



Supplementary Information

30 September 2018

IHG[®]

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Explanatory Notes – RevPAR & Pipeline

We have disclosed fee business (franchised & managed) and owned, leased & managed lease RevPAR, occupancy and ADR on a comparable basis, based on comparability as at 30 September 2018.

Fee business comparable RevPAR, occupancy and ADR reflects performance this year compared to the same period last year for hotels that have traded in both years.

Owned, leased & managed lease comparable RevPAR, occupancy and ADR reflects performance this year compared to the same period last year for owned, leased & managed leased hotels that have traded in both years. This excludes new builds, brand changes, properties closed for major refurbishment and completed disposals.

All RevPAR and ADR data is quoted at a constant US dollar conversion rate to avoid distortions created by the fluctuations in the year on year exchange rate.

IHG's pipeline comprises hotels in planning and under construction but not yet opened; a contract for these has been signed and the appropriate fees paid.

Comparable RevPAR – 3 Months to 30 September 2018

Fee Business and Owned, Leased & Managed Leases

Constant US\$	Fee Business							Owned, Leased & Managed Leases						
	Hotels	Occ %		ADR		RevPAR		Hotels	Occ %		ADR		RevPAR	
		2018	%Pts	2018	Growth	2018	Growth		2018	%Pts	2018	Growth	2018	Growth
InterContinental	43	74.9%	(1.5)	205.34	6.3%	153.82	4.2%	2	82.4%	(4.6)	285.20	6.6%	234.95	0.9%
Kimpton	54	85.3%	0.9	233.70	(0.3%)	199.23	0.7%							
Crowne Plaza	145	71.1%	(1.9)	127.29	0.8%	90.47	(1.8%)							
Hotel Indigo	41	75.3%	0.4	162.00	2.0%	121.91	2.5%							
EVEN Hotels	3	88.3%	3.7	204.45	(1.2%)	180.59	3.0%	3	72.4%	(1.9)	159.52	3.7%	115.43	1.1%
Holiday Inn	691	71.2%	(1.1)	119.98	1.7%	85.45	0.1%	2	75.5%	(3.4)	153.55	9.9%	115.91	5.1%
Holiday Inn Express	2,054	73.6%	(1.0)	118.90	0.7%	87.49	(0.6%)							
Staybridge Suites	222	81.5%	(0.4)	122.00	1.9%	99.42	1.4%							
Candlewood Suites	360	78.5%	(0.9)	86.59	0.6%	68.00	(0.5%)							
Americas	3,613	73.9%	(1.0)	124.11	1.3%	91.72	(0.0%)	7	77.3%	(3.5)	206.66	6.8%	159.82	2.1%
InterContinental	85	75.5%	0.8	224.80	2.9%	169.81	4.0%	4	72.4%	4.5	203.89	(4.7%)	147.55	1.6%
Crowne Plaza	148	75.6%	(0.7)	129.07	3.4%	97.52	2.4%							
Hotel Indigo	22	85.1%	1.1	158.24	2.7%	134.69	4.1%							
Holiday Inn	340	78.1%	0.5	105.06	1.7%	82.04	2.4%	1	92.4%	(5.5)	145.77	8.9%	134.68	2.8%
Holiday Inn Express	259	82.4%	0.1	95.26	0.5%	78.46	0.6%							
Staybridge Suites	10	82.7%	(2.3)	128.85	(1.1%)	106.55	(3.8%)							
Other	1	77.1%	(9.6)	76.74	(6.2%)	59.13	(16.5%)							
EMEAA	865	78.1%	0.2	127.54	2.2%	99.66	2.5%	5	74.9%	3.2	194.89	(2.7%)	145.93	1.7%
InterContinental	35	70.3%	2.0	132.60	3.1%	93.15	6.0%							
HUALUXE	4	62.7%	8.8	75.88	3.1%	47.59	19.9%							
Crowne Plaza	73	67.5%	1.6	84.68	3.4%	57.16	5.9%							
Hotel Indigo	5	73.6%	3.0	170.54	2.6%	125.56	6.9%							
Holiday Inn	73	72.6%	(0.2)	73.33	1.7%	53.26	1.5%							
Holiday Inn Express	68	71.9%	(0.8)	51.75	4.4%	37.22	3.3%							
Greater China	258	70.3%	0.8	83.65	3.6%	58.81	4.8%							
Total IHG	4,736	74.5%	(0.5)	120.39	1.7%	89.68	1.0%	12	76.3%	(0.6)	201.74	2.8%	153.91	2.0%

Comparable RevPAR – 3 Months to 30 September 2018 Total

Constant US\$	Total Comparable						
	Hotels	Occ %		ADR		RevPAR	
		2018	%Pts	2018	Growth	2018	Growth
InterContinental	45	75.3%	(1.7)	210.09	6.3%	158.24	3.9%
Kimpton	54	85.3%	0.9	233.70	(0.3%)	199.23	0.7%
Crowne Plaza	145	71.1%	(1.9)	127.29	0.8%	90.47	(1.8%)
Hotel Indigo	41	75.3%	0.4	162.00	2.0%	121.91	2.5%
EVEN Hotels	6	80.5%	0.9	184.52	1.1%	148.46	2.3%
Holiday Inn	693	71.3%	(1.1)	120.25	1.7%	85.68	0.1%
Holiday Inn Express	2,054	73.6%	(1.0)	118.90	0.7%	87.49	(0.6%)
Staybridge Suites	222	81.5%	(0.4)	122.00	1.9%	99.42	1.4%
Candlewood Suites	360	78.5%	(0.9)	86.59	0.6%	68.00	(0.5%)
Americas	3,620	73.9%	(1.0)	124.56	1.4%	92.07	(0.0%)
InterContinental	89	75.4%	1.0	223.74	2.5%	168.64	3.9%
Crowne Plaza	148	75.6%	(0.7)	129.07	3.4%	97.52	2.4%
Hotel Indigo	22	85.1%	1.1	158.24	2.7%	134.69	4.1%
Holiday Inn	341	78.1%	0.5	105.23	1.8%	82.22	2.4%
Holiday Inn Express	259	82.4%	0.1	95.26	0.5%	78.46	0.6%
Staybridge Suites	10	82.7%	(2.3)	128.85	(1.1%)	106.55	(3.8%)
Other	1	77.1%	(9.6)	76.74	(6.2%)	59.13	(16.5%)
EMEA	870	78.1%	0.2	128.18	2.2%	100.12	2.5%
InterContinental	35	70.3%	2.0	132.60	3.1%	93.15	6.0%
HUALUXE	4	62.7%	8.8	75.88	3.1%	47.59	19.9%
Crowne Plaza	73	67.5%	1.6	84.68	3.4%	57.16	5.9%
Hotel Indigo	5	73.6%	3.0	170.54	2.6%	125.56	6.9%
Holiday Inn	73	72.6%	(0.2)	73.33	1.7%	53.26	1.5%
Holiday Inn Express	68	71.9%	(0.8)	51.75	4.4%	37.22	3.3%
Greater China	258	70.3%	0.8	83.65	3.6%	58.81	4.8%
Total IHG	4,748	74.5%	(0.5)	120.86	1.7%	90.05	1.0%

Comparable RevPAR – 9 Months to 30 September 2018

Fee Business and Owned, Leased & Managed Leases

Constant US\$	Fee Business							Owned, Leased & Managed Leases						
	Hotels	Occ %		ADR		RevPAR		Hotels	Occ %		ADR		RevPAR	
		2018	%Pts	2018	Growth	2018	Growth		2018	%Pts	2018	Growth	2018	Growth
InterContinental	43	74.0%	0.2	203.67	4.0%	150.61	4.3%	2	81.4	(2.9)	284.92	7.5%	231.93	3.8%
Kimpton	54	80.8%	(0.3)	240.48	1.7%	194.30	1.3%							
Crowne Plaza	145	69.4%	(1.0)	126.85	2.0%	88.03	0.5%							
Hotel Indigo	41	75.0%	2.6	158.21	1.5%	118.70	5.1%							
EVEN Hotels	3	83.0%	8.6	194.10	(2.3%)	161.04	9.0%	3	72.3	1.9	151.87	2.4%	109.80	5.1%
Holiday Inn	691	68.1%	(0.2)	115.75	2.0%	78.83	1.8%	2	82.5	2.2	175.64	8.0%	144.95	11.0%
Holiday Inn Express	2,054	70.1%	0.3	115.65	1.3%	81.10	1.7%							
Staybridge Suites	222	78.8%	1.1	121.12	2.5%	95.41	3.9%							
Candlewood Suites	360	75.5%	0.2	85.97	2.1%	64.87	2.4%							
Americas	3,613	70.9%	0.1	121.61	1.8%	86.18	2.0%	7	79.8	0.3	212.02	6.1%	169.24	6.4%
InterContinental	85	72.9%	0.5	216.25	1.9%	157.72	2.6%	4	66.9	0.3	210.73	(2.5%)	141.07	(2.1%)
Crowne Plaza	148	72.9%	0.3	127.94	3.3%	93.26	3.7%							
Hotel Indigo	22	80.6%	1.7	152.61	1.9%	123.07	4.1%							
Holiday Inn	340	74.1%	0.9	104.77	2.0%	77.68	3.2%	1	95.2	(2.2)	140.26	8.7%	133.46	6.3%
Holiday Inn Express	259	77.6%	0.4	92.68	1.1%	71.91	1.6%							
Staybridge Suites	10	77.1%	(1.5)	127.18	1.7%	98.09	(0.3%)							
Other	1	79.6%	(2.7)	77.57	(0.7%)	61.77	(3.9%)							
EMEA	865	74.5%	0.6	125.49	2.1%	93.52	2.8%	5	70.5	0.0	198.78	(1.3%)	140.11	(1.2%)
InterContinental	35	66.1%	3.7	133.62	1.6%	88.31	7.7%							
HUALUXE	4	57.8%	10.5	77.54	3.8%	44.84	26.8%							
Crowne Plaza	73	63.8%	3.3	84.67	3.8%	54.05	9.6%							
Hotel Indigo	5	72.8%	5.9	172.85	2.2%	125.91	11.2%							
Holiday Inn	73	69.2%	1.9	74.23	3.2%	51.37	6.1%							
Holiday Inn Express	68	68.3%	1.2	52.39	5.6%	35.80	7.4%							
Greater China	258	66.6%	2.7	84.33	3.8%	56.19	8.2%							
Total IHG	4,736	71.2%	0.5	118.41	1.9%	84.36	2.7%	12	75.8	0.2	206.78	3.1%	156.84	3.5%

Comparable RevPAR – 9 Months to 30 September 2018 Total

Constant US\$	Total Comparable						
	Hotels	Occ %		ADR		RevPAR	
		2018	%Pts	2018	Growth	2018	Growth
InterContinental	45	74.4%	0.0	208.51	4.2%	155.04	4.2%
Kimpton	54	80.8%	(0.3)	240.48	1.7%	194.30	1.3%
Crowne Plaza	145	69.4%	(1.0)	126.85	2.0%	88.03	0.5%
Hotel Indigo	41	75.0%	2.6	158.21	1.5%	118.70	5.1%
EVEN Hotels	6	77.7%	5.3	174.72	0.1%	135.78	7.4%
Holiday Inn	693	68.2%	(0.1)	116.30	2.1%	79.33	1.9%
Holiday Inn Express	2,054	70.1%	0.3	115.65	1.3%	81.10	1.7%
Staybridge Suites	222	78.8%	1.1	121.12	2.5%	95.41	3.9%
Candlewood Suites	360	75.5%	0.2	85.97	2.1%	64.87	2.4%
Americas	3,620	70.9%	0.1	122.13	1.9%	86.61	2.0%
InterContinental	89	72.6%	0.5	215.98	1.7%	156.85	2.4%
Crowne Plaza	148	72.9%	0.3	127.94	3.3%	93.26	3.7%
Hotel Indigo	22	80.6%	1.7	152.61	1.9%	123.07	4.1%
Holiday Inn	341	74.2%	0.8	104.92	2.0%	77.87	3.2%
Holiday Inn Express	259	77.6%	0.4	92.68	1.1%	71.91	1.6%
Staybridge Suites	10	77.1%	(1.5)	127.18	1.7%	98.09	(0.3%)
Other	1	79.6%	(2.7)	77.57	(0.7%)	61.77	(3.9%)
EMEA	870	74.5%	0.6	126.18	2.0%	93.98	2.7%
InterContinental	35	66.1%	3.7	133.62	1.6%	88.31	7.7%
HUALUXE	4	57.8%	10.5	77.54	3.8%	44.84	26.8%
Crowne Plaza	73	63.8%	3.3	84.67	3.8%	54.05	9.6%
Hotel Indigo	5	72.8%	5.9	172.85	2.2%	125.91	11.2%
Holiday Inn	73	69.2%	1.9	74.23	3.2%	51.37	6.1%
Holiday Inn Express	68	68.3%	1.2	52.39	5.6%	35.80	7.4%
Greater China	258	66.6%	2.7	84.33	3.8%	56.19	8.2%
Total IHG	4,748	71.3%	0.5	118.94	1.9%	84.77	2.7%

2018 Current Trading

Comparable RevPAR, ADR & Occupancy Growth

Constant US\$	Qtr 3			Sep YTD		
	RevPAR %	ADR %	Occupancy %pts	RevPAR %	ADR %	Occupancy %pts
Total Americas	(0.0%)	1.4%	(1.0)	2.0%	1.9%	0.1
Total EMEAA	2.5%	2.2%	0.2	2.7%	2.0%	0.6
Total Greater China	4.8%	3.6%	0.8	8.2%	3.8%	2.7
Total IHG	1.0%	1.7%	(0.5)	2.7%	1.9%	0.5
United States:						
InterContinental	2.5%	4.0%	(1.2)	3.1%	3.1%	(0.0)
Kimpton	0.3%	(0.9%)	1.0	(0.9%)	(0.3%)	(0.5)
Crowne Plaza	(1.9%)	0.8%	(2.0)	0.5%	2.0%	(1.0)
Hotel Indigo	2.5%	2.0%	0.3	5.0%	1.6%	2.5
EVEN Hotels	2.3%	1.1%	0.9	7.4%	0.1%	5.3
Holiday Inn	(0.9%)	1.7%	(1.8)	1.0%	2.0%	(0.6)
Holiday Inn Express	(0.8%)	0.5%	(1.0)	1.4%	1.1%	0.3
Staybridge Suites	1.2%	1.6%	(0.4)	3.9%	2.2%	1.3
Candlewood Suites	(0.7%)	0.6%	(1.0)	2.3%	2.2%	0.1
All Brands	(0.5%)	1.1%	(1.2)	1.5%	1.5%	(0.0)

Hotel & Room Count as at 30 September 2018

	Franchised		Managed		Owned, Leased & Managed Leases		Total		
	Hotels	Rooms	Hotels	Rooms	Hotels	Rooms	Hotels	Rooms	Rooms
InterContinental	26	7,193	23	9,726	2	822	51	17,741	17,741
Kimpton	0	0	65	12,447	0	0	65	12,447	12,447
Crowne Plaza	140	36,249	16	5,262	0	0	156	41,511	41,511
Hotel Indigo	49	5,923	5	1,132	0	0	54	7,055	7,055
EVEN Hotels	3	360	3	503	3	498	9	1,361	1,361
Holiday Inn	755	129,484	13	3,975	2	903	770	134,362	134,362
Holiday Inn Express	2,268	204,477	2	359	0	0	2,270	204,836	204,836
avid hotels	1	87	0	0	0	0	1	87	87
Staybridge Suites	227	23,842	28	3,511	0	0	255	27,353	27,353
Candlewood Suites	330	29,239	61	7,553	0	0	391	36,792	36,792
Other	8	8,099	85	13,681	0	0	93	21,780	21,780
Americas	3,807	444,953	301	58,149	7	2,223	4,115	505,325	505,325
Regent	1	440	1	131	1	195	3	766	766
InterContinental	15	4,554	85	25,765	4	1,441	104	31,760	31,760
Kimpton	0	0	1	274	0	0	1	274	274
Crowne Plaza	99	22,718	78	22,326	0	0	177	45,044	45,044
Hotel Indigo	25	2,289	6	850	0	0	31	3,139	3,139
Holiday Inn	302	49,885	80	20,800	1	207	383	70,892	70,892
Holiday Inn Express	259	33,915	34	8,006	0	0	293	41,921	41,921
Staybridge Suites	8	1,116	4	589	0	0	12	1,705	1,705
Other	3	827	7	7,803	9	1,698	19	10,328	10,328
EMEA	712	115,744	296	86,544	15	3,541	1,023	205,829	205,829
Regent	1	538	2	702	0	0	3	1,240	1,240
InterContinental	1	570	44	17,999	0	0	45	18,569	18,569
HUALUXE	0	0	8	2,335	0	0	8	2,335	2,335
Crowne Plaza	1	466	89	31,580	0	0	90	32,046	32,046
Hotel Indigo	0	0	9	1,387	0	0	9	1,387	1,387
Holiday Inn	4	2,124	88	26,033	0	0	92	28,157	28,157
Holiday Inn Express	23	3,896	101	23,876	0	0	124	27,772	27,772
Other	1	433	8	2,653	0	0	9	3,086	3,086
Greater China	31	8,027	349	106,565	0	0	380	114,592	114,592
Regent	2	978	3	833	1	195	6	2,006	2,006
InterContinental	42	12,317	152	53,490	6	2,263	200	68,070	68,070
Kimpton	0	0	66	12,721	0	0	66	12,721	12,721
HUALUXE	0	0	8	2,335	0	0	8	2,335	2,335
Crowne Plaza	240	59,433	183	59,168	0	0	423	118,601	118,601
Hotel Indigo	74	8,212	20	3,369	0	0	94	11,581	11,581
EVEN Hotels	3	360	3	503	3	498	9	1,361	1,361
Holiday Inn	1,061	181,493	181	50,808	3	1,110	1,245	233,411	233,411
Holiday Inn Express	2,550	242,288	137	32,241	0	0	2,687	274,529	274,529
avid hotels	1	87	0	0	0	0	1	87	87
Staybridge Suites	235	24,958	32	4,100	0	0	267	29,058	29,058
Candlewood Suites	330	29,239	61	7,553	0	0	391	36,792	36,792
Other	12	9,359	100	24,137	9	1,698	121	35,194	35,194
Total System Size	4,550	568,724	946	251,258	22	5,764	5,518	825,746	825,746

Pipeline as at 30 September 2018

	Franchised		Managed		Owned, Leased & Managed Leases		Total	
	Hotels	Rooms	Hotels	Rooms	Hotels	Rooms	Hotels	Rooms
InterContinental	3	694	3	783	0	0	6	1,477
Kimpton	0	0	15	2,033	0	0	15	2,033
Crowne Plaza	9	1,987	0	0	0	0	9	1,987
Hotel Indigo	32	4,157	1	78	0	0	33	4,235
EVERN Hotels	4	568	3	476	0	0	7	1,044
Holiday Inn	122	15,572	2	360	0	0	124	15,932
Holiday Inn Express	500	47,653	0	0	0	0	500	47,653
avid hotels	150	13,991	0	0	0	0	150	13,991
Staybridge Suites	158	16,523	0	0	0	0	158	16,523
Candlewood Suites	103	9,189	0	0	0	0	103	9,189
Other	5	785	19	3,128	0	0	24	3,913
America	1,086	111,119	43	6,858	0	0	1,129	117,977
Regent	0	0	2	264	0	0	2	264
InterContinental	2	177	28	7,001	0	0	30	7,178
Kimpton	0	0	5	854	1	155	6	1,009
Crowne Plaza	13	2,595	26	6,560	0	0	39	9,155
Hotel Indigo	18	2,265	25	3,954	0	0	43	6,219
EVERN Hotels	1	200	0	0	0	0	1	200
voco hotels	0	0	1	170	0	0	1	170
Holiday Inn	36	6,420	67	17,329	0	0	103	23,749
Holiday Inn Express	78	12,533	42	7,654	0	0	120	20,187
Staybridge Suites	8	1,191	10	2,462	0	0	18	3,653
Other	2	304	0	13	0	0	2	317
EMEA	158	25,685	206	46,261	1	155	365	72,101
InterContinental	0	0	27	8,059	0	0	27	8,059
Kimpton	0	0	4	899	0	0	4	899
HUALUXE	0	0	20	5,939	0	0	20	5,939
Crowne Plaza	2	600	38	11,658	0	0	40	12,258
Hotel Indigo	0	0	17	2,788	0	0	17	2,788
EVERN Hotels	0	0	6	1,438	0	0	6	1,438
Holiday Inn	1	220	52	14,374	0	0	53	14,594
Holiday Inn Express	105	18,329	61	12,574	0	0	166	30,903
Other	0	0	1	279	0	0	1	279
Greater China	108	19,149	226	58,008	0	0	334	77,157
Regent	0	0	2	264	0	0	2	264
InterContinental	5	871	58	15,843	0	0	63	16,714
Kimpton	0	0	24	3,786	1	155	25	3,941
HUALUXE	0	0	20	5,939	0	0	20	5,939
Crowne Plaza	24	5,182	64	18,218	0	0	88	23,400
Hotel Indigo	50	6,422	43	6,820	0	0	93	13,242
EVERN Hotels	5	768	9	1,914	0	0	14	2,682
voco hotels	0	0	1	170	0	0	1	170
Holiday Inn	159	22,212	121	32,063	0	0	280	54,275
Holiday Inn Express	683	78,515	103	20,228	0	0	786	98,743
avid hotels	150	13,991	0	0	0	0	150	13,991
Staybridge Suites	166	17,714	10	2,462	0	0	176	20,176
Candlewood Suites	103	9,189	0	0	0	0	103	9,189
Other	7	1,089	20	3,420	0	0	27	4,509
Total Pipeline	1,352	155,953	475	111,127	1	155	1,828	267,235

Americas Future Growth Drivers

	Total	InterContinental	Kimpton	Crowne Plaza	Hotel Indigo	EVEN Hotels	Holiday Inn	Holiday Inn Express	avid hotels	Staybridge Suites	Candlewood Suites	Other
Room Count												
1 January 2018	497,460	17,578	12,242	41,278	6,828	1,238	135,604	199,410	0	26,156	35,424	21,702
Openings	15,167	691	85	669	441	123	2,011	7,662	87	1,497	1,282	619
Brand Conversions	0	0	188	(45)	63	0	(410)	318	0	0	121	(235)
Removals	(7,302)	(528)	(68)	(391)	(277)	0	(2,843)	(2,554)	0	(300)	(35)	(306)
30 September 2018	505,325	17,741	12,447	41,511	7,055	1,361	134,362	204,836	87	27,353	36,792	21,780
% Growth	2%	1%	2%	1%	3%	10%	(1)%	3%	N/A	5%	4%	0%
Pipeline												
1 January 2018	109,104	1,893	2,238	2,719	4,026	1,114	16,375	49,607	4,043	15,432	10,009	1,648
Signings	30,739	274	304	628	973	135	2,396	8,139	10,042	3,178	1,666	3,004
30 September 2018	117,977	1,477	2,033	1,987	4,235	1,044	15,932	47,653	13,991	16,523	9,189	3,913

EMEA Future Growth Drivers

	Total	Regent	InterContinental	Kimpton	Crowne Plaza	Hotel Indigo	EVEN Hotels	voco hotels	Holiday Inn	Holiday Inn Express	Staybridge Suites	Other
Room Count												
1 January 2018	199,076	0	31,791	274	44,574	2,794	0	0	70,430	39,175	1,589	8,449
Openings	9,653	766	653	0	1,326	343	0	0	1,665	2,011	116	2,773
Brand Conversions	0	0	0	0	0	0	0	0	0	712	0	(712)
Removals	(2,900)	0	(684)	0	(856)	2	0	0	(1,203)	23	0	(182)
30 September 2018	205,829	766	31,760	274	45,044	3,139	0	0	70,892	41,921	1,705	10,328
% Growth	3%	N/A	(0)%	0%	1%	12%	0%	N/A	1%	7%	7%	22%

	Total	Regent	InterContinental	Kimpton	Crowne Plaza	Hotel Indigo	EVEN Hotels	voco hotels	Holiday Inn	Holiday Inn Express	Staybridge Suites	Other
Pipeline												
1 January 2018	63,358	0	6,480	199	8,655	4,740	200	0	22,065	18,096	2,509	414
Signings	19,129	1,030	1,386	810	1,832	1,839	0	170	3,879	4,232	1,257	2,694
30 September 2018	72,101	264	7,178	1,009	9,155	6,219	200	170	23,749	20,187	3,653	317

Greater China Future Growth Drivers

	Total	Regent	InterContinental	Kimpton	HUALUXE	Crowne Plaza	Hotel Indigo	EVEN Hotels	Holiday Inn	Holiday Inn Express	Other
Room Count											
1 January 2018	101,539	0	16,629	0	2,089	28,948	1,023	0	26,659	23,813	2,378
Openings	15,356	1,240	2,254	0	247	2,840	368	0	2,111	4,991	1,305
Brand Conversions	0	0	0	0	0	917	0	0	(320)	0	(597)
Removals	(2,303)	0	(314)	0	(1)	(659)	(4)	0	(293)	(1,032)	0
30 September 2018	114,592	1,240	18,569	0	2,335	32,046	1,387	0	28,157	27,772	3,086
<i>% Growth</i>	13%	N/A	12%	0%	12%	11%	36%	0%	6%	17%	30%

	Total	Regent	InterContinental	Kimpton	HUALUXE	Crowne Plaza	Hotel Indigo	EVEN Hotels	Holiday Inn	Holiday Inn Express	Other
Pipeline											
1 January 2018	71,684	0	8,980	359	6,289	11,673	2,535	796	15,116	25,657	279
Signings	23,853	1,240	1,376	540	452	3,827	810	642	2,194	11,467	1,305
30 September 2018	77,157	0	8,059	899	5,939	12,258	2,788	1,438	14,594	30,903	279