

APM Terminals

Q3 2020 Company Fact Sheet

Lifting Global Trade

At APM Terminals, our aim is to be the port services and container terminal solution provider of choice for our customers.

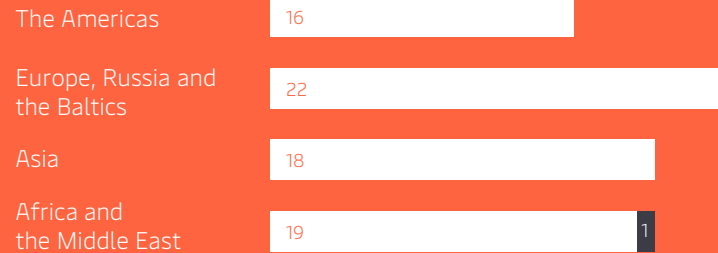
We take a continuous improvement approach to operations and service delivery in order to provide the most efficiency to customers' supply chains.

We invest in and optimize our portfolio to be in the locations where consumers need us most.

We are part of A.P. Moller – Maersk, an integrated container logistics company and member of the A.P. Moller Group. Connecting and simplifying trade to help our customers grow and thrive.

Diversified Global Portfolio

Number of terminals



Existing terminals New terminal projects

Portfolio At-a-Glance

11.8m

Moves in FY 2019

34,000+

Vessel calls in FY 2019

75

Operating port facilities
1 new port project
10 port facility expansions

20,000+

Employees
in 42 countries



APM Terminals FY2019 Facts & Figures

Financially consolidated volume, Terminals



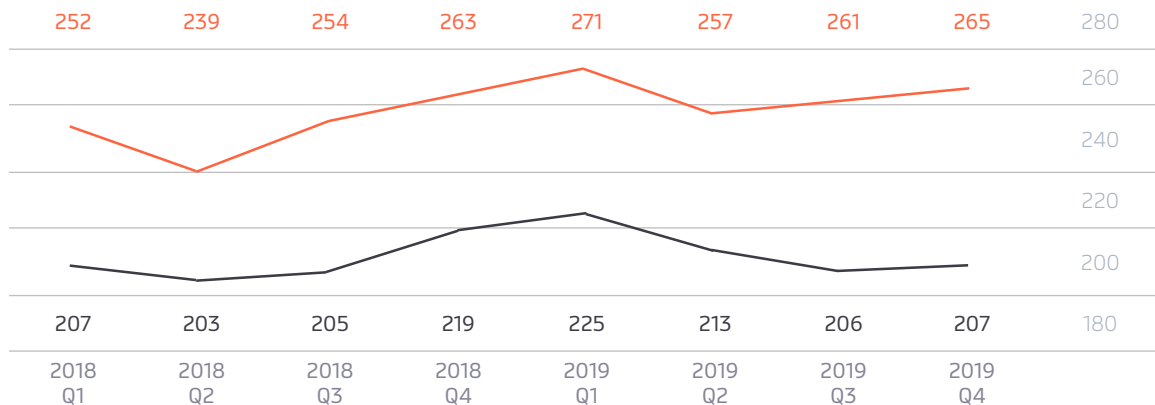
Million moves	2019	2018	Change %
Americas	5.4	4.7	15.7
Europe, Russia and Baltics	2.5	2.7	-6.1
Asia	2.0	2.2	-9.7
Africa and Middle East	1.9	1.8	4.6
Total	11.8	11.4	3.9

The increase in Americas mainly due to ramp-up of Moin and increase in external customer volume in Los Angeles.

Gateway terminals, financially consolidated, EBITDA%

	2019	2018
Americas	24	22
Europe, Russia and Baltics	2.5	23
Asia	20	22
Africa and Middle East	48	46
Total	28	25

Revenue and cost per move, financially consolidated, Terminals, USD



■ Revenue ■ Cost

Note: Revenue per move includes terminal revenue, other income, government grants and excludes IFRIC 12 construction revenue and rebates. Cost per move includes cost (EBITDA less revenue less other income), depreciation and excludes internal management fees and IFRIC 12 construction cost.



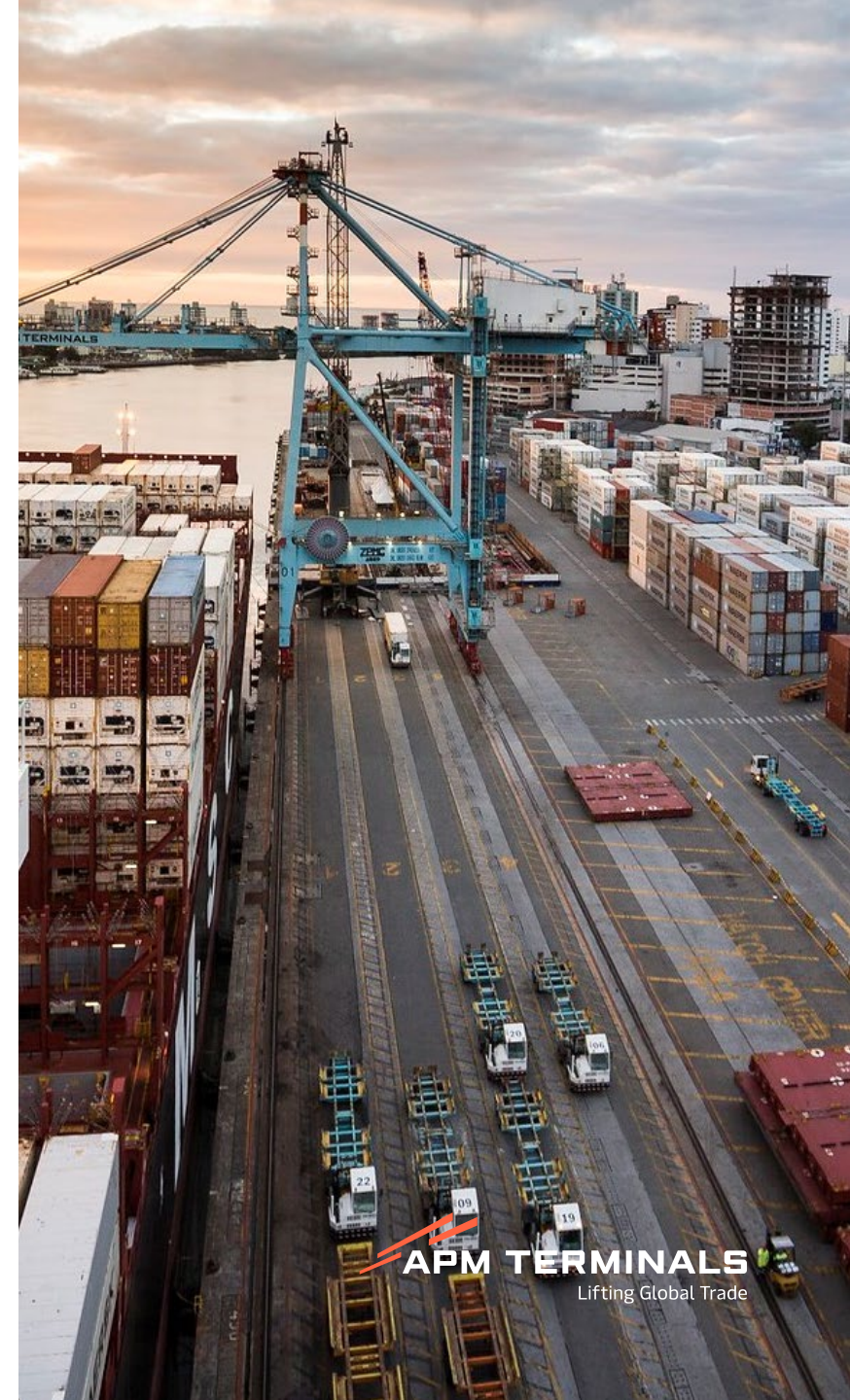
Terminals by Region

Africa & Middle East

Benin	Cotonou	Coman S.A.
Angola	Luanda	Sogester - Sociedade Gestora de Terminais, S.A.
	Namibe	
Conga	Terminaux Du Bassin Du Congo	Terminaux Du Bassin Du Congo
	Pointe-Noire	Congo Terminal S.A.
Egypt	Port Said	Suez Canal Container Terminal
Ghana	Tema	Meridian Port Services Limited
Bahrain	Bahrain	APM Terminals Bahrain B.S.C.
Nigeria	Onne	West Africa Container Terminal Nigeria Ltd.
	Apapa	APM Terminals Apapa Ltd.
Guinea	Conakry	Conakry Terminal S.A.
Liberia	Monrovia	APM Terminals Liberia Ltd
Morocco	Tangier	APM Terminals Tangier S.A.
	TMII	APM Terminals MedPort Tangier S.A.
Mauritania	Mauritanie	APM Terminals Mauritanie S.A.
Ivory Coast	Ivory Coast	APM Terminals Cote d'Ivoire SA
	Abidjan	Abidjan Terminal

Asia

China	QQCT	Qingdao Qianwan Container Terminal Co., Ltd.
	Qingdao Grain (DMPT)	Qingdao Port Dongjiakou Multi-Purpose Terminal Co., Ltd.
	XSCT	Xiamen Songyu Container Terminal Co. Ltd.
	QQCTN	Qingdao New Qianwan Container Terminal Co., Ltd.
	QQCTU	Qingdao Qianwan United Container Terminal Co., Ltd.
	TACT	Tianjin Port Alliance International Container Terminal Co., Ltd.
	SECT	Shanghai East Container Terminal Co., Ltd.
	GOCT	Guangzhou South China Oceangate Container Terminal Co., Ltd.
	GTI	Gateway Terminals India Private Ltd.
India	Pipavav	Gujarat Pipavav Port Limited
	Yokohama	APM Terminals Japan K.K. Yokohama
Japan	Yokohama	APM Terminals Japan K.K. Yokohama
Malaysia	PTP	Pelabuhan Tanjung Pelepas Sdn. Bhd.
Sri Lanka	Colombo	South Asia Gateway (Private) Limited
Thailand	LCB1	LCB Container Terminal 1 Ltd.
	LCMT	LCMT Company Limited
Vietnam	CMIT	Cai Mep International Terminal CO., Ltd.



Terminals by Region

Europe, Russia and Baltics

Denmark	Aarhus	APM Terminals - Aarhus A/S
Finland	Multi-Link Terminals Ltd Oy	Multi-Link Terminals Ltd Oy
	MLT Kotka	Combined code with Helsinki - F1002E
France	Fos	Seayard S.A.S.
Germany	Bremerhaven	North Sea Terminal Bremerhaven GmbH & CO.
	Wilhelmshaven	Eurogate Container Terminal Wilhelmshaven GmbH & CO.
Georgia	Poti	Poti Sea Port Corporation
Italy	Vado	APM Terminals Vado Ligure Spa
	Vado Reefer	Reefer Terminal S.p.A
Netherlands	Rotterdam	APM Terminals Rotterdam B.V.
	Maasvlakte II	APM Terminals Maasvlakte II B.V.
Spain	Algeciras	APM Terminals Algeciras S.A.
	Barcelona	APM Terminals Barcelona S.L.U.
	Castellon	APM Terminals Castellon S.A.U.
	Gijon	APM Terminals Gijon S.L.
	Valencia	APM Terminals Valencia S.A.
Sweden	Gothenburg	APM Terminals Gothenburg AB
Russia	PLP	Petrolesport OAO
	VSC	Vostochnaya Stevedoring Company OOO
	Moby Dik	OOO Moby Dik

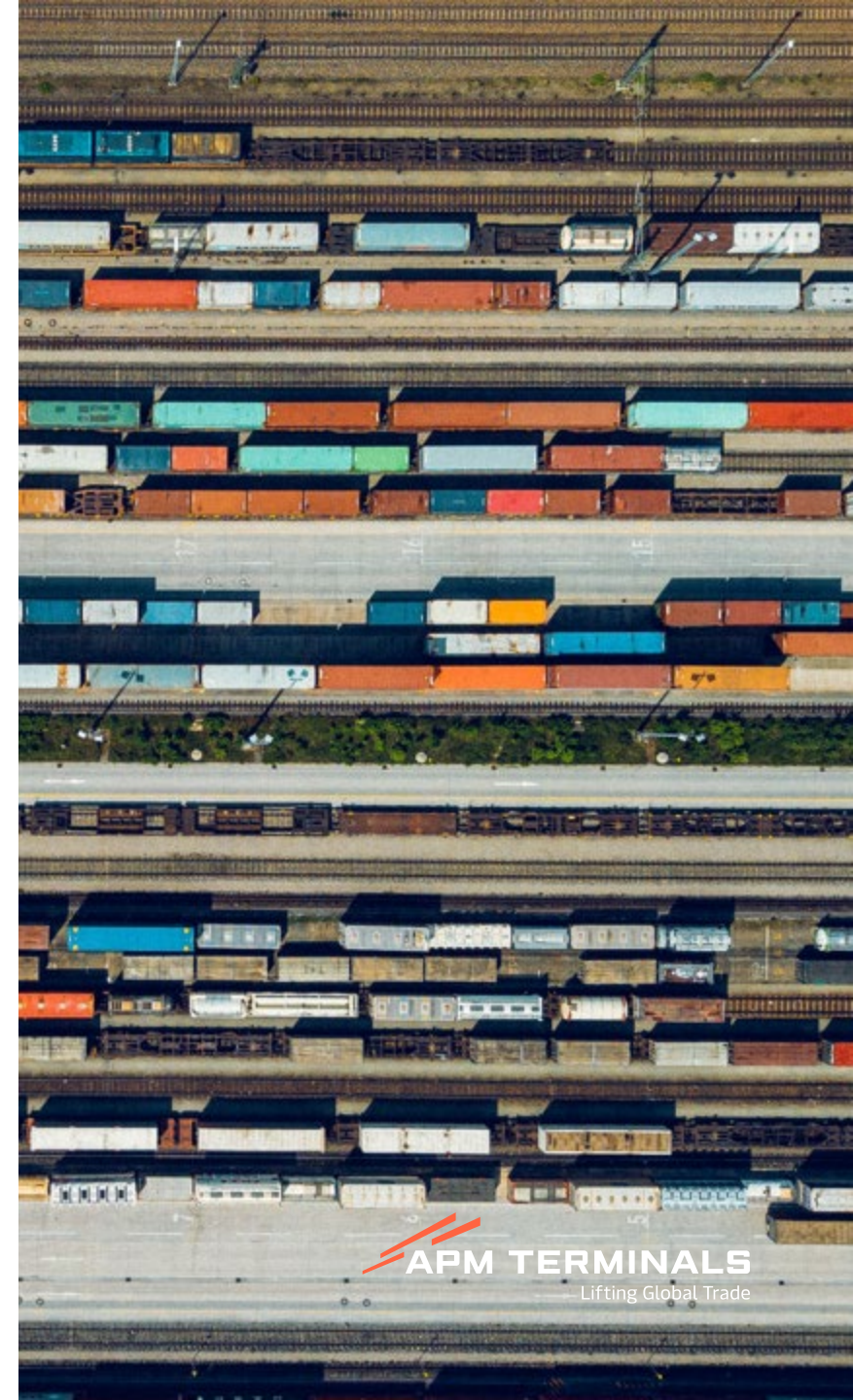
	FCT	First Container Terminal CJSC
	Ust-Luga	Ust-Luga Container Terminal OJSC

North America

USA	Port Elizabeth	APM Terminals Elizabeth, LLC
	South Florida	South Florida Container Terminal, LLC
	Mobile	APM Terminals Mobile, LLC
	Los Angeles	APM Terminals Pacific Ltd.
Mexico	Lazaro	APM Terminals Lazaro Cardenas S.A. de C.V.
	Yucatan	Terminal de Contenedores de Yucatan S.A. de C.V.
Costa Rica	Moin	APM Terminals Moin S.A.
Guatemala	Quetzal	APM Terminals Quetzal S.A.

Latin America

Argentina	Buenos Aires	Terminal 4 S.A.
Brazil	Itajai	APM Terminals Itajai S.A.
	Itapoa	Itapoa Terminais Portuarios S.A.
	Pecem	APM Terminals Pecem Operacoes Portuarias Ltda
	Santos	Brasil Terminal Portuario SA
Colombia	Cartagena	Cartagena Container Terminal Operator S.A.S.
	Buenaventura (TCBUEN)	Sociedad Portuaria Terminal de Contenedores de Buenaventura S.A.
Peru	Callao	APM Terminals Callao S.A.





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