-ComCenter, which is the first Pre-Certified LEED Gold office property of CPG, received accreditation from The Philippine Economic Zone Authority (PEZA). The building's accreditation makes it more attractive to multinational companies, which further leverages economic activity to the country. In the same year, the construction of FourE-ComCenter went into full swing after it conducted its concrete pouring ceremony. The FourE-ComCenter, which will be composed of three adjacent office towers, will provide an additional 129,346 sqm of GFA to the group's portfolio. The first tower is expected to be completed by 3Q of 2019, with the second tower by 2020 and the third tower by 2021. Later in the same year, the Department of Energy's Don Emilio Abello Energy Efficiency Awards recognized the

office properties of SM Prime for its efforts and projects towards efficient energy use. The awards include the ASEAN Energy Award given to OneE-ComCenter and FiveE-ComCenter, a Citation Award for OneE-ComCenter, and a Special Award for TwoE-ComCenter. Moreover, the success of the group has attracted major tenants such as Visa, Maersk, Emerson, Teletech, Convergys, APL, OOCL, and ICTSI, among others.

The SM Prime Commercial Properties Group continues to steadily build upon a record for providing strategically-located and excellent office buildings. The accomplishments and milestones that the group have made over the years prove the group's commitment to continuously adapt to the ever-changing landscape of the industry. With its growing number of competitive office property offerings, companies from here and abroad can grow and thrive, which in turn further leverages economic activity to the country.



PEZA Director General Charito B. Plaza and CPG BU Head Russel T. Sy during the ThreeE-ComCenter PEZA accreditation.



Hotels & Convention Centers

REVENUE
4.80bn

OPERATING INCOME
1.12bn

EVENTS

Hotels

TripAdvisor Certificate of Excellence

Park Inn by Radisson Clark was awarded the TripAdvisor Certificate of Excellence for 2017 having consistently earned great reviews from travelers. The hotel also ranks as top in Clark since August 2016.



Aboitiz TRI 2017 Hosting

For the fourth time, Pico de Loro Cove hosted the Aboitiz TRI 2017. 500 athletes partake in the sporting event sponsored by Aboitiz Equity Ventures, Inc. (AEV) and organized by Bike King.



International Hotel Property Awards

Conrad Manila was hailed at the 2017 International Property Awards as Best City Hotel. The hotel was also recognized as the ASEAN Green and MICE awardee, among other citations, in 2017.



Lunch with Russian Prime Minister Dmitry Medvedev

Russian Prime Minister Dmitry Medvedev dined lunch at Taza Fresh Table in Taal Vista Hotel during the 18th ASEAN Summit hosted in Tagaytay City.

Christmas Tree Lighting

Park Inn by Radisson Davao welcomed the holiday season with its annual Christmas Tree Lighting Ceremony. VIPs, local media, and kids from the Love the Children Foundation attended the event.

Events

Convention Centers

3rd Madrid Fusion Manila

The 3rd Madrid Fusion Manila had the most turnout for international delegates. This is the only Asian edition of the biggest international gastronomical event on green, sustainable gastronomy practice.



Ms. Universe 2017 Mindanao Tapestry Fashion Show

A number of Ms. Universe 2017 candidates walked the runway wearing Neo-ethnic inspired creations of Rene Salud and local designers from the Fashion Designers Guild of Davao in the Mindanao Tapestry Fashion Show.



ASEAN Gala Dinner

The world leaders of ASEAN consisting of Prime Ministers, Presidents, and their aide were treated to a lavish GALA Dinner and serenaded by President Rodrigo Duterte in the ASEAN Gala Dinner.



SMX Manila's 10th Year Anniversary

SMX Manila's annual Culinaire, figuratively brought its guests to different sights, smells, and taste. It was also a celebration of anniversaries for SMX Manila, SMX Davao, and Sky Hall Seaside Cebu.



Manila International Book Fair

Over 45,000 bibliophiles flocked down to the largest book fair at SMX Manila's Halls 1-4 and Function Rooms 1-5 for the 38th Annual Manila International Book Fair.

Sustainability Report

To access the full SM Prime Sustainability Report scan the QR code or go to http://bit.ly/SMPH_SR17



SUSTAINABILITY REPORT

Sustainability Report Summary

ECONOMIC IMPACT

SM Prime's Sustainability framework builds on economic value as its foundation, achieved through thoughtful consideration of the different aspects of its businesses, which in turn creates a positive effect in the company's economic, environmental, and social impacts.

Economic Value (Value in Millions of Pesos)

| | 2017 | 2016 |
|---------------------------------|--------|--------|
| Direct Economic Value Generated | 93,243 | 81,402 |
| Economic Value Distributed | 72,536 | 63,391 |
| Employee Wages and Benefits | 6,983 | 5,965 |
| Economic Value Retained | 20,707 | 18,011 |
| Community Investments | 149 | 114 |

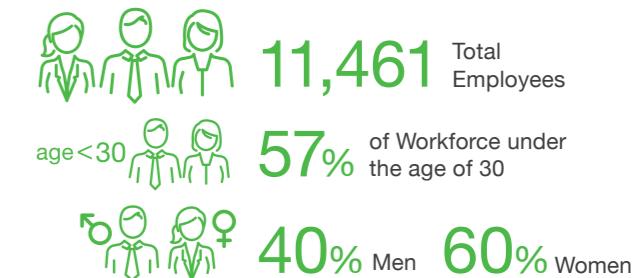
ENVIRONMENTAL IMPACT

SM Prime is committed to minimizing its environmental impact and carbon footprint by closely monitoring its greenhouse gas emissions and resource consumption. Through continuous innovation and improvement, the Company's efforts have resulted in savings for new and existing properties. SM Prime continuously optimizes daily operational efficiencies to preserve and protect the environment in the long term.



EMPLOYEE EMPOWERMENT

SM Prime is committed to the holistic development of each employee. Programs and projects are constantly implemented to sustain the wellness of the workforce. The growth of the company results in the increase of employment in local communities in which the Company operates. The total employee headcount of SM Prime is 11,461, an increase of 2% from 2016.



SUSTAINABLE DEVELOPMENT GOALS

SM Prime supports the 17 Sustainable Development Goals (SDGs) headed by the United Nations. The Sustainable Development Goals are the universal call to action to end poverty, protect the environment, and ensure peace and prosperity to Earth's inhabitants.



UN Sustainable Development Goals Scorecard



5,000+

food packs distributed to internally displaced persons of Marawi City



60%

Women in the workforce

40%

Men in the workforce



11,400+

employees were provided with disease prevention awareness courses



100,000+

students in 94 public elementary schools were given access to sanitation and hygiene

2,231

Olympic-sized swimming pools of recycled water



10,000+

young adults joined the Global Youth Summit to support the UN SDGs



7.0MW

Solar Capacity

9.7M kWh/year

Electric Output



12,000+

school children participated in the National Children's Book Reading Day

140,000+

jobs created directly and indirectly



4.2m

mall visitors daily are provided with free internet access



64

private sector members of the UN Arise Philippines

700,000+

students participated in the Green Film Festival

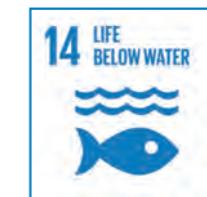


1,600+

participants for the Community Service Program for Senior Citizens

180,000+

PWDs and advocates participated in awareness campaigns and programs



41,000+ kg

of trash were collected during Coastal Cleanup



1,000

disaster-resilient SM Cares houses were given for free



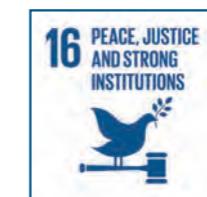
152,000+

trees planted by the Malls and Residential Business Units



198,924

lighting fixture converted to LED



Received awards for best practices on corporate governance

Adheres to ASEAN Corporate Governance Scorecard

FEATURE STORY

Mall of Asia Arena hosts the 65th Miss Universe Coronation



Iris Mittenaere of France being crowned by former Miss Universe Pia Wurtzbach of the Philippines.

The Miss Universe competition, one of the most prestigious beauty pageants in the world, held its 65th Grand Coronation Night at the Mall of Asia Arena in Pasay City. It is the third time that the Philippines hosted the Miss Universe since its establishment in 1952.



Steve Harvey and Ashley Graham hosting the Ms. Universe event.

THE HISTORY OF MISS UNIVERSE IN THE PHILIPPINES

The 23rd Miss Universe pageant in 1974 was the first time that the Philippines hosted the event, held at the Folk Arts Theater. The 43rd Miss Universe followed in 1994, held at the Philippine International Convention Center (PICC).

So far, three outstanding Filipinas—Gloria Diaz in 1969, Margarita Moran in 1973, and Pia Wurtzbach in 2015—have won the coveted crown.

BRINGING THE PAGEANT IN THE COUNTRY

With Pia Wurtzbach winning the crown in the 64th Miss Universe, rumors have circulated that the Miss Universe Organization is taking its 65th Grand Coronation to the Philippines. The organization's president, Paula Shuggart, took time to do an ocular visit at the Mall of Asia Arena during the earlier stages of the pageant's planning.

Shuggart was impressed on the venue's infrastructure and the magnitude of SM's assets in the country, so much so

that the organization awarded the hosting contract to Gov. Luis "Chavit" Singson of LCS Group of Companies. From there, the Mall of Asia Arena was chosen as the main venue for the 65th Miss Universe Coronation Night and Preliminary Competitions.

A TRULY HISTORIC SM SYNERGY PROJECT

SM Lifestyle Entertainment (SMLEI) saw this as a wonderful opportunity to make it an SM Synergy project, tapping various SM properties that will contribute to prepare and maximize its assets to make the show a great success.

SM Hotels and Convention Corporation (SMHCC) was tapped for the various activities and needs surrounding the pageant hosting. The Conrad Manila and Pico Sands Hotel hosted the pre-event functions and served as the official hotel residences of the Miss Universe candidates.

The kick-off celebration of the pageant week, the Governor's Ball, was held at the SMX Convention Center where the beautiful candidates enjoyed an evening of gastronomic delight prepared by Via Mare. The Miss Universe Coronation Red Carpet Night was also held at the same venue, with famous local and foreign dignitaries attending the event.



Top 3 Candidates of the 65th Ms. Universe—Andrea Tovar of Colombia, Iris Mittenaere of France, and Raquel Pelissier of Haiti.



Ms. Universe candidates in their stunning evening gowns.

The candidates and their families also visited the S Maison Mall and Mall of Asia (MOA), enjoying various shops and restaurants and sharing their experiences through their personal social media accounts.

The eventful week of the prestigious beauty pageant saw its culmination on the Grand Coronation Night held at the Mall of Asia Arena. The live show attendance, social media, and live streaming activity all registered as one of the highest in the history of the competition.

Overall, the Miss Universe Organization highlights that the 65th Miss Universe Coronation was the best yet. As one country, together with SMLEI, everyone in MOA Arena welcomed the candidates with cheers and joy—successfully drumming up anticipation towards the Grand Coronation Night and making it a pageant to remember.

FEATURE STORY

First to Reach One Trillion Market Cap



PSE Chairman Jose Pardo and President Ramon Monzon handing over a plaque of recognition to SM Prime Chairman of Executive Committee Hans T. Sy and President Jeffrey C. Lim.

SM Prime was recognized by the Philippine Stock Exchange (PSE) as the company reached a PHP 1 Trillion market value in June last year, on the back of a favorable market outlook. This made SM Prime the first-ever Philippine company to reach such achievement in the market.

The success is due to the integration of the SM Group property businesses—the malls, residences, offices, hotels and convention centers—all under SM Prime in 2013. The strategic move enabled SM Prime to realize synergies among its business units, increasing efficiencies in operations and revenue in enhanced shareholder value. It also allowed SM Prime to pursue larger projects, from reclaiming land to long-term integrated developments.

The major milestone is a testament to SM Prime's commitment to its role as a catalyst for economic growth that delivers innovative and sustainable lifestyle cities, enriching the quality of life of millions.



SM Prime's Chairman of the Executive Committee Hans T. Sy, BSP Governor Nestor A. Espenilla, Jr., SM Prime's President Jeffrey C. Lim.



Former GSIS President and GM Mr. Robert Vergara, SM Prime's Chairman of the Executive Committee Hans T. Sy, PSE Director Emmanuel O. Bautista.

CORPORATE GOVERNANCE

Good Governance Equates to Good Business

SM Prime Holdings, Inc. believes that good governance is essential to the continued success of its business, and is dedicated to foster a culture of fairness, accountability, and transparency at all levels within the organization. These principles constitute the foundation of SM Prime's Corporate Governance Framework, and are embedded in every aspect of the Company's operations and its dealings with various stakeholders.

CORPORATE GOVERNANCE

The Company's good corporate governance practices have helped establish SM as a strong brand trusted by customers, investors, business partners and other stakeholders. A testament to this would be the consistent recognition and awards received by the Company and its business units from various bodies. This certainly helped sustain the Company's competitive advantage as demonstrated by, among others, incoming global brands' preference to locate in SM properties, as well as foreign investments flowing into the Company.

SM Prime's intent to create value at all times in all businesses it operates is marked not just by product quality and service excellence but, more importantly, has a heart that cares for its customers, communities and its environment to ensure sustainable growth and progress.

On February 20, 2017, the Board approved the revision of its Manual on Corporate Governance to align with the SEC issued circular promulgating the Revised Code of Corporate Governance for Publicly Listed Companies effective 01 January 2017. The new Code aims to increase the responsibilities of the Board, strengthen the protection of minority shareholders, and increase transparency in both financial and nonfinancial reporting.

THE BOARD OF DIRECTORS

SM Prime's Board of Directors is at the helm of its governance structure. It is the Board's responsibility to formulate and ensure the achievement of the Company's vision and mission in a manner that upholds the values of focus, hard work, innovation, integrity, teamwork and sustainability.

The Board also plays a leading role in the establishment of the Company's strategic framework, setting the overall strategic direction and reviewing and monitoring its progress at least on an annual basis. Through the Chief Compliance Officer, the Board reviews business units' strategies and targets and monitors their progress towards achieving the Company's strategic objectives.

SM Prime's Revised Manual on Corporate Governance specifies the duties and responsibilities of the Board of Directors and delineates the roles of the Chairman of the Board and the President. This separation of roles ensures an appropriate balance of power, increased accountability and greater capacity of the Board for independent decision-making.

To ensure that a high standard of excellence in best practices is achieved, the Company, its stockholders and other stakeholders, and the Board conduct itself with honesty and integrity in the performance of, among others, the following duties and responsibilities:

- Formulates the Company's long-term vision and mission;

- Oversees the development of and approve the Company's business objectives and strategies, and monitors their implementation;
- Ensures and adopts an effective succession-planning program for directors, key officers, and management;
- Aligns the remuneration of key officers and Board members with the long-term interests of the Company;
- Discloses in the Corporate Governance Manual a formal and transparent board nomination and election policy;
- Ensures that there is a group-wide policies and systems are governing related party transactions (RPTs) and other unusual or infrequently occurring transactions;
- Approves the selection and assessing the performance of the Management and control functions;
- Establishes an effective performance management framework that will ensure that the Management and personnel's performance is at par with the standards;
- Oversees that an appropriate internal control system and a sound enterprise risk management (ERM) framework is in place;
- Ensures a Board Charter is in place and is publicly available;
- Discloses within three business days any transactions related to their own SM Prime shares; and
- Performs other duties and responsibilities as may be assigned by the Securities and Exchange Commission (SEC).

Board Committees are set up to assist the Board in the performance of their functions particularly, with respect to audit, risk management, related party transactions, and governance. The Board, through the work performed by its Committees, is of the opinion that the Group's systems of internal control and risk management are adequate and effective to address the financial, operational, and compliance risks. The composition, duties, and responsibilities of all committees are publicly available in the corporate website.

The Board is also assisted by a Corporate Secretary to ensure the effective discharge of its duties and responsibilities. The Corporate Secretary assists the Chairs of the Board and its Committees in the preparation of agenda for Board meetings, puts the Board on notice before every meeting and assists the Board in making business judgments in good faith. The Corporate Secretary gathers and analyzes documents, records, and other information, including updates and changes to relevant rules, laws, and regulations, and keeps the Board abreast on matters essential to the conduct of their duties and responsibilities.

| Board Composition | | | | | |
|----------------------------|--------------------------|-----|--------------------|------------------------------------------|-----------------------------|
| Director's Name | Directorship | Age | Date First Elected | Elected When (Annual/Special Meeting) | No. of Years as Director |
| Henry Sy, Sr. | <i>Chairman Emeritus</i> | 93 | April 1994 | Annual | 24 |
| Jose L. Cuisia, Jr. | <i>Lead Independent</i> | 74 | April 1994 | Annual | 24 |
| Gregorio U. Kilayko | <i>Independent</i> | 63 | April 2008 | Annual | 10 |
| Joselito H. Sibayan | <i>Independent</i> | 59 | April 2011 | Annual | 7 |
| Henry T. Sy, Jr. | <i>Non-Executive</i> | 64 | April 1994 | Annual | 24 |
| Hans T. Sy | <i>Non-Executive</i> | 62 | April 1994 | Annual | 24 |
| Herbert T. Sy | <i>Non-Executive</i> | 61 | April 1994 | Annual | 24 |
| Jorge T. Mendiola | <i>Non-Executive</i> | 59 | December 2012 | Annual | 5 |
| Jeffrey C. Lim | <i>Executive</i> | 56 | April 2016 | Annual | 1 |

Board Independence

The Board is composed of three independent directors that possess all the necessary qualifications and none of the disqualifications to hold the position. In February 2017, the Board also appointed Mr. Jose L. Cuisia, Jr. as the lead independent director primarily to reinforce proper mechanisms for disclosure, protection of the rights of shareholders, equitable treatment of shareholders, and the accountability of the Board and Management are in place, in cases where Management has clear conflicts of interest. Directors with a material interest in any transaction with the Company are also expected to abstain from deliberation of the same.

Board Diversity

The Board has adopted a board diversity policy which aims to create and maintain an atmosphere of constructive challenge and debate, requiring the right balance of skills, competence, experience, and perspectives among the directors. Diversity at the board level is an essential element of sound corporate governance, sustainable and balanced development, and effective business strategy. Diversity may refer to age, ethnicity, culture, skills, competence, knowledge, gender, among other things, in consideration of the selection of the Board's composition.

To monitor progress in achieving the Board's diversity objectives, the Company's Corporate Governance Committee uses a Board Matrix, which sets out the mix of attributes, skills, competencies, and experience, affiliations the Board currently has and is looking for to complement its

existing composition. Its structure reflects the areas relevant to the Company's strategic objectives, as well as other areas of general relevance to the composition of the Board.

Board Performance and Attendance

Regular board meetings are held quarterly and scheduled in advance during the previous year. Special meetings may also be called by the Chairman, the President or Corporate Secretary at the request of any two (2) directors.

As provided in the Revised Manual on Corporate Governance, the Chairman of the Board makes certain that the meeting agenda focuses on strategic matters in coordination with the Corporate Secretary, while taking into consideration the advice and suggestions of the Board and Management. Board papers are made available to all directors at least seven (7) calendar days before the regular/special board meeting to give ample time to all Board members to study items for discussion and decision-making.

The Board of Directors had six (6) regular meetings in 2017 on the following dates: February 20, April 25, May 5, August 7, November 6 and December 11. All six meetings registered 100% attendance of members of the Board of Directors. Apart from these meetings, non-executive and independent directors met separately during the year without the presence of Management.

Board Training and Orientation

SM Prime ensures that directors can perform their functions effectively in this rapidly changing environment to cope

CORPORATE GOVERNANCE

with heightened regulatory, foreign or local demands and growing complexity of the business. Orientation programs are conducted for first-time directors to ensure that new members are appropriately apprised of their duties and responsibilities. This includes an overview of the Company's operations, Code of Conduct, Corporate Governance framework and other relevant topics essential in the performance of their functions.

As a matter of continuous professional education, the Corporate Governance Committee facilitates the training opportunities provided by accredited or duly recognized institutions to update and refresh the Board's knowledge and skills. Annual Corporate Governance Training Programs were conducted by various accredited training providers namely: SGV & Co. (July 19 and 26), Institute of Corporate Directors (November 8 and December 6), and Risks, Opportunities, Assessment and Management (ROAM), Inc. (December 14). Each director and key officer has attended at least one training

session. The 4-hour annual CG training conducted by the aforementioned providers covered the following topics:

- Data Privacy
- Related Party Transactions
- Anti-Money Laundering
- The Dragonfly Perspective: Improving Decision Making at the Board Level
- 2016 SEC Code of Corporate Governance for Publicly Listed Companies (PLCs) and IC Corporate Governance Principles and Leading Practices
- SEC Financial Reporting Bulletin No. 20, Revised Statement of Management Responsibility
- Global and Regional Trends in Corporate Governance for 2017
- Enterprise Risk Management (ERM) & Corporate Governance
- Corporate Governance Updates and Cases

| Name of Director/Officer | Date of Training | Program | Name of Training Institution |
|--------------------------|-------------------|----------------------------------------------|--------------------------------------------------------------|
| Henry T. Sy, Jr. | November 8, 2017 | Annual Corporate Governance Training Program | Institute of Corporate Directors |
| Hans T. Sy | December 6, 2017 | Annual Corporate Governance Training Program | Institute of Corporate Directors |
| Herbert T. Sy | December 6, 2017 | Annual Corporate Governance Training Program | Institute of Corporate Directors |
| Gregorio U. Kilayko | November 8, 2017 | Annual Corporate Governance Training Program | Institute of Corporate Directors |
| Joselito H. Sibayan | November 8, 2017 | Annual Corporate Governance Training Program | Institute of Corporate Directors |
| Jose L. Cuisia, Jr. | July 26, 2017 | Seminar on Corporate Governance | SGV & Co. |
| Jorge T. Mendiola | November 8, 2017 | Annual Corporate Governance Training Program | Institute of Corporate Directors |
| Jeffrey C. Lim | December 14, 2017 | Seminar on Corporate Governance | Risks, Opportunities, Assessment and Management (ROAM), Inc. |
| Elizabeth T. Sy | July 19, 2017 | Seminar on Corporate Governance | SGV & Co. |
| Elmer B. Serrano | November 8, 2017 | Annual Corporate Governance Training Program | Institute of Corporate Directors |
| Arthur A. Sy | November 8, 2017 | Annual Corporate Governance Training Program | Institute of Corporate Directors |
| John Nai Peng C. Ong | November 8, 2017 | Annual Corporate Governance Training Program | Institute of Corporate Directors |
| Marvin Perrin L. Pe | November 8, 2017 | Annual Corporate Governance Training Program | Institute of Corporate Directors |
| Alexander D. Pomento | December 14, 2017 | Seminar on Corporate Governance | Risks, Opportunities, Assessment and Management (ROAM), Inc. |
| Anna Maria S. Garcia | November 8, 2017 | Annual Corporate Governance Training Program | Institute of Corporate Directors |
| Jose Mari M. Banzon | November 8, 2017 | Annual Corporate Governance Training Program | Institute of Corporate Directors |
| Shirley C. Ong | November 8, 2017 | Annual Corporate Governance Training Program | Institute of Corporate Directors |
| Christopher S. Bautista | December 14, 2017 | Seminar on Corporate Governance | Risks, Opportunities, Assessment and Management (ROAM), Inc. |
| Ma. Luisa E. Angeles | November 8, 2017 | Annual Corporate Governance Training Program | Institute of Corporate Directors |
| Russel T. Sy | November 8, 2017 | Annual Corporate Governance Training Program | Institute of Corporate Directors |

BOARD COMMITTEES

The Board has established five (5) committees to aid in the performance of its duties. Each committee has adopted a Charter, which defines its composition, roles, and responsibilities based on the provisions found in the Revised Manual on Corporate Governance. Furthermore, the Charters include administrative provisions on the conduct of meetings and proceedings, reporting to the Board, structures, and other relevant information.

| BOARD COMMITTEES | | |
|---------------------------------|-------------|---------------|
| EXECUTIVE COMMITTEE | | |
| Members | Designation | Directorship |
| Hans T. Sy | Chairman | Non-Executive |
| Henry T. Sy, Jr. | Member | Non-Executive |
| Herbert T. Sy | Member | Non-Executive |
| Elizabeth T. Sy | Member | Non-Director |
| Jeffrey C. Lim | Member | Executive |
| John Nai Peng C. Ong | Member | Non-Director |
| AUDIT COMMITTEE | | |
| Members | Designation | Directorship |
| Jose L. Cuisia, Jr. | Chairman | Independent |
| Joselito H. Sibayan | Member | Independent |
| Jorge T. Mendiola | Member | Non-Executive |
| BOARD RISK OVERSIGHT COMMITTEE | | |
| Members | Designation | Directorship |
| Gregorio U. Kilayko | Chairman | Independent |
| Jose L. Cuisia, Jr. | Member | Independent |
| Jorge T. Mendiola | Member | Non-Executive |
| CORPORATE GOVERNANCE COMMITTEE* | | |
| Members | Designation | Directorship |
| Joselito H. Sibayan | Chairman | Independent |
| Gregorio U. Kilayko | Member | Independent |
| Jose L. Cuisia, Jr. | Member | Independent |

* The Board of Directors approved on February 20, 2017, the creation of Corporate Governance Committee. This Committee assumed the functions of the Nomination Committee and Compensation and Remuneration Committee.

The Executive Committee

The Executive Committee functions when the Board of Directors is not in session. Generally, the committee is responsible for assisting the Board in overseeing the implementation of strategies and long-term goals, reviewing major issues facing the organization, monitoring the operating activities of each business group, and defining and monitoring the Company's performance improvement goals.

immediately following such action, and are subject to revision or alteration by the Board, as necessary.

The Audit Committee

The Audit Committee assists and advises the Board of Directors in fulfilling its oversight responsibilities to ensure the quality and integrity of the Company's accounting, financial reporting, auditing practices, risk management and internal control systems and adherence to overall corporate governance best practice. The Committee also oversees the Company's process for monitoring compliance with laws, regulations, the Code of Ethics, and performs other duties as the Board may require.

CORPORATE GOVERNANCE

The committee met four (4) times in 2017, with 100% attendance in all meetings.

The Risk Oversight Committee

The Risk Oversight Committee oversees the Company's Enterprise Risk Management system to ensure its functionality and effectiveness. This Committee assists the Board in ensuring that there is an effective and integrated risk management process in place. The Committee had four (4) meetings in 2017, with 100% attendance in all meetings.

The Corporate Governance Committee

The Corporate Governance Committee assists the Board in the performance of its corporate governance responsibilities, including functions that were formerly assigned to the Nomination and Compensation and Remuneration Committees. The Committee believes that prudent and effective corporate governance practices constitute the foundation of the Company's strength and long-term existence to enhance and maximize long-term shareholder's value. The Committee met twice in 2017 with 100% attendance in both meetings.

The Related Party Transactions Committee

The Related Party Transactions Committee reviews all material related party transactions (RPTs) of the Company. The mandate for this Committee specifically includes the evaluation of the RPTs to ensure that these are undertaken upon terms not less favorable to the Company than those offered to any unaffiliated third party under the same or similar circumstances and overseeing the implementation and regular review of the related party policy. The Committee met once in 2017 with 100% attendance.

Board Remuneration

Members of the Board of Directors receive a per diem of PHP10,000 (PHP20,000 for the Chairman and Vice Chairman) for each regular or special Board meeting or Board Committee meeting attended. The amount of the per diem is openly discussed during the Annual Stockholders' Meeting and approved by SM Prime's stockholders. Total compensation paid to directors is disclosed annually in the annual report filed with the Securities and Exchange Commission.

Board Evaluation

Annually, the Corporate Governance Committee facilitates the evaluation of the performance of the Board as a whole, its respective Board Committees, the

individual directors and the President, based on duties and responsibilities provided in SM Prime's Revised Manual on Corporate Governance and By-Laws. Specifically, the evaluation focuses on the following:

Board Composition

- Diversity (Experience, knowledge, expertise, gender, age, cultures, etc.)
- Mix of competencies
- Appropriate number of total directors and independent members
- Adequate set of Committees

Board Activities

- Quality, timeliness and ease of access to information provided by the Company
- Quality of the interactions and communication with CEO and executive officers
- Clear and formal processes to guarantee independence and mitigate conflicts of interests
- Orientation and guidance to the Company CEO and executive officers
- Work in general
- Decision making
- Discussions on short/long term development
- Discussion on business strategies and plans
- Discussion on risks and regulations
- Follow-up of business plans, strategies, objectives and budget

Board and Board Committee Meetings

- Frequency and length of meetings sufficient to accomplish goals
- Full, positive and balanced participation of directors during meetings

Individual Directors

- Strategic vision
- Ability to work in a team
- Time availability and commitment
- Knowledge and alignment to the Company's values and culture
- Intellectual independence
- Communication abilities
- Continuous self-education and development

President

- Leadership and commitment
- Independence and integrity
- Diligence
- Constructive relationship with the Board, its Committees and its respective members

The annual evaluation also serves as a venue for identifying areas for improvement in terms of training, continuing education programs or any other forms of assistance that the directors may need in the performance of their duties. The evaluation forms also include support services given to the Board, such as the quality and timeliness of information provided to them, the frequency and conduct of regular, special or committee meetings and their accessibility to Management, the Corporate Secretary, and Board advisors. Every three years, the board evaluation is supported by an external facilitator.

The Board reviews and evaluates the results of the evaluation, and discusses possible changes that will enhance the performance of the individual directors and the Board as a collective body. The results of the review are then considered by the Corporate Governance Committee in the assessment of potential candidates for the next election of the Board of Directors.

CORPORATE GOVERNANCE RELATED POLICIES

Manual on Corporate Governance

SM Prime has complied with the SEC Code of Corporate Governance as embodied in its Revised Manual on Corporate Governance adopted on 20 February 2017. It institutionalizes the principles of good corporate governance by clearly defining the roles and responsibilities of the Board of Directors and Management, promoting disclosure and transparency, strengthening the internal control system and risk management framework and cultivating a synergistic relationship with various stakeholders.

All directors, officers, and employees are expected to comply with all the provisions of the Revised Manual on Corporate Governance. The Company's Compliance Officer is tasked to monitor compliance with the Manual and impose corresponding penalties for noncompliance.

Code of Ethics

The Code of Ethics states the principles that guide the Company's directors, officers and employees in the performance of their duties and responsibilities, and in their transactions with investors, creditors, customers, contractors, suppliers, regulators and the general public. The Code requires full compliance with all applicable laws and regulations.

In line with SM Prime's mission, the Code of Ethics underscores the Company's commitment to promote and protect the welfare of its employees, customers and the communities where its businesses operate. The Code likewise emphasizes the need to protect, sustain and enhance the environmental, social and economic resources needed to deliver long-term growth.

Related Policies and Programs

To complement the principles provided by the Manual on Corporate Governance and Code of Ethics, the Company developed several policies and programs that deal with specific implementation areas:

Insider Trading Policy

All directors, officers, employees and other covered persons as defined in the Insider Trading Policy are prohibited from engaging in transactions that result in conflicts of interest and are mandated to promptly disclose actual or perceived conflicts of interest, such as acceptance of gifts, interest in businesses of competitors, participation in other organization or activities and close personal relationships in the Company or its affiliates and subsidiaries. Conflicted directors are required to inhibit themselves from participating in board meetings and are specifically identified in the Company's Definitive Information Statement submitted to the SEC.

Related Party Transactions

Full disclosure of the details, nature, extent and all other material information on transactions with related parties in the Company's financial statements and quarterly and annual reports to the SEC and PSE shall be observed at all times. Details of transactions entered into by the Company with related parties are required to be reviewed by independent directors in accordance with the RPT Policy, to ensure these are conducted at arms' length.

CORPORATE GOVERNANCE

Conflict of Interest

All directors and employees are prohibited from engaging in transactions that result in conflicts of interest and are mandated to promptly disclose actual or perceived conflicts of interest, such as acceptance of gifts, interest in businesses of competitors, participation in other organization or activities and close personal relationships in the Company or its affiliates and subsidiaries. Conflicted directors are required to inhibit themselves from participating in board meetings and are specifically identified in the Company's Definitive Information Statement submitted to the SEC.

Acceptance of Gifts and Travel Sponsored by Business Partners (Anti-Corruption Policy)

The Company prohibits the solicitation or acceptance of gifts and travel in any form from a business partner, directly or indirectly, by any director, officer or employee of the Company. The policy is intended to ensure integrity in procurement practices and the selection of the most appropriate business partner in each instance.

Policy on Accountability, Integrity and Vigilance (Whistleblowing Policy)

The Company aims to create an environment where concerns and issues, made in good faith, may be raised freely within the organization. Any director, officer, employee, customers, shareholders, vendors, suppliers and other stakeholders may accomplish an incident report on suspected or actual violations of the Code of Ethics, the Company's Code of Conduct or any other applicable policy, law or regulation. The policy provides a conduct of investigation of the incident report. The policy also includes provisions for non-retaliation against filer of the incident report. Upon receipt of the incident report, Management conducts an investigation on its merit, subject to due process, and impose applicable penalties and sanctions thereafter.

Creditors' Rights

The Company shall respect agreements with creditors, manage loans according to lending objectives, ensure timely repayment of loans and interests, thoroughly honor loan conditions as agreed, and competently operate the business to assure creditors about the Company's healthy financial standing and loan repayment capabilities.

Supplier Selection

The Company adheres to the principles of healthy competition, equal opportunity and fair treatment of business partners. As such, selection of suppliers follows an open, competitive and non-discriminatory process. SM Prime implements a vendor enrolment process that screens qualifications of vendors/suppliers the Company will deal with. Such qualifications include the legality of entity or business, adequacy of financial strength, compliance with SM Prime policies such as conflict of interest disclosure requirements and ethical standards, and support to SM Prime's environmental missions, health, and safety culture.

Communication and Compliance

SM Prime understands that the continuous growth and development of its corporate governance culture rests on the promotion and awareness of the principles of good governance. As such, the Company continues to strengthen its training and orientation programs. Through the Human Resource Department's (HRD) orientation program, new employees are given an overview of the various components of SM Prime's Corporate Governance Framework, the Code of Ethics and related policies which are also contained in an internal portal for employees' easy access and reference. It also covers the importance of ethics in the business, informs employees of their rights and obligations, as well as the principles and best practices in the promotion of good work ethics. Relative to this, the HRD, on an annual basis, requires all employees to re-take the 3-part Corporate Governance program. This specifically includes the following:

- Confirmation – to confirm that employees have read and understood and agree to comply with the Company's Code of Ethics, Insider Trading Policy, Conflict of Interest Policy, and Guidelines on Acceptance of Gifts and Travel Sponsored by Business Partners (Anti-Corruption Policy), among others.
- Disclosure Survey - to disclose each employees' affiliations, interests, relationships, and/or transactions which are relevant for full disclosure of all actual, apparent or possible conflicts of interest.
- e-Learning Courses (self-paced learning) - to be familiarized with the provisions of the Code of Ethics and other specific policies in upholding corporate governance in the workplace.

ENTERPRISE RISK MANAGEMENT

SM Prime follows an eight-step Risk Management Approach, which starts from the identification and prioritization of risks to the assessment of risk interrelationship and analysis of the sources of risks, then to the development of risk management strategies and action plans, and ultimately, to the monitoring and continuous improvement of the risk management process.

The Board, through its Risk Oversight Committee (ROC), is responsible for the oversight of the Company's Enterprise Risk Management system to ensure its functionality and effectiveness. On a quarterly basis, the ROC is updated on the status of risk management and risk mitigation plans of the Company. Action plans to mitigate risks include investment in technology, provision of continuous training to employees, the performance of regular audits, establishment, and implementation of policies for a strong IT governance, and constant partnerships with various stakeholders.

The Board puts emphasis on prudent IT risk management. It ensures adequate control measures are in place to protect the confidentiality, integrity, and availability of all physical and electronic information assets of the Company to make certain that regulatory, operational, and contractual requirements are satisfied. In terms of cyber security management, the Company has adopted globally accepted standards to employ similar approaches of cyber security strategies within the organization.

DISCLOSURE AND TRANSPARENCY

SM Prime is committed to providing its stockholders and the public, timely and accurate information about the Company and its business. In accordance with this, SM Prime regularly updates its website and practices full and prompt disclosure of all material information. The website has a separate Corporate Governance section that features, among others, the Revised Manual on Corporate Governance, Annual Corporate Governance Report, and Scorecard, Code of Ethics and other relevant policies, programs and important information. SM Prime also publishes a separate Environmental, Social and Corporate Governance Report, which highlights its policies and programs on corporate governance, social responsibility, and environmental sustainability, among others.

Moreover, the Investor Relations Department is tasked with a program of proactive, uniform and appropriate communication through full disclosure in compliance with the regulatory bodies and serves as the main avenue of communication between the Company and its various stakeholders. Likewise, the Company conducts regular briefings and meetings with investors, analysts and the press to keep them updated on the Company's various projects, as well as its financial and operational results. The presentation materials used in these briefings, as well as the Company's SEC and PSE reports and annual reports, may be viewed and downloaded from its website.

RIGHTS, ROLES AND PROTECTION OF STAKEHOLDERS

The Revised Manual on Corporate Governance asserts the rights of stockholders and protection of minority interests. It is the duty of directors to promote stockholder rights, remove impediments to the exercise of these rights and allow possibilities for stockholders to seek redress for violation of their rights.

Rights of Shareholders

Voting Right

All stockholders are entitled to vote following the one-share-one-vote system. Stockholders, whether individual or institutional, through their representative, are encouraged to personally attend the Annual Stockholders' Meeting to exercise their voting right, thereby allowing them to individually elect candidates to the Board of Directors and vote on matters requiring stockholder approval. Nevertheless, proxy voting is permitted and is facilitated through proxy forms available in the Company's website and distributed to stockholders along with the Notice of Meeting.

Inspection Right and Access to Information

All stockholders are given the right to inspect corporate books and records at reasonable hours on business days in accordance with the Corporation Code of the Philippines and be furnished with copies of the Company's Annual Report and financial statements. Stockholders may also request the Company to provide periodic reports about its directors and officers, as well as matters for which Management is accountable. Moreover, minority shareholders are granted the right to propose the holding of

CORPORATE GOVERNANCE

a meeting, and the right to propose items in the agenda of the meeting provided the items are for legitimate business purposes, and in accordance with law, jurisprudence and best practices.

Right to Dividend

The Board determines the dividend payout taking into consideration the Company's operating results, cash flows, capital investment needs and debt servicing requirements. The Company's dividend policy is to declare annual cash dividends equivalent to 30%-35% of prior year earnings and will endeavor to continue doing so while ensuring financial flexibility. Dividends shall be paid within thirty (30) days from the date of declaration.

Appraisal Right

Stockholders may exercise their appraisal right or the right to dissent and demand payment of the fair value of their shares pursuant to Section 81 of Corporation Code of the Philippines. Procedures for the exercise of this right are provided in Notice of Meeting.

Employee Welfare

All officers and employees are to be selected, engaged, and compensated based on qualification and performance. Employees are treated fairly and accorded with respect and dignity. The Company ensures that individual and collective rights are not violated. The Company also maintains a safe, productive and conducive workplace and comply with all applicable health, safety, and environmental laws. In this regard, company employees are covered by rules against the use of prohibited drugs and working under the influence of liquor. Opportunities for career advancement are provided based on clear performance and qualifications criteria.

Business Continuity

The Company ensures that risk management and control structures and procedures are in place to safeguard its workforce, operations, and customers against emergencies and natural and manmade disasters which includes the implementation of Business Continuity Management System (BCMS). The BCMS aims to maintain the reputation, meet the commitments, and ensure the continued operation of the organization especially the critical business functions with even greater speed, skill and confidence by effectively providing a framework in identifying the potential business threats, their impacts to the organization and implementing appropriate controls.

Training and Employee Development

The Company provides learning and development opportunities regularly for professional growth, covering topics such as Supervisory Development Skills, Coaching for Performance, Code of Ethics, and other values and leadership related programs.

For governance related issues or concerns, stakeholders may refer to:

Marvin Perrin L. Pe

Vice President – Enterprise Risk Management
and Corporate Governance

10th Floor, Mall of Asia Arena Annex Building, Coral Way,
Mall of Asia Complex, Pasay City, Philippines

E: corpgov@gov.smprime.com

Awards & Citations

|  SM PRIME  | | |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Best Investor Relations Program – Listed Companies 2017 PSE Bell Awards for Excellence in Corporate Governance | Icon on Corporate Governance 12th Corporate Governance Asia Recognition Awards | 2016 Top Ten Successful ASEAN Enterprises Entering China China-ASEAN Business Council (CABC) |
| Best Investor Relations Company 7th Asian Excellence Awards | Excellence in Governance, Corporate Social Responsibility and Investor Relations - Platinum Awardee The Asset Corporate Awards | Asia's Best Chief Executive Officer 7th Asian Excellence Awards Jeffrey C. Lim |
| Best Environmental Responsibility 7th Asian Excellence Awards | | |
|  MALLS  | | |
| Gold Certification - Leadership in Energy and Environmental Design (LEED) U.S. Green Building Council SM Aura Premier | Platinum Award – Strategic Communications MARCOM Awards Pyromusical Competition, SM Mall of Asia | Key Study and Demonstration Project Mall China Community Shopping Center Awards 2017 SM City Chengdu |
| Gold Award – Public Relations and Events International Council of Shopping Centers (ICSC) Foundation SM Lifestyle Center – Paper Art | Gold Award – Strategic Communications MARCOM Awards International Day of Happiness, SM Mall of Asia | Shopping Center of the Year Finalist (Large Category) Philippine Retailers Association (PRA) SM Southmall |
| Gold Award - Integrated Digital Campaigns International Council of Shopping Centers (ICSC) Foundation SM Supermalls - Viber Sticker Campaign | Gold Award – Corporate Social Responsibility MARCOM Awards E-lluminart, SM City Marilao | Shopping Center of the Year – Medium Category Philippine Retailers Association SM City Naga |
| Gold Stevie Award for Innovation in Consumer Events Asia-Pacific Stevie Awards Pokemon Go Lure Party, SM Supermalls | The Visual Merchandising (VM) Christmas Awards Shopping Centers, Town Centers and Airports Category, SM Mall of Asia | Shopping Center of the Year Finalist Philippine Retailers Association SM City Molino |
| Gold Stevie Award for General Information and General Utility Apps Asia-Pacific Stevie Awards SM Mobile App 'Download and Win' campaigns, SM Supermalls | South Asia & The Pacific 2017 Special Prize for Interior Shopping Malls 2017 Prix Versailles World Architecture Awards S Maison | Silver Compliance 2017 Apolinario Mabini Award - PWD Friendly Establishment of the Year SM Seaside City Cebu |
| Bronze Stevie Award for Innovation in Live Entertainment Asia-Pacific Stevie Awards Castaway 3 Music Festival, SM City Pampanga, SM City Clark, SM City San Fernando Downtown | Commercial Plan Innovation Award Mall China Golden Mall Awards 2017 SM City Tianjin | Bronze Compliance 2017 Apolinario Mabini Award - PWD Friendly Establishment of the Year SM City Cabanatuan, SM City Clark, SM City Cauayan, SM City BF Parañaque |
| Platinum Award – Strategic Communications MARCOM Awards Pokemon GO Lure Party, SM Mall of Asia | Marketing Award Mall China Golden Mall Awards 2017 SM Lifestyle Center | Special Award 2017 Apolinario Mabini Award - PWD Friendly Establishment of the Year SM City San Lazaro, SM City Rosario |
| | City Advancement Award Mall China Golden Mall Awards 2017 SM City Xiamen | |

AWARDS & CITATIONS

»» MALLS ««

Special Awards
2017 Don Emilio Abello
Energy Efficiency Awards
SM Center Pasig, SM City Bacoor,
SM City Marikina, SM City Cebu,
SM City Masinag

Citation Awards
2017 Don Emilio Abello
Energy Efficiency Awards
SM City Manila, SM Mall of Asia,
SM City Fairview, SM City Clark,
SM Southmall, SM Delgado

Environmental Award for Practicing
And Sustaining Best Practices
In Adherence To RA 9003
Department of Environment
and Natural Resources
SM City Baguio

»» RESIDENCES ««

Best Leisure Development in the Philippines
Asia Pacific Property Awards 2017
Tagaytay Highlands

Best Residential Development (Resort)
Philippines Property Awards 2017
Woodridge Place - Tagaytay Highlands

»» OFFICES ««

Bronze Benchmarked 2017
EarthCheck Company Standard
Hamilo Coast

Best Affordable Condominium Award
Lamudi 2017 Property Awards
Trees Residences

ASEAN Energy Awards
2017 Don Emilio Abello
Energy Efficiency Awards
FiveE-Com Center

Special Awards
2017 Don Emilio Abello
Energy Efficiency Awards
TwoE-Com Center

»» HOTELS ««

Gold Certification
Leadership for Energy
and Environmental Design (LEED)
Conrad Manila

Best City Hotel, Best Convention Hotel,
Best Wedding Hotel, Best Large Hotel
International Property Awards
Conrad Manila

ASEAN Green Hotel Award
ASEAN Tourism Standards Awards
Conrad Manila

ASEAN MICE Venue Hotel
ASEAN Tourism Standards Awards
Conrad Manila

Continent Winner for Luxury Banquet/Event
Hotel and Luxury Gourmet Hotel
2017 World Luxury Awards
Conrad Manila

Best Suite with a View - Philippines
2017 ANC's Executive Class Travel Awards
Conrad Manila

F&B Masters 2017-2018 Competition
Winner
F&B Team, Conrad Manila

2017 Top 20 Best Restaurants
Philippine Tatler Best Restaurants 2017
China Blue by Jereme Leung,
Brasserie on 3, Conrad Manila

Global Recognition
World Luxury Restaurant Awards 2017
China Blue by Jereme Leung

ASEAN MICE Venue Hotel
ASEAN Tourism Standards Awards
Radisson Blu Cebu

TripAdvisor Travelers' Choice Award
2017 Travelers' Choice Award
Radisson Blu Cebu

2017 Philippine's Best Restaurants Guide
Philippine Tatler
Feria, Radisson Blu Cebu
Taza, Taal Vista Hotel

Tourism Excellence Award
Department of Tourism
Taal Vista Hotel

Pillar of Tourism Award
Department of Tourism
Taal Vista Hotel

Tourism Excellence Award
Department of Tourism
Pico Sands Hotel

TripAdvisor Certificate of Excellence
2017 Certificate of Excellence
Park Inn by Radisson Clark

»» SM CARES ««

International Council of Shopping Centers
(ICSC) Foundation
2017 Asia Pacific Community Support Award
SM Cares Housing Project
for Haiyan Survivors



Financial Reports

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Management's Discussion and Analysis of Financial Condition and Results of Operations

SM Prime's Net Income up 16% in 2017 to ₱27.6 billion

Financial and Operational Highlights
(In Million Pesos, except for financial ratios and percentages)

| | Twelve months ended Dec 31 | | | | |
|-------------------------------|----------------------------|-------------------|---------|-------------------|----------|
| | 2017 | % to Revenues | 2016 | % to Revenues | % Change |
| Profit & Loss Data | | | | | |
| Revenues | 90,922 | 100% | 79,816 | 100% | 14% |
| Costs and expenses | 50,293 | 55% | 44,551 | 56% | 13% |
| Operating Income | 40,629 | 45% | 35,265 | 44% | 15% |
| Net Income | 27,574 | 30% | 23,806 | 30% | 16% |
| EBITDA | 49,037 | 54% | 42,517 | 53% | 15% |
| Balance Sheet Data | | | | | |
| Total Assets | 538,615 | 100% | 465,560 | 100% | 16% |
| Investment Properties | 273,084 | 51% | 251,499 | 54% | 9% |
| Total Debt | 193,598 | 36% | 164,378 | 35% | 18% |
| Net Debt | 148,495 | 28% | 138,258 | 30% | 7% |
| Total Equity | 258,957 | 48% | 231,481 | 50% | 12% |
| Dec 31 | | | | | |
| | 2017 | % to Total Assets | 2016 | % to Total Assets | % Change |
| Financial Ratios | | | | | |
| Debt to Equity | 0.43 : 0.57 | 0.42 : 0.58 | | | |
| Net Debt to Equity | 0.36 : 0.64 | 0.37 : 0.63 | | | |
| Return on Equity | 0.11 | 0.11 | | | |
| Debt to EBITDA | 3.95 | 3.87 | | | |
| Interest Coverage Ratio | 8.96 | 9.64 | | | |
| Operating Income to Revenues | 0.45 | 0.44 | | | |
| EBITDA Margin | 0.54 | 0.53 | | | |
| Net Income to Revenues | 0.30 | 0.30 | | | |

Management's Discussion and Analysis of Financial Condition and Results of Operations

Revenue

SM Prime recorded consolidated revenues of ₱90.92 billion in the year ended 2017, an increase of 14% from ₱79.82 billion in the year ended 2016, primarily due to the following:

Rent

SM Prime recorded consolidated revenues from rent of ₱51.41 billion in 2017, an increase of 13% from ₱45.69 billion in 2016. The increase in rental revenue was primarily due to the new malls and expansions opened in 2016 and 2017, namely, SM City San Jose Del Monte, SM City Trece Martires, SM City East Ortigas, SM CDO Downtown Premier, S Maison at the Conrad Manila, SM City Puerto Princesa, SM Center Tuguegarao Downtown, SM City San Pablo Expansion, SM City Sucat Expansion and SM Center Molino Expansion with a total gross floor area of 0.63 million square meters. Out of the total rental revenues, 88% is contributed by the malls and the rest from office and hotels and convention centers. Excluding the new malls and expansions, same-store rental growth is at 7%. Room rentals from hotels and convention centers likewise increased due to the opening of Conrad Manila in June 2016 and the improvement in average room rates and occupancy rates of the hotels and convention centers as a result of ASEAN-related events held throughout 2017.

Real Estate Sales

SM Prime recorded an 18% increase in real estate sales in 2017 from ₱25.00 billion to ₱29.43 billion primarily due to higher construction accomplishments of projects launched in 2013 up to 2016 namely Shore, Shore 2, Air, Fame, S Residences and Silk Residences in China and continued increase in sales take-up of Ready-for-Occupancy (RFO) projects due to strong demand fueled by OFW remittances, sustained growth of the BPO sector, government spending and rising disposable income of the emerging middle class. Actual construction of projects usually starts within twelve to eighteen months from launch date and revenues are recognized in the books based on percentage of completion.

Cinema and Event Ticket Sales

SM Prime cinema and event ticket sales increased to ₱4.77 billion in 2017 from ₱4.67 billion in 2016 due to decrease in both local and international blockbuster movies shown in 2017 compared to 2016. The major blockbusters screened in 2017 were "Beauty and the Beast", "Justice League", "Wonder Woman", "Thor: Ragnarok" and "The Revenger Squad" accounting for 23% of gross ticket sales.

Other Revenues

Other revenues increased by 19% to ₱5.31 billion in 2017 from ₱4.46 billion in 2016. The increase was mainly due to opening of new amusement attractions as a result of new malls and expansions and increase in hotels' food and beverages income due to the opening of Conrad Manila. This account includes amusement income from rides, bowling and ice skating operations, merchandise sales from snackbars and sale of food and beverages in hotels.

Costs and Expenses

SM Prime recorded consolidated costs and expenses of ₱50.29 billion for the year ended 2017, an increase of 13% from ₱44.55 billion in 2016, as a result of the following:

Costs of Real Estate

Consolidated costs of real estate increased by 16% to ₱15.15 billion in 2017 from ₱13.12 billion in 2016 primarily due to costs related to higher recognized real estate sales offset by result of improving cost efficiencies, tighter monitoring and control of construction costs hence, leading to improved gross profit margin on real estate sales from 48% in 2016 to 49% in 2017.

Operating Expenses

SM Prime's consolidated operating expenses increased by 12% to ₱35.14 billion in 2017 compared to last year's ₱31.43 billion. Out of the total operating expenses, 71% is contributed by the malls where same-store mall growth in operating expenses is 3%. Operating expenses include depreciation and amortization, taxes and licenses, marketing and selling expenses, utilities and manpower including agency costs in line with related increase in revenues from same-store as well as the opening of new malls and expansions.

Other Income (Charges)

Interest Expense

SM Prime's consolidated interest expense increased by 24% to ₱5.47 billion in 2017 compared to ₱4.41 billion in 2016 due to the ₱10.0 billion retail bond issued in July 2016, ₱20.0 billion retail bond issued in May 2017 and new bank loans availed for working capital and capital expenditure requirements, net of the capitalized interest on proceeds spent for construction and development of investment properties.

Interest and Dividend Income

Interest and dividend income increased by 9% to ₱1.21 billion in 2017 from ₱1.11 billion in 2016. This account is mainly composed of interest and dividend income received from cash and cash equivalents, investments held for trading and AFS investments. The increase in interest income is due to higher average balance of cash and cash equivalents in 2017 as compared to last year. The increase in dividend income is due to higher dividends received in 2017 on available-for-sale investments compared to last year.

Other income (charges) - net

Other charges – net decreased by 57% to ₱0.42 billion in 2017 from ₱0.98 billion in 2016 due to increase in equity in net earnings of associates and joint ventures and others.

Provision for income tax

SM Prime's consolidated provision for income tax increased by 18% to ₱7.82 billion in 2017 from ₱6.62 billion in 2016.

Net income

SM Prime's consolidated net income in the year ended December 31, 2017 increased by 16% to ₱27.57 billion as compared to ₱23.81 billion in 2016.

Management's Discussion and Analysis of Financial Condition and Results of Operations

Balance Sheet Accounts

SM Prime's total assets amounted to ₱538.42 billion as of December 31, 2017, an increase of 16% from ₱465.56 billion as of December 31, 2016.

Cash and cash equivalents increased by 76% from ₱25.20 billion to ₱44.37 billion as of December 31, 2016 and 2017, respectively. This account includes the remaining proceeds from debt drawn in 2017.

Investments held for trading decreased by 20% from ₱919 million to ₱731 million as of December 31, 2016 and 2017, respectively, mainly due to scheduled maturities of investments in Philippine government and corporate bonds.

Receivables increased by 4% from ₱32.83 billion to ₱34.28 billion as of December 31, 2016 and 2017, respectively, due to increase in rental receivables from new malls and expansions and increase in sales of residential projects.

Condominium and residential units for sale increased by 12% from ₱7.79 billion to ₱8.73 billion as of December 31, 2016 and 2017, respectively, mainly due to completion of condominium towers in Trees, Breeze, Cool and Grace Residences.

Land and development increased by 33% from ₱44.12 billion to ₱58.67 billion as of December 31, 2016 and 2017, respectively, due to landbanking and construction accomplishments for the period, net of cost of sold units and transfers of RFO units to condominium and residential units for sale.

Prepaid expenses and other current assets increased by 20% from ₱11.90 billion to ₱14.30 billion as of December 31, 2016 and 2017, respectively, due to deposits and advances to contractors related to construction projects and increase in input and creditable withholding taxes.

Investments in associates and joint ventures increased by 8% from ₱22.83 billion to ₱24.57 billion as of December 31, 2016 and 2017, respectively, due to increase in equity in net earnings of associates and joint ventures.

AFS investments increased by 47% from 21.21 billion to ₱31.11 billion as of December 31, 2016 and 2017, respectively, due to additional investments and changes in fair values under this portfolio.

Investment properties increased by 9% from ₱251.50 billion to ₱273.08 billion as of December 31, 2016 and 2017, respectively, primarily due to ongoing new mall projects located in Pangasinan, Pampanga, Zambales and Albay and the ongoing redevelopment of SM Mall of Asia. Also, the increase is attributable to landbanking and construction costs incurred for ongoing projects, including the Commercial group's Three E-Com and Four E-Com buildings.

The changes in the derivative assets and derivative liabilities mainly resulted from the net fair value changes on the principal only swap transaction and cross currency swap transaction entered into in 2017 and 2016.

Other noncurrent assets, which includes the noncurrent portion of receivable from sale of real estate, increased by 8% from ₱39.40 billion to ₱42.42 billion as of December 31, 2016 and 2017, due to construction accomplishments of sold units as well as new sales for the period.

Loans payable decreased by 11% from ₱0.84 billion to ₱0.74 billion as of December 31, 2016 and 2017, respectively, due to payment of maturing loans.

Accounts payable and other current liabilities increased by 27% from ₱40.32 billion to ₱51.08 billion as of December 31, 2016 and 2017, respectively, mainly due to payables to contractors and suppliers related to ongoing projects and customers' deposits from residential buyers.

Long-term debt increased by 18% from ₱163.54 billion to ₱192.85 billion as of December 31, 2016 and 2017, respectively, mainly due to issuance of ₱20.00 billion bonds in May 2017 to fund capital expenditures requirements.

Tenants' and customers' deposits increased by 11% from ₱14.81 billion to ₱16.38 billion as of December 31, 2016 and 2017, respectively, mainly due to the new malls and expansions.

Liability for purchased land increased by 79% from ₱1.21 billion to ₱2.17 billion as of December 31, 2016 and 2017, respectively, due to landbanking. Deferred tax liabilities increased by 13% from ₱2.55 billion to ₱2.88 billion as of December 31, 2016 and 2017, respectively, mainly due to unrealized gross profit on sale of real estate for tax purposes.

Other noncurrent liabilities increased by 31% from 5.82 billion to ₱7.62 billion as of December 31, 2016 and 2017, respectively, due to increase in retention payable and output VAT on residential sales.

The Company's key performance indicators are measured in terms of the following: (1) debt to equity which measures the ratio of interest bearing liabilities to equity; (2) net debt to equity which measures the ratio of interest bearing liabilities net of cash and cash equivalents and investment held for trading to equity; (3) return on equity (ROE) which measures the ratio of net income to capital provided by stockholders; (4) earnings before interest expense, income taxes, depreciation and amortization (EBITDA); (5) debt to EBITDA which measures the ratio of EBITDA to total interest-bearing liabilities; (6) interest coverage ratio which measures the ratio of EBITDA to interest expense; (7) operating income to revenues which basically measures the gross profit ratio; (8) EBITDA margin which measures the ratio of EBITDA to gross revenues and (9) net income to revenues which measures the ratio of net income to gross revenues. The following discuss in detail the key financial indicators of the Company.

Interest-bearing debt to equity slightly increased to 0.43:0.57 as of December 31, 2017 from 0.42:0.58 as of December 31, 2016 due to additional borrowings while net interest-bearing debt to equity slightly decreased to 0.36:0.64 as of December 31, 2017 from 0.37:0.63 as of December 31, 2016.

ROE remains steady at 11% as of December 31, 2017 and 2016.

Debt to EBITDA increased to 3.95:1 as of December 31, 2017 from 3.87:1 as of December 31, 2016 due to issuance of bonds in May 2017. Interest coverage ratio decreased to 8.96:1 as of December 31, 2017 from 9.64:1 as of December 31, 2016 as a result of increase in interest expense from additional borrowings. EBITDA margin slightly improved to 54% as of December 31, 2017 from 53% as of December 31, 2016.

Consolidated operating income to revenues improved to 45% as of December 31, 2017 from 44% as of December 31, 2016. Consolidated net income to revenues remains steady at 30% as of December 31, 2017 and 2016.

Management's Discussion and Analysis of Financial Condition and Results of Operations

The Company has no known direct or contingent financial obligation that is material to the Company, including any default or acceleration of an obligation. There were no contingent liabilities or assets in the Company's balance sheet. The Company has no off-balance sheet transactions, arrangements, obligations during the reporting year as of balance sheet date.

There are no known trends, events, material changes, seasonal aspects or uncertainties that are expected to affect the Company's continuing operations.

As at December 31, 2017 and 2016, the amount of retained earnings appropriated for the continuous corporate and mall expansions amounted to ₱42,200 million. This represents a continuing appropriation for land banking activities and planned construction projects. The appropriation is being fully utilized to cover part of the annual capital expenditure requirement of the Company.

For the year 2018, the Company expects to incur capital expenditures of approximately ₱60 billion. This will be funded with internally generated funds and external borrowings.

SM Prime's malls business unit has sixty-seven shopping malls in the Philippines with 8.0 million square meters of gross floor area and seven shopping malls in China with 1.3 million square meters of gross floor area. For 2018, SM Prime is slated to open six new malls in the Philippines. By the end of 2018, the malls business unit will have seventy-three malls in the Philippines and seven malls in China with an estimated combined gross floor area of 9.7 million square meters.

SM Prime currently has thirty-eight residential projects in the market, thirty-one of which are in Metro Manila and seven are outside Metro Manila. For 2018, SM Prime is scheduled to launch 12,000 to 15,000 residential units that includes high-rise, mid-rise and single detached housing. These projects will be located in Metro Manila and other key cities in the provinces.

SM Prime's Commercial Properties Group has seven office buildings with a combined gross floor area of 456,000 square meters. Three E-Com and Four E-Com Centers are currently under construction with an estimated gross floor area of 320,000 square meters and scheduled for completion by 2Q 2018 and 2020, respectively.

SM Prime's hotels and convention centers business unit currently has a portfolio of six hotels with over 1,500 rooms, four convention centers and three trade halls.

Statement of Management's Responsibility for Financial Statements

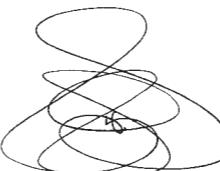
The management of SM Prime Holding, Inc. and Subsidiaries is responsible for the preparation and fair presentation of the consolidated financial statements including the schedules attached therein, as at December 31, 2017 and 2016, and for each of the three years in the period ended December 31, 2017, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of the consolidated financial statements that are free from material misstatements, whether due to fraud or error.

In preparing the consolidated financial statements, the management is responsible for assessing the Company's ability to continue as going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

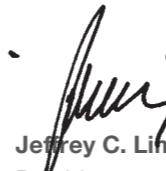
The Board of Directors is responsible for overseeing the Company's financial reporting process.

The Board of directors reviews and approves the consolidated financial statements including the schedules attached therein, and submits the same to the stockholders.

SyCip Gorres Velayo & Co., the independent auditors appointed by the stockholders, has audited the consolidated financial statements of the SM Prime Holdings, Inc. and Subsidiaries in accordance with the Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such audit.



Henry T. Sy, Jr.
Chairman



Jeffrey C. Lim
President



John Nai Peng C. Ong
Chief Finance Officer

Report of the Audit Committee

The Audit Committee assists the Board of Directors in fulfilling its oversight responsibilities to ensure the integrity and adequacy of the financial reporting process, the internal control system, the audit process, and compliance with pertinent laws, rules and regulations. The Committee likewise oversees special investigations as may be necessary and review its respective Charter annually.

In compliance with the Audit Charter, the Manual on Corporate Governance and pertinent laws, rules and regulations, we confirm that:

- The Audit Committee is composed of three (3) members, namely, independent director Mr. Joselito H. Sibayan and non-executive director Mr. Jorge T. Mendiola, and Committee Chairman, Mr. Jose L. Cuisia, Jr., who is also an independent director;
- We met four (4) times in 2017 on the following dates: February 20, May 5, August 7 and November 6. All meetings registered 100% attendance of all members;
- Each member of the committee possesses adequate knowledge and competence in Finance and Accounting processes;

Profile/Qualifications of the Members of Audit Committee:

MR. JOSE L. CUISIA, JR. (Chairman, Lead Independent Director) - Mr. Jose L. Cuisia, Jr. has served as Vice Chairman and Independent Director of the Board of Directors of SM Prime since 1994. He was appointed Lead Independent Director of the Company in February 2017. From 2011 to 2016, he took his official diplomatic post as Ambassador Extraordinary and Plenipotentiary to the United States of America. He was the former President and Chief Executive Officer of the Philippine American Life and General Insurance Company from 1993 to 2009. Mr. Cuisia also served as Governor of the Bangko Sentral ng Pilipinas from 1990 to 1993, and as Administrator of the Social Security System from 1986 to 1990. He was also the former Chairman of the Board of Far East Bank and Trust Co. and Union Bank, and President of Insular Bank of Asia & America. He graduated with a Bachelor's Degree in Commerce, Major in Accounting and Bachelor of Arts, Major in Social Sciences from De La Salle University and took his Masters in Business Administration at the prestigious Wharton School of the University of Pennsylvania. Mr. Cuisia is a recipient of numerous awards and accolades. In February 2016, he was conferred the Order of the Sikatuna with the rank of Grand Cross by President Benigno S. Aquino III. Before returning to the Philippines, he was recognized with the 2016 Carlos P. Romulo award by the US-Philippines Society. In 2016, Mr. Cuisia was recognized as one of the Ten Outstanding Filipino (TOFIL) Awardee by the JCI Senate and ZAZ Foundation. In 2015, he was awarded the Lifetime Contributor Award by the Asia CEO Forum. In 2011, he received the "Joseph Wharton Award for Lifetime Achievement" by the prestigious Wharton Club of Washington, DC. He was recognized as the 2007 Management Man of the Year awardee of the Management Association of the Philippines; a Distinguished La Sallian Awardee and the Manuel L. Quezon Awardee for Exemplary Governance in 2006; the Asia Insurance Personality of the Year awardee in 2005; and the Raul Locsin CEO of the Year awardee in 2004. He was also cited as one of the Ten Most Outstanding Young Men of the Philippines in 1982.

MR. JOSELITO H. SIBAYAN (Member, Independent Director) - Mr. Joselito H. Sibayan has served as an Independent Director of the Company since 2011. He has spent the past 30 years of his career in investment banking. From 1987 to 1994, and after taking his Master of Business Administration from University of California in Los Angeles, he served as Head of International Fixed Income Sales at Deutsche Bank in New York and later moved to Natwest Markets to set up its International Fixed Income and Derivatives Sales/Trading operations. He then moved to London in 1995 to run Natwest Market's International Fixed Income Sales Team. He is currently the President and CEO of Mabuhay Capital Corporation (MC2), an independent financial advisory firm. Prior to forming MC2 in 2005, he was Vice Chairman, Investment Banking - Philippines and Country Manager for Credit Suisse First Boston (CSFB). He helped establish CSFB's Manila representative office in 1998, and later oversaw the transition of the office to branch status.

MR. JORGE T. MENDIOLA (Member, Non-Executive Director) - Mr. Jorge T. Mendiola has served as a Director of the SM Prime since 2012. He is currently the President of SM Retail, Inc. He started his career with The SM Store as a Special Assistant to the Senior Branch Manager in 1989 and rose to become its President in 2011. He is also currently the Vice Chairman for Advocacy of the Philippine Retailers Association. He received his Masters in Business Management from the Asian Institute of Management. He holds an A.B. Economics degree from Ateneo de Manila University.

- We have reviewed and approved the following with regard to our independent auditor, SGV & Co., and our Internal Auditor:
 - Their respective audit plans, scope, risk-based methods and timetables;
 - Their assessment of internal controls, including controls over financial reporting; and
 - The results of their examinations and Management's action plans to address pending audit issues;
- We have received and reviewed the report of SGV & Co. on significant accounting issues, changes in accounting principles and relevant pending tax legislations, which could impact SM Prime;
- We have reviewed and approved the results of all audit services provided by SGV & Co. and related audit fees;
- We have reviewed the internal control system of the Company based on the assessments completed and reported by internal and external auditors and found that the system is adequate and effective;
- We have discussed with SGV & Co. matters required to be discussed by prevailing applicable Philippine Auditing Standards, received written disclosures and the management letter from SGV & Co., as required by prevailing applicable Independence Standards, and discussed with SGV & Co. its independence;
- We have reviewed the financial statements of SM Prime Holdings, Inc. for the first quarter ended March 31, 2017, second quarter ended June 30, 2017, and third quarter ended September 30, 2017;
- After thorough review and discussion, and subject to the limitations on the Committee's roles and responsibilities, we recommended for Board approval, and the Board approved, the audited financial statements of SM Prime Holdings, Inc. for the year ended December 31, 2017; and
- We have reviewed and discussed the performance, independence and qualifications of the independent auditor, SGV & Co., in the conduct of its audit of the financial statements of SM Prime Holdings, Inc. for the year 2017. Based on the review of their performance and qualifications, the Committee also recommends the re-appointment of SGV & Co. as external auditors for 2018.



JOSE L. CUISIA, JR.
Chairman



JOSELITO H. SIBAYAN
Member



JORGE T. MENDIOLA
Member

Independent Auditor's Report

The Stockholders and the Board of Directors
SM Prime Holdings, Inc.

Opinion

We have audited the consolidated financial statements of SM Prime Holdings, Inc. and its subsidiaries (the Company), which comprise the consolidated balance sheets as at December 31, 2017 and 2016, and the consolidated statements of income, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2017, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated balance sheets of the Company as at December 31, 2017 and 2016, and its consolidated financial performance and its consolidated cash flows for each of the three years in the period ended December 31, 2017 in accordance with Philippine Financial Reporting Standards (PFRSs).

Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

Revenue recognition on sale of real estate units

The Company applies the percentage of completion (POC) method in determining real estate revenue and costs. The POC is based on physical completion of the real estate project. The cost of real estate sales is determined on the basis of the total estimated costs applied with the POC of the project. The Company's real estate revenue and costs accounts for 32% of total consolidated revenue and 30% of the total consolidated costs and expenses, respectively, for the year ended December 31, 2017. The assessment of the physical stage of completion and the total estimated costs requires technical determination by project engineers. In addition, the Company requires a certain percentage of buyer's payments of total selling price (buyer's equity), to be collected as one of the criteria in order to initiate revenue recognition. Reaching this level of collection is an indication of buyer's continuing commitment and the probability that economic benefits will flow to the Company. This matter is significant to our audit because the assessment of the stage of completion, total estimated costs and level of buyer's equity involves significant management judgment. Refer to Note 2 to the consolidated financial statements for the disclosures on revenue recognition.

Audit response

We obtained an understanding of the Company's processes for determining the POC, and for determining and updating of total estimated costs, and performed tests of the relevant controls of these processes. We obtained the certified POC reports prepared by the third party project managers and assessed their competence and objectivity by reference to their qualifications, experience and reporting responsibilities. For selected projects, we conducted ocular inspections, made relevant inquiries and obtained the supporting details of POC reports showing the completion of the major activities of the project construction. For selected projects, we obtained the approved total estimated costs and any revisions thereto and the supporting details such as project authorization order for the total estimated costs and budget supplement, change orders and budget transfer for the revisions. We likewise performed inquiries with the project engineers for the revisions. We evaluated management's basis of the buyer's equity by comparing this to the historical analysis of sales collections from buyers with accumulated payments above the collection threshold.

Other Information

Management is responsible for the other information. The other information comprises the information included in the SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2017, but does not include the consolidated financial statements and our auditor's report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2017 are expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Company to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Sherwin V. Yason.

SYCIP GORRES VELAYO & CO.

Sherwin V. Yason

Partner

CPA Certificate No. 104921

SEC Accreditation No. 1514-A (Group A),
October 6, 2015, valid until October 5, 2018

Tax Identification No. 217-740-478

BIR Accreditation No. 08-001998-112-2015,
March 4, 2015, valid until March 3, 2018

PTR No. 6621349, January 9, 2018, Makati City

February 19, 2018

SM PRIME HOLDINGS, INC. AND SUBSIDIARIES

Consolidated Balance Sheets

(Amounts in Thousands)

| | December 31 | 2017 | 2016 |
|-------------------------------------------------------------------------------------|---------------------|---------------------|------|
| ASSETS | | | |
| Current Assets | | | |
| Cash and cash equivalents (Notes 6, 21, 28 and 29) | ₱44,371,534 | ₱25,200,982 | |
| Investments held for trading (Notes 7, 21, 28 and 29) | 731,076 | 918,702 | |
| Receivables (Notes 8, 15, 16, 21, 28 and 29) | 34,277,281 | 32,833,330 | |
| Condominium and residential units for sale (Notes 2 and 9) | 8,733,299 | 7,787,549 | |
| Land and development (Notes 2 and 10) | 22,518,138 | 24,646,487 | |
| Available-for-sale investments (Notes 11, 21, 28 and 29) | 641,300 | 664,606 | |
| Prepaid expenses and other current assets (Notes 12, 21, 28 and 29) | 14,303,412 | 11,898,900 | |
| Total Current Assets | 125,576,040 | 103,950,556 | |
| Noncurrent Assets | | | |
| Investments in associates and joint ventures (Note 15) | 24,566,239 | 22,833,079 | |
| Available-for-sale investments - net of current portion (Notes 11, 21, 28 and 29) | 30,464,845 | 20,548,119 | |
| Property and equipment - net (Note 13) | 1,493,427 | 1,619,601 | |
| Investment properties - net (Notes 14 and 19) | 273,084,146 | 251,499,064 | |
| Land and development - net of current portion (Note 10) | 36,148,036 | 19,472,641 | |
| Derivative assets (Notes 28 and 29) | 3,546,694 | 5,102,735 | |
| Deferred tax assets - net (Note 26) | 1,114,291 | 1,137,729 | |
| Other noncurrent assets (Notes 16, 21, 25, 28 and 29) | 42,423,880 | 39,396,608 | |
| Total Noncurrent Assets | 412,841,558 | 361,609,576 | |
| | ₱538,417,598 | ₱465,560,132 | |
| LIABILITIES AND EQUITY | | | |
| Current Liabilities | | | |
| Loans payable (Notes 17, 21, 28 and 29) | ₱744,400 | ₱840,000 | |
| Accounts payable and other current liabilities (Notes 18, 21, 28 and 29) | 51,084,082 | 40,324,504 | |
| Current portion of long-term debt (Notes 19, 21, 28 and 29) | 25,344,035 | 7,154,151 | |
| Income tax payable | 1,035,215 | 1,102,621 | |
| Total Current Liabilities | 78,207,732 | 49,421,276 | |
| Noncurrent Liabilities | | | |
| Long-term debt - net of current portion (Notes 19, 21, 28 and 29) | 167,509,484 | 156,383,534 | |
| Tenants' and customers' deposits - net of current portion (Notes 18, 27, 28 and 29) | 16,376,024 | 14,812,280 | |
| Liability for purchased land - net of current portion (Notes 18, 28 and 29) | 2,170,998 | 1,211,658 | |
| Deferred tax liabilities - net (Note 26) | 2,877,971 | 2,552,812 | |
| Derivative liabilities (Notes 28 and 29) | 777,408 | - | |
| Other noncurrent liabilities (Notes 16, 18, 25, 28 and 29) | 7,624,067 | 5,815,028 | |
| Total Noncurrent Liabilities | 197,335,952 | 180,775,312 | |
| Total Liabilities | 275,543,684 | 230,196,588 | |
| Equity Attributable to Equity Holders of the Parent | | | |
| Capital stock (Notes 20 and 30) | 33,166,300 | 33,166,300 | |
| Additional paid-in capital - net (Notes 5 and 20) | 39,662,168 | 39,545,625 | |
| Cumulative translation adjustment | 2,110,745 | 1,400,373 | |
| Net unrealized gain on available-for-sale investments (Note 11) | 25,489,705 | 17,502,410 | |
| Net fair value changes on cash flow hedges (Note 29) | (311,429) | 811,625 | |
| Remeasurement gain (loss) on defined benefit obligation (Note 25) | (199,126) | 39,687 | |
| Retained earnings (Note 20): | | | |
| Appropriated | 42,200,000 | 42,200,000 | |
| Unappropriated | 120,125,945 | 100,170,486 | |
| Treasury stock (Notes 20 and 30) | (3,287,087) | (3,355,474) | |
| Total Equity Attributable to Equity Holders of the Parent | 258,957,221 | 231,481,032 | |
| Noncontrolling Interests (Note 20) | 3,916,693 | 3,882,512 | |
| Total Equity | 262,873,914 | 235,363,544 | |
| | ₱538,417,598 | ₱465,560,132 | |

See accompanying Notes to Consolidated Financial Statements.

SM PRIME HOLDINGS, INC. AND SUBSIDIARIES

Consolidated Statements of Income

(Amounts in Thousands, Except Per Share Data)

| | Years Ended December 31 | | |
|------------------------------------------------------------------|-------------------------|-------------|-------------|
| | 2017 | 2016 | 2015 |
| REVENUE | | | |
| Rent (Notes 21 and 27) | ₱51,406,294 | ₱45,693,269 | ₱40,742,657 |
| Sales: | | | |
| Real estate | 29,434,050 | 24,999,811 | 22,185,915 |
| Cinema and event ticket | 4,767,364 | 4,666,686 | 4,797,510 |
| Others (Notes 21 and 22) | 5,314,142 | 4,456,465 | 3,785,205 |
| | 90,921,850 | 79,816,231 | 71,511,287 |
| COSTS AND EXPENSES (Note 23) | 50,293,058 | 44,551,175 | 40,072,460 |
| INCOME FROM OPERATIONS | 40,628,792 | 35,265,056 | 31,438,827 |
| OTHER INCOME (CHARGES) | | | |
| Interest expense (Notes 21, 24, 28 and 29) | (5,474,422) | (4,409,614) | (3,379,104) |
| Interest and dividend income (Notes 7, 11, 21 and 24) | 1,214,347 | 1,114,931 | 1,168,610 |
| Gain on sale of available-for-sale-investments (Notes 11 and 21) | - | - | 7,410,711 |
| Others - net (Notes 7, 15, 19, 21 and 29) | (420,856) | (981,696) | (1,728,205) |
| | (4,680,931) | (4,276,379) | 3,472,012 |
| INCOME BEFORE INCOME TAX | 35,947,861 | 30,988,677 | 34,910,839 |
| PROVISION FOR INCOME TAX (Note 26) | | | |
| Current | 7,531,782 | 6,335,370 | 5,698,086 |
| Deferred | 291,616 | 285,683 | 320,160 |
| | 7,823,398 | 6,621,053 | 6,018,246 |
| NET INCOME | ₱28,124,463 | ₱24,367,624 | ₱28,892,593 |
| Attributable to | | | |
| Equity holders of the Parent (Notes 20 and 30) | ₱27,573,866 | ₱23,805,713 | ₱28,302,092 |
| Noncontrolling interests (Note 20) | 550,597 | 561,911 | 590,501 |
| | ₱28,124,463 | ₱24,367,624 | ₱28,892,593 |
| Basic/Diluted earnings per share (Note 30) | ₱0.956 | ₱0.826 | ₱0.982 |

See accompanying Notes to Consolidated Financial Statements.

SM PRIME HOLDINGS, INC. AND SUBSIDIARIES

Consolidated Statements of Comprehensive Income

(Amounts in Thousands)

| | Years Ended December 31 | | |
|-----------------------------------------------------------------------------------------------------------------|-------------------------|-------------|-------------|
| | 2017 | 2016 | 2015 |
| NET INCOME | | | |
| | ₱28,124,463 | ₱24,367,624 | ₱28,892,593 |
| OTHER COMPREHENSIVE INCOME (LOSS) | | | |
| Other comprehensive income transferred to profit or loss (net of tax): | | | |
| Realized gain on sale of available-for-sale investments (Note 11) | - | - | (7,410,711) |
| Other comprehensive income (loss) to be reclassified to profit or loss in subsequent periods (net of tax): | | | |
| Unrealized gain (loss) due to changes in fair value of available-for-sale investments (Note 11) | 7,987,295 | 880,863 | (1,873,182) |
| Net fair value changes on cash flow hedges (Note 29) | (1,123,054) | 382,826 | 179,467 |
| Cumulative translation adjustment | 710,372 | 394,395 | 165,548 |
| | 7,574,613 | 1,658,084 | (8,938,878) |
| Other comprehensive income (loss) not to be reclassified to profit or loss in subsequent periods (net of tax) - | | | |
| Remeasurement gain (loss) on defined benefit obligation (Note 25) | (244,103) | 82,202 | 91,277 |
| TOTAL COMPREHENSIVE INCOME | ₱35,454,973 | ₱26,107,910 | ₱20,044,992 |
| Attributable to | | | |
| Equity holders of the Parent (Notes 20 and 30) | ₱34,906,622 | ₱25,542,289 | ₱19,454,280 |
| Non-controlling interests (Note 20) | 548,351 | 565,621 | 590,712 |
| | ₱35,454,973 | ₱26,107,910 | ₱20,044,992 |

See accompanying Notes to Consolidated Financial Statements.

SM PRIME HOLDINGS, INC. AND SUBSIDIARIES

Consolidated Statements of Changes in Equity

For the years ended December 31, 2017, 2016 and 2015 (Amounts in Thousands)

| | Equity Attributable to | | | | Equity Holders of the Parent | | | | | | | Noncontrolling Interests (Note 20) | Total Equity | | |
|-----------------------------------------------------------------|---------------------------------------|------------------------------------------------------------|-----------------------------------------|---------------------------------------------------------------------------------|------------------------------------------------------------------|-------------------------------------------------------------------------------|-----------------------------|----------------|--------------|-------------------------------------------|------------|------------------------------------------|-----------------|--|--|
| | Capital Stock (Notes 20 and 30) | Additional Paid-in Capital - Net (Notes 5 and 20) | Cumulative Translation Adjustment | Net Unrealized Gain on Available- for-Sale Investments (Note 11) | Net Fair Value Changes on Cash Flow Hedges (Note 29) | Remeasurement Gain (Loss) on Defined Benefit Obligation (Note 25) | Retained Earnings (Note 20) | | | Treasury Stock (Notes 20 and 30) | | | | | |
| | | | | | | | Appropriated | Unappropriated | Total | | | | | | |
| At January 1, 2017, as previously reported | ₱33,166,300 | ₱39,545,625 | ₱1,400,373 | ₱17,502,410 | ₱811,625 | ₱39,687 | ₱42,200,000 | ₱100,170,486 | (₱3,355,474) | ₱231,481,032 | ₱3,882,512 | ₱235,363,544 | | | |
| Effect of common control business combination (Note 5) | - | - | - | - | - | (3,046) | - | - | - | (3,046) | (585) | (3,631) | | | |
| At January 1, 2017, as adjusted | 33,166,300 | 39,545,625 | 1,400,373 | 17,502,410 | 811,625 | 36,641 | 42,200,000 | 100,170,486 | (3,355,474) | 231,477,986 | 3,881,927 | 235,359,913 | | | |
| Net income for the year | - | - | - | - | - | - | - | 27,573,866 | - | 27,573,866 | 550,597 | 28,124,463 | | | |
| Other comprehensive (loss) income | - | - | 710,372 | 7,987,295 | (1,123,054) | (241,857) | - | - | - | 7,332,756 | (2,246) | 7,330,510 | | | |
| Total comprehensive income (loss) for the year | - | - | 710,372 | 7,987,295 | (1,123,054) | (241,857) | - | 27,573,866 | - | 34,906,622 | 548,351 | 35,454,973 | | | |
| Cash dividends (Note 20) | - | - | - | - | - | - | - | (7,708,600) | - | (7,708,600) | - | (7,708,600) | | | |
| Cash dividends received by a subsidiary | - | - | - | - | - | - | - | 11,862 | - | 11,862 | - | 11,862 | | | |
| Cash dividends received by non-controlling interests | - | - | - | - | - | - | - | - | - | - | (580,791) | (580,791) | | | |
| Sale of treasury shares held by subsidiary | - | 89,929 | - | - | - | - | - | - | - | 68,387 | 158,316 | - | | | |
| Acquisition of subsidiary (Note 14) | - | - | - | - | - | - | - | - | - | - | 327,729 | 327,729 | | | |
| Sale (acquisition) of non-controlling interests (Notes 2 and 5) | - | 26,614 | - | - | - | 6,090 | - | 78,331 | - | 111,035 | (260,523) | (149,488) | | | |
| At December 31, 2017 | ₱33,166,300 | ₱39,662,168 | ₱2,110,745 | ₱25,489,705 | (₱311,429) | (₱199,126) | ₱42,200,000 | ₱120,125,945 | (₱3,287,087) | ₱258,957,221 | ₱3,916,693 | ₱262,873,914 | | | |
| At January 1, 2016 | ₱33,166,300 | ₱39,304,027 | ₱1,005,978 | ₱16,621,547 | ₱428,799 | (₱50,458) | ₱42,200,000 | ₱83,168,103 | (₱3,355,474) | ₱212,488,822 | ₱3,354,025 | ₱215,842,847 | | | |
| Effect of common control business combination (Note 5) | - | 241,598 | - | - | - | 11,653 | - | (171,600) | - | 81,651 | 38,382 | 120,033 | | | |
| At January 1, 2016 | 33,166,300 | 39,545,625 | 1,005,978 | 16,621,547 | 428,799 | (38,805) | 42,200,000 | 82,996,503 | (3,355,474) | 212,570,473 | 3,392,407 | 215,962,880 | | | |
| Net income for the year | - | - | - | - | - | - | - | 23,805,713 | - | 23,805,713 | 561,911 | 24,367,624 | | | |
| Other comprehensive income (loss) for the year | - | - | 394,395 | 880,863 | 382,826 | 78,492 | - | - | - | 1,736,576 | 3,710 | 1,740,286 | | | |
| Total comprehensive income (loss) for the year | - | - | 394,395 | 880,863 | 382,826 | 78,492 | - | 23,805,713 | - | 25,542,289 | 565,621 | 26,107,910 | | | |
| Cash dividends (Note 20) | - | - | - | - | - | - | - | (6,642,223) | - | (6,642,223) | - | (6,642,223) | | | |
| Cash dividends received by a subsidiary | - | - | - | - | - | - | - | 10,493 | - | 10,493 | - | 10,493 | | | |
| Cash dividends received by non-controlling interests | - | - | - | - | - | - | - | - | - | - | (505,291) | (505,291) | | | |
| Acquisition of subsidiaries (Note 14) | - | - | - | - | - | - | - | - | - | - | 429,775 | 429,775 | | | |
| At December 31, 2016 | ₱33,166,300 | ₱39,545,625 | ₱1,400,373 | ₱17,502,410 | ₱811,625 | ₱39,687 | ₱42,200,000 | ₱100,170,486 | (₱3,355,474) | ₱231,481,032 | ₱3,882,512 | ₱235,363,544 | | | |
| At January 1, 2015 | ₱33,166,300 | ₱39,302,194 | ₱840,430 | ₱25,905,440 | ₱249,332 | (₱141,524) | ₱42,200,000 | ₱60,921,048 | (₱3,355,530) | ₱199,087,690 | ₱3,150,513 | ₱202,238,203 | | | |
| Net income for the year | - | - | - | - | - | - | - | 28,302,092 | - | 28,302,092 | 590,501 | 28,892,593 | | | |
| Other comprehensive income (loss) | - | - | 165,548 | (9,283,893) | 179,467 | 91,066 | - | - | - | (8,847,812) | 211 | (8,847,601) | | | |
| Total comprehensive income (loss) for the year | - | - | 165,548 | (9,283,893) | 179,467 | 91,066 | - | 28,302,092 | - | 19,454,280 | 590,712 | 20,044,992 | | | |
| Cash dividends (Note 20) | - | - | - | - | - | - | - | (6,064,618) | - | (6,064,618) | - | (6,064,618) | | | |
| Cash dividends received by a subsidiary | - | - | - | - | - | - | - | 9,581 | - | 9,581 | - | 9,581 | | | |
| Cash dividends received by non-controlling interests | - | - | - | - | - | - | - | - | - | - | (387,200) | (387,200) | | | |
| Acquisition of non-controlling interests (Note 20) | - | 1,833 | - | - | - | - | - | - | - | 56 | 1,889 | - | | | |
| At December 31, 2015 | ₱33,166,300 | ₱39,304,027 | ₱1,005,978 | ₱16,621,547 | ₱428,799 | (₱50,458) | ₱42,200,000 | ₱83,168,103 | (₱3,355,474) | ₱212,488,822 | ₱3,354,025 | ₱215,842,847 | | | |

See accompanying Notes to Consolidated Financial Statements.

SM PRIME HOLDINGS, INC. AND SUBSIDIARIES

Consolidated Statements of Cash Flows

(Amounts in Thousands)

| | Years Ended December 31 | | |
|----------------------------------------------------------------------------------------------------------------------|-------------------------|--------------|--------------|
| | 2017 | 2016 | 2015 |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Income before income tax | ₱35,947,861 | ₱30,988,677 | ₱34,910,839 |
| Adjustments for: | | | |
| Depreciation and amortization (Note 23) | 8,959,170 | 7,814,344 | 6,966,952 |
| Interest expense (Note 24) | 5,474,422 | 4,409,614 | 3,379,104 |
| Interest and dividend income (Notes 7, 11 and 24) | (1,214,347) | (1,114,931) | (1,168,610) |
| Loss (gain) on: | | | |
| Unrealized foreign exchange | (26,266) | 556,343 | 166,435 |
| Mark-to-market on investments held for trading (Note 7) | 13,690 | (61,424) | 101,087 |
| Sale of available-for-sale investments (Note 11) | - | - | (7,410,711) |
| Maturity of derivatives - net | - | - | (40,691) |
| Disposal of investments held for trading (Note 7) | 10,096 | - | 693 |
| Equity in net earnings of associates and joint ventures (Note 15) | (1,106,816) | (471,081) | (542,905) |
| Operating income before working capital changes | 48,057,810 | 42,121,542 | 36,362,193 |
| Decrease (increase) in: | | | |
| Receivables | (1,387,713) | (231,996) | (695,616) |
| Condominium and residential units for sale | 4,744,813 | 6,475,919 | 5,439,068 |
| Land and development | (18,984,963) | (7,575,273) | (6,807,357) |
| Prepaid expenses and other current assets | (2,368,411) | (470,119) | (2,012,614) |
| Increase in: | | | |
| Accounts payable and other liabilities | 11,154,924 | 1,669,684 | 3,652,508 |
| Tenants' and customers' deposits | 1,476,602 | 1,606,956 | 1,486,421 |
| Cash generated from operations | 42,693,062 | 43,596,713 | 37,424,603 |
| Income tax paid | (7,607,930) | (6,186,690) | (5,486,465) |
| Net cash provided by operating activities | 35,085,132 | 37,410,023 | 31,938,138 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Proceeds from sale of: | | | |
| Available-for-sale investments | - | 2,529 | 7,466,528 |
| Investments held for trading (Note 7) | 286,500 | - | 35,000 |
| Interest received | 823,686 | 766,565 | 647,572 |
| Dividends received | 603,011 | 377,385 | 552,397 |
| Additions to: | | | |
| Investment properties (Note 14) | (26,658,723) | (30,376,621) | (42,478,023) |
| Property and equipment (Note 13) | (132,262) | (337,071) | (235,913) |
| Available-for-sale investments (Note 11) | (1,906,125) | (2,045) | - |
| Investments held for trading | (122,660) | - | - |
| Investments in associates and joint ventures and acquisition of a subsidiary - net of cash acquired (Notes 5 and 15) | (775,500) | (331,000) | (15,443,151) |
| Increase in other noncurrent assets (Note 16) | (2,437,637) | (3,098,749) | (5,774,646) |
| Net cash used in investing activities | (30,319,710) | (32,999,007) | (55,230,236) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Availments of loans (Notes 17 and 19) | 41,997,671 | 34,380,938 | 45,993,435 |
| Payments of: | | | |
| Long-term debt (Note 19) | (9,811,140) | (23,917,979) | (11,288,366) |
| Dividends (Note 20) | (8,277,529) | (7,137,021) | (6,442,237) |
| Interest | (5,156,332) | (4,049,935) | (3,159,806) |
| Bank loans (Note 17) | (4,735,000) | (4,880,000) | (11,100,000) |
| Proceeds from: | | | |
| Maturity of derivatives | - | - | 12,468 |
| Reissuance of treasury shares (Note 20) | 158,316 | - | - |
| Net cash provided by (used in) financing activities | 14,175,986 | (5,603,997) | 14,015,494 |
| EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS | 229,144 | 524,055 | (98,694) |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | 19,170,552 | (668,926) | (9,375,298) |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 25,200,982 | 25,869,908 | 35,245,206 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | ₱44,371,534 | ₱25,200,982 | ₱25,869,908 |

See accompanying Notes to Consolidated Financial Statements.

SM PRIME HOLDINGS, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

1. CORPORATE INFORMATION

SM Prime Holdings, Inc. (SMPH or the Parent Company) was incorporated in the Philippines and registered with the Securities and Exchange Commission (SEC) on January 6, 1994. SMPH and its subsidiaries (collectively known as the "Company") are incorporated to acquire by purchase, exchange, assignment, gift or otherwise, and to own, use, improve, subdivide, operate, enjoy, sell, assign, transfer, exchange, lease, let, develop, mortgage, pledge, traffic, deal in and hold for investment or otherwise, including but not limited to real estate and the right to receive, collect and dispose of, any and all rentals, dividends, interest and income derived therefrom; the right to vote on any proprietary or other interest on any shares of stock, and upon any bonds, debentures, or other securities; and the right to develop, conduct, operate and maintain modernized commercial shopping centers and all the businesses appurtenant thereto, such as but not limited to the conduct, operation and maintenance of shopping center spaces for rent, amusement centers, movie or cinema theatres within the compound or premises of the shopping centers, to construct, erect, manage and administer buildings such as condominium, apartments, hotels, restaurants, stores or other structures for mixed use purposes.

SMPH's shares of stock are publicly traded in the Philippine Stock Exchange (PSE).

As at December 31, 2017, SMPH is 49.70% and 25.85% directly-owned by SM Investments Corporation (SMIC) and the Sy Family, respectively. SMIC, the ultimate parent company, is a Philippine corporation which listed its common shares with the PSE in 2005. SMIC and all its subsidiaries are herein referred to as the "SM Group".

The registered office and principal place of business of the Parent Company is at 10th Floor Mall of Asia Annex Building, Coral Way cor. J.W. Diokno Blvd., Mall of Asia Complex, Brgy. 76, Zone 10, CBP-1A, Pasay City 1300.

The accompanying consolidated financial statements were approved and authorized for issue in accordance with a resolution by the Board of Directors (BOD) on February 19, 2018.

2. BASIS OF PREPARATION

The accompanying consolidated financial statements have been prepared on a historical cost basis, except for derivative financial instruments, investments held for trading and available-for-sale (AFS) investments which have been measured at fair value. The consolidated financial statements are presented in Philippine peso, which is the Parent Company's functional and presentation currency under Philippine Financial Reporting Standards (PFRS). All values are rounded to the nearest thousand peso, except when otherwise indicated.

Statement of Compliance

The accompanying consolidated financial statements have been prepared in compliance with PFRS.

Basis of Consolidation

The consolidated financial statements include the accounts of the Parent Company and the following subsidiaries:

| Company | Country of Incorporation | Percentage of Ownership | |
|----------------------------------------------------------------------------|------------------------------|-------------------------|-------|
| | | 2017 | 2016 |
| Malls | | | |
| First Asia Realty Development Corporation | Philippines | 74.2 | 74.2 |
| Premier Central, Inc. | - do - | 100.0 | 100.0 |
| Consolidated Prime Dev. Corp. | - do - | 100.0 | 100.0 |
| Premier Southern Corp. (PSC) | - do - | 100.0 | 100.0 |
| San Lazaro Holdings Corporation | - do - | 100.0 | 100.0 |
| Southernpoint Properties Corp. | - do - | 100.0 | 100.0 |
| First Leisure Ventures Group Inc. (FLVGI) | - do - | 50.0 | 50.0 |
| CHAS Realty and Development Corporation and Subsidiaries | - do - | 100.0 | 100.0 |
| Affluent Capital Enterprises Limited and Subsidiaries | British Virgin Islands (BVI) | 100.0 | 100.0 |
| Mega Make Enterprises Limited and Subsidiaries | - do - | 100.0 | 100.0 |
| Springfield Global Enterprises Limited | - do - | 100.0 | 100.0 |
| Simply Prestige Limited and Subsidiaries | - do - | 100.0 | 100.0 |
| SM Land (China) Limited and Subsidiaries (SM Land China) | Hong Kong | 100.0 | 100.0 |
| Rushmore Holdings, Inc.** | Philippines | 100.0 | 100.0 |
| Prime Commercial Property Management Corporation and Subsidiaries (PCPMC)* | - do - | 100.0 | 100.0 |
| Magenta Legacy, Inc. | - do - | 100.0 | 100.0 |
| Associated Development Corporation | - do - | 100.0 | 100.0 |
| Prime Metroestate, Inc. and Subsidiary | - do - | 60.0 | 60.0 |

| Company | Country of Incorporation | Percentage of Ownership | |
|----------------------------------------------------|--------------------------|-------------------------|-------|
| | | 2017 | 2016 |
| SM Arena Complex Corporation | Philippines | 100.0 | 100.0 |
| Mindpro Incorporated (Mindpro) | - do - | 70.0 | 70.0 |
| A. Canicosa Holdings, Inc.** | - do - | 100.0 | 70.0 |
| AD Canicosa Properties, Inc.** | - do - | 100.0 | 70.0 |
| Cherry Realty Development Corporation*** | - do - | 65.0 | - |
| Residential | | | |
| SM Development Corporation and Subsidiaries (SMDC) | - do - | 100.0 | 100.0 |
| Highlands Prime Inc. (HPI) | - do - | 100.0 | 100.0 |
| Costa del Hamilo, Inc. and Subsidiary (Costa) | - do - | 100.0 | 100.0 |
| Commercial | | | |
| Tagaytay Resort Development Corporation | - do - | 100.0 | 100.0 |
| MOA Esplanade Port, Inc. | - do - | 100.0 | 100.0 |
| Hotels and Convention Centers | | | |
| SM Hotels and Conventions Corp. and Subsidiaries | - do - | 100.0 | 100.0 |

*Acquired in 2016 which was accounted for as common control business combination using pooling of interest method (see Note 5).

**Acquired in 2016 which were accounted for as acquisition of assets - single-asset entity (see Note 14).

***Acquired in 2017 which was accounted for as acquisition of assets - single-asset entity (see Note 14).

FLVGI is accounted for as a subsidiary by virtue of control, as evidenced by the majority members of the BOD representing the Parent Company.

The individual financial statements of the Parent Company and its subsidiaries, which were prepared for the same reporting period using their own set of accounting policies, are adjusted to the accounting policies of the Company when the consolidated financial statements are prepared. All intracompany balances, transactions, income and expenses, and profits and losses resulting from intracompany transactions and dividends are eliminated in full.

Subsidiaries are consolidated from the date of acquisition, being the date on which the Company obtains control, and continue to be consolidated until the date that such control ceases. Control is achieved when the Company is exposed, or has rights, to variable returns from its involvement with the investee and when the Company has the ability to affect those returns through its power over the investee. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Company loses control over a subsidiary, it:

- Derecognizes the assets (including goodwill) and liabilities of the subsidiary;
- Derecognizes the carrying amount of any non-controlling interest;
- Derecognizes the cumulative translation differences recorded in equity;
- Recognizes the fair value of the consideration received;
- Recognizes the fair value of any investment retained;
- Recognizes any surplus or deficit in profit or loss; and
- Reclassifies the parent's share of components previously recognized in other comprehensive income to profit or loss or retained earnings, as appropriate.

Non-controlling interests represent the portion of profit or loss and net assets not held by the Company and are presented separately in the consolidated statements of income and within equity section in the consolidated balance sheets, separately from equity attributable to equity holders of the parent.

Significant Accounting Judgments, Estimates and Assumptions

The preparation of the consolidated financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenue, expenses, assets and liabilities, and the disclosure of contingent liabilities, at the reporting date. However, uncertainty about these estimates and assumptions could result in outcomes that could require a material adjustment to the carrying amount of the affected asset or liability in the future.

Judgments

In the process of applying the Company's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the consolidated financial statements.

Revenue Recognition. The Company's process of selecting an appropriate revenue recognition method for a particular real estate sales transaction requires certain judgments on the buyer's commitment to pay, which is supported by the buyer's initial and continuous investments to honor its obligations, and the application of percentage of completion (POC) based on physical completion of the real estate project. The buyer's commitment is evaluated based on collections, credit standing of the buyer and location of the property while the completion of development is determined based on engineer's judgments and estimates on the physical portion of contract work done and the completion of development beyond the preliminary stage. Revenue from real estate sales amounted to ₱29,434 million, ₱25,000 million and ₱22,186 million for the years ended December 31, 2017, 2016 and 2015, respectively.

Operating Lease Commitments - as Lessor. The Company has entered into commercial property leases in its investment property portfolio. Management has determined, based on an evaluation of the terms and conditions of the arrangements, that it retains all the significant risks and rewards of ownership of the properties and thus accounts for the contracts as operating leases. The ownership of the asset is not transferred to the lessee by the end of the lease term, the lessee has no option to purchase the asset at a price that is expected to be sufficiently lower than the fair value at the date the option is exercisable, and, the lease term is not for the major part of the asset's economic life.

Rent income amounted to ₱51,406 million, ₱45,693 million and ₱40,743 million for the years ended December 31, 2017, 2016 and 2015, respectively (see Note 27).

Operating Lease Commitments - as Lessee. The Company has entered into various lease agreements as a lessee. Management has determined that all the significant risks and benefits of ownership of these properties, which the Company leases under operating lease arrangements, remain with the lessor. Accordingly, the leases were accounted for as operating leases.

Rent expense amounted to ₱1,598 million, ₱1,451 million and ₱1,317 million for the years ended December 31, 2017, 2016 and 2015, respectively (see Notes 23 and 27).

Estimates and Assumptions

The key estimates and assumptions that may have significant risks of causing material adjustments to the carrying amounts of assets and liabilities within the next financial period are discussed below.

Revenue and Cost Recognition. The Company's revenue recognition policies require management to make use of estimates and assumptions that may affect the reported amounts of revenues and costs. The Company's revenue and cost from real estate and construction contracts recognized based on the percentage of completion are measured principally on the basis of the estimated completion of a physical proportion of the contract work.

Revenue from sale of real estate amounted to ₱29,434 million, ₱25,000 million and ₱22,186 million for the years ended December 31, 2017, 2016 and 2015, respectively, while the cost of real estate sold amounted to ₱15,152 million, ₱13,117 million and ₱12,039 million for the years ended December 31, 2017, 2016 and 2015, respectively (see Note 23).

Estimation of Allowance for Impairment on Receivables. The Company maintains an allowance for impairment loss at a level considered adequate to provide for potential uncollectible receivables. The level of allowance is evaluated by the Company on the basis of factors that affect the collectibility of the accounts. These factors include, but are not limited to, the length of the relationship with the customers and counterparties, average age of accounts and collection experience. The Company performs a regular review of the age and status of these accounts, designed to identify accounts with objective evidence of impairment and to provide the appropriate allowance for impairment. The review is accomplished using a combination of specific and collective assessment. The amount and timing of recorded expenses for any period would differ if the Company made different judgments or utilized different methodologies. An increase in allowance for impairment loss would increase the recorded costs and expenses and decrease assets.

Allowance for impairment amounted to ₱1,054 million and ₱966 million as at December 31, 2017 and 2016, respectively. Receivables, including noncurrent portion of receivables from sale of real estate, amounted to ₱50,131 million and ₱43,360 million as at December 31, 2017 and 2016, respectively (see Notes 8 and 16).

Net Realizable Value of Condominium and Residential Units for Sale and Land and Development. The Company writes down the carrying value of condominium and residential units for sale and land and development when the net realizable value becomes lower than the carrying value due to changes in market prices or other causes. The net realizable value is assessed with reference to market price at the balance sheet date for similar completed property, less estimate cost to complete the construction and estimated cost to sell. The carrying value is reviewed regularly for any decline in value.

The carrying values of condominium and residential units for sale and land and development amounted to ₱8,733 million and ₱58,666 million as at December 31, 2017, respectively, and ₱7,788 million and ₱44,119 million as at December 31, 2016, respectively (see Notes 9 and 10).

Impairment of AFS Investments - Calculation of Impairment Losses. The computation for the impairment of AFS debt instruments requires an estimation of the present value of the expected future cash flows and the selection of an appropriate discount rate. In the case of AFS equity instruments, the Company expands its analysis to consider changes in the investee's industry and sector performance, legal and regulatory framework, changes in technology and other factors that affect the recoverability of the investments.

The carrying values of AFS investments amounted to ₱31,106 million and ₱21,213 million as at December 31, 2017 and 2016, respectively (see Note 11).

Estimated Useful Lives of Property and Equipment and Investment Properties. The useful life of each of the Company's property and equipment and investment properties is estimated based on the period over which the asset is expected to be available for use. Such estimation is based on a collective assessment of industry practice, internal technical evaluation and experience with similar assets. The estimated useful life of each asset is reviewed periodically and updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limitations on the use of the asset. It is possible, however, that future financial performance could be materially affected by changes in the amounts and timing of recorded expenses brought about by changes in the factors mentioned above. A reduction in the estimated useful life of any property and equipment and investment properties would increase the recorded costs and expenses and decrease noncurrent assets.

The aggregate carrying values of property and equipment and investment properties amounted to ₱274,578 million and ₱253,119 million as at December 31, 2017 and 2016, respectively (see Notes 13 and 14).

Impairment of Other Nonfinancial Assets. The Company assesses at each reporting date whether there is an indication that an item of property and equipment, investment properties, investments in associates and joint ventures and other noncurrent assets (excluding time deposits) may be impaired. Determining the value in use of the assets, which requires the determination of future cash flows expected to be generated from the continued use and ultimate disposition of such assets, requires the Company to make estimates and assumptions that can materially affect the consolidated financial statements. Future events could cause the Company to conclude that these assets are impaired. Any resulting impairment loss could have a material impact on the consolidated financial position and performance.

The preparation of the estimated future cash flows involves judgment and estimations. While the Company believes that its assumptions are appropriate and reasonable, significant changes in these assumptions may materially affect the assessment of recoverable values and may lead to future additional impairment charges.

The aggregate carrying values of property and equipment, investment properties, investments in associates and joint ventures and other noncurrent assets (excluding time deposits) amounted to ₱337,767 million and ₱311,393 million as at December 31, 2017 and 2016, respectively (see Notes 13, 14, 15 and 16).

Realizability of Deferred Tax Assets. The Company's assessment on the recognition of deferred tax assets on deductible temporary differences and carryforward benefits of excess minimum corporate income tax (MCIT) and net operating loss carryover (NOLCO) is based on the projected taxable income in future periods. Based on the projection, not all deductible temporary differences and carryforward benefits of excess MCIT and NOLCO will be realized. Consequently, only a portion of the Company's deferred tax assets was recognized.

Deferred tax assets - net recognized in the consolidated balance sheets amounted to ₱1,114 million and ₱1,138 million as at December 31, 2017 and 2016, respectively (see Note 26).

Fair Value of Assets and Liabilities. The Company carries and discloses certain assets and liabilities at fair value, which requires extensive use of accounting judgments and estimates. The significant components of fair value measurement were determined using verifiable objective evidence (i.e., foreign exchange rates, interest rates and volatility rates). The amount of changes in fair value would differ if the Company utilized different valuation methodologies and assumptions. Any changes in the fair value of these assets and liabilities that are carried in the consolidated financial statements would directly affect consolidated profit or loss and consolidated other comprehensive income.

The fair value of assets and liabilities are discussed in Notes 14 and 29.

Contingencies. The Company is currently involved in various legal and administrative proceedings. The estimate of the probable costs for the resolution of these proceedings has been developed in consultation with in-house as well as outside legal counsel handling defense in these matters and is based upon an analysis of potential results. The Company currently does not believe that these proceedings will have a material adverse effect on its consolidated financial position and performance. It is possible, however, that future consolidated financial performance could be materially affected by changes in the estimates or in the effectiveness of strategies relating to these proceedings. No provisions were made in relation to these proceedings (see Note 32).

Reclassification of Accounts

The Company changed the presentation of its consolidated balance sheet as at December 31, 2016 to appropriately present condominium and residential units for sale and current portion of land and development. The Company did not present a consolidated balance sheet as at the beginning of the earliest comparative period since the reclassifications do not have any impact on the consolidated balance sheets as at December 31, 2016 and January 1, 2016.

3. SUMMARY OF SIGNIFICANT ACCOUNTING AND FINANCIAL REPORTING POLICIES

Changes in Accounting Policies

The accounting policies adopted are consistent with those of the previous financial year, except that the Company has adopted the following new accounting pronouncements starting January 1, 2017. Adoption of these pronouncements did not have any significant impact on the Company's financial position or performance unless otherwise indicated.

- Amendments to PFRS 12, *Disclosure of Interests in Other Entities, Clarification of the Scope of the Standard* (Part of Annual Improvements to PFRSs 2014 - 2016 Cycle)
- Amendments to PAS 7, *Statement of Cash Flows, Disclosure Initiative*, require entities to provide disclosure of changes in their liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes (such as foreign exchange gains or losses).

The Company has provided the required information in Note 31 to the consolidated financial statements. As allowed under the transition provisions of the standard, the Company did not present comparative information for the year ended December 31, 2016.

- Amendments to PAS 12, *Income Taxes, Recognition of Deferred Tax Assets for Unrealized Losses*

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Company does not expect that the future adoption of the said pronouncements will have a significant impact on its consolidated financial statements. The Company intends to adopt the following pronouncements when they become effective.

Effective beginning on or after January 1, 2018

- Amendments to PFRS 2, *Share-based Payment, Classification and Measurement of Share-based Payment Transactions*, address three main areas: the effects of vesting conditions on the measurement of a cash-settled share-based payment transaction; the classification of a share-based payment transaction with net settlement features for withholding tax obligations; and the accounting where a modification to the terms and conditions of a share-based payment transaction changes its classification from cash settled to equity settled.

On adoption, entities are required to apply the amendments without restating prior periods, but retrospective application is permitted if elected for all three amendments and if other criteria are met. Early application of the amendments is permitted.

- PFRS 9, *Financial Instruments*, reflects all phases of the financial instruments project and replaces PAS 39, *Financial Instruments: Recognition and Measurement*, and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. Retrospective application is required but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions.

The Company plans to adopt the new standard on the mandatory effective date and will not restate comparative information.

The adoption of PFRS 9 will have an effect on the classification and measurement of the Company's financial assets and impairment methodology for financial assets, but will have no impact on the classification and measurement of the Company's financial liabilities. The adoption will also have an effect on the Company's impairment of financial assets. The adoption will not have a significant impact on the Company's effective hedges since PFRS 9 does not change the general principles of how an entity accounts for effective hedges. The Company is currently assessing the impact of adopting this standard.

- Amendments to PFRS 4, *Insurance Contracts, Applying PFRS 9, Financial Instruments, with PFRS 4*, address concerns arising from implementing PFRS 9, the new financial instruments standard before implementing the new insurance contracts standard. The amendments introduce two options for entities issuing insurance contracts: a temporary exemption from applying PFRS 9 and an overlay approach. The temporary exemption is first applied for reporting periods beginning on or after January 1, 2018. An entity may elect the overlay approach when it first applies PFRS 9 and apply that approach retrospectively to financial assets designated on transition to PFRS 9. The entity restates comparative information reflecting the overlay approach if, and only if, the entity restates comparative information when applying PFRS 9.

- PFRS 15, *Revenue from Contracts with Customers*, establishes a new five-step model that will apply to revenue arising from contracts with customers. Under PFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in PFRS 15 provide a more structured approach to measuring and recognizing revenue.

The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under PFRSs. Either a full retrospective application or a modified retrospective application is required for annual periods beginning on or after January 1, 2018. Early adoption is permitted. The Company is currently assessing the impact of adopting this standard.

- Amendments to PAS 28, *Measuring an Associate or Joint Venture at Fair Value (Part of Annual Improvements to PFRS 2014 - 2016 Cycle)*, clarify that an entity that is a venture capital organization, or other qualifying entity, may elect, at initial recognition on an investment-by-investment basis, to measure its investments in associates and joint ventures at fair value through profit or loss. They also clarify that if an entity that is not itself an investment entity has an interest in an associate or joint venture that is an investment entity, the entity may, when applying the equity method, elect to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries. This election is made separately for each investment entity associate or joint venture, at the later of the date on which (a) the investment entity associate or joint venture is initially recognized; (b) the associate or joint venture becomes an investment entity; and (c) the investment entity associate or joint venture first becomes a parent.

- Amendments to PAS 40, *Investment Property, Transfers of Investment Property*, clarify when an entity should transfer property, including property under construction or development into, or out of investment property. The amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. A mere change in management's intentions for the use of a property does not provide evidence of a change in use. The amendments should be applied prospectively to changes in use that occur on or after the beginning of the annual reporting period in which the entity first applies the amendments. Retrospective application is only permitted if this is possible without the use of hindsight. The Company is currently assessing the impact of adopting this standard.

- Philippine Interpretation International Financial Reporting Interpretations Committee (IFRIC) - 22, *Foreign Currency Transactions and Advance Consideration*, clarifies that, in determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which an entity initially recognizes the nonmonetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, then the entity must determine a date of the transactions for each payment or receipt of advance consideration. Entities may apply the amendments on a fully retrospective basis. Alternatively, an entity may apply the interpretation prospectively to all assets, expenses and income in its scope that are initially recognized on or after the beginning of the reporting period in which the entity first applies the interpretation or the beginning of a prior reporting period presented as comparative information in the financial statements of the reporting period in which the entity first applies the interpretation. The Company is currently assessing the impact of adopting this standard.

Effective beginning on or after January 1, 2019

- Amendments to PFRS 9, *Prepayment Features with Negative Compensation*, allow debt instruments with negative compensation prepayment features to be measured at amortized cost or fair value through other comprehensive income. An entity shall apply these amendments for annual reporting periods beginning on or after January 1, 2019. Earlier application is permitted. The Company is currently assessing the impact of adopting this standard.
- PFRS 16, *Leases*, sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model similar to the accounting for finance leases under PAS 17, *Leases*. The standard includes two recognition exemptions for lessees – leases of 'low-value' assets (e.g., personal computers) and short-term leases (i.e., leases with a lease term of 12 months or less). At the commencement date of a lease, a lessee will recognize a liability to make lease payments (i.e., the lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e., the right-of-use asset). Lessees will be required to separately recognize the interest expense on the lease liability and the depreciation expense on the right-of-use asset.

Lessees will be also required to remeasure the lease liability upon the occurrence of certain events (e.g., a change in the lease term, a change in future lease payments resulting from a change in an index or rate used to determine those payments). The lessee will generally recognize the amount of the remeasurement of the lease liability as an adjustment to the right-of-use asset.

Lessor accounting under PFRS 16 is substantially unchanged from today's accounting under PAS 17. Lessors will continue to classify all leases using the same classification principle as in PAS 17 and distinguish between two types of leases: operating and finance leases.

PFRS 16 also requires lessees and lessors to make more extensive disclosures than under PAS 17.

Early application is permitted, but not before an entity applies PFRS 15. A lessee can choose to apply the standard using either a full retrospective or a modified retrospective approach. The standard's transition provisions permit certain reliefs. The Company is currently assessing the impact of adopting PFRS 16.

- Amendments to PAS 28, *Long-term Interests in Associates and Joint Ventures*, clarify that entities should account for long-term interests in an associate or joint venture to which the equity method is not applied using PFRS 9. An entity shall apply these amendments for annual reporting periods beginning on or after January 1, 2019. Earlier application is permitted. The Company is currently assessing the impact of adopting this standard.
- Philippine Interpretation IFRIC-23, *Uncertainty over Income Tax Treatments*, addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of PAS 12 and does not apply to taxes or levies outside the scope of PAS 12, nor does it specifically include requirements relating to interest and penalties associated with uncertain tax treatments.

The interpretation specifically addresses the following:

- Whether an entity considers uncertain tax treatments separately
- The assumptions an entity makes about the examination of tax treatments by taxation authorities
- How an entity determines taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates
- How an entity considers changes in facts and circumstances

An entity must determine whether to consider each uncertain tax treatment separately or together with one or more other uncertain tax treatments. The approach that better predicts the resolution of the uncertainty should be followed. The Company is currently assessing the impact of adopting this standard.

Deferred effectiveness

- Amendments to PFRS 10 and PAS 28, *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*, address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3, Business Combinations. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the Financial Reporting Standards Council deferred the original effective date of January 1, 2016 of the said amendments until the International Accounting Standards Board completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

Cash and Cash Equivalents

Cash includes cash on hand and in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less from acquisition date and are subject to an insignificant risk of change in value.

Determination of Fair Value

Fair value is the estimated price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- in the principal market for the asset or liability, or
- in the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Company.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a nonfinancial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

Assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

Level 1 - Quoted (unadjusted) market prices in active markets for identical assets or liabilities;

Level 2 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable; and

Level 3 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Company determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

The Company determines the policies and procedures for both recurring and non-recurring fair value measurements. For the purpose of fair value disclosures, the Company has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy.

The Company recognizes transfers into and transfers out of fair value hierarchy levels by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) as at the date of the event or change in circumstances that caused the transfer. "Day 1" Difference. Where the transaction price in a nonactive market is different from the fair value of other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Company recognizes the difference between the transaction price and fair value (a "Day 1" difference) in the consolidated statements of income unless it qualifies for recognition as some other type of asset or liability. In cases where unobservable data is used, the difference between the transaction price and model value is only recognized in the consolidated statements of income when the inputs become observable or when the instrument is derecognized. For each transaction, the Company determines the appropriate method of recognizing the "Day 1" difference amount.

Financial Instruments - Initial Recognition and Subsequent Measurement

Date of Recognition. The Company recognizes a financial asset or a financial liability in the consolidated balance sheets when it becomes a party to the contractual provisions of the instrument. In the case of a regular way purchase or sale of financial assets, recognition and derecognition, as applicable, are done using settlement date accounting. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the market place. Derivatives are recognized on a trade date basis.

Initial Recognition of Financial Instruments. Financial instruments are recognized initially at fair value, which is the fair value of the consideration given (in case of an asset) or received (in case of a liability). The initial measurement of financial instruments, except for those classified as fair value through profit or loss (FVPL), includes transaction costs.

The Company classifies its financial instruments in the following categories: financial assets and financial liabilities at FVPL, loans and receivables, AFS investments and other financial liabilities. The classification depends on the purpose for which the instruments are acquired and whether they are quoted in an active market. Management determines the classification at initial recognition and, where allowed and appropriate, re-evaluates this classification at every reporting date.

Financial Assets and Liabilities at FVPL. Financial assets and liabilities at FVPL include financial assets and liabilities held for trading and financial assets and liabilities designated upon initial recognition as at FVPL.

Financial assets and liabilities are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. Derivatives, including any separated derivatives, are also classified under financial assets or liabilities at FVPL, unless these are designated as hedging instruments in an effective hedge or financial guarantee contracts. Gains or losses on investments held for trading are recognized in the consolidated statements of income under "Others - net" account. Interest income on investments held for trading is included in the consolidated statements of income under the "Interest and dividend income" account. Instruments under this category are classified as current assets/liabilities if these are held primarily for the purpose of trading or expected to be realized/settled within 12 months from balance sheet date. Otherwise, these are classified as noncurrent assets/liabilities.

Financial assets and liabilities may be designated by management at initial recognition as FVPL when any of the following criteria is met:

- the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets and liabilities or recognizing gains or losses on a different basis; or
- the assets and liabilities are part of a group of financial assets, financial liabilities or both which are managed and their performances are evaluated on a fair value basis, in accordance with a documented risk management or investment strategy; or
- the financial instrument contains an embedded derivative, unless the embedded derivative does not significantly modify the cash flows or it is clear, with little or no analysis, that it would not be separately recorded.

Classified as financial assets at FVPL are the Company's investments held for trading and derivative assets. The aggregate carrying values of financial assets under this category amounted to ₱4,278 million and ₱6,021 million as at December 31, 2017 and 2016, respectively. Classified as financial liabilities at FVPL are the Company's derivative liabilities amounting to ₱777 million and nil as at December 31, 2017 and 2016, respectively (see Note 29).

Loans and Receivables. Loans and receivables are nonderivative financial assets with fixed or determinable payments that are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not designated as AFS investments or financial assets at FVPL.

After initial measurement, loans and receivables are subsequently measured at amortized cost using the effective interest method, less allowance for impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. Gains and losses are recognized in the consolidated statements of income when the loans and receivables are derecognized and impaired, as well as through the amortization process. Loans and receivables are included under current assets if realizability or collectibility is within twelve months from reporting period. Otherwise, these are classified as noncurrent assets.

Classified under this category are cash and cash equivalents, receivables (including noncurrent portion of receivables from sale of real estate), cash in escrow (included under "Prepaid expenses and other current assets" account) and time deposits (included under "Other noncurrent assets" account). Other than those loans and receivables whose carrying values are reasonable approximation of fair values, the aggregate carrying values of financial assets under this category amounted to ₱19,654 million and ₱14,482 million as at December 31, 2017 and 2016, respectively (see Note 29).

AFS Investments. AFS investments are nonderivative financial assets that are designated under this category or are not classified in any of the other categories. These are purchased and held indefinitely, and may be sold in response to liquidity requirements or changes in market conditions. Subsequent to initial recognition, AFS investments are carried at fair value in the consolidated balance sheets. Changes in the fair value of such assets are reported as net unrealized gain or loss on AFS investments in the consolidated statements of comprehensive income until the investment is derecognized or the investment is determined to be impaired. On derecognition or impairment, the cumulative gain or loss previously reported in the consolidated statements of comprehensive income is transferred to the consolidated statements of income. Interest earned on holding AFS investments are recognized in the consolidated statements of income using the effective interest method. Assets under this category are classified as current assets if expected to be disposed of within twelve months from reporting period and as noncurrent assets if expected date of disposal is more than twelve months from reporting period.

Classified under this category are the investments in quoted and unquoted shares of stocks of certain companies. The carrying values of financial assets classified under this category amounted to ₱31,106 million and ₱21,213 million as at December 31, 2017 and 2016, respectively (see Note 29).

Other Financial Liabilities. This category pertains to financial liabilities that are not held for trading or not designated as at FVPL upon the inception of the liability. These include liabilities arising from operations or borrowings.

Other financial liabilities are recognized initially at fair value and are subsequently carried at amortized cost, taking into account the impact of applying the effective interest method of amortization (or accretion) for any related premium, discount and any directly attributable transaction costs. Gains and losses on other financial liabilities are recognized in the consolidated statements of income when the liabilities are derecognized, as well as through the amortization process. Other financial liabilities are classified as current liabilities if settlement is within twelve months from the balance sheet date. Otherwise, these are classified as noncurrent liabilities.

Classified under this category are loans payable, accounts payable and other current liabilities, long-term debt, tenants' and customers' deposits, liability for purchased land and other noncurrent liabilities (except for taxes payables and other payables covered by other accounting standards). Other than those other financial liabilities whose carrying values are reasonable approximation of fair values, the aggregate carrying values of financial liabilities under this category amounted to ₱191,183 million and ₱176,598 million as at December 31, 2017 and 2016, respectively (see Note 29).

Classification of Financial Instruments Between Liability and Equity

A financial instrument is classified as liability if it provides for a contractual obligation to:

- deliver cash or another financial asset to another entity;
- exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Company; or
- satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Company does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability.

The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument as a whole the amount separately determined as the fair value of the liability component on the date of issue.

Debt Issue Costs

Debt issue costs are presented as reduction in long-term debt and are amortized over the terms of the related borrowings using the effective interest method.

Derivative Financial Instruments

The Company uses various derivative financial instruments such as non-deliverable forwards and cross currency swaps to hedge the risks associated with foreign currency and interest rate fluctuations. Such derivative financial instruments are initially recognized at fair value on the date on which the derivative contract is entered into and are subsequently remeasured at fair value. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative. The method of recognizing the resulting gain or loss depends on whether the derivative is designated as a hedge of an identified risk and qualifies for hedge accounting treatment or accounted for as derivative not designated as accounting hedges.

The objective of hedge accounting is to match the impact of the hedged item and the hedging instrument in the consolidated statements of income. To qualify for hedge accounting, the hedging relationship must comply with strict requirements such as the designation of the derivative as a hedge of an identified risk exposure, hedge documentation, probability of occurrence of the forecasted transaction in a cash flow hedge, assessment and measurement of hedge effectiveness, and reliability of the measurement bases of the derivative instruments.

At the inception of a hedge relationship, the Company formally designates and documents the hedge relationship to which it wishes to apply hedge accounting and the risk management objective and strategy for undertaking the hedge. The documentation includes identification of the hedging instrument, the hedged item or transaction, the nature of the risk being hedged and how the entity will assess the hedging instrument's effectiveness in offsetting the exposure to changes in the hedged item's fair value or cash flows attributable to the hedged risk. Such hedges are expected to be highly effective in achieving offsetting changes in fair value or cash flows and are assessed on an on-going basis to determine that they actually have been highly effective throughout the financial reporting periods for which they were designated.

The Company's derivative financial instruments are accounted for as either cash flow hedges or transactions not designated as hedges (see Note 29).

Cash Flow Hedges. Cash flow hedges are hedges of the exposure to variability in cash flows that is attributable to a particular risk associated with a recognized asset, liability or a highly probable forecast transaction and could affect the consolidated statements of income. Changes in the fair value of a hedging instrument that qualifies as a highly effective cash flow hedge are recognized as "Net fair value changes on cash flow hedges" in the consolidated statements of comprehensive income, whereas any hedge ineffectiveness is immediately recognized in the consolidated statements of income under "Others - net" account (see Note 29).

Amounts taken to equity are transferred to the consolidated statements of income when the hedged transaction affects profit or loss, such as when the hedged financial income or financial expense is recognized. However, if an entity expects that all or a portion of a loss recognized in other comprehensive income will not be recovered in one or more future periods, it shall reclassify from equity to profit or loss as a reclassification adjustment the amount that is not expected to be recovered.

Hedge accounting is discontinued prospectively when the hedge ceases to be highly effective. When hedge accounting is discontinued, the cumulative gains or losses on the hedging instrument that has been reported as "Net fair value changes on cash flow hedges" is retained in the other comprehensive income until the hedged transaction impacts the consolidated statements of income. When the forecasted transaction is no longer expected to occur, any net cumulative gains or losses previously reported in the consolidated statements of comprehensive income is recognized immediately in the consolidated statements of income.

Other Derivative Instruments Not Accounted for as Hedges. Certain freestanding derivative instruments that provide economic hedges under the Company's policies either do not qualify for hedge accounting or are not designated as accounting hedges. Changes in the fair values of derivative instruments not designated as hedges are recognized immediately under "Others - net" account in the consolidated statements of income (see Note 29). Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

Embedded Derivatives. An embedded derivative is a component of a hybrid instrument that also includes a nonderivative host contract with the effect that some of the cash flows of the hybrid instrument vary in a way similar to a stand-alone derivative. An embedded derivative is separated from the host contract and accounted for as a derivative if all of the following conditions are met: a) the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract; b) a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and c) the hybrid instrument is not recognized at FVPL.

The Company assesses whether embedded derivatives are required to be separated from the host contracts when the Company becomes a party to the contract. Subsequent reassessment is prohibited unless there is a change in the terms of the contract that significantly modifies the cash flows that otherwise would be required under the contract, in which case reassessment is required. The Company determines whether a modification to cash flows is significant by considering the extent to which the expected future cash flows associated with the embedded derivative, the host contract or both have changed and whether the change is significant relative to the previously expected cash flow on the contract.

Derecognition of Financial Assets and Liabilities

Financial Assets. A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized (i.e., removed from the Company's consolidated balance sheet) when:

- the rights to receive cash flows from the asset have expired; or
- the Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Company has transferred substantially all the risks and rewards of the asset, or (b) the Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Company continues to recognize the transferred asset to the extent of its continuing involvement. In that case, the Company also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to repay.

Financial Liabilities. A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the consolidated statement of income.

Impairment of Financial Assets

The Company assesses at each reporting period whether a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired, if and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (an incurred loss event) and that loss event has an impact on the estimated future cash flows of the financial asset or a group of financial assets that can be reliably estimated. Objective evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

Financial Assets Carried at Amortized Cost. The Company first assesses whether objective evidence of impairment exists for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in the collective impairment assessment.

If there is objective evidence that an impairment loss on loans and receivables carried at amortized cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e., the effective interest rate computed at initial recognition).

The carrying amount of the impaired asset shall be reduced through the use of an allowance account. The amount of the loss shall be recognized in the consolidated statements of income. Interest income continues to be accrued on the reduced carrying amount based on the original effective interest rate of the asset. Loans and receivables together with the associated allowance are written off when there is no realistic prospect of future recovery and all collateral, if any, has been realized or has been transferred to the Company. If, in a subsequent period, the amount of the impairment loss increases or decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is increased or decreased by adjusting the allowance account. If a future write-off is later recovered, the recovery is recognized in the consolidated statements of income under "Others - net" account.

Financial Assets Carried at Cost. If there is objective evidence that an impairment loss has been incurred in an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, or on a derivative asset that is linked to and must be settled by delivery of such an unquoted equity instrument, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset.

AFS Investments. In the case of equity instruments classified as AFS investments, evidence of impairment would include a significant or prolonged decline in fair value of investments below its cost. Where there is evidence of impairment, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in the consolidated statements of income - is removed from the consolidated statements of comprehensive income and recognized in the consolidated statements of income. Impairment losses on equity investments are not reversed through the consolidated statements of income. Increases in fair value after impairment are recognized directly in the consolidated statements of comprehensive income.

In the case of debt instruments classified as AFS investments, impairment is assessed based on the same criteria as financial assets carried at amortized cost. Future interest income is based on the reduced carrying amount of the asset and is accrued based on the rate of interest used to discount future cash flows for the purpose of measuring impairment loss. Such accrual is recorded as part of "Interest and dividend income" account in the consolidated statements of income. If, in subsequent year, the fair value of a debt instrument increased and the increase can be objectively related to an event occurring after the impairment loss was recognized in the consolidated statements of income, the impairment loss is reversed through the consolidated statements of income.

Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated balance sheet if there is a currently enforceable legal right to set off the recognized amounts and there is intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. The Company assesses that it has a currently enforceable right of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the Company and all of the counterparties. This is not generally the case with master netting agreements, and the related assets and liabilities are presented at gross in the consolidated balance sheet.

Land and Development and Condominium and Residential Units for Sale

Land and development and condominium and residential units for sale are stated at the lower of cost and net realizable value. Net realizable value is the selling price in the ordinary course of business, less costs to complete and the estimated cost to make the sale. Land and development and condominium and residential units for sale include properties held for future development and properties being constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation.

Cost incurred for the development and improvement of the properties includes the following:

- Land cost;
- Amounts paid to contractors for construction and development; and
- Borrowing costs, planning and design costs, costs of site preparation, professional fees, property transfer taxes, construction overheads and other related costs..

Prepaid Expenses and Other Current Assets

Other current assets consist of advances to suppliers and contractors, advances for project development, input tax, creditable withholding taxes, deposits, cash in escrow, prepayments and others. Advances to contractors are carried at cost. These represent advance payments to contractors for the construction and development of the projects. These are recouped upon every progress billing payment depending on the percentage of accomplishment. Advances for project development represent advances made for the purchase of land and is stated initially at cost. Advances for project development are subsequently measured at cost, net of any impairment. Prepaid taxes and other prepayments are carried at cost less amortized portion. These include prepayments for taxes and licenses, rent, advertising and promotions and insurance. Deposits represent advances made for acquisitions of property for future development and of shares of stocks.

Property Acquisitions and Business Combinations

When property is acquired, through corporate acquisitions or otherwise, management considers the substance of the assets and activities of the acquired entity in determining whether the acquisition represents an acquisition of a business.

When such an acquisition is not judged to be an acquisition of a business, it is not treated as a business combination. Rather, the cost to acquire the corporate entity is allocated between the identifiable assets and liabilities of the entity based on their relative fair values at the acquisition date. Accordingly, no goodwill or additional deferred tax arises. Otherwise, the acquisition is accounted for as a business combination.

Business combinations are accounted for using the acquisition method. Applying the acquisition method requires the (a) determination whether the Company will be identified as the acquirer, (b) determination of the acquisition date, (c) recognition and measurement of the identifiable assets acquired, liabilities assumed and any non-controlling interest in the acquiree and (d) recognition and measurement of goodwill or a gain from a bargain purchase.

The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the Company measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition costs incurred are expensed and included in the costs and expenses.

When the Company acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

If the business combination is achieved in stages, the acquisition date fair value of the Company's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date through profit or loss.

Any contingent consideration to be transferred by the Company is recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which is deemed to be an asset or liability is recognized in accordance with PAS 39 either in profit or loss or as change to other comprehensive income. If the contingent consideration is classified as equity, it is not remeasured until it is finally settled and final difference is recognized within equity.

Common Control Business Combinations

Business combinations involving entities or businesses under common control are business combinations in which all of the entities or businesses are ultimately controlled by the same party or parties both before and after the business combination, and that control is not transitory. Business combinations under common control are accounted for similar to pooling of interests method. Under the pooling of interests method:

- The assets, liabilities and equity of the acquired companies for the reporting period in which the common control business combinations occur and for the comparative periods presented, are included in the consolidated financial statements at their carrying amounts as if the consolidation had occurred from the beginning of the earliest period presented in the financial statements, regardless of the actual date of the acquisition;
- No adjustments are made to reflect the fair values, or recognize any new assets or liabilities at the date of the combination. The only adjustments would be to harmonize accounting policies between the combining entities;
- No 'new' goodwill is recognized as a result of the business combination;
- The excess of the cost of business combinations over the net carrying amounts of the identifiable assets and liabilities of the acquired companies is considered as equity adjustment from business combinations, included under "Additional paid-in capital - net" account in the equity section of the consolidated balance sheets; and
- The consolidated statement of income in the year of acquisition reflects the results of the combining entities for the full year, irrespective of when the combination took place.

Acquisition of Non-controlling Interests

Changes in a parent's ownership interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions (i.e., transactions with owners in their capacity as owners). In such circumstances, the carrying amounts of the controlling and non-controlling interests shall be adjusted to reflect the changes in their relative interests in the subsidiary. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid shall be recognized directly in equity and included under "Additional paid-in capital - net" account in the equity section of the consolidated balance sheets.

Property and Equipment

Property and equipment, except land and construction in progress, is stated at cost less accumulated depreciation and amortization and any accumulated impairment in value. Such cost includes the cost of replacing part of the property and equipment at the time that cost is incurred, if the recognition criteria are met, and excludes the costs of day-to-day servicing. Land is stated at cost less any impairment in value.

The initial cost of property and equipment consists of its purchase price, including import duties, taxes and any directly attributable costs necessary in bringing the asset to its working condition and location for its intended use. Cost also includes any related asset retirement obligation and interest incurred during the construction period on funds borrowed to finance the construction of the projects. When each major inspection is performed, its cost is recognized in the carrying amount of the property and equipment as a replacement if the recognition criteria are satisfied. Expenditures incurred after the item has been put into operation, such as repairs, maintenance and overhaul costs, are normally recognized as expense in the period such costs are incurred. In situations where it can be clearly demonstrated that the expenditures have improved the condition of the asset beyond the originally assessed standard of performance, the expenditures are capitalized as additional cost of property and equipment.

Depreciation and amortization are calculated on a straight-line basis over the following estimated useful lives of the assets:

| | |
|-----------------------------------|-------------------------------------------------------|
| Land improvements | 5 years |
| Buildings | 10–25 years |
| Leasehold improvements | 5–10 years or term of the lease, whichever is shorter |
| Data processing equipment | 5–8 years |
| Transportation equipment | 5–6 years |
| Furniture, fixtures and equipment | 5–10 years |

The residual values, useful lives and method of depreciation and amortization of the assets are reviewed and adjusted, if appropriate, at each reporting period.

The carrying values of property and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable.

Fully depreciated assets are retained in the accounts until they are no longer in use and no further depreciation and amortization is credited or charged to current operations.

An item of property and equipment is derecognized when either it has been disposed or when it is permanently withdrawn from use and no future economic benefits are expected from its use or disposal. Any gains or losses arising on the retirement and disposal of an item of property and equipment are recognized in the consolidated statements of income in the period of retirement or disposal.

Investment Properties

Investment properties are measured initially at cost. The cost of a purchased investment property comprises of its purchase price and any directly attributable costs. Subsequently, investment properties, except land and construction in progress, are measured at cost, less accumulated depreciation and amortization and accumulated impairment in value, if any. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met, and excludes the costs of day-to-day servicing of an investment property. Land is stated at cost less any impairment in value.

Property under construction or development for future use as an investment property is classified as investment property. Depreciation and amortization are calculated on a straight-line basis over the following estimated useful lives of the assets:

| | |
|------------------------------------------|-----------------------------------------------|
| Land improvements | 5 years |
| Buildings and improvements | 20–40 years |
| Building equipment, furniture and others | 3–15 years |
| Building and leasehold improvements | 5 years or term of lease whichever is shorter |

The residual values, useful lives and method of depreciation and amortization of the assets are reviewed and adjusted, if appropriate, at each reporting period.

Construction in progress represents structures under construction and is stated at cost. This includes cost of construction, property and equipment, and other direct costs. Cost also includes interest on borrowed funds incurred during the construction period. Construction in progress is not depreciated until such time that the relevant assets are completed and are ready for use.

Investment property is derecognized when either it has been disposed or when it is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognized in the consolidated statements of income in the period of retirement or disposal.

Transfers are made to investment property when, and only when, there is a change in use, evidenced by ending of owner-occupation or commencement of an operating lease to another party. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sell.

For a transfer from investment property to owner-occupied property or inventories, the cost of property for subsequent accounting is its carrying value at the date of change in use. If the property occupied by the Company as an owner-occupied property becomes an investment property, the Company accounts for such property in accordance with the policy stated under property and equipment up to the date of change in use.

Investments in Associates and Joint Ventures

An associate is an entity over which the Company has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies.

A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The considerations made in determining significant influence or joint control are similar to those necessary to determine control over subsidiaries.

The Company's investments in shares of stocks of associates and joint ventures are accounted for under the equity method of accounting.

Under the equity method, investment in an associate or a joint venture is carried in the consolidated balance sheets at cost plus post-acquisition changes in the Company's share in the net asset of the associate or joint venture. The consolidated statements of income reflects the share in the result of operations of the associate or joint venture under "Others-net" account. Where there has been a change recognized directly in the equity of the associate or joint venture, the Company recognizes its share in any changes and discloses this, when applicable, in the consolidated statements of income. Profit and losses resulting from transactions between the Company and the associate or joint venture are eliminated to the extent of the interest in the associate or joint venture. After application of the equity method, the Company determines whether it is necessary to recognize any additional impairment loss with respect to the Company's net investment in the associate or joint venture. An investment in associate or joint venture is accounted for using the equity method from the date when it becomes an associate or joint venture. On acquisition of the investment, any difference between the cost of the investment and the investor's share in the net fair value of the associate's identifiable assets, liabilities and contingent liabilities is accounted for as follow:

- Goodwill relating to an associate or joint venture is included in the carrying amount of the investment. However, amortization of that goodwill is not permitted and is therefore not included in the determination of the Company's share in the associate's or joint venture's profits or losses.
- Any excess of the Company's share in the net fair value of the associate's identifiable assets, liabilities and contingent liabilities over the cost of the investment is excluded from the carrying amount of the investment and is instead included as income in the determination of the investor's share in the associate's or joint venture's profit or loss in the period in which the investment is acquired.

Also, appropriate adjustments to the Company's share of the associate's or joint venture's profit or loss after acquisition are made to account for the depreciation of the depreciable assets based on their fair values at the acquisition date and for impairment losses recognized by the associate or joint venture.

The Company discontinues the use of equity method from the date when it ceases to have significant influence or joint control over an associate or joint venture and accounts for the investment in accordance with PAS 39, from that date, provided the associate or joint venture does not become a subsidiary. Upon loss of significant influence or joint control over the associate or joint venture, the Company measures and recognizes any remaining investment at its fair value. Any difference in the carrying amount of the associate or joint venture upon loss of significant influence or joint control and the fair value of the remaining investment and proceeds from disposal is recognized in the consolidated statements of income. When the Company's interest in an investment in associate or joint venture is reduced to zero, additional losses are provided only to the extent that the Company has incurred obligations or made payments on behalf of the associate or joint venture to satisfy obligations of the investee that the Company has guaranteed or otherwise committed. If the associate or joint venture subsequently reports profits, the Company resumes recognizing its share of the profits if it equals the share of net losses not recognized.

The financial statements of the associates and joint ventures are prepared for the same reporting period as the Company. The accounting policies of the associates and joint ventures conform to those used by the Company for like transactions and events in similar circumstances.

Other Noncurrent Assets

Other noncurrent assets consist of bonds and deposits, receivables from sale of real estate - net of current portion, land use rights, time deposits, deferred input tax and others. Other noncurrent assets are carried at cost. Land use rights are amortized over its useful life of 40 to 60 years.

Impairment of Nonfinancial Assets

The carrying values of property and equipment, investment properties, investments in associates and joint ventures and other noncurrent assets (excluding time deposits) are reviewed for impairment when events or changes in circumstances indicate that the carrying values may not be recoverable. If any such indication exists, and if the carrying value exceeds the estimated recoverable amount, the assets or cash generating units are written down to their recoverable amounts. The recoverable amount of the asset is the greater of fair value less costs to sell or value in use. The fair value less costs to sell is the amount obtainable from the sale of an asset in an arm's-length transaction between knowledgeable, willing parties, less costs of disposal. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. Impairment losses are recognized in the consolidated statements of income in those expense categories consistent with the function of the impaired asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment loss may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the consolidated statements of income. After such a reversal, the depreciation or amortization charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

Tenants' Deposits

Tenants' deposits are measured at amortized cost. Tenants' deposits refer to security deposits received from various tenants upon inception of the respective lease contracts on the Company's investment properties. At the termination of the lease contracts, the deposits received by the Company are returned to tenants, reduced by unpaid rental fees, penalties and/or deductions from repairs of damaged leased properties, if any. The related lease contracts usually have a term of more than twelve months.

Customers' Deposits

Customers' deposits mainly represent reservation fees and advance payments. These deposits will be recognized as revenue in the consolidated statements of income as the related obligations to the real estate buyers are fulfilled.

Capital Stock and Additional Paid-in Capital

Capital stock is measured at par value for all shares issued. Incremental costs incurred directly attributable to the issuance of new shares are shown in equity as deduction from proceeds, net of tax. Proceeds and/or fair value of considerations received in excess of par value, if any, are recognized as "Additional paid-in capital - net" account.

Retained Earnings

Retained earnings represent accumulated net profits, net of dividend distributions and other capital adjustments.

Treasury Stock

Own equity instruments which are acquired (treasury shares) are deducted from equity and accounted for at cost. No gain or loss is recognized in the consolidated statements of income on the purchase, sale, issuance or cancellation of own equity instruments.

Dividends

Dividends on common shares are recognized as liability and deducted from equity when approved by the BOD. Dividends for the year that are approved after balance sheet date are dealt with as an event after the reporting period.

Revenue

Revenue is recognized when it is probable that the economic benefits associated with the transaction will flow to the Company and the amount of the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable, excluding discounts, rebates and sales taxes or duties. The Company assesses its revenue arrangements against specific criteria to determine if it is acting as a principal or as an agent. The Company has concluded that it is acting as principal in majority of its revenue arrangements. The following specific recognition criteria must also be met before revenue is recognized:

Sale of Real Estate. The Company assesses whether it is probable that the economic benefits will flow to the Company when the sales prices are collectible. Collectibility of the contract price is demonstrated by the buyer's commitment to pay, which is supported by the buyer's initial and continuous investments that motivates the buyer to honor its obligation. Collectibility is also assessed by considering factors such as collections, credit standing of the buyer and location of the property.

Revenue from sales of completed real estate projects is accounted for using the full accrual method. In accordance with Philippine Interpretations Committee Q&A No. 2006-01, the percentage-of-completion method is used to recognize income from sales of projects where the Company has material obligations under the sales contract to complete the project after the property is sold, the equitable interest has been transferred to the buyer, construction is beyond preliminary stage (i.e., engineering, design work, construction contracts execution, site clearance and preparation, excavation and the building foundation are finished), and the costs incurred or to be incurred can be measured reliably. Under this method, revenue is recognized as the related obligations are fulfilled, measured principally on the basis of the estimated completion of a physical proportion of the contract work.

Any excess of collections over the recognized receivables are included in the "Tenants' and customers' deposits" account in the consolidated balance sheets. If any of the criteria under the full accrual or percentage-of-completion method is not met, the deposit method is applied until all the conditions for recording a sale are met. Pending recognition of sale, cash received from buyers are presented under the "Tenants' and customers' deposits" account in the consolidated balance sheets.

Revenue from construction contracts included in the "Revenue from sale of real estate" account in the consolidated statements of income is recognized using the percentage-of-completion method, measured principally on the basis of the estimated physical completion of the contract work.

Rent. Revenue is recognized on a straight-line basis over the lease term or based on the terms of the lease as applicable.

Sale of Cinema, Event and Amusement Tickets and Merchandise. Revenue is recognized upon receipt of cash from the customer which coincides with the rendering of services or the delivery of merchandise. Revenue from sale of amusement tickets and merchandise are included in the "Revenue - Others" account in the consolidated statements of income.

Dividend. Revenue is recognized when the Company's right as a shareholder to receive the payment is established. These are included in the "Interest and dividend income" account in the consolidated statements of income.

Management and Service Fees. Revenue is recognized when earned in accordance with the terms of the agreements.

Interest. Revenue is recognized as the interest accrues, taking into account the effective yield on the asset.

Room Rentals, Food and Beverage, and Others. Revenue from room rentals is recognized on actual occupancy, food and beverage sales when orders are served, and other operated departments when the services are rendered. Revenue from other operated departments include, among others, business center, laundry service, and telephone service. Revenue from food and beverage sales and other hotel revenue are included under the "Revenue - Others" account in the consolidated statements of income.

Management Fees
Management fees are recognized as expense in accordance with the terms of the agreements.

Cost and Expenses

Cost of Real Estate Sales. Cost of real estate sales is recognized consistent with the revenue recognition method applied. Cost of condominium units sold before the completion of the development is determined on the basis of the acquisition cost of the land plus its full development costs, which include estimated costs for future development works.

The cost of inventory recognized in the consolidated statements of income upon sale is determined with reference to the specific costs incurred on the property, allocated to saleable area based on relative size and takes into account the percentage of completion used for revenue recognition purposes.

Expected losses on contracts are recognized immediately when it is probable that the total contract costs will exceed total contract revenue. Changes in the estimated cost to complete the condominium project which affects cost of real estate sold and gross profit are recognized in the year in which changes are determined.

General, Administrative and Other Expenses. Costs and expenses are recognized as incurred.

Pension Benefits

The Company is a participant in the SM Corporate and Management Companies Employer Retirement Plan. The plan is a funded, noncontributory defined benefit retirement plan administered by a Board of Trustees covering all regular full-time employees. The cost of providing benefits under the defined benefit plan is determined using the projected unit credit method. This method reflects service rendered by employees to the date of valuation and incorporates assumptions concerning the employees' projected salaries. The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets, if any, adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

Defined benefit pension costs comprise the following:

- Service cost
- Net interest on the net defined benefit obligation or asset
- Remeasurements of net defined benefit obligation or asset

Service cost which includes current service costs, past service costs and gains or losses on non-routine settlements are recognized as part of "Costs and expenses" under "Administrative" account in the consolidated statements of income. Past service costs are recognized when plan amendment or curtailment occurs.

Net interest on the net defined benefit obligation or asset is the change during the period in the net defined benefit obligation or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit obligation or asset is recognized as part of "Costs and expenses" under "Administrative" account in the consolidated statements of income.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit obligation) are recognized immediately in other comprehensive income in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations).

The Company's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

Foreign Currency-denominated Transactions

The consolidated financial statements are presented in Philippine peso, which is SMPH's functional and presentation currency. Transactions in foreign currencies are initially recorded in the functional currency rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are restated at the functional currency rate of exchange at reporting period. Nonmonetary items denominated in foreign currency are translated using the exchange rates as at the date of initial recognition. All differences are taken to the consolidated statements of income.

Foreign Currency Translation

The assets and liabilities of foreign operations are translated into Philippine peso at the rate of exchange ruling at reporting period and their respective statements of income are translated at the weighted average rates for the year. The exchange differences arising on the translation are included in the consolidated statements of comprehensive income and are presented within the "Cumulative translation adjustment" account in the consolidated statements of changes in equity. On disposal of a foreign entity, the deferred cumulative amount of exchange differences recognized in equity relating to that particular foreign operation is recognized in the profit or loss.

Leases

The determination of whether an arrangement is, or contains, a lease is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

Company as Lessee. Finance leases, which transfer to the Company substantially all the risks and benefits incidental to ownership of the leased item, are capitalized at the inception of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are reflected in the consolidated statements of income.

Capitalized leased assets are depreciated over the shorter of the estimated useful life of the asset and the lease term, if there is no reasonable certainty that the Company will obtain ownership by the end of the lease term.

Leases which do not transfer to the Company substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments are recognized as expense in the consolidated statements of income on a straight-line basis over the lease term. Associated costs, such as maintenance and insurance, are expensed as incurred.

Company as Lessor. Leases where the Company does not transfer substantially all the risks and benefits of ownership of the asset are classified as operating leases. Lease income from operating leases are recognized as income on a straight-line basis over the lease term. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as rental income. Contingent rents are recognized as revenue in the period in which they are earned.

Provisions

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as interest expense. Where the Company expects a provision to be reimbursed, the reimbursement is recognized as a separate asset but only when the receipt of the reimbursement is virtually certain.

Borrowing Costs

Borrowing costs are capitalized if they are directly attributable to the acquisition or construction of a qualifying asset as part of the cost of that asset. Capitalization of borrowing costs commences when the activities to prepare the asset are in progress and expenditures and borrowing costs are being incurred. Borrowing costs are capitalized until the assets are substantially ready for their intended use. Borrowing costs are capitalized when it is probable that they will result in future economic benefits to the Company. For borrowing associated with a specific asset, the actual rate on that borrowing is used. Otherwise, a weighted average cost of borrowings is used.

Borrowing costs include exchange differences arising from foreign currency borrowings to the extent that they are regarded as an adjustment to interest cost. The Company limits exchange losses taken as amount of borrowing costs to the extent that the total borrowing costs capitalized do not exceed the amount of borrowing costs that would be incurred on functional currency equivalent borrowings. The amount of foreign exchange differences eligible for capitalization is determined for each period separately. Foreign exchange losses that did not meet the criteria for capitalization in previous years are not capitalized in subsequent years. All other borrowing costs are expensed as incurred.

Taxes

Current Tax. Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted as at reporting period.

Deferred Tax. Deferred tax is provided, using the balance sheet liability method, on temporary differences at reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Deferred tax liabilities are recognized for all taxable temporary differences, except:

- where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- with respect to taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognized for all deductible temporary differences and carryforward benefits of excess MCIT and NOLCO, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and the carryforward benefits of excess MCIT and NOLCO can be utilized, except:

- where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- with respect to deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax assets to be utilized. Unrecognized deferred tax assets are reassessed at each reporting period and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at reporting period.

Income tax relating to items recognized directly in the consolidated statements of comprehensive income is recognized in the consolidated statements of comprehensive income and not in the consolidated statements of income.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to offset current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Value Added Tax (VAT). Revenues, expenses, and assets are recognized net of the amount of VAT, if applicable.

When VAT from sales of goods and/or services (output VAT) exceeds VAT passed on from purchases of goods or services (input VAT), the excess is recognized as part of "Accounts payable and other current liabilities" account in the consolidated balance sheets. When VAT passed on from purchases of goods or services (input VAT) exceeds VAT from sales of goods and/or services (output VAT), the excess is recognized as part of "Prepaid expenses and other current assets" account in the consolidated balance sheets to the extent of the recoverable amount.

Business Segments

The Company is organized and managed separately according to the nature of business. The four operating business segments are mall, residential, commercial and hotels and convention centers. These operating businesses are the basis upon which the Company reports its segment information presented in Note 4 to the consolidated financial statements.

Basic/Diluted Earnings Per Common Share (EPS)

Basic EPS is computed by dividing the net income for the period attributable to owners of the Parent by the weighted-average number of issued and outstanding common shares during the period, with retroactive adjustment for any stock dividends declared.

For the purpose of computing diluted EPS, the net income for the period attributable to owners of the Parent and the weighted-average number of issued and outstanding common shares are adjusted for the effects of all dilutive potential ordinary shares, if any.

Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. They are disclosed in the notes to consolidated financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but are disclosed in the notes to consolidated financial statements when an inflow of economic benefits is probable.

Events after the Reporting Period

Post year-end events that provide additional information about the Company's financial position at the end of the reporting period (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the notes to the consolidated financial statements when material.

4. SEGMENT INFORMATION

For management purposes, the Company is organized into business units based on their products and services, and has four reportable operating segments as follows: mall, residential, commercial and hotels and convention centers.

Mall segment develops, conducts, operates and maintains the business of modern commercial shopping centers and all businesses related thereto such as the conduct, operation and maintenance of shopping center spaces for rent, amusement centers, or cinema theaters within the compound of the shopping centers.

Residential and commercial segments are involved in the development and transformation of major residential, commercial, entertainment and tourism districts through sustained capital investments in buildings and infrastructure.

Hotels and convention centers segment engages in and carry on the business of hotel and convention centers and operates and maintains any and all services and facilities incident thereto.

Management, through the Executive Committee, monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss and is measured consistently with the operating profit or loss in the consolidated financial statements.

The amount of segment assets and liabilities and segment profit or loss are based on measurement principles that are similar to those used in measuring the assets and liabilities and profit or loss in the consolidated financial statements, which is in accordance with PFRS.

Inter-segment Transactions

Transfer prices between business segments are set on an arm's length basis similar to transactions with nonrelated parties. Such transfers are eliminated in the consolidated financial statements.

Business Segment Data

| | 2017 | | | | |
|---------------------------------------|-------------|-------------|------------|-------------------------------|------------------------------------|
| | Mall | Residential | Commercial | Hotels and Convention Centers | Consolidated Eliminations Balances |
| Revenue: <i>(In Thousands)</i> | | | | | |
| External customers | ₱53,102,361 | ₱30,039,222 | ₱2,998,731 | ₱4,781,536 | ₱- |
| Inter-segment | 93,279 | - | 61,767 | 15,472 | (170,518) |
| | ₱53,195,640 | ₱30,039,222 | ₱3,060,498 | ₱4,797,008 | (₱170,518) |
| | ₱53,195,640 | ₱30,039,222 | ₱3,060,498 | ₱4,797,008 | ₱90,921,850 |
| Segment results: | | | | | |
| Income before income tax | ₱24,669,099 | ₱7,932,778 | ₱2,471,844 | ₱1,156,616 | (₱282,476) |
| Provision for income tax | (6,237,757) | (876,195) | (443,757) | (265,689) | - |
| Net income | ₱18,431,342 | ₱7,056,583 | ₱2,028,087 | ₱890,927 | (₱282,476) |
| | ₱18,431,342 | ₱7,056,583 | ₱2,028,087 | ₱890,927 | ₱28,124,463 |

Net income attributable to:

| | | | | | | |
|------------------------------|-------------|------------|------------|----------|------------|-------------|
| Equity holders of the Parent | ₱17,883,603 | ₱7,053,725 | ₱2,028,087 | ₱890,927 | (₱282,476) | ₱27,573,866 |
| Noncontrolling interests | 547,739 | 2,858 | - | - | - | 550,597 |

| | | | | | | |
|---------------------|--------------|--------------|-------------|-------------|--------------|--------------|
| Segment assets | ₱354,773,934 | ₱136,663,121 | ₱36,930,208 | ₱11,714,059 | (₱1,663,724) | ₱538,417,598 |
| Segment liabilities | ₱204,608,715 | ₱68,954,662 | ₱2,577,233 | ₱1,066,798 | (₱1,663,724) | ₱275,543,684 |

Other information:

| | | | | | | |
|-------------------------------|-------------|-------------|------------|----------|----|-------------|
| Capital expenditures | ₱23,635,417 | ₱29,951,127 | ₱3,937,079 | ₱761,980 | ₱- | ₱58,285,603 |
| Depreciation and amortization | 7,814,104 | 191,829 | 397,705 | 555,532 | - | 8,959,170 |

2016

| | Mall | Residential | Commercial | Hotels and Convention Centers | Consolidated Eliminations Balances |
|---------------------------------------|-------------|-------------|------------|-------------------------------|------------------------------------|
| Revenue: <i>(In Thousands)</i> | | | | | |
| External customers | ₱48,527,870 | ₱25,418,929 | ₱2,668,059 | ₱3,201,373 | ₱- |
| Inter-segment | 72,562 | - | 68,879 | 16,321 | (157,762) |

| | | | | | | |
|---------------------|--------------|-------------|------------|------------|--------------|--------------|
| Segment assets | ₱48,600,432 | ₱25,418,929 | ₱2,736,938 | ₱3,217,694 | (₱157,762) | ₱79,816,231 |
| Segment liabilities | ₱204,608,715 | ₱68,954,662 | ₱2,577,233 | ₱1,066,798 | (₱1,663,724) | ₱275,543,684 |

Net income attributable to:

| | | | | | | |
|------------------------------|-------------|------------|------------|----------|------------|-------------|
| Equity holders of the Parent | ₱16,356,409 | ₱5,798,053 | ₱1,748,102 | ₱435,198 | (₱532,049) | ₱23,805,713 |
| Noncontrolling interests | 559,796 | 2,115 | - | - | - | 561,911 |

| | | | | | | |
|---------------------|--------------|--------------|-------------|-------------|--------------|--------------|
| Segment assets | ₱311,310,987 | ₱110,461,400 | ₱33,195,556 | ₱11,748,400 | (₱1,156,211) | ₱465,560,132 |
| Segment liabilities | ₱176,037,532 | ₱52,504,057 | ₱2,190,109 | ₱621,101 | (₱1,156,211) | ₱230,196,588 |

Other information:

| | | | | | | |
|-------------------------------|-------------|-------------|------------|------------|----|-------------|
| Capital expenditures | ₱24,126,694 | ₱14,421,200 | ₱3,921,999 | ₱1,200,868 | ₱- | ₱43,670,761 |
| Depreciation and amortization | 6,847,363 | 178,205 | 384,758 | 404,018 | - | 7,814,344 |

| | 2015 | | | | | |
|------------------------------------|---------------------|---------------------|--------------------|-------------------------------|---------------------|-----------------------|
| | Mall | Residential | Commercial | Hotels and Convention Centers | Eliminations | Consolidated Balances |
| Revenue: | | | | | | |
| External customers | ₱44,518,043 | ₱22,563,483 | ₱1,989,115 | ₱2,440,646 | ₱- | ₱71,511,287 |
| Inter-segment | 27,504 | - | 78,577 | 5,690 | (111,771) | - |
| | ₱44,545,547 | ₱22,563,483 | ₱2,067,692 | ₱2,446,336 | (₱111,771) | ₱71,511,287 |
| Segment results: | | | | | | |
| Income before income tax | ₱20,640,566 | ₱5,631,428 | ₱1,336,827 | ₱534,543 | ₱6,767,475 | ₱34,910,839 |
| Provision for income tax | (5,033,854) | (582,125) | (236,920) | (165,347) | - | (6,018,246) |
| Net income | ₱15,606,712 | ₱5,049,303 | ₱1,099,907 | ₱369,196 | ₱6,767,475 | ₱28,892,593 |
| Net income attributable to: | | | | | | |
| Equity holders of the Parent | ₱15,016,211 | ₱5,049,303 | ₱1,099,907 | ₱369,196 | ₱6,767,475 | ₱28,302,092 |
| Noncontrolling interests | 590,501 | - | - | - | - | 590,501 |
| Segment assets | ₱288,016,835 | ₱108,039,083 | ₱29,232,120 | ₱10,804,808 | (₱1,126,561) | ₱434,966,285 |
| Segment liabilities | ₱162,413,919 | ₱53,836,027 | ₱3,357,590 | ₱642,463 | (₱1,126,561) | ₱219,123,438 |
| Other information: | | | | | | |
| Capital expenditures | ₱37,242,806 | ₱15,783,600 | ₱993,320 | ₱2,845,821 | ₱- | ₱56,865,547 |
| Depreciation and amortization | 6,099,781 | 190,584 | 336,757 | 339,830 | - | 6,966,952 |

For the years ended December 31, 2017, 2016 and 2015, there were no revenue transactions with a single external customer which accounted for 10% or more of the consolidated revenue from external customers.

5. BUSINESS COMBINATIONS

Common Control Business Acquisitions

In January 2017, the Parent Company, through SM Lifestyle Entertainment Inc. (SMLEI), acquired 90% of the outstanding common stock of Family Entertainment Center, Inc.. The companies involved are all under common control by the Sy Family thus the acquisition was considered as common control business combinations and was accounted for using the pooling of interest method. Assets, liabilities and equity of the acquired businesses are included in the consolidated financial statements at their carrying amounts. No restatement of prior period was made as a result of the acquisitions due to immateriality. Had the Company restated its prior period financial statements, net income for the year ended December 31, 2016 would have decreased by ₱5 million.

In December 2016, the Parent Company, through PCPMC, acquired 90% each of the outstanding common stock of Shopping Center Management Corporation (SCMC) and SMLEI. The companies involved are all under the common control by the Sy Family. Thus, the acquisitions were considered as common control business combinations and were accounted for using the pooling of interest method. Assets, liabilities and equity of the acquired businesses are included in the consolidated financial statements at their carrying amounts. No restatement of prior period was made as a result of the acquisitions due to immateriality. Had the Company restated its prior period financial statements, net income for the year ended December 31, 2015 would have increased by ₱53 million. The excess of the cost of business combination over the net carrying amounts amounting to ₱242 million is included under "Additional paid-in capital - net" account in the equity section of the consolidated balance sheets.

In September 2017, the Parent Company, through PCPMC, acquired the remaining 10% of the outstanding common stock of SCMC.

Other Business Acquisitions

In September 2016, the Company entered into a Binding Share Purchases Agreement for the acquisition of 70% interest in Mindpro for a total purchase consideration of ₱550 million. Mindpro is engaged in the business of shopping mall operations which owns The Mindpro Citimall in Zamboanga.

Total identifiable assets acquired amounted to ₱843 million, which mainly consist of investment properties amounting to ₱750 million and cash and other assets amounting to ₱93 million. Total identifiable liabilities acquired amounted to ₱68 million. No goodwill is recognized upon completion of the acquisition. Non-controlling interest at acquisition date amounted to ₱225 million which represents its proportionate share in the recognized amounts of Mindpro's identifiable net assets. The net cash outflow and impact to the Company's consolidated revenue and net income for the year ended December 31, 2016 had the acquisition took place on January 1, 2016 are immaterial.

6. CASH AND CASH EQUIVALENTS

This account consists of:

| | 2017 | 2016 |
|-----------------------------------------|--------------------|--------------------|
| <i>(In Thousands)</i> | | |
| Cash on hand and in banks (see Note 21) | ₱2,170,090 | ₱1,657,565 |
| Temporary investments (see Note 21) | 42,201,444 | 23,543,417 |
| | ₱44,371,534 | ₱25,200,982 |

Cash in banks earn interest at the respective bank deposit rates. Temporary investments are made for varying periods of up to three months depending on the immediate cash requirements of the Company, and earn interest at the respective temporary investment rates.

Interest income earned from cash in banks and temporary investments amounted to ₱723 million, ₱652 million and ₱468 million for the years ended December 31, 2017, 2016 and 2015, respectively (see Note 24).

7. INVESTMENTS HELD FOR TRADING

This account consists of investments in Philippine and United States (U.S.) government and corporate bonds and listed common shares. The Philippine government and corporate bonds have yields ranging from 2.58% to 7.22% in 2016. These Philippine peso-denominated and U.S. dollar-denominated corporate bonds matured in 2017.

The movements in this account are as follows:

| | 2017 | 2016 |
|--------------------------------------------|-----------------|-----------------|
| <i>(In Thousands)</i> | | |
| At beginning of the year | ₱918,702 | ₱843,256 |
| Mark-to-market gain (loss) during the year | (13,690) | 61,424 |
| Unrealized foreign exchange gain | - | 14,022 |
| Disposals - net | (173,936) | - |
| At end of the year | ₱731,076 | ₱918,702 |

Mark-to-market gain (loss) on changes in fair value of investments held for trading are included under "Others - net" account in the consolidated statements of income.

Interest income earned from investments held for trading amounted to ₱15 million, ₱18 million and ₱18 million for the years ended December 31, 2017, 2016 and 2015, respectively (see Note 24).

Dividend income earned from investments held for trading amounted to ₱16 million, ₱15 million and ₱14 million for the years ended December 31, 2017, 2016 and 2015, respectively.

8. RECEIVABLES

This account consists of:

| | 2017 | 2016 |
|-------------------------------------------------------------------------------|--------------------|--------------------|
| <i>(In Thousands)</i> | | |
| Trade: | | |
| Sale of real estate | ₱40,355,345 | ₱34,390,089 |
| Rent: | | |
| Third parties | 5,162,398 | 4,553,363 |
| Related parties (see Note 21) | 2,716,458 | 2,495,732 |
| Others (see Note 21) | 136,580 | 143,754 |
| Receivable from a co-investor (see Note 15) | 286,603 | 267,390 |
| Nontrade | 145,151 | 19,145 |
| Accrued interest (see Note 21) | 135,831 | 115,680 |
| Due from related parties (see Note 21) | 130 | 166,818 |
| Others (see Note 21) | 2,246,437 | 2,174,413 |
| | 51,184,933 | 44,326,384 |
| Less allowance for impairment | 1,053,582 | 966,427 |
| | 50,131,351 | 43,359,957 |
| Less noncurrent portion of receivables from sale of real estate (see Note 16) | 15,854,070 | 10,526,627 |
| | ₱34,277,281 | ₱32,833,330 |

The terms and conditions of the above receivables are as follows:

- Trade receivables from tenants are noninterest-bearing and are normally collectible on a 30 to 90 days' term. Trade receivables from sale of real estate pertains to sold condominium and residential units at various terms of payments.

The Company assigned receivables from sale of real estate on a without recourse basis to local banks amounting to ₱4,924 million and ₱3,297 million for the years ended December 31, 2017 and 2016, respectively (see Note 21).

The Company also has assigned receivables from real estate on a with recourse basis to local banks with outstanding balance of ₱515 million and nil as at December 31, 2017 and 2016, respectively. The related liability from assigned receivables, which is of equal amount with the assigned receivables, bear interest rate of 3.50% in 2017. The fair value of the assigned receivables and liability from assigned receivables approximates its cost.

- Receivables from a co-investor represents the consideration receivable by Tenant Range Corporation (TRC), a BVI subsidiary holding company of SM Land China, in connection with the agreement with a third party (see Note 15).
- Accrued interest and other receivables are normally collected throughout the financial period.

Interest income earned from receivables totaled ₱57 million, ₱51 million and ₱70 million for the years ended December 31, 2017, 2016 and 2015, respectively (see Note 24).

The movements in the allowance for impairment related to receivables from sale of real estate and other receivables are as follows:

| | 2017 (In Thousands) | 2016 (In Thousands) |
|--------------------------------|------------------------|------------------------|
| At beginning of the year | ₱966,427 | ₱965,859 |
| Provision for impairment - net | 87,155 | 568 |
| <u>At end of the year</u> | <u>₱1,053,582</u> | <u>₱966,427</u> |

The aging analyses of receivables as at December 31 are as follows:

| | 2017 (In Thousands) | 2016 (In Thousands) |
|-------------------------------|------------------------|------------------------|
| Neither past due nor impaired | ₱42,445,512 | ₱35,829,127 |
| Past due but not impaired: | | |
| Less than 30 days | 2,309,905 | 2,260,969 |
| 31–90 days | 1,812,566 | 1,696,319 |
| 91–120 days | 815,749 | 550,941 |
| Over 120 days | 2,747,619 | 3,022,601 |
| Impaired | 1,053,582 | 966,427 |
| | ₱51,184,933 | ₱44,326,384 |

Receivables, except for those that are impaired, are assessed by the Company's management as not impaired, good and collectible.

9. CONDOMINIUM AND RESIDENTIAL UNITS FOR SALE

This account consists of:

| | 2017 (In Thousands) | 2016 (In Thousands) |
|----------------------------------------|------------------------|------------------------|
| Condominium units for sale | ₱8,566,351 | ₱7,505,117 |
| Residential units and subdivision lots | 166,948 | 282,432 |
| <u>At end of the year</u> | <u>₱8,733,299</u> | <u>₱7,787,549</u> |

The movements in "Condominium units for sale" account are as follows:

| | 2017 (In Thousands) | 2016 (In Thousands) |
|--------------------------------------------------|------------------------|------------------------|
| At beginning of the year | ₱7,505,117 | ₱7,780,550 |
| Transfer from land and development (see Note 10) | 5,380,827 | 6,066,187 |
| Cost of real estate sold (see Note 23) | (4,319,593) | (6,341,620) |
| <u>At end of the year</u> | <u>₱8,566,351</u> | <u>₱7,505,117</u> |

Condominium units for sale pertains to completed projects and are stated at cost as at December 31, 2017 and 2016.

The movements in "Residential units and subdivision lots" account are as follows:

| | 2017 (In Thousands) | 2016 (In Thousands) |
|--------------------------------------------------|------------------------|------------------------|
| At beginning of the year | ₱282,432 | ₱384,431 |
| Transfer from land and development (see Note 10) | 309,736 | 32,300 |
| Cost of real estate sold (see Note 23) | (425,220) | (134,299) |
| <u>At end of the year</u> | <u>₱166,948</u> | <u>₱282,432</u> |

Residential units and subdivision lots for sale are stated at cost as at December 31, 2017 and 2016.

10. LAND AND DEVELOPMENT

This account consists of:

| | 2017 (In Thousands) | 2016 (In Thousands) |
|----------------------------------|------------------------|------------------------|
| Land and development | ₱57,112,468 | ₱42,273,373 |
| Land held for future development | 1,553,706 | 1,845,755 |
| | 58,666,174 | 44,119,128 |
| Less noncurrent portion | 36,148,036 | 19,472,641 |
| | ₱22,518,138 | ₱24,646,487 |

Land and Development

The movements in "Land and development" account are as follows:

| | 2017 (In Thousands) | 2016 (In Thousands) |
|---------------------------------------------------------------------|------------------------|------------------------|
| At beginning of the year | ₱42,273,372 | ₱41,053,508 |
| Development cost incurred | 16,792,977 | 12,709,974 |
| Land acquisitions | 13,111,730 | 1,119,820 |
| Capitalized borrowing cost | 38,240 | 37,060 |
| Cost of real estate sold (see Note 23) | (10,406,991) | (6,641,222) |
| Transfer to condominium and residential units for sale (see Note 9) | (5,690,563) | (6,098,487) |
| Reclassified from investment properties (see Note 14) | 349,045 | — |
| Reclassified from other noncurrent assets (see Note 16) | 247,925 | — |
| Others | 396,733 | 92,720 |
| <u>At end of the year</u> | <u>₱57,112,468</u> | <u>₱42,273,373</u> |

The average rates used to determine the amount of borrowing costs eligible for capitalization range from 3.52% to 4.57% in 2017 and from 3.52% to 4.25% in 2016.

Estimated cost to complete the projects amounted to ₱53,324 million and ₱42,376 million as at December 31, 2017 and 2016, respectively.

Land Held for Future Development

This represents substantially parcels of land acquired by HPI from Belle Corporation (Belle). The movements in "Land held for future development" are as follows:

| | 2017 (In Thousands) | 2016 (In Thousands) |
|-------------------------------------------------|------------------------|------------------------|
| At beginning of the year | ₱1,845,755 | ₱1,866,660 |
| Acquisition and transferred-in costs and others | (292,049) | (20,905) |
| <u>At end of year</u> | <u>₱1,553,706</u> | <u>₱1,845,755</u> |

Land and development is stated at cost as at December 31, 2017 and 2016. There is no allowance for inventory write-down as at December 31, 2017 and 2016.

11. AVAILABLE-FOR-SALE INVESTMENTS

This account consists of investments in:

| | 2017 (In Thousands) | 2016 (In Thousands) |
|-------------------------|------------------------|------------------------|
| Shares of stock: | | |
| Listed (see Note 21) | ₱31,090,564 | ₱21,202,713 |
| Unlisted | 15,581 | 10,012 |
| | 31,106,145 | 21,212,725 |
| Less noncurrent portion | 30,464,845 | 20,548,119 |
| | ₱641,300 | ₱664,606 |

▪ Listed shares of stock pertain to investments in publicly-listed companies.

▪ Unlisted shares of stock pertain to stocks of private corporations. These are classified as AFS investments and are carried at cost since fair value cannot be reliably estimated due to lack of reliable estimates of future cash flows and discount rates necessary to calculate the fair value. There is currently no market for these investments and the Company intends to hold them for the long term.

On February 25, 2015, the Company sold a portion of its listed shares of stock to SMIC based on a 5% discount to 30-day volume-weighted average price as of trade date resulting to a realized gain amounting to ₱7,410 million (see Note 21).

Dividend income from investments in listed and unlisted shares of stock amounted to ₱354 million, ₱327 million and ₱541 million for the years ended December 31, 2017, 2016 and 2015, respectively (see Note 21).

The movements in the "Net unrealized gain on AFS investments" account are as follows:

| | 2017 (In Thousands) | 2016 (In Thousands) |
|----------------------------------------------|------------------------|------------------------|
| At beginning of the year | ₱17,502,410 | ₱16,621,547 |
| Unrealized gain due to changes in fair value | 7,987,295 | 880,863 |
| At end of the year | ₱25,489,705 | ₱17,502,410 |

12. PREPAID EXPENSES AND OTHER CURRENT ASSETS

This account consists of:

| | 2017 (In Thousands) | 2016 (In Thousands) |
|----------------------------------------|------------------------|------------------------|
| Advances and deposits | ₱6,035,736 | ₱5,429,448 |
| Input and creditable withholding taxes | 5,219,909 | 3,292,430 |
| Prepaid taxes and other prepayments | 2,619,209 | 2,478,393 |
| Supplies and inventories | 370,337 | 478,415 |
| Cash in escrow (see Notes 21 and 28) | 50,881 | 209,974 |
| Others | 7,340 | 10,240 |
| ₱14,303,412 | ₱11,898,900 | |

- Advances and deposits pertain to downpayments made to suppliers or contractors to cover preliminary expenses of the contractors in construction projects. The amounts are noninterest-bearing and are recouped upon every progress billing payment depending on the percentage of accomplishment. This account also includes construction bonds, rental deposits and deposits for utilities and advertisements.
- Input tax represents VAT paid to suppliers that can be claimed as credit against the future output VAT liabilities without prescription. Creditable withholding tax is the tax withheld by the withholding agents from payments to the Company which can be applied against the income tax payable.
- Prepaid taxes and other prepayments consist of prepayments for insurance, real property taxes, rent, and other expenses which are normally utilized within the next financial period.
- Cash in escrow pertains to the amounts deposited in the account of an escrow agent as required by the Housing and Land Use Regulatory Board (HLURB) in connection with SMDC's temporary license to sell properties for specific projects prior to HLURB's issuance of a license to sell and certificate of registration. Under this temporary license to sell, all payments, inclusive of down payments, reservation and monthly amortization, among others, made by buyers within the selling period shall be deposited in the escrow account.

Also included in cash in escrow are deposits made in 2017 and 2016 for payments of liability arising from acquisition of land.

Interest income earned from the cash in escrow amounted to ₱2 million, ₱3 million and ₱8 million for the years ended December 31, 2017, 2016 and 2015, respectively (see Note 24).

13. PROPERTY AND EQUIPMENT

The movements in this account are as follows:

| | Land and Improvements | Buildings and Leasehold Improvements | Data Processing Equipment | Furniture, Fixtures and Equipment | Construction in Progress | Total |
|-------------------------------------|-----------------------|--------------------------------------|---------------------------|-----------------------------------|--------------------------|-------------------|
| <i>(In Thousands)</i> | | | | | | |
| Cost | | | | | | |
| Balance at December 31, 2015 | ₱217,524 | ₱1,623,641 | ₱169,714 | ₱247,536 | ₱618,188 | ₱2,876,603 |
| Additions | 1,368 | 156,730 | 28,532 | 105,158 | 66,090 | – |
| Disposals | – | (1,512) | (287) | (1,224) | (28,891) | – |
| Reclassifications | – | (134,337) | – | – | – | (134,337) |
| Balance at December 31, 2016 | 218,892 | 1,644,522 | 197,959 | 351,470 | 655,387 | – |
| Additions | 1,323 | 95,147 | 21,676 | 2,808 | 26,824 | 312 |
| Disposals/retirements | – | (174,933) | (280) | (1,004) | – | – |
| Reclassifications | – | 208,684 | 67,958 | (286,072) | 9,430 | – |
| Balance at December 31, 2017 | ₱220,215 | ₱1,773,420 | ₱287,313 | ₱67,202 | ₱691,641 | ₱3,040,103 |

| | Land and Improvements | Buildings and Leasehold Improvements | Data Processing Equipment | Furniture, Fixtures and Equipment | Construction in Progress | Total |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|--------------------------------------|---------------------------|-----------------------------------|--------------------------|------------|
| <i>(In Thousands)</i> | | | | | | |
| Accumulated Depreciation and Amortization | | | | | | |
| Balance at December 31, 2015 | ₱96 | ₱612,207 | 107,145 | ₱119,727 | ₱357,046 | ₱– |
| Depreciation and amortization (see Note 23) | 142 | 101,421 | 33,812 | 41,653 | 88,008 | – |
| Disposals/retirements | – | – | (55) | (1,224) | (9,828) | – |
| Reclassifications | – | (1,521) | – | – | – | (1,521) |
| Balance at December 31, 2016 | 238 | 712,107 | 140,902 | 160,156 | 435,226 | – |
| Depreciation and amortization (see Note 23) | 177 | 148,281 | 29,200 | 5,264 | 75,515 | – |
| Disposals/retirements | – | (159,116) | (270) | (1,004) | – | (160,390) |
| Reclassifications | – | 43,329 | 45,545 | (105,406) | 16,532 | – |
| Balance at December 31, 2017 | ₱415 | ₱744,601 | ₱215,377 | ₱59,010 | ₱527,273 | ₱– |
| Net Book Value | | | | | | |
| As at December 31, 2016 | ₱218,654 | ₱932,415 | ₱57,057 | ₱191,314 | ₱220,161 | ₱– |
| As at December 31, 2017 | 219,800 | 1,028,819 | 71,936 | 8,192 | 164,368 | 312 |
| As at December 31, 2017 and 2016, the carrying amount of fully depreciated property and equipment still in use amounted to ₱312 million and ₱255 million, respectively. | | | | | | |

14. INVESTMENT PROPERTIES

The movements in this account are as follows:

| | Land and Improvements | Buildings and Leasehold Improvements | Building Equipment, Furniture and Others | Construction in Progress | Total |
|------------------------------------------------------------|-----------------------|--------------------------------------|------------------------------------------|--------------------------|--------------|
| <i>(In Thousands)</i> | | | | | |
| Cost | | | | | |
| Balance as at December 31, 2015 | ₱59,205,015 | ₱161,396,681 | ₱29,014,566 | ₱31,964,876 | ₱281,581,138 |
| Effect of common control business combination (see Note 5) | 34,819 | – | 102,634 | – | 137,453 |
| Additions | 5,638,320 | 7,002,148 | 3,580,221 | 13,212,070 | 29,432,759 |
| Reclassifications | (1,523,350) | 21,476,766 | 354,248 | (20,575,261) | (267,597) |
| Translation adjustment | (18,575) | (271,994) | (30,712) | (162,890) | (484,171) |
| Disposals | (173,291) | (10,535) | (29,063) | – | (212,889) |
| Balance as at December 31, 2016 | 63,162,938 | 189,593,066 | 32,991,894 | 24,438,795 | 310,186,693 |
| Effect of common control business combination (see Note 5) | – | 1,047 | 929 | – | 1,976 |
| Additions | 3,766,470 | 4,272,682 | 1,769,895 | 18,407,346 | 28,216,393 |
| Reclassifications (see Note 10) | (2,926,085) | 11,289,884 | 1,166,605 | (9,879,449) | (349,045) |
| Translation adjustment | 75,699 | 2,459,685 | 193,841 | 215,944 | 2,945,169 |
| Disposals | (11,538) | (162,144) | (45,913) | – | (219,595) |
| Balance as at December 31, 2017 | ₱64,067,484 | < | | | |

Consolidated rent income from investment properties amounted to ₱51,406 million, ₱45,693 million and ₱40,743 million for the years ended December 31, 2017, 2016 and 2015, respectively. Consolidated costs and expenses from investment properties, which generate income, amounted to ₱30,276 million, ₱26,906 million and ₱23,461 million for the years ended December 31, 2017, 2016 and 2015, respectively.

The Company acquired several parcels of land through acquisition of certain single-asset entities totaling ₱937 million in 2017 and ₱1,239 million in 2016 (see Note 2).

Construction in progress includes shopping mall complex under construction and landbanking and commercial building constructions amounting to ₱33,183 million and ₱24,439 million as at December 31, 2017 and 2016, respectively.

In 2017, shopping mall complex under construction mainly pertains to cost of land amounting to ₱5,691 million, and costs incurred for the development of SM Urdaneta Central, SM Telabastagan, SM Legaspi, SM Olongapo 2 and SM Dagupan Arellano and the ongoing re-development of SM Mall of Asia.

In 2016, shopping mall complex under construction mainly pertains to cost of land amounting to ₱2,765 million, and costs incurred for the development of SM Cagayan de Oro Premier, SM Puerto Princesa, SM Olongapo 2, SM Center Tuguegarao Downtown and the ongoing redevelopment of SM Mall of Asia, SM Sucat and SM Xiamen.

Construction contracts with various contractors related to the construction of the above-mentioned projects amounted to ₱52,832 million and ₱39,206 million as at December 31, 2017 and 2016, respectively, inclusive of overhead, cost of labor and materials and all other costs necessary for the proper execution of the works. The outstanding contracts are valued at ₱17,631 million and ₱14,610 million as at December 31, 2017 and 2016, respectively.

Interest capitalized to the construction of investment properties amounted to ₱2,299 million, ₱2,921 million and ₱2,039 million for the years ended December 31, 2017, 2016 and 2015, respectively. Capitalization rates used range from 2.35% to 4.77%, from 2.35% to 4.82%, and from 2.06% to 6.07% for the years ended December 31, 2017, 2016 and 2015, respectively. Foreign exchange loss amounting to nil and ₱528 million were also capitalized to the construction of investment property for the years ended December 31, 2017 and 2016, respectively.

The fair value of investment properties amounted to ₱800,445 million as at December 31, 2015 as determined by an independent appraiser who holds a recognized and relevant professional qualification. The valuation of investment properties was based on market values using income approach. The fair value represents the amount at which the assets can be exchanged between a knowledgeable, willing seller and a knowledgeable, willing buyer in an arm's length transaction at the date of valuation, in accordance with International Valuation Standards as set out by the International Valuation Standards Committee.

Below are the significant assumptions used in the valuation:

| | |
|---------------------|--------------|
| Discount rate | 8.00%-11.00% |
| Capitalization rate | 5.75%-8.50% |
| Average growth rate | 2.34%-12.08% |

Investment properties are categorized under Level 3 fair value measurement.

While fair value of the investment properties was not determined as at December 31, 2017 and 2016, the Company's management believes that there were no conditions present in 2017 and 2016 that would significantly reduce the fair value of the investment properties from that determined on December 31, 2015.

The Company has no restriction on the realizability of its investment properties and no obligation to either purchase, construct or develop or for repairs, maintenance and enhancements.

15. INVESTMENTS IN ASSOCIATES AND JOINT VENTURES

Investments in Associates

This pertains mainly to investments in the following companies:

- OCLP Holdings, Inc. (OHI)
- Feihua Real Estate (Chongqing) Company Ltd. (FHREC)

On May 7, 2015, SMPH acquired 39.96% collective ownership interest in OHI, through acquisition of 100% interest in six (6) holding entities, for a total consideration of ₱15,433 million, which approximates the proportionate share of SMPH in the fair values of the identifiable net assets of OHI. OHI owns strategic residential, commercial and landbank areas in key cities in Metro Manila.

As at December 31, 2017, OHI's total assets, total liabilities and total equity amounted to ₱26,619 million, ₱21,167 million and ₱5,452 million, respectively. The carrying value of investment in OHI amounted to ₱16,193 million, which consists of its proportionate share in the net assets of OHI amounting to ₱1,661 million and fair value adjustments and others totaling ₱14,532 million.

As at December 31, 2016, OHI's total assets, total liabilities and total equity amounted to ₱22,017 million, ₱17,866 million and ₱4,151 million, respectively. The carrying value of investment in OHI amounted to ₱15,604 million, which consists of its proportionate share in the net assets of OHI amounting to ₱1,661 million and fair value adjustments and others totaling ₱13,943 million.

The share in profit of OHI amounted to ₱589 million, ₱144 million and ₱27 million for the years ended December 31, 2017, 2016 and 2015, respectively. There is no share in other comprehensive income for the years ended December 31, 2017, 2016 and 2015.

On April 10, 2012, SMPH, through TRC, entered into a Memorandum of Agreement with Trendlink Holdings Limited (THL), a third party, wherein Fei Hua Real Estate Company (FHREC), a company incorporated in China and 100% subsidiary of TRC, issued new shares to THL equivalent to 50% equity interest. In addition, THL undertakes to pay for the difference between cash invested and the 50% equity of FHREC and the difference between the current market value and cost of the investment properties of FHREC. Management assessed that FHREC is an associate of SMPH by virtue of the agreement with the shareholders of THL (see Note 8).

The carrying value of investment in FHREC amounted to ₱1,287 million and ₱1,156 million as at December 31, 2017 and 2016, respectively. This consists of the acquisition cost amounting to ₱294 million and ₱274 million as at December 31, 2017 and 2016, respectively, and cumulative equity in net earnings amounting to ₱993 million and ₱882 million as at December 31, 2017 and 2016, respectively. The share in profit amounted to ₱47 million, ₱60 million and ₱356 million for the years ended December 31, 2017, 2016 and 2015, respectively. There is no share in other comprehensive income for the years ended December 31, 2017, 2016 and 2015.

Investment in Joint Ventures

On January 7, 2013, SMPH entered into Shareholders Agreement and Share Purchase Agreement for the acquisition of 51% ownership interest in the following companies (collectively, Waltermart):

- Winsome Development Corporation
- Willin Sales, Inc.
- Williamson, Inc.
- Waltermart Ventures, Inc.
- WM Development, Inc.

On July 12, 2013, the Deeds of Absolute Sale were executed between SMPH and shareholders of Waltermart. Waltermart is involved in shopping mall operations and currently owns 26 malls across Metro Manila and Luzon. The investment in Waltermart is accounted as joint venture using equity method of accounting because the contractual arrangement between the parties establishes joint control.

The aggregate carrying values of investment in Waltermart amounted to ₱5,977 million and ₱5,773 million as at December 31, 2017 and 2016, respectively. These consist of the acquisition costs totaling ₱5,145 million and cumulative equity in net earnings totaling ₱832 million and ₱628 million as at December 31, 2017 and 2016, respectively. The share in profit amounted to ₱204 million, ₱242 million and ₱199 million for the years ended December 31, 2017, 2016 and 2015, respectively. There is no share in other comprehensive income for the years ended December 31, 2017, 2016 and 2015.

In June 2016, SMDC entered into a shareholder's agreement through ST 6747 Resources Corporation (STRC) for the development of a high-end luxury residential project. Under the provisions of the agreement, each party shall have 50% ownership interest and is required to maintain each party's equal equity interest in STRC.

In 2017, SMDC paid the remaining ownership interest in STRC amounting to ₱750 million. The carrying value of investment in STRC amounted to ₱1,000 million and ₱250 million as at December 31, 2017 and 2016, respectively.

The investment in STRC is accounted as joint venture using equity method of accounting because the contractual arrangement between the parties establishes joint control. As at December 31, 2017, the development of the high-end luxury residential project has not yet started.

In 2016, PSC entered into a joint venture agreement through Metro Rapid Transit Services, Inc. (MRTSI) for the establishment and operation of a high quality public transport system. The investment in MRTSI is accounted as joint venture using equity method of accounting because the contractual arrangement between the parties establishes joint control.

The carrying values of investment in MRTSI amounted to ₱31 million and ₱39 million as at December 31, 2017 and 2016, respectively. These consist of the acquisition costs totaling ₱51 million and cumulative equity in net loss totaling ₱20 million and ₱12 million as at December 31, 2017 and 2016, respectively. There is no share in other comprehensive income for the years ended December 31, 2017 and 2016.

The Company has no outstanding contingent liabilities or capital commitments related to its investments in associates and joint ventures as at December 31, 2017 and 2016.

16. OTHER NONCURRENT ASSETS

This account consists of:

| | 2017 (In Thousands) | 2016 (In Thousands) |
|----------------------------------------------------------------------------|------------------------|------------------------|
| Receivables from sale of real estate - net of current portion (see Note 8) | ₱15,854,070 | ₱10,526,627 |
| Land use rights (see Note 10) | 10,630,926 | 9,727,575 |
| Bonds and deposits | 9,518,290 | 11,757,626 |
| Time deposits (see Notes 21 and 29) | 3,800,809 | 3,955,706 |
| Deferred input tax | 1,399,343 | 1,793,284 |
| Others (see Note 25) | 1,220,442 | 1,635,790 |
| | ₱42,423,880 | ₱39,396,608 |

Bonds and Deposits

Bonds and deposits consist of deposits to contractors and suppliers to be applied throughout construction and advances, deposits paid for leased properties to be applied at the last term of the lease and advance payments for land acquisitions which will be applied against the purchase price of the properties upon fulfillment by both parties of certain undertakings and conditions.

Land use rights

Included under "Land use rights" account are certain parcels of real estate properties planned for residential development in accordance with the cooperative contracts entered into by SMPH with Grand China International Limited (Grand China) and Oriental Land Development Limited (Oriental Land) in March 2007. The value of these real estate properties were not part of the consideration paid by SMPH to Grand China and Oriental Land. Accordingly, the assets were recorded at their carrying values under "Other noncurrent assets" account and a corresponding liability equivalent to the same amount, which is shown as part of "Other noncurrent liabilities" account in the consolidated balance sheets.

Portions of land use rights with carrying amount of ₱328 million and ₱313 million as at December 31, 2017 and 2016, respectively, are mortgaged as collaterals to secure the domestic borrowings in China (see Note 19). In 2017, portion of land use rights was reclassified to land and development for the ongoing residential development (see Note 10).

Time Deposits

Time deposits with various maturities within one year were used as collateral for use of credit lines obtained by the Company from related party banks. Interest income earned amounted to ₱46 million, ₱50 million and ₱49 million for the years ended December 31, 2017, 2016 and 2015, respectively (see Note 24).

17. LOANS PAYABLE

This account consists of unsecured Philippine peso-denominated loans obtained from local banks amounting to ₱744 million and ₱840 million as at December 31, 2017 and 2016, respectively, with due dates of less than one year. These loans bear interest rates ranging from 3.00% to 3.50% in 2017 and 2.75% in 2016.

Interest expense incurred from loans payable amounted to ₱31 million, ₱22 million and ₱261 million for the years ended December 31, 2017, 2016 and 2015, respectively (see Note 24).

18. ACCOUNTS PAYABLE AND OTHER CURRENT LIABILITIES

This account consists of:

| | 2017 (In Thousands) | 2016 (In Thousands) |
|------------------------------------------------|------------------------|------------------------|
| Trade: | | |
| Third parties | ₱21,997,141 | ₱18,307,072 |
| Related parties (see Note 21) | 297,093 | 66,577 |
| Tenants' and customers' deposits (see Note 27) | 26,584,557 | 20,751,201 |
| Accrued operating expenses: | | |
| Third parties | 8,566,372 | 9,546,512 |
| Related parties (see Note 21) | 593,097 | 574,278 |
| Liability for purchased land | 6,423,989 | 4,279,327 |
| Deferred output VAT | 2,345,506 | 1,426,140 |
| Accrued interest (see Note 21) | 1,355,403 | 1,118,214 |
| Payable to government agencies | 1,001,818 | 570,947 |
| Nontrade | 603,048 | 370,827 |
| Due to related parties (see Note 21) | - | 66,356 |
| Others | 1,921,682 | 541,007 |
| Less noncurrent portion | 71,689,706 | 57,618,458 |
| | 20,605,624 | 17,293,954 |
| | ₱51,084,082 | ₱40,324,504 |

The terms and conditions of the above liabilities follow:

- Trade payables primarily consist of liabilities to suppliers and contractors, which are noninterest-bearing and are normally settled within a 30-day term.
- The terms and conditions relating to due to related parties are further discussed in Note 21.

- Accrued operating expenses pertain to accrued selling, general and administrative expenses which are normally settled throughout the financial period. Accrued operating expenses - third parties consist of:

| | 2017 (In Thousands) | 2016 (In Thousands) |
|-----------------------------------|------------------------|------------------------|
| Utilities | ₱4,530,529 | ₱4,572,637 |
| Marketing and advertising | 606,729 | 581,957 |
| Payable to contractors and others | 3,429,114 | 4,391,918 |
| | ₱8,566,372 | ₱9,546,512 |

- Tenants' deposits refers to security deposits received from various tenants upon inception of the respective lease contracts on the Company's investment properties. At the termination of the lease contracts, the deposits received by the Company are returned to tenants, reduced by unpaid rental fees, penalties and/or deductions from repairs of damaged leased properties, if any. Customers' deposits mainly represent excess of collections from buyers over the related revenue recognized based on the percentage of completion method. This also includes nonrefundable reservation fees by prospective buyers which are to be applied against the receivable upon recognition of revenue.
- Deferred output VAT represents output VAT on unpaid portion of recognized receivable from sale of real estate. This amount is reported as output VAT upon collection of the receivables.
- Liability for purchased land, payable to government agencies, accrued interest and other payables are normally settled throughout the financial period.

19. LONG-TERM DEBT

This account consists of:

| | Availment Date | Maturity Date | Interest Rate | Condition | Outstanding Balance |
|---------------------------------------|--------------------------------------|----------------------------------------|------------------------------------------|-----------|-----------------------|
| Parent Company | | | | | <i>(In Thousands)</i> |
| U.S. dollar-denominated loans | December 7, 2012 - September 3, 2013 | August 30, 2017 - March 25, 2018 | LIBOR + spread; semi-annual | Unsecured | ₱19,972,000 |
| Philippine peso-denominated loans | January 12, 2012 - May 18, 2017 | January 13, 2017 - July 26, 2026 | Floating PDST-R2 + margin; 4.20% - 6.74% | Unsecured | 92,923,000 |
| Subsidiaries | | | | | 77,201,000 |
| U.S. dollar-denominated loans | April 23, 2014 - October 16, 2017 | April 14, 2019 - June 30, 2022 | LIBOR + spread; semi-annual | Unsecured | 34,415,944 |
| Philippine peso-denominated loans | June 3, 2013 - December 19, 2017 | December 18, 2018 - September 11, 2024 | Floating PDST-R2 + margin; 3.15% - 5.88% | Unsecured | 43,054,253 |
| China yuan renminbi-denominated loans | July 28, 2015 - October 16, 2017 | December 31, 2019 - October 16, 2022 | CBC rate less 10%; quarterly | Secured* | 3,445,302 |
| | | | | | 524,743 |
| | | | | | 193,810,499 |
| | | | | | 164,579,482 |
| | | | | | 956,980 |
| | | | | | 1,041,797 |
| | | | | | 192,853,519 |
| | | | | | 163,537,685 |
| | | | | | 25,344,035 |
| | | | | | 7,154,151 |
| | | | | | ₱167,509,484 |
| | | | | | ₱156,383,534 |
| Less debt issue cost | | | | | |
| Less current portion | | | | | |

LIBOR – London Interbank Offered Rate

PDST-R2 – Philippine Treasury Reference Rates – PM

CBC – Central Bank of China

*Secured by portions of investment properties and land use rights located in China.

Parent Company

U.S. Dollar-denominated Five-Year Term Loans

This includes the following:

- A US\$300 million syndicated loan obtained on various dates in 2013. The loans bear an interest rate based on London Inter-Bank Offered Rate (LIBOR) plus spread, with a bullet maturity on March 25, 2018. A portion of the loan amounting to US\$150 million is hedged against interest rate and foreign exchange risks using cross currency swap contracts (see Notes 28 and 29).
- A US\$200 million syndicated loan obtained on January 29, 2013. The loan bears an interest rate based on LIBOR plus spread, with a bullet maturity on January 29, 2018. This loan is hedged against interest rate and foreign exchange risks using cross currency swap contracts (see Notes 28 and 29).

Philippine Peso-denominated Seven-Year Retail Bonds

- This represents a ₱20 billion fixed rate bonds issued on May 18, 2017. The issue consists of the seven-year or Series G Bonds amounting to ₱20 billion with a fixed interest rate equivalent to 5.1683% per annum due on May 18, 2024.

Philippine Peso-denominated Ten-Year Retail Bonds

- This represents a ₱10 billion fixed rate bonds issued on July 26, 2016. The issue consists of the ten-year or Series F Bonds amounting to ₱10 billion with a fixed interest rate equivalent to 4.2005% per annum due on July 26, 2026.

Philippine Peso-denominated Five-Year and Ten-Year Retail Bonds

- This represents a ₱20 billion fixed rate bonds issued on November 25, 2015. The issue consists of the five-year and three months or Series D Bonds amounting to ₱17,969 million with a fixed interest rate equivalent to 4.5095% per annum due on February 25, 2021 and ten-year or Series E Bonds amounting to ₱2,031 million with a fixed interest rate equivalent to 4.7990% per annum due on November 25, 2025.

Philippine Peso-denominated Five-Year, Seven-Year and Ten-Year Retail Bonds

- This represents a ₱20 billion fixed rate bonds issued on September 1, 2014. The issue consists of the five-year and six months or Series A Bonds amounting to ₱15,036 million with a fixed interest rate equivalent to 5.1000% per annum due on March 1, 2020, seven-year or Series B Bonds amounting to ₱2,362 million with a fixed interest rate equivalent to 5.2006% per annum due on September 1, 2021, and ten-year or Series C Bonds amounting to ₱2,602 million with a fixed interest rate equivalent to 5.7417% per annum due on September 1, 2024.

Subsidiaries

U.S. Dollar-denominated Five-Year Term Loans

- This represents a US\$270 million syndicated loan obtained on March 21, 2016. The loans bear an interest rate based on London Inter-Bank Offered Rate (LIBOR) plus spread, with maturity on January 29, 2021. Loan amounting to US\$270 million is hedged against interest rate risks using interest rate swap contracts and a portion of the loan amounting to US\$180 million is hedged against foreign exchange risks using principal only swap contracts (see Notes 28 and 29).

China Yuan Renminbi-denominated Five-Year Loans

- This represents a ¥142 million, out of ¥400 million loan facility obtained on July 28, 2015 to finance the construction of shopping malls. The loan is payable in quarterly installments until June 1, 2020. The loan has a floating rate with a quarterly re-pricing at prevailing rate dictated by People's Bank of China. The loan carries interest rates ranging from 4.75% to 5.25%. Portions of investment properties and land use rights located in China with total carrying value of ₱1,898 million and ₱1,828 million as at December 31, 2017 and 2016, respectively, are mortgaged as collaterals to secure the loan (see Notes 14 and 16).

The loan agreements of the Company provide certain restrictions and requirements principally with respect to maintenance of required financial ratios (i.e., current ratio of not less than 1.00:1.00, debt to equity ratio of not more than 0.70:0.30 to 0.75:0.25 and interest coverage ratio of not less than 2.50:1.00) and material change in ownership or control. As at December 31, 2017 and 2016, the Company is in compliance with the terms of its loan covenants.

The re-pricing frequencies of floating rate loans of the Company range from three to six months.

Interest expense incurred from long-term debt amounted to ₱5,251 million, ₱4,135 million and ₱3,038 million for the years ended December 31, 2017, 2016 and 2015, respectively (see Note 24).

Debt Issue Cost

The movements in unamortized debt issue cost of the Company follow:

| | 2017 (In Thousands) | 2016 (In Thousands) |
|----------------------------------|------------------------|------------------------|
| Balance at beginning of the year | ₱1,041,797 | ₱1,049,764 |
| Additions | 297,730 | 405,271 |
| Amortization | (382,547) | (413,238) |
| Balance at end of the year | ₱956,980 | ₱1,041,797 |

Amortization of debt issuance costs is recognized in the consolidated statements of income under "Others - net" account.

Repayment Schedule

The repayments of long-term debt are scheduled as follows:

| | Gross Loan (In Thousands) | Debt Issue Cost (In Thousands) | Net (In Thousands) |
|-----------------------------|------------------------------|-----------------------------------|-----------------------|
| Within 1 year | ₱25,344,035 | (₱294,247) | ₱25,049,788 |
| More than 1 year to 5 years | 115,043,864 | (571,240) | 114,472,624 |
| More than 5 years | 53,422,600 | (91,493) | 53,331,107 |
| | ₱193,810,499 | (₱956,980) | ₱192,853,519 |

20. EQUITY

Capital Stock

As at December 31, 2017 and 2016, the Company has an authorized capital stock of 40,000 million with a par value of ₱1 a share, of which 33,166 million shares were issued.

The movement of the outstanding shares of the Company are as follows:

| | 2017 (In Thousands) | 2016 (In Thousands) |
|----------------------------------|------------------------|------------------------|
| Balance at beginning of the year | 28,833,608 | 28,833,608 |
| Reissuance of treasury shares | 4,206 | - |
| Balance at end of the year | 28,837,814 | 28,833,608 |

The following summarizes the information on SMPH's registration of securities under the Securities Regulation Code:

| Date of SEC Approval/ Notification to SEC | Authorized Shares | No. of Shares Issued | Issue/Offer Price |
|----------------------------------------------|----------------------|-------------------------|----------------------|
| March 15, 1994 | 10,000,000,000 | - | ₱- |
| April 22, 1994 | - | 6,369,378,049 | 5.35 |
| May 29, 2007 | 10,000,000,000 | - | - |
| May 20, 2008 | - | 912,897,212 | 11.86 |
| October 14, 2010 | - | 569,608,700 | 11.50 |
| October 10, 2013 | 20,000,000,000 | 15,773,765,315 | 19.50 |

SMPH declared stock dividends in 2012, 2007, 1996 and 1995. The total number of shareholders is 2,424 and 2,451 as at December 31, 2017 and 2016, respectively.

Additional Paid-in Capital - Net

Following represents the nature of the consolidated "Additional paid-in capital - net":

| | 2017 (In Thousands) | 2016 (In Thousands) |
|-------------------------------------------------------------------------------|------------------------|------------------------|
| Paid-in subscriptions in excess of par value | ₱33,266,992 | ₱33,177,063 |
| Net equity adjustments from common control business combinations (see Note 5) | 9,309,730 | 9,309,730 |
| Arising from acquisition of non-controlling interests | (2,914,554) | (2,941,168) |
| As presented in the consolidated balance sheets | ₱39,662,168 | ₱39,545,625 |

Retained Earnings

In 2017, the BOD approved the declaration of cash dividend of ₱0.26 per share or ₱7,509 million to stockholders of record as of May 12, 2017, ₱12 million of which was received by SMDC. This was paid on May 25, 2017. In 2016, the BOD approved the declaration of cash dividend of ₱0.23 per share or ₱6,642 million to stockholders of record as of April 29, 2016, ₱10 million of which was received by SMDC. This was paid on May 12, 2016. In 2015, the BOD approved the declaration of cash dividend of ₱0.21 per share or ₱6,065 million to stockholders of record as of May 14, 2015, ₱10 million of which was received by SMDC. This was paid on June 9, 2015.

As at December 31, 2017 and 2016, the amount of retained earnings appropriated for the continuous corporate and mall expansions amounted to ₱42,200 million. This represents a continuing appropriation for land banking activities and planned construction projects. The appropriation is being fully utilized to cover part of the annual capital expenditure requirement of the Company.

For the year 2018, the Company expects to incur capital expenditures of at least ₱60 billion.

The retained earnings account is restricted for the payment of dividends to the extent of ₱65,156 million and ₱56,724 million as at December 31, 2017 and 2016, respectively, representing the cost of shares held in treasury (₱3,287 million and ₱3,355 million as at December 31, 2017 and 2016, respectively) and accumulated equity in net earnings of SMPH subsidiaries, associates and joint ventures totaling ₱61,869 million and ₱53,369 million as at December 31, 2017 and 2016, respectively. The accumulated equity in net earnings of subsidiaries is not available for dividend distribution until such time that the Parent Company receives the dividends from its subsidiaries, associates and joint ventures.

Treasury Stock

As at December 31, 2017 and 2016, this includes reacquired capital stock and shares held by a subsidiary stated at acquisition cost of ₱3,287 million and ₱3,355 million, respectively. The movement of the treasury stock of the Company are as follows:

| | 2017 (In Thousands) | 2016 (In Thousands) |
|------------------------------|------------------------|------------------------|
| Balance at beginning of year | 4,332,692 | 4,332,692 |
| Sale of treasury shares | (4,206) | — |
| Balance at end of year | 4,328,486 | 4,332,692 |

21. RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability, directly and indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control. Related parties may be individuals or corporate entities.

Terms and Conditions of Transactions with Related Parties

There have been no guarantees/collaterals provided or received for any related party receivables or payables. For the years ended December 31, 2017 and 2016, the Company has not recorded any impairment of receivables relating to amounts owed by related parties. This assessment is undertaken each financial period through examining the financial position of the related party and the market in which the related party operates. Settlement of the outstanding balances normally occur in cash.

The significant related party transactions entered into by the Company with its related parties and the amounts included in the accompanying consolidated financial statements with respect to these transactions follow:

| | Outstanding Amount [Asset (Liability)] | | | | | | | | |
|----------------------------------|-------------------------------------------|-------------|-------------|----------------------|-------------|-----------------------------------------------------|--|--|--|
| | Amount of Transactions | | | 2017 2016 2015 | | | | | |
| | (In Thousands) | | | | | | | | |
| Ultimate Parent | | | | | | | | | |
| Rent income | ₱55,459 | ₱47,870 | ₱48,344 | ₱— | ₱— | Noninterest-bearing | | | |
| Rent receivable | — | — | — | 5,844 | 57,942 | Noninterest-bearing | | | |
| Service income | 48,000 | 31,368 | 27,903 | — | — | Noninterest-bearing | | | |
| Service fee receivable | — | — | — | 4,497 | 35,827 | Noninterest-bearing | | | |
| Rent expense | 102,231 | 83,335 | 91,611 | — | — | Noninterest-bearing | | | |
| Accrued rent payable | — | — | — | (2,875) | (236) | Noninterest-bearing | | | |
| Trade payable | 5,952 | — | 37,831 | (10,266) | (4,314) | Noninterest-bearing | | | |
| AFS investments | — | — | — | 144,643 | 95,698 | Noninterest-bearing | | | |
| Dividend income | 1,135 | 1,035 | 1,033 | — | — | Noninterest-bearing | | | |
| Gain on sale of AFS investments | — | — | 7,410,301 | — | — | Noninterest-bearing | | | |
| Banking and Retail Group | | | | | | | | | |
| Cash and cash equivalents | 171,812,742 | 339,752,362 | 116,720,058 | 32,118,321 | 17,172,824 | Interest bearing based on prevailing rates | | | |
| Investments held for trading | 122,660 | — | — | 731,076 | 622,106 | Nonsecured; not impaired | | | |
| Rent income | 14,558,585 | 13,600,314 | 12,419,414 | — | — | Noninterest-bearing | | | |
| Rent receivable | — | — | — | 2,656,892 | 2,410,997 | Unsecured; not impaired | | | |
| Service income | 30,023 | 36,944 | 1,663 | — | — | Noninterest-bearing | | | |
| Management fee income | 5,979 | 4,164 | 6,533 | — | — | Noninterest-bearing | | | |
| Management fee receivable | — | — | — | 23,933 | 28,893 | Unsecured; not impaired | | | |
| Deferred rent income | — | — | — | (23,548) | (43,548) | Noninterest bearing | | | |
| Interest income | 297,719 | 164,128 | 260,183 | — | — | Interest-bearing | | | |
| Accrued interest receivable | — | — | — | 51,829 | 50,482 | Unsecured; not impaired | | | |
| Receivable financed | 4,923,847 | 3,297,217 | 2,842,481 | — | — | Without recourse | | | |
| Time deposits | — | — | 2,160,836 | 3,709,270 | 3,923,002 | Interest-bearing | | | |
| Loans payable and long-term debt | 386 | 1,275,667 | — | (907,953) | (1,068,167) | Combination of secured and unsecured | | | |
| Interest expense | 139,292 | 21,923 | 101,856 | — | — | Interest-bearing; fixed and floating interest rates | | | |
| | | | | | | Combination of secured and unsecured | | | |

| | Outstanding Amount [Asset (Liability)] | | | | | |
|---------------------------|-------------------------------------------|---------|----------------------|------------|-----------------------|--------------------------------------------|
| | Amount of Transactions | | 2017 2016 2015 | | 2017 2016 Terms | |
| | (In Thousands) | | | | | |
| Accrued interest payable | ₱— | ₱— | ₱— | (₱518) | (₱4,404) | Noninterest-bearing |
| Rent expense | 1,004 | 1,203 | 1,523 | — | — | Noninterest-bearing |
| Trade payable | 47,803 | 46,583 | 4,621 | (100,272) | (52,469) | Noninterest-bearing |
| Management fee expense | 3,093 | 2,748 | 3,452 | — | — | Noninterest-bearing |
| Accrued management fee | — | — | — | (17,030) | (850) | Noninterest-bearing |
| AFS investments | — | — | — | 18,740,177 | 11,819,503 | Noninterest-bearing |
| Cash in escrow | — | — | 230,139 | 50,881 | 209,974 | Interest bearing based on prevailing rates |
| Dividend income | 212,740 | 187,908 | 248,407 | — | — | Noninterest-bearing |
| Other Related Parties | | | | | | |
| Rent income | 119,238 | 62,743 | 50,472 | — | — | Noninterest-bearing |
| Rent receivable | — | — | — | 53,722 | 26,793 | Noninterest-bearing |
| Service income | 92,943 | 72,387 | 4,702 | — | — | Noninterest-bearing |
| Management fee income | 2,799 | 3,532 | — | — | — | Noninterest-bearing |
| Management fee receivable | — | — | — | 7,939 | 7,993 | — |
| Rent expense | 5,735 | 5,164 | 4,962 | — | — | — |
| Accrued expenses | — | — | — | (573,192) | (573,192) | Noninterest-bearing |
| Trade payable | 176,761 | — | — | (186,555) | (9,794) | Noninterest-bearing |
| AFS investments | — | — | — | 2,853,947 | 2,353,772 | Noninterest-bearing |
| Dividend income | 87,885 | 69,878 | 202,277 | — | — | Noninterest-bearing |

Due from related parties amounted to ₱0.13 million and ₱166.82 million as at December 31, 2017 and 2016, respectively, which are noninterest-bearing and are not impaired. Due to related parties amounted to nil and ₱66.34 million as at December 31, 2017 and 2016, respectively, which are noninterest-bearing and are unsecured. The amount of transactions with related parties amounted to ₱0.02 million, ₱66.20 million and nil for the years ended December 31, 2017, 2016 and 2015, respectively.

Affiliate refers to an entity that is neither a parent, subsidiary, nor an associate, with stockholders common to the SM Group or under common control.

Below are the nature of the Company's transactions with the related parties:

Rent

The Company has existing lease agreements for office and commercial spaces with related companies (SM Retail and Banking Groups and other affiliates).

Service Fees

The Company provides manpower and other services to affiliates.

Dividend Income

The Company's investment in AFS equity instruments of certain affiliates earn income upon the declaration of dividends by the investees.

Cash Placements and Loans

The Company has certain bank accounts and cash placements that are maintained with BDO Unibank, Inc. (BDO) and China Banking Corporation (China Bank) (Bank Affiliates). Such accounts earn interest based on prevailing market interest rates (see Notes 6, 7 and 11).

The Company also availed of bank loans and long-term debt from BDO and China Bank and pays interest based on prevailing market interest rates (see Notes 17 and 19).

The Company also entered into financing arrangements with BDO and China Bank. There were no assigned receivables on a with recourse basis to BDO and China Bank in 2017 and 2016 (see Note 8).

Others

The Company, in the normal course of business, has outstanding receivables from and payables to related companies as at reporting period which are unsecured and normally settled in cash.

Compensation of Key Management Personnel

The aggregate compensation and benefits related to key management personnel for the years ended December 31, 2017, 2016 and 2015 consist of short-term employee benefits amounting to ₱930 million, ₱712 million and ₱363 million, respectively, and post-employment benefits (pension benefits) amounting to ₱144 million, ₱98 million and ₱61 million, respectively.

22. OTHER REVENUE

This account consists of:

| | 2017 | 2016 | 2015 |
|------------------------------|-------------------|-------------------|-------------------|
| (In Thousands) | | | |
| Food and beverages | ₱1,620,269 | ₱1,158,033 | ₱897,992 |
| Amusement and others | 851,264 | 844,394 | 733,742 |
| Net merchandise sales | 740,356 | 764,207 | 678,877 |
| Bowling and ice skating fees | 219,378 | 253,229 | 217,463 |
| Advertising income | 202,000 | 236,529 | 227,899 |
| Others | 1,680,875 | 1,200,073 | 1,029,232 |
| | ₱5,314,142 | ₱4,456,465 | ₱3,785,205 |

Others include service fees, parking terminal, sponsorships, commissions and membership revenue.

23. COSTS AND EXPENSES

This account consists of:

| | 2017 | 2016 | 2015 |
|-----------------------------------------------------|--------------------|--------------------|--------------------|
| (In Thousands) | | | |
| Cost of real estate sold (see Notes 9 and 10) | ₱15,151,804 | ₱13,117,141 | ₱12,039,076 |
| Administrative (see Notes 21 and 25) | 10,860,321 | 9,607,265 | 8,463,483 |
| Depreciation and amortization (see Notes 13 and 14) | 8,959,170 | 7,814,344 | 6,966,952 |
| Marketing and selling | 4,788,603 | 4,644,125 | 3,668,214 |
| Business taxes and licenses | 4,406,480 | 3,803,376 | 3,465,807 |
| Film rentals | 2,600,839 | 2,567,038 | 2,597,433 |
| Rent (see Notes 21 and 27) | 1,597,970 | 1,450,981 | 1,317,443 |
| Insurance | 475,732 | 463,462 | 393,738 |
| Others | 1,452,139 | 1,083,443 | 1,160,314 |
| | ₱50,293,058 | ₱44,551,175 | ₱40,072,460 |

Others include bank charges, donations, dues and subscriptions, services fees and transportation and travel.

24. INTEREST INCOME AND INTEREST EXPENSE

The details of the sources of interest income and interest expense follow:

| | 2017 | 2016 | 2015 |
|-------------------------------------------|-------------------|-------------------|-------------------|
| (In Thousands) | | | |
| Interest income on: | | | |
| Cash and cash equivalents (see Note 6) | ₱723,235 | ₱651,506 | ₱468,438 |
| Time deposits (see Note 16) | 46,424 | 50,130 | 49,403 |
| Investments held for trading (see Note 7) | 14,891 | 17,655 | 17,998 |
| Others (see Notes 8 and 12) | 59,288 | 53,955 | 77,854 |
| | ₱843,838 | ₱773,246 | ₱613,693 |
| Interest expense on: | | | |
| Long-term debt (see Note 19) | ₱5,251,144 | ₱4,134,944 | ₱3,038,426 |
| Loans payable (see Note 17) | 30,737 | 22,415 | 260,769 |
| Others | 192,541 | 252,255 | 79,909 |
| | ₱5,474,422 | ₱4,409,614 | ₱3,379,104 |

25. PENSION BENEFITS

The Company has funded defined benefit pension plans covering all regular and permanent employees. The benefits are based on employees' projected salaries and number of years of service. The latest actuarial valuation report is as at December 31, 2017.

The following tables summarize the components of the pension plan as at December 31:

Net Pension Cost (included under "Costs and expenses" account under "Administrative")

| | 2017 | 2016 | 2015 |
|----------------------------|-----------------|-----------------|-----------------|
| (In Thousands) | | | |
| Current service cost | ₱286,297 | ₱175,449 | ₱106,465 |
| Net interest cost (income) | (32,062) | (20,563) | 804 |
| | ₱254,235 | ₱154,886 | ₱107,269 |

Net Pension Asset (included under "Other noncurrent assets" account)

| | 2017 | 2016 |
|-------------------------------|-----------------|-----------------|
| (In Thousands) | | |
| Fair value of plan assets | ₱1,822,755 | ₱1,976,121 |
| Defined benefit obligation | (1,619,868) | (1,448,067) |
| Effect of asset ceiling limit | (28,759) | (74,352) |
| Net pension asset | ₱174,128 | ₱453,702 |

Net Pension Liability (included under "Other noncurrent liabilities" account)

| | 2017 | 2016 |
|----------------------------|----------------|----------------|
| (In Thousands) | | |
| Defined benefit obligation | ₱544,951 | ₱41,395 |
| Fair value of plan assets | (454,472) | (9,655) |
| Net pension liability | ₱90,479 | ₱31,740 |

The changes in the present value of the defined benefit obligation are as follows:

| | 2017 | 2016 |
|------------------------------------------------------------|-------------------|-------------------|
| (In Thousands) | | |
| Balance at beginning of the year | ₱1,489,462 | ₱609,572 |
| Effect of common control business combination (see Note 5) | 17,133 | 790,753 |
| Current service cost | 286,297 | 175,449 |
| Actuarial loss (gain): | | |
| Experience adjustments | 284,102 | 44,625 |
| Changes in financial assumptions | 81,882 | (199,054) |
| Changes in demographic assumptions | (35,627) | 36,860 |
| Interest cost | 92,538 | 72,227 |
| Benefits paid | (49,745) | (43,055) |
| Transfer to (from) the plan | (1,223) | 2,085 |
| Balance at end of the year | ₱2,164,819 | ₱1,489,462 |

The above present value of defined benefit obligation are broken down as follows:

| | 2017 | 2016 |
|------------------------------|-------------------|-------------------|
| (In Thousands) | | |
| Related to pension asset | ₱1,619,868 | ₱1,448,067 |
| Related to pension liability | 544,951 | 41,395 |
| | ₱2,164,819 | ₱1,489,462 |

The changes in the fair value of plan assets are as follows:

| | 2017 (In Thousands) | 2016 (In Thousands) |
|------------------------------------------------------------|------------------------|------------------------|
| Balance at beginning of year | ₱1,985,776 | ₱641,251 |
| Effect of common control business combination (see Note 5) | 16,605 | 1,179,772 |
| Contributions | 260,810 | 108,015 |
| Interest income | 129,158 | 95,869 |
| Benefits paid from assets | (47,745) | (43,055) |
| Transfer to (from) the plan and others | (1,223) | 2,085 |
| Remeasurement gain (loss) | (66,154) | 1,839 |
| Balance at end of year | ₱2,277,227 | ₱1,985,776 |

The changes in the fair value of plan assets are broken down as follows:

| | 2017 (In Thousands) | 2016 (In Thousands) |
|-------------------------------|------------------------|------------------------|
| Related to pension asset | ₱1,822,755 | ₱1,976,121 |
| Related to pension liability | 454,472 | 9,655 |
| Balance at end of year | ₱2,277,227 | ₱1,985,776 |

The changes in the effect of asset ceiling limit are as follows:

| | 2017 (In Thousands) | 2016 (In Thousands) |
|------------------------------------------------------------|------------------------|------------------------|
| Asset ceiling limit at beginning of year | ₱74,352 | ₱10,613 |
| Effect of common control business combination (see Note 5) | - | 48,741 |
| Remeasurement loss (gain) | (50,151) | 11,919 |
| Interest cost | 4,558 | 3,079 |
| Balance at end of year | ₱28,759 | ₱74,352 |

The carrying amounts and fair values of the plan assets as at December 31, 2017 and 2016 are as follows:

| | 2017 | 2016 | | |
|-------------------------------|--------------------|-------------------|--------------------|-------------------|
| | Carrying Amount | Fair Value | Carrying Amount | Fair Value |
| | (In Thousands) | | | |
| Cash and cash equivalents | ₱151,181 | ₱151,181 | ₱237,205 | ₱237,205 |
| Investments in: | | | | |
| Common trust funds | 825,023 | 825,023 | 674,805 | 674,805 |
| Debt and other securities | 629,506 | 629,506 | 490,018 | 490,018 |
| Government securities | 536,290 | 536,290 | 499,912 | 499,912 |
| Equity securities | 84,685 | 84,685 | 71,147 | 71,147 |
| Other financial assets | 50,542 | 50,542 | 12,689 | 12,689 |
| Balance at end of year | ₱2,277,227 | ₱2,277,227 | ₱1,985,776 | ₱1,985,776 |

- Cash and cash equivalents includes regular savings and time deposits;
- Investments in common trust funds pertain to unit investment trust fund;
- Investments in government securities consist of retail treasury bonds which bear interest ranging from 2.13% to 8.75% and have maturities ranging from 2018 to 2030;
- Investments in debt and other securities consist of short-term and long-term corporate loans, notes and bonds which bear interest ranging from 3.50% to 6.80% and have maturities ranging from 2019 to 2025;
- Investments in equity securities consist of listed and unlisted equity securities; and
- Other financial assets include accrued interest income on cash deposits held by the Retirement Plan.

Debt and other securities, equity securities and government securities have quoted prices in active market. The remaining plan assets do not have quoted market prices in active market.

The plan assets have diverse instruments and do not have any concentration of risk.

The following table summarizes the outstanding balances and transactions of the pension plan with BDO, an affiliate, as at and for the year ended December 31:

| | 2017 (In Thousands) | 2016 (In Thousands) |
|------------------------------------------------|------------------------|------------------------|
| Cash and cash equivalents | ₱151,181 | ₱237,205 |
| Interest income from cash and cash equivalents | 3,983 | 2,191 |
| Investments in common trust funds | 825,023 | 674,805 |
| Loss from investments in common trust funds | (28,901) | (₱29,864) |

The principal assumptions used in determining pension obligations for the Company's plan are shown below:

| | 2017 | 2016 | 2015 |
|-------------------------|------------|-----------|-----------|
| Discount rate | 5.7%-5.8% | 5.4%-6.1% | 4.9%-5.9% |
| Future salary increases | 4.0%-10.0% | 3.0%-9.0% | 3.0%-9.0% |

Remeasurement effects recognized in other comprehensive income at December 31 follow:

| | 2017 (In Thousands) | 2016 (In Thousands) | 2015 (In Thousands) |
|-------------------------------------------------------------------------------|------------------------|------------------------|------------------------|
| Actuarial loss (gain) | ₱396,511 | (₱119,406) | (₱126,723) |
| Remeasurement loss (gain) - excluding amounts recognized in net interest cost | (50,151) | 11,919 | 33,227 |
| | ₱346,360 | (₱107,487) | (₱93,496) |

The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as at December 31, 2017 assuming all other assumptions were held constant:

| | Increase (Decrease) in Basis Points | Increase (Decrease) in Defined Benefit Obligation |
|-------------------------|----------------------------------------|------------------------------------------------------|
| Discount rates | 50 | (₱94,965) |
| Future salary increases | (50) | 103,147 |
| | 100 | 183,672 |
| | (100) | (159,152) |

The Company and the pension plan has no specific matching strategies between the pension plan assets and the defined benefit obligation under the pension plan.

Shown below is the maturity analysis of the undiscounted benefit payments as at December 31, 2017:

| Year | Amount (In Thousands) |
|-----------|--------------------------|
| 2018 | ₱278,502 |
| 2019 | 171,403 |
| 2020-2021 | 522,821 |
| 2022-2027 | 1,611,990 |

The Company expects to contribute about ₱340 million to its defined benefit pension plan in 2018.

The weighted average duration of the defined benefit obligation is 9 years and 18 years as of December 31, 2017 and 2016, respectively.

26. INCOME TAX

The details of the Company's deferred tax assets and liabilities are as follows:

| | 2017 (In Thousands) | 2016 (In Thousands) |
|----------------------------------------------------------------------------------|------------------------|------------------------|
| Deferred tax assets: | | |
| Excess of fair value over cost of investment properties and others | ₱752,639 | ₱690,533 |
| NOLCO | 560,589 | 614,549 |
| Accrued marketing and rent expenses | 114,973 | 210,673 |
| Provision for impairment of receivables | 101,858 | 104,246 |
| Deferred rent income | 18,479 | 25,285 |
| Unamortized past service cost | 13,662 | 8,091 |
| MCIT | 8,370 | 13,963 |
| | 1,570,570 | 1,667,340 |
| Deferred tax liabilities: | | |
| Undepreciated capitalized interest, unrealized foreign exchange gains and others | (1,817,431) | (1,803,405) |
| Unrealized gross profit on sale of real estate | (1,339,441) | (1,042,412) |
| Pension asset | (34,041) | (106,338) |
| Others | (143,337) | (130,268) |
| | (3,334,250) | (3,082,423) |
| Net deferred tax liabilities | (₱1,763,680) | (₱1,415,083) |

The net deferred tax assets and liabilities are presented in the consolidated balance sheets as follows:

| | 2017 (In Thousands) | 2016 (In Thousands) |
|---------------------------------------|------------------------|------------------------|
| Deferred tax assets - net | ₱1,114,291 | ₱1,137,729 |
| Deferred tax liabilities - net | (2,877,971) | (2,552,812) |
| | (₱1,763,680) | (₱1,415,083) |

As at December 31, 2017 and 2016, unrecognized deferred tax assets amounted to ₱69 million and ₱56 million, respectively, bulk of which pertains to NOLCO.

The reconciliation between the statutory tax rates and the effective tax rates on income before income tax as shown in the consolidated statements of income follows:

| | 2017 | 2016 | 2015 |
|-----------------------------------------------------------------------------------|--------------|--------------|--------------|
| Statutory tax rate | 30.0% | 30.0% | 30.0% |
| Income tax effects of: | | | |
| Equity in net earnings of associates and joint ventures | (0.9) | (0.4) | (0.5) |
| Availment of income tax holiday | (4.4) | (3.4) | (3.2) |
| Interest income subjected to final tax and dividend income exempt from income tax | (1.0) | (0.7) | (0.6) |
| Nondeductible expenses and others | (1.9) | (4.1) | (8.5) |
| Effective tax rates | 21.8% | 21.4% | 17.2% |

27. LEASE AGREEMENTS

Company as Lessor

The Company's lease agreements with its mall tenants are generally granted for a term of one year, with the exception of some of the larger tenants operating nationally, which are granted initial lease terms of five years, renewable on an annual basis thereafter. Upon inception of the lease agreement, tenants are required to pay certain amounts of deposits. Tenants likewise pay either a fixed monthly rent, which is calculated by reference to a fixed sum per square meter of area leased, or pay rent on a percentage rental basis, which comprises of a basic monthly amount and a percentage of gross sales or a minimum set amount, whichever is higher.

Also, the Company's lease agreements with its commercial property tenants are generally granted for a term of one year, with the exception of some tenants, which are granted initial lease terms of 2 to 20 years, renewable on an annual basis thereafter. Upon inception of the lease agreement, tenants are required to pay certain amounts of deposits. Tenants pay either a fixed monthly rent or a percentage of sales, depending on the terms of the lease agreements, whichever is higher.

The Company's future minimum rent receivables for the noncancelable portions of the operating commercial property leases follow:

| | 2017 (In Millions) | 2016 (In Millions) |
|---------------------------------------------|-----------------------|-----------------------|
| Within one year | ₱2,599 | ₱1,977 |
| After one year but not more than five years | 5,172 | 6,924 |
| After more than five years | 3,635 | 3,915 |
| | ₱11,406 | ₱12,816 |

Consolidated rent income amounted to ₱51,406 million, ₱45,693 million and ₱40,743 million for the years ended December 31, 2017, 2016 and 2015, respectively.

Company as Lessee

The Company also leases certain parcels of land where some of their malls are situated or constructed. The terms of the lease are for periods ranging from 15 to 50 years, renewable for the same period under the same terms and conditions. Rental payments are generally computed based on a certain percentage of the gross rental income or a certain fixed amount, whichever is higher.

Also, the Company has various operating lease commitments with third party and related parties. The noncancelable periods of the lease range from 2 to 30 years, mostly containing renewal options. Several lease contracts provide for the payment of additional rental based on certain percentage of sales of the tenants.

The Company's future minimum lease payables under the noncancelable operating leases as at December 31 are as follows:

| | 2017 (In Millions) | 2016 (In Millions) |
|---------------------------------------------|-----------------------|-----------------------|
| Within one year | ₱983 | ₱926 |
| After one year but not more than five years | 4,080 | 3,888 |
| After five years | 26,964 | 27,863 |
| Balance at end of year | ₱32,027 | ₱32,677 |

Consolidated rent expense included under "Costs and expenses" account in the consolidated statements of income amounted to ₱1,598 million, ₱1,451 million and ₱1,317 million for the years ended December 31, 2017, 2016 and 2015, respectively (see Note 23).

28. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Company's principal financial instruments, other than derivatives, comprise of cash and cash equivalents, investments held for trading, accrued interest and other receivables, AFS investments and bank loans. The main purpose of these financial instruments is to finance the Company's operations. The Company has other financial assets and liabilities such as trade receivables and trade payables, which arise directly from its operations.

The Company also enters into derivative transactions, principally, cross currency swaps, interest rate swaps, foreign currency call options, nondeliverable forwards and foreign currency range options. The purpose is to manage the interest rate and foreign currency risks arising from the Company's operations and its sources of finance (see Note 29).

The main risks arising from the Company's financial instruments are interest rate risk, foreign currency risk, liquidity risk, credit risk and equity price risk. The Company's BOD and management review and agree on the policies for managing each of these risks and they are summarized in the following tables.

Interest Rate Risk

The Company's policy is to manage its interest cost using a mix of fixed and floating rate debts. To manage this mix in a cost-efficient manner, it enters into interest rate swaps, in which the Company agrees to exchange, at specified intervals, the difference between fixed and floating rate interest amounts calculated by reference to an agreed-upon notional principal amount. These swaps are designated to economically hedge underlying debt obligations. As at December 31, 2017 and 2016, after taking into account the effect of interest rate swaps, approximately 83% and 70%, respectively, of its long-term borrowings, are at a fixed rate of interest (see Note 29).

Interest Rate Risk

The following tables set out the carrying amount, by maturity, of the Company's long-term financial liabilities that are exposed to interest rate risk as at December 31, 2017 and 2016:

| | 2017 | | | | | | |
|------------------------------------------------|-------------------|------------|------------|-------------|-------------|-------------|--------------|
| | Interest Rate | 1-<2 Years | 2-<3 Years | 3-<4 Years | 4-<5 Years | =>5 Years | Total |
| Fixed Rate | | | | | | | |
| Philippine peso-denominated corporate notes | 5.25%-5.88% | ₱8,700 | ₱8,700 | ₱5,708,520 | ₱499,460 | ₱2,440,320 | ₱8,665,700 |
| Philippine peso-denominated notes | 3.84%-6.74% | ₱4,606,800 | ₱6,606,800 | ₱906,800 | ₱5,106,800 | ₱19,118,800 | ₱36,346,000 |
| Philippine peso-denominated retail bonds | 4.20%-5.74% | ₱- | ₱- | ₱15,035,740 | ₱20,331,520 | ₱34,632,740 | ₱70,000,000 |
| Other bank loans | 3.13%-5.00% | ₱25,093 | ₱49,907 | ₱375,000 | ₱263,553 | ₱250,000 | ₱963,553 |
| Floating Rate | | | | | | | |
| U.S. dollar-denominated five year term loans | LIBOR + spread | \$400,000 | \$300,000 | \$- | \$270,000 | \$100,000 | 54,387,944 |
| Philippine peso-denominated corporate notes | PDST-R2+margin% | ₱100,000 | ₱100,000 | ₱100,000 | ₱100,000 | ₱5,160,000 | ₱5,560,000 |
| Philippine peso-denominated notes | PDST-R2+margin% | ₱318,000 | ₱1,118,000 | ₱1,218,000 | ₱118,000 | ₱11,670,000 | ₱14,442,000 |
| China yuan renminbi-denominated five-year loan | CBC rate less 10% | ¥40,847 | ¥40,857 | ¥19,382 | ¥- | ¥347,900 | 3,445,302 |
| | | | | | | | ₱193,810,499 |
| Less debt issue cost | | | | | | | 956,980 |
| | | | | | | | ₱192,853,519 |

| | 2016 | | | | | | |
|------------------------------------------------|-------------------|------------|------------|------------|-------------|-------------|--------------|
| | Interest Rate | 1-<2 Years | 2-<3 Years | 3-<4 Years | 4-<5 Years | =>5 Years | Total |
| Fixed Rate | | | | | | | |
| Philippine peso-denominated corporate notes | 5.25%-5.88% | ₱8,700 | ₱8,700 | ₱8,700 | ₱5,708,520 | ₱2,939,780 | ₱8,674,400 |
| Philippine peso-denominated notes | 3.84%-6.74% | ₱778,000 | ₱4,586,800 | ₱6,586,800 | ₱886,800 | ₱13,105,600 | 25,944,000 |
| Philippine peso-denominated retail bonds | 4.20%-5.74% | ₱- | ₱- | ₱- | ₱15,035,740 | ₱34,964,260 | 50,000,000 |
| Other bank loans | 3.13%-5.00% | ₱- | ₱75,000 | ₱50,000 | ₱588,167 | ₱250,000 | 963,167 |
| Floating Rate | | | | | | | |
| U.S. dollar-denominated five year term loans | LIBOR + spread | \$- | \$500,000 | \$300,000 | \$- | \$270,000 | 52,755,172 |
| U.S. dollar-denominated bilateral loans | LIBOR + spread | \$50,000 | \$- | \$- | \$- | \$- | 2,486,000 |
| Philippine peso-denominated corporate notes | PDST-R2+margin% | ₱100,000 | ₱100,000 | ₱100,000 | ₱100,000 | ₱5,260,000 | 5,660,000 |
| Philippine peso-denominated notes | PDST-R2+margin% | ₱3,630,000 | ₱318,000 | ₱1,118,000 | ₱1,218,000 | ₱11,288,000 | 17,572,000 |
| China yuan renminbi-denominated five-year loan | CBC rate less 10% | ¥21,155 | ¥21,155 | ¥21,165 | ¥9,822 | ¥- | 524,743 |
| | | | | | | | ₱164,579,482 |
| Less debt issue cost | | | | | | | 1,041,797 |
| | | | | | | | ₱163,537,685 |

LIBOR - London Interbank Offered Rate

PDST-R2 - Philippine Treasury Reference Rates - PM

CBC - Central Bank of China

Interest Rate Risk Sensitivity Analysis. The following table demonstrates the sensitivity to a reasonably possible change in interest rates, with all other variables held constant of the Company's income before income tax.

| | | Increase (Decrease) in Basis Points | Effect on Income Before Income Tax |
|--|------|-------------------------------------|------------------------------------|
| | | | (In Thousands) |
| | 2017 | | |
| | | 100 | (₱73,686) |
| | | 50 | (36,843) |
| | | (100) | 73,686 |
| | | (50) | 36,843 |
| | 2016 | | |
| | | 100 | (₱116,611) |
| | | 50 | (58,306) |
| | | (100) | 116,611 |
| | | (50) | 58,306 |

Fixed rate debts, although subject to fair value interest rate risk, are not included in the sensitivity analysis as these are carried at amortized costs. The assumed movement in basis points for interest rate sensitivity analysis is based on currently observable market environment, showing a significantly higher volatility as in prior years.

Foreign Currency Risk

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The Company's policy is to manage its foreign currency risk mainly from its debt issuances which are denominated in U.S. dollars and subsequently remitted to China to fund its capital expenditure requirements by entering into foreign currency swap contracts, cross-currency swaps, foreign currency call options, nondeliverable forwards and foreign currency range options aimed at reducing and/or managing the adverse impact of changes in foreign exchange rates on financial performance and cash flow.

The Company's foreign currency-denominated monetary assets amounted to US\$97 million (₱4,864 million) as at December 31, 2017 and US\$45 million (₱2,242 million) as at December 31, 2016. The Company's foreign currency-denominated monetary liabilities amounted to US\$300 million (¥1,954 million) as at December 31, 2017 and US\$391 million (₱19,460 million) as at December 31, 2016.

In translating the foreign currency-denominated monetary assets and liabilities to peso amounts, the exchange rates used were ¥6.51 to US\$1.00, the China Yuan Renminbi to U.S. dollar exchange rate as at December 31, 2017 and ₩49.93 to US\$1.00 and ₩49.42 to US\$1.00, the Philippine peso to U.S. dollar exchange rate as at December 31, 2017 and 2016, respectively.

Foreign Currency Risk Sensitivity Analysis. The following table demonstrates the sensitivity to a reasonably possible change in U.S. dollar to Philippine peso exchange rate and U.S. dollar to China yuan renminbi, with all other variables held constant, of the Company's income before income tax (due to changes in the fair value of monetary assets and liabilities, including the impact of derivative instruments). There is no impact on the Company's equity.

| | | Appreciation (Depreciation) of \$ | Effect on Income Before Tax | Appreciation (Depreciation) of \$ | Effect on Income Before Tax |
|--|------|-----------------------------------|-----------------------------|-----------------------------------|-----------------------------|
| | | | (In Thousands) | | (In Thousands) |
| | 2017 | | | | |
| | | 1.50 | ₱36,534 | 1.50 | (₱112,622) |
| | | 1.00 | 24,356 | 1.00 | (75,082) |
| | | (1.50) | (36,534) | (1.50) | 112,622 |
| | | (1.00) | (24,356) | (1.00) | 75,082 |
| | 2016 | | | | |
| | | 1.50 | (₱129,862) | 1.50 | ¥- |
| | | 1.00 | (86,574) | 1.00 | - |
| | | (1.50) | 129,862 | (1.50) | - |
| | | (1.00) | 86,574 | (1.00) | - |

Liquidity Risk

Liquidity risk arises from the possibility that the Company may encounter difficulties in raising funds to meet commitments from financial instruments or that a market for derivatives may not exist in some circumstance.

The Company seeks to manage its liquidity profile to be able to finance capital expenditures and service maturing debts. To cover its financing requirements, the Company intends to use internally generated funds and proceeds from debt and equity issues.

As part of its liquidity risk management program, the Company regularly evaluates its projected and actual cash flow information and continuously assesses conditions in the financial markets for opportunities to pursue fund-raising initiatives. These initiatives may include bank loans and debt capital and equity market issues.

The Company's financial assets, which have maturities of less than 12 months and used to meet its short-term liquidity needs, include cash and cash equivalents, investments held for trading and current AFS investments amounting to ₱44,372 million, ₱731 million and ₱641 million, respectively, as at December 31, 2017 and ₱25,201 million, ₱919 million and ₱665 million, respectively, as at December 31, 2016 (see Notes 6, 7 and 11). The Company also has readily available credit facility with banks and affiliates to meet its long-term financial liabilities.

The tables below summarize the maturity profile of the Company's financial liabilities based on the contractual undiscounted payments as at December 31:

| | 2017 | | | |
|-----------------------------------------------------------|---------------|-----------------------------|-------------------|--------------|
| | Within 1 Year | More than 1 Year to 5 Years | More than 5 Years | Total |
| (In Thousands) | | | | |
| Loans payable | ₱744,400 | ₱- | ₱- | ₱744,400 |
| Accounts payable and other current liabilities* | 49,795,359 | - | - | 49,795,359 |
| Long-term debt (including current portion) | 33,076,813 | 138,804,369 | 54,768,749 | 226,649,931 |
| Derivative liabilities | - | 777,408 | - | 777,408 |
| Liability for purchased land - net of current portion | - | 2,170,998 | - | 2,170,998 |
| Tenants' and customers' deposits - net of current portion | - | 16,177,190 | 198,834 | 16,376,024 |
| Other noncurrent liabilities** | - | 5,126,222 | - | 5,126,222 |
| | ₱83,616,572 | ₱163,056,187 | ₱54,967,583 | ₱301,640,342 |
| 2016 | | | | |
| | Within 1 Year | More than 1 Year to 5 Years | More than 5 Years | Total |
| (In Thousands) | | | | |
| Loans payable | ₱840,000 | ₱- | ₱- | ₱840,000 |
| Accounts payable and other current liabilities* | 39,597,433 | - | - | 39,597,433 |
| Long-term debt (including current portion) | 11,923,309 | 131,233,080 | 45,794,878 | 188,951,267 |
| Liability for purchased land - net of current portion | - | 1,211,658 | - | 1,211,658 |
| Tenants' and customers' deposits - net of current portion | - | 14,613,446 | 198,834 | 14,812,280 |
| Other noncurrent liabilities** | - | 4,190,112 | - | 4,190,112 |
| | ₱52,360,742 | ₱151,248,296 | ₱45,993,712 | ₱249,602,750 |

** Excluding nonfinancial liabilities amounting to ₱1,289 million and ₱727 million as at December 31, 2017 and 2016, respectively.

** Excluding nonfinancial liabilities amounting to ₱2,498 million and ₱1,625 million as at December 31, 2017 and 2016, respectively.

Credit Risk

The Company trades only with recognized, creditworthy related and third parties. It is the Company's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on a regular basis which aims to reduce the Company's exposure to bad debts at a minimum level. Given the Company's diverse base of customers, it is not exposed to large concentrations of credit risk.

With respect to credit risk arising from the other financial assets of the Company, which comprise of cash and cash equivalents, investments held for trading, AFS investments and certain derivative instruments, the Company's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amounts of these instruments. The fair values of these instruments are disclosed in Note 29.

Since the Company trades only with recognized related and third parties, generally there is no requirement for collateral except for "Receivable from sale of real estate" which has minimal credit risk and is effectively collateralized by respective unit sold since title to the real estate properties are not transferred to the buyers until full payment is made. The fair value of the respective units sold is sufficient to cover the credit risk arising from the "Receivable from sale of real estate". The Company has no other significant terms and conditions associated with the use of collateral.

As at December 31, 2017 and 2016, the financial assets, except for certain receivables, are generally viewed by management as good and collectible considering the credit history of the counterparties (see Note 8). Past due or impaired financial assets are very minimal in relation to the Company's consolidated total financial assets.

Credit Quality of Financial Assets. The credit quality of financial assets is managed by the Company using high quality and standard quality as internal credit ratings.

High Quality. Pertains to counterparty who is not expected by the Company to default in settling its obligations, thus credit risk exposure is minimal. This normally includes large prime financial institutions, companies and government agencies.

Standard Quality. Other financial assets not belonging to high quality financial assets are included in this category.

As at December 31, 2017 and 2016, the credit quality of the Company's financial assets is as follows:

| | 2017 | | | |
|--------------------------------------------------------------------------------|-------------------------------|------------------|------------------|--------------|
| | Neither Past Due nor Impaired | | Past Due | |
| | High Quality | Standard Quality | but not Impaired | Total |
| (In Thousands) | | | | |
| Loans and Receivables | | | | |
| Cash and cash equivalents* | ₱44,285,071 | ₱- | ₱- | ₱44,285,071 |
| Receivables** | 300,363 | 26,288,547 | 7,685,839 | 34,274,749 |
| Cash in escrow (included under "Prepaid expenses and other current assets") | 50,881 | - | - | 50,881 |
| Real estate receivable - noncurrent (included under "Other noncurrent assets") | 15,854,070 | - | - | 15,854,070 |
| Time deposits (included under "Other noncurrent assets") | 3,800,809 | - | - | 3,800,809 |
| Financial Assets at FVPL | | | | |
| Investments held for trading - | | | | |
| Bonds and shares | 731,076 | - | - | 731,076 |
| Derivative assets | 3,546,694 | - | - | 3,546,694 |
| AFS Investments | | | | |
| Shares of stocks | 31,090,564 | 15,581 | - | 31,106,145 |
| | ₱99,659,528 | ₱26,304,128 | ₱7,685,839 | ₱133,649,495 |

** Excluding cash on hand amounting to ₱86 million

** Excluding nonfinancial assets amounting to ₱2 million

| | 2016 | | | |
|--------------------------------------------------------------------------------|-------------------------------|------------------|------------------|-------------|
| | Neither Past Due nor Impaired | | Past Due | |
| | High Quality | Standard Quality | but not Impaired | Total |
| (In Thousands) | | | | |
| Loans and Receivables | | | | |
| Cash and cash equivalents* | ₱25,102,744 | ₱- | ₱- | ₱25,102,744 |
| Receivables** | 17,796,336 | 7,386,567 | 7,530,830 | 32,713,733 |
| Cash in escrow (included under "Prepaid expenses and other current assets") | 209,974 | - | - | 209,974 |
| Real estate receivable - noncurrent (included under "Other noncurrent assets") | 10,526,627 | - | - | 10,526,627 |
| Time deposits (included under "Other noncurrent assets") | 3,955,706 | - | - | 3,955,706 |
| Financial Assets at FVPL | | | | |
| Investments held for trading - | | | | |
| Bonds and shares | 918,702 | - | - | 918,702 |
| Derivative assets | 5,102,735 | - | - | 5,102,735 |
| AFS Investments | | | | |
| Shares of stocks | 21,202,713 | 10,012 | - | 21,212,725 |
| | ₱84,815,537 | ₱7,396,579 | ₱7,530,830 | ₱99,742,946 |

** Excluding cash on hand amounting to ₱98 million

** Excluding nonfinancial assets amounting to ₱119 million

Equity Price Risk

Equity price risk arises from the changes in the levels of equity indices and the value of individual stocks traded in the stock exchange.

As a policy, management monitors its equity price risk pertaining to its investments in quoted equity securities which are classified as AFS investments in the interim consolidated balance sheets based on market expectations. Material equity investments within the portfolio are managed on an individual basis and all buy and sell decisions are approved by management.

The effect on equity after income tax (as a result of change in fair value of AFS investments as at December 31, 2017 and 2016) due to a possible change in equity indices, based on historical trend of PSE index, with all other variables held constant is as follows:

| | 2017 | |
|-----------------|------------------------|----------------------------------------------------|
| | Change in Equity Price | Effect on Equity After Income Tax (In Millions) |
| AFS investments | +7.87% | ₱159 |
| | -7.87% | (159) |

| | 2016 | |
|-----------------|------------------------|----------------------------------------------------|
| | Change in Equity Price | Effect on Equity After Income Tax (In Millions) |
| AFS investments | +3.04% | ₱160 |
| | -3.04% | (160) |

Capital Management

Capital includes equity attributable to the owners of the Parent.

The primary objective of the Company's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholder value.

The Company manages its capital structure and makes adjustments to it, in the light of changes in economic conditions. To maintain or adjust the capital structure, the Company may adjust the dividend payment to shareholders, pay-off existing debts, return capital to shareholders or issue new shares.

The Company monitors capital using gearing ratio, which is interest-bearing debt divided by total capital plus interest-bearing debt and net interest-bearing debt divided by total capital plus net interest-bearing debt. Interest-bearing debt includes all short-term and long-term debt while net interest-bearing debt includes all short-term and long-term debt net of cash and cash equivalents and investments held for trading.

As at December 31, 2017 and 2016, the Company's gearing ratios are as follows:

Interest-bearing Debt to Total Capital plus Interest-bearing Debt

| | 2017 | 2016 |
|-----------------------------------------------------------------------------------------|----------------|--------------|
| | (In Thousands) | |
| Loans payable | ₱744,400 | ₱840,000 |
| Current portion of long-term debt | 25,344,035 | 7,154,151 |
| Long-term debt - net of current portion | 167,509,484 | 156,383,534 |
| Total interest-bearing debt (a) | 193,597,919 | 164,377,685 |
| Total equity attributable to equity holders of the parent | 258,957,221 | 231,481,032 |
| Total interest-bearing debt and equity attributable to equity holders of the parent (b) | ₱452,555,140 | ₱395,858,717 |
| Gearing ratio (a/b) | 43% | 42% |

Net Interest-bearing Debt to Total Capital plus Net Interest-bearing Debt

| | 2017 | 2016 |
|---------------------------------------------------------------------------------------------|----------------|--------------|
| | (In Thousands) | |
| Loans payable | ₱744,400 | ₱840,000 |
| Current portion of long-term debt | 25,344,035 | 7,154,151 |
| Long-term debt - net of current portion | 167,509,484 | 156,383,534 |
| Less cash and cash equivalents and investments held for trading | (45,102,610) | (26,119,684) |
| Total net interest-bearing debt (a) | 148,495,309 | 138,258,001 |
| Total equity attributable to equity holders of the parent | 258,957,221 | 231,481,032 |
| Total net interest-bearing debt and equity attributable to equity holders of the parent (b) | ₱407,452,530 | ₱369,739,033 |
| Gearing ratio (a/b) | 36% | 37% |

29. FINANCIAL INSTRUMENTS

Fair Values

The following table sets forth the carrying values and estimated fair values of financial assets and liabilities, by category and by class, other than those whose carrying values are reasonable approximations of fair values, as at December 31:

| | 2017 | | 2016 | |
|-----------------------------------------------------------|----------------|--------------|----------------|--------------|
| | Carrying Value | Fair Value | Carrying Value | Fair Value |
| Financial Assets | | | | |
| Financial assets at FVPL: | | | | |
| Investments held for trading | ₱731,076 | ₱731,076 | ₱918,702 | ₱918,702 |
| Derivative assets | 3,546,694 | 3,546,694 | 5,102,735 | 5,102,735 |
| | 4,277,770 | 4,277,770 | 6,021,437 | 6,021,437 |
| Loans and receivables: | | | | |
| Noncurrent portion of receivable from sale of real estate | 15,854,070 | 14,478,480 | 10,526,627 | 10,150,249 |
| Time deposits (included under "Other noncurrent assets") | 3,800,809 | 3,699,811 | 3,955,706 | 3,814,271 |
| AFS investments - | | | | |
| Shares of stocks | 31,106,145 | 31,106,145 | 21,212,725 | 21,212,725 |
| | ₱55,038,794 | ₱53,562,206 | ₱41,716,495 | ₱41,198,682 |
| Financial Liabilities | | | | |
| Financial liabilities at FVPL - | | | | |
| Derivative liabilities | ₱777,408 | ₱777,408 | ₱- | ₱- |
| Other financial liabilities: | | | | |
| Liability for purchased land - net of current portion | ₱2,170,998 | ₱2,107,453 | ₱1,211,658 | ₱1,168,296 |
| Long-term debt - net of current portion | 167,509,484 | 166,129,172 | 156,383,534 | 156,560,822 |
| Tenants' and customers' deposits - net of current portion | 16,376,024 | 15,906,569 | 14,812,280 | 14,282,675 |
| Other noncurrent liabilities* | 5,126,222 | 4,912,244 | 4,190,112 | 4,040,296 |
| | 191,182,728 | 189,055,438 | 176,597,584 | 176,052,089 |
| | ₱191,960,136 | ₱189,832,846 | ₱176,597,584 | ₱176,052,089 |

*Excluding nonfinancial liabilities amounting to ₱2,498 million and ₱1,625 million as at December 31, 2017 and 2016, respectively.

The following methods and assumptions were used to estimate the fair value of each class of financial instrument for which it is practicable to estimate such value:

Investments Held for Trading. The fair values are based on the quoted market prices of the instruments.

Derivative Instruments. The fair values are based on quotes obtained from counterparties.

Noncurrent Portion of Receivable from Sale of Real Estate. The estimated fair value of the noncurrent portion of receivables from real estate buyers is based on the discounted value of future cash flows using the prevailing interest rates on sales of the Company's accounts receivable. Average discount rates used is 4.72% and 4.39% as at December 31, 2017 and 2016, respectively.

AFS Investments. The fair value of investments that are actively traded in organized financial markets is determined by reference to quoted market bid prices at the close of business.

Long-term Debt. Fair value is based on the following:

| Debt Type | Fair Value Assumptions |
|---------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Fixed Rate Loans | Estimated fair value is based on the discounted value of future cash flows using the applicable rates for similar types of loans. Discount rates used range from 3.14% to 6.86% and from 2.49% to 5.92% as at December 31, 2017 and 2016, respectively. |
| Variable Rate Loans | For variable rate loans that re-price every three months, the carrying value approximates the fair value because of recent and regular repricing based on current market rates. For variable rate loans that re-price every six months, the fair value is determined by discounting the principal amount plus the next interest payment amount using the prevailing market rate for the period up to the next repricing date. Discount rates used was 3.38% to 6.37% and 2.33% to 4.55% as at December 31, 2017 and 2016, respectively. |

Tenants' and Customers' Deposits, Liability for Purchased Land and Other Noncurrent Liabilities. The estimated fair value is based on the discounted value of future cash flows using the applicable rates. The discount rates used range from 4.47% to 4.97% and 3.79% to 4.98% as at December 31, 2017 and 2016, respectively.

The Company assessed that the carrying values of cash and cash equivalents, receivables, cash in escrow, bank loans and accounts payable and other current liabilities approximate their fair values due to the short-term nature and maturities of these financial instruments. For AFS investments related to unlisted equity securities, these are carried at cost less allowance for impairment loss since there are no quoted prices and due to the unpredictable nature of future cash flows and lack of suitable methods for arriving at reliable fair values.

There were no financial instruments subject to an enforceable master netting arrangement that were not set-off in the consolidated balance sheets.

Fair Value Hierarchy

The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: Quoted prices in active markets for identical assets or liabilities, except for related embedded derivatives which are either classified as Level 2 or 3;

Level 2: Those measured using inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices); and,

Level 3: Those with inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The following tables show the fair value hierarchy of Company's financial instruments as at December 31:

| | 2017 | | |
|-----------------------------------------------------------|-------------|------------|--------------|
| | Level 1 | Level 2 | Level 3 |
| (In Thousands) | | | |
| Financial Assets | | | |
| Financial assets at FVPL: | | | |
| Investments held for trading - | | | |
| Shares | ₱731,076 | ₱- | ₱- |
| Derivative assets | - | 3,546,694 | - |
| | 731,076 | 3,546,694 | - |
| Loans and receivables: | | | |
| Noncurrent portion of receivable from sale of real estate | - | - | 14,478,480 |
| Time deposits (included under "Other noncurrent assets") | - | 3,699,811 | - |
| AFS investments - | | | |
| Shares of stocks | 31,090,564 | - | 15,581 |
| | ₱31,821,640 | ₱7,246,505 | ₱14,494,061 |
| Financial Liabilities | | | |
| Financial liabilities at FVPL - | | | |
| Derivative liabilities | ₱- | ₱777,408 | ₱- |
| Other financial liabilities: | | | |
| Liability for purchased land - net of current portion | - | - | 2,107,453 |
| Long-term debt - net of current portion | - | - | 166,129,172 |
| Tenants' and customers' deposits | - | - | 15,906,569 |
| Other noncurrent liabilities* | - | - | 4,912,244 |
| | - | - | 189,055,438 |
| | ₱- | ₱777,408 | ₱189,055,438 |

*Excluding nonfinancial liabilities amounting to ₱2,495 million as at December 31, 2017.

| | 2016 | | |
|-----------------------------------------------------------|-------------|------------|--------------|
| | Level 1 | Level 2 | Level 3 |
| (In Thousands) | | | |
| Financial Assets | | | |
| Financial assets at FVPL: | | | |
| Investments held for trading: | | | |
| Bonds | ₱296,596 | ₱- | ₱- |
| Shares | 622,106 | - | - |
| Derivative assets | - | 5,102,735 | - |
| | 918,702 | 5,102,735 | - |
| Loans and receivables: | | | |
| Noncurrent portion of receivable from sale of real estate | - | - | 10,150,249 |
| Time deposits (included under "Other noncurrent assets") | - | 3,814,271 | - |
| AFS investments - | | | |
| Shares of stocks | 21,202,713 | - | 10,012 |
| | ₱22,121,415 | ₱8,917,006 | ₱10,160,261 |
| Financial Liabilities | | | |
| Other financial liabilities: | | | |
| Liability for purchased land - net of current portion | ₱- | ₱- | ₱1,168,296 |
| Long-term debt - net of current portion | - | - | 156,560,822 |
| Tenants' and customers' deposits | - | - | 14,282,675 |
| Other noncurrent liabilities* | - | - | 4,040,296 |
| | ₱- | ₱- | ₱176,052,089 |

*Excluding nonfinancial liabilities amounting to ₱1,625 million as at December 31, 2016.

During the years ended December 31, 2017 and 2016, there were no transfers between Level 1 and Level 2 fair value measurements and no transfers into and out of Level 3 fair value measurements.

Derivative Financial Instruments Accounted for as Cash Flow Hedges

Cross Currency Swaps. In 2017, SM Land (China) Limited entered into cross-currency swap transactions to hedge both the foreign currency and interest rate exposures on its U.S. dollar-denominated five-year term loans (the hedged loans) obtained on May 8, 2017 and October 16, 2017 (see Note 19).

Details of the floating-to-fixed cross-currency swaps are as follows:

- Swap the face amount of the loans at US\$ for their agreed China renminbi equivalents (¥672 million for US\$100 million) with the counterparty banks and to exchange, at maturity date, the principal amount originally swapped.
- Pay fixed interest at the China renminbi notional amount and receives floating interest on the US\$ notional amount, on a quarterly basis, simultaneous with the interest payments on the hedged loans at an interest rates ranging from 4.95% to 5.43%.

The outstanding cross-currency swaps has a negative fair value of ₱208 million.

In 2013, SMPH entered into cross-currency swap transactions to hedge both the foreign currency and interest rate exposures on its U.S. dollar-denominated five-year term syndicated loans (the hedged loans) obtained on January 29, 2013 and April 16, 2013 (see Note 19).

Details of the floating-to-fixed cross-currency swaps are as follows:

- Swap the face amount of the loans at US\$ for their agreed Philippine peso equivalents (₱8,134 million for US\$200 million on January 29, 2018 and ₱6,165 million for US\$150 million on March 23, 2018) with the counterparty banks and to exchange, at maturity date, the principal amount originally swapped.
- Pay fixed interest at the Philippine peso notional amount and receives floating interest on the US\$ notional amount, on a semi-annual basis, simultaneous with the interest payments on the hedged loans.

As at December 31, 2017, SMPH's outstanding cross-currency swaps have notional amounts totaling US\$350 million or ₱14,299 million. Their floating interest rates of US LIBOR + spread were fixed at interest rates ranging from 3.70% to 3.90%. Fair value of the outstanding cross-currency swaps amounted to ₱3,213 million.

Principal only Swaps. In 2016, SM Land (China) Limited entered into principal only swap transactions (¥2,472 million for US\$380 million) at a premium to hedge the foreign currency exposures on its U.S. dollar-denominated five-year term syndicated loan and advances (the hedged items) obtained on February 16, 2016 to March 22, 2016 (see Note 19).

As at December 31, 2017, SM Land (China) Limited's outstanding principal only swaps have notional amounts totaling US\$320 million were fixed to US\$:¥ exchange rates ranging from 6.458 to 6.889. Of the notional amounts, US\$50 million and US\$270 million will mature on March 23, 2018, and January 29, 2021, respectively. The outstanding principal swaps has a negative fair value of ₱569 million.

Interest Rate Swaps. In 2017 and 2016, SM Land (China) Limited entered into US\$ interest rate swap agreement with notional amount of US\$150 million and US\$270 million, respectively. Under the agreement, SM Land (China) Limited effectively converts the floating rate U.S. dollar-denominated loan into fixed rate loan (see Note 19).

Fair value of the outstanding interest rate swaps amounted to ₱334 million.

As the terms of the swaps have been negotiated to match the terms of the hedged loans, the hedges were assessed to be highly effective. No ineffectiveness was recognized in the consolidated statement of income for the year ended December 31, 2017.

Hedge Effectiveness Results

As the terms of the swaps have been negotiated to match the terms of the hedged loan, the hedges were assessed to be highly effective. The fair value of the outstanding cross-currency swaps, principal only swaps and interest rate swaps amounting to ₱2,769 million gain and ₱5,103 million gain as at December 31, 2017 and 2016, respectively, was taken to equity under other comprehensive income. No ineffectiveness was recognized in the consolidated statement of income for the years ended December 31, 2017 and 2016. Foreign currency translation gain arising from the hedged loan amounting to ₱1,082 million in 2017 was recognized under other comprehensive income. Foreign currency translation loss arising from the hedged loan amounting to ₱2,119 million in 2016 and ₱819 million in 2015 was recognized under other comprehensive income. Foreign exchange gain equivalent to the same amounts were recycled from equity to the consolidated statement of income during the same year.

Other Derivative Instruments Not Designated as Hedges

Interest Rate Swaps. In 2013, SMPH entered into two floating to fixed Philippine peso interest rate swap agreements with a notional amount of ₱175 million each to offset the cash flows of the two fixed to floating Philippine peso interest rate swaps entered in 2010 to reflect SMPH's partial prepayment of the underlying Philippine peso loan (see Note 19). Fair value changes from the matured swap recognized in the consolidated statements of income amounted to ₱2 million gain in 2015.

In 2011, SMPH entered into floating to fixed US\$ interest rate swap agreements with aggregate notional amount of US\$145 million. Under the agreements, SMPH effectively converts the floating rate U.S. dollar-denominated term loan into fixed rate loan with semi-annual payment intervals up to March 21, 2015 (see Note 19). Fair value changes from the matured swap recognized in the consolidated statements of income amounted to ₱38 million gain in 2015.

In 2010, SMPH entered into the following interest rate swap agreements:

- A US\$ interest rate swap agreement with nominal amount of US\$30 million. Under the agreement, SMPH effectively converts the floating rate U.S. dollar-denominated five-year bilateral unsecured loan into fixed rate loan with semi-annual payment intervals up to November 30, 2015 (see Note 19). Fair value changes from the matured swap recognized in the consolidated statements of income amounted to ₱19 million gain in 2015.
- Two Philippine peso interest rate swap agreements with notional amount of ₱1,000 million each. The consolidated net cash flows of the two swaps effectively converts the Philippine peso-denominated five-year inverse floating rate notes into floating rate notes with quarterly payment intervals up to June 2015 (see Note 19). Fair value changes from the matured swap recognized in the consolidated statements of income amounted to ₱31 million loss in 2015.

As at December 31, 2017 and 2016, there were no outstanding interest rate swaps not designated as hedges.

Non-deliverable Currency Forwards and Swaps. In 2017 and 2016, SMPH entered into sell ₲ and buy US\$ currency forward contracts. It also entered into sell US\$ and buy ₲ currency forward and swap contracts with the same aggregate notional amount. Net fair value changes from the settled currency forward and swap contracts recognized in the consolidated statements of income amounted to ₱27 million gain, ₱25 million gain and ₱14 million gain in 2017, 2016 and 2015, respectively.

Fair Value Changes on Derivatives

The net movements in fair value of all derivative instruments are as follows:

| | 2017 (In Thousands) | 2016 (In Thousands) |
|-------------------------------------------|------------------------|------------------------|
| Balance at beginning of year | ₱5,102,735 | ₱2,600,799 |
| Net changes in fair value during the year | (2,315,403) | 2,379,650 |
| Fair value of settled derivatives | (18,046) | 122,286 |
| Balance at end of year | ₱2,769,286 | ₱5,102,735 |

In 2017, the net changes in fair value amounting to ₱2,315 million include net interest paid on interest rate swap and cross currency swap contracts amounting to ₱9 million, which is charged against "Interest expense" account in the consolidated statements of income, net mark-to-market loss on derivative instruments accounted for as cash flow hedges amounting to ₱2,333 million, which is included under "Net fair value changes on cash flow hedges" account in equity, and net mark-to-market gain on derivative instruments not designated as hedges amounting to ₱27 million, which is included under "Others - net" account in the consolidated statements of income.

In 2016, the net changes in fair value amounting to ₱2,380 million include net interest paid on interest rate swap and cross currency swap contracts amounting to ₱147 million, which is charged against "Interest expense" account in the consolidated statements of income, net mark-to-market gain on derivative instruments accounted for as cash flow hedges amounting to ₱2,502 million, which is included under "Net fair value changes on cash flow hedges" account in equity, and net mark-to-market gain on derivative instruments not designated as hedges amounting to ₱25 million, which is included under "Others - net" account in the consolidated statements of income.

30. EPS COMPUTATION

Basic/diluted EPS is computed as follows:

| | 2017 (In Thousands, Except Per Share Data) | 2016 (In Thousands, Except Per Share Data) | 2015 (In Thousands, Except Per Share Data) |
|-------------------------------------------------------------|-----------------------------------------------|-----------------------------------------------|-----------------------------------------------|
| Net income attributable to equity holders of the parent (a) | ₱27,573,866 | ₱23,805,713 | ₱28,302,092 |
| Common shares issued | 33,166,300 | 33,166,300 | 33,166,300 |
| Less weighted average number treasury stock (see Note 20) | 4,332,630 | 4,332,692 | 4,332,755 |
| Weighted average number of common shares outstanding (b) | 28,833,670 | 28,833,608 | 28,833,545 |
| Earnings per share (a/b) | ₱0.956 | ₱0.826 | ₱0.982 |

31. CHANGE IN LIABILITIES ARISING FROM FINANCING ACTIVITIES

| | Loans Payable (Note 17) | Long Term Debt (Note 19) |
|-----------------------------------|----------------------------|-----------------------------|
| | | (In Thousands) |
| Balance at beginning of year | ₱840,000 | ₱163,537,685 |
| Availments | 4,639,400 | 37,358,271 |
| Payments | (4,735,000) | (10,002,390) |
| Cumulative translation adjustment | | 2,675,627 |
| Foreign exchange movement | – | (800,490) |
| Others | – | 84,816 |
| Balance at end of year | ₱744,400 | ₱192,853,519 |

There are no non-cash changes in accrued interest and dividends payable. Others include debt issue cost additions and amortization.

32. OTHER MATTERS

Bases Conversion and Development Authority (BCDA) Case

In 2012, the Company filed Petition for Certiorari with prayer for issuance of a Temporary Restraining Order against BCDA and Arnel Paciano Casanova (Casanova), President and CEO of BCDA. On August 13, 2014, the Supreme Court promulgated its Decision granting the Petition and ordered BCDA and Casanova to conduct and complete the Competitive Challenge, among others.

On September 26, 2014, April 28, 2015, and December 7, 2015, BCDA filed Motions for Reconsideration of the August 13, 2014 Decision, which were denied by the Supreme Court on March 18, 2015, September 7, 2015, and March 7, 2016, respectively. Meanwhile, in a resolution issued on March 18, 2015, the Supreme Court ordered the issuance of an Entry of Judgment. Accordingly, an Entry of Judgment was issued and the Decision dated August 13, 2014 became final and executory on March 18, 2015.

Instead of complying with the Supreme Court's Decision, BCDA filed a Motion for Clarification dated December 1, 2016, which was denied through a Resolution dated April 17, 2017. On October 10, 2017, the Company wrote BCDA reiterating its demand to comply with the Supreme Court's Decision to immediately complete the Competitive Challenge in accordance with the 2008 NEDA Guidelines. BCDA has not yet responded to the October 10, 2017 letter as of February 19, 2018.

Corporation Information

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Stockholder Inquiries

SM Prime Holdings, Inc.'s common stock is listed and traded
in the Philippine Stock Exchange under the symbol "SMPH".
Inquiries regarding dividend payments, accounts status,
address changes, stock certificates, and other pertinent matters
may be addressed to the company's transfer agent:

Banco De Oro Unibank, Inc. –

Trust And Investments Group

15th Floor BDO Corporate Center South Tower, 7899 Makati Avenue, Makati City
T: (632) 840-7000 loc. 36975; 36976; 36978; 878-4052 to 54

External Auditor

SyCip Gorres Velayo & Co.

Our complete Annual Reports can be viewed or downloaded at
http://bit.ly/SMPH_AR17





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