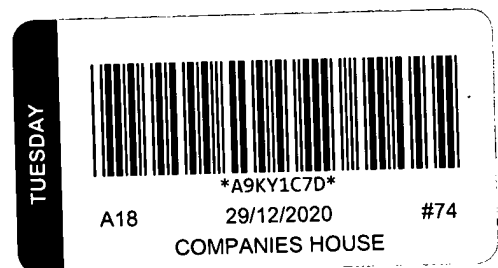


Northern Forklift (Scotland) Limited  
Unaudited financial statements  
for the year ended 31 December 2019

Registered number: 03911775



**Northern Forklift (Scotland) Limited**

**Unaudited financial statements  
for the year ended 31 December 2019**

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## **Northern Forklift (Scotland) Limited**

### **Strategic report for the year ended 31 December 2019**

The director presents his strategic report on the Company for the year ended 31 December 2019.

#### **Principal activities**

The principal activities of the Company are that of a service provider specialising in the sale, servicing and rental of materials handling equipment and other associated equipment.

#### **Review of the business**

The Company operates in a competitive environment with a distinct geographic area of the UK and offers a local service that matches the needs of the small to medium size forklift truck fleets that it supports.

Customers are able to purchase equipment outright or rent trucks on a short or long term hire basis. Service support is provided by locally employed engineers and the Company operates its own delivery fleet and drivers to maintain the local service offering.

Turnover for the twelve months to 31 December 2019 was £6,935,698 compared to £6,596,582 for the prior year. Profit on ordinary activities before taxation for the twelve months to 31 December 2019 was £1,314,108 compared to £1,173,828 for the prior year. The business demonstrates good customer retention and management has control of its operating expenses with a resultant improvement on operating profit as a percentage of turnover improving from 19.7% in 2018 to 20.7% in 2019.

The entire share capital was purchased by Briggs Equipment UK Limited on 31 August 2019. Following the acquisition the Company became a Hyster dealer under the terms of the dealership agreement held by Briggs Equipment UK Limited. Strategically the acquisition has gained access to a wider customer base and industry sector for the Briggs Group.

The immediate parent company, Briggs Equipment UK Limited, has taken advantage of the exemption set out in Section 479C (Audit Exemption) of the Companies Act 2006 and opted to file unaudited accounts.

#### **Future developments**

The Company continues to take advantage of the support of its immediate parent company and will be leveraging this to drive efficiencies through engineering services, procurement and customer relationship management as a consequence of being part of the Briggs Equipment group.

Like many businesses, management had to take action to reduce costs as a result of an initial decline in demand for services from its customer base as a consequence of the pandemic and to preserve employment, the Company utilised the Government's Coronavirus Job Retention Scheme. At the time of filing these accounts the Company has seen trading conditions improve and anticipates delivering a profit after tax for 2020 in line with 2019.

In considering the financial effects of the ongoing Coronavirus pandemic, local management has analysed, assessed and scrutinised the resulting projections and scenario planning is prepared by Briggs Equipment UK Limited in its response to the pandemic. In this respect the director is confident that the overall going concern position is fully supported, and that no material uncertainties in relation to going concern have been identified.

## Northern Forklift (Scotland) Limited

### Strategic report for the year ended 31 December 2019 (continued)

#### Financial risk management

The Company's operations expose it to some aspects of financial risks which include, liquidity risk and credit risk. The procedures implemented to effectively manage these risks are detailed below.

##### *Credit risk*

The effects of credit risk are controlled as the Company has implemented policies that require appropriate credit checks on potential customers before sales are made. The amount of exposure to any individual counterparty is proactively monitored and is subject to a limit, which is regularly reassessed. The Board receives regular reports on amounts due and amounts significantly overdue and the relevant action taken.

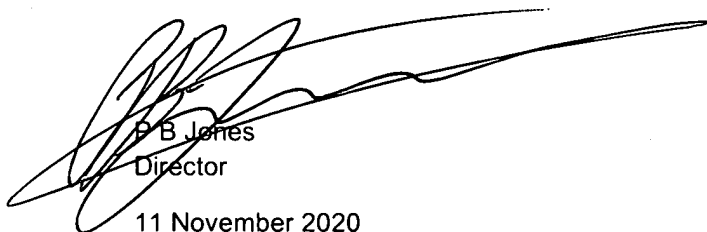
##### *Liquidity risk*

Appropriate cash flow forecasts are prepared to assess the Company's cash requirements. The Company proactively assesses and manages its cash requirements and its available facilities to ensure sufficient funds are available.

#### Small companies note

In preparing this report, the director has taken advantage of the small companies exemptions provided by Section 415A of the Companies Act 2006.

Approved by the director and signed by:



P B Jones  
Director  
11 November 2020

## **Northern Forklift (Scotland) Limited**

### **Directors' report for the year ended 31 December 2019**

The director presents his report and the unaudited financial statements of the Company for the year ended 31 December 2019.

#### **Future developments**

An indication of future developments of the business is included in the Strategic report on page 3.

#### **Dividends**

Dividends of £73,600 were paid within the year (2018: £110,400).

#### **Financial risk management**

Financial risk management is described in the Strategic report on page 3.

#### **Directors**

The directors of the Company who were in office during the period and up to the date of signing the financial statements, unless otherwise stated, were:

Mr A Sirel	(resigned 30 August 2019)
Mr S McCarry	(resigned 30 August 2019)
Mrs T Sirel	(resigned 30 August 2019)
Mrs E McCarry	(resigned 30 August 2019)
P B Jones	(appointed 30 August 2019)

#### **Directors' indemnities**

The Company maintained throughout the period, and at the date of approval of the financial statements, liability insurance for its director and officers. This is a qualifying provision for the purposes of the Companies Act 2006.

#### **Disabled employees**

Applications for employment by disabled persons are always fully considered, bearing in mind the respective aptitudes and abilities of the applicant concerned. In the event of members of staff becoming disabled, every effort is made to ensure that their employment with the Company continues and the appropriate training is arranged. It is the policy of the Company that the training, career development and promotion of disabled persons should, as far as possible, be identical to that of other employees.

#### **Employee consultation**

The Company maintains a policy of regular consultation and discussion with its employees by means of periodic meetings and newsletters on a wide range of issues that are likely to affect their interests and ensure that all employees are aware of the financial and economic performance of the Company.

#### **Going concern**

The director has adopted the going concern basis in preparing these financial statements (see note 3 to the financial statements).

## Northern Forklift (Scotland) Limited

### Directors' report for the year ended 31 December 2019 (continued)

#### Statement of directors' responsibilities in respect of the financial statements

The director is responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulation.

Company law requires the director to prepare financial statements for each financial period. Under that law the director has prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law). Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing the financial statements, the director is required to:

- select suitable accounting policies and then apply them consistently;
- state whether applicable United Kingdom Accounting Standards, comprising FRS 102, have been followed, subject to any material departures disclosed and explained in the financial statements;
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The director is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable him to ensure that the financial statements comply with the Companies Act 2006.

Approved by the director and signed:



P B Jones  
Director

11 November 2020

Registered number: 03911775

**Northern Forklift (Scotland) Limited****Statement of comprehensive income  
for the year ended 31 December 2019**

	Note	2019 £	2018 £
<b>Turnover</b>	5	<b>6,935,698</b>	6,596,582
Cost of sales		<b>(4,317,356)</b>	(1,980,289)
<b>Gross profit</b>		<b>2,618,342</b>	4,616,293
Administrative expenses		<b>(1,116,460)</b>	(3,282,504)
Distribution costs		<b>(65,295)</b>	(37,912)
Other operating income		-	1,979
<b>Operating profit</b>	6	<b>1,436,587</b>	1,297,856
Other interest receivable and similar income	8	<b>521</b>	646
Interest payable and similar charges	8	<b>(123,000)</b>	(124,674)
Net interest expense	8	<b>(122,479)</b>	(124,028)
<b>Profit on ordinary activities before taxation</b>		<b>1,314,108</b>	1,173,828
Tax on profit on ordinary activities	9	<b>(379,200)</b>	(223,027)
<b>Profit and total comprehensive income for the period</b>		<b>934,908</b>	950,801
<b>Dividends paid and payable</b>		<b>(73,600)</b>	(110,400)
Retained earnings at the start of the year		<b>4,343,868</b>	3,503,467
<b>Retained earnings at the end of the year</b>		<b>5,205,176</b>	4,343,868

**Northern Forklift (Scotland) Limited**

**Statement of financial position  
as at 31 December 2019**

	Note	31 December 2019	31 December 2019	31 December 2018	31 December 2018
		£	£	£	£
<b>Fixed assets</b>					
Intangible assets	10		<b>100,446</b>		-
Tangible assets	11		<b>7,113,843</b>		5,774,954
			<b>7,214,289</b>		5,774,954
<b>Current assets</b>					
Inventories	12	<b>331,811</b>		677,309	
Debtors: amounts falling due within one year	13	<b>1,395,798</b>		1,144,498	
Cash at bank and in hand		<b>1,280,686</b>		1,529,315	
		<b>3,008,295</b>		3,351,122	
<b>Creditors: amounts falling due within one year</b>	14	<b>(2,701,881)</b>		(2,776,282)	
<b>Net current assets</b>			<b>306,414</b>		574,840
<b>Total assets less current liabilities</b>			<b>7,520,703</b>		6,349,794
<b>Creditors: amounts falling due after more than one year</b>	14		<b>(2,161,719)</b>		(1,868,139)
<b>Provisions for liabilities</b>	16		<b>(123,708)</b>		(107,687)
<b>Net assets</b>			<b>5,235,276</b>		4,373,968
<b>Capital and reserves</b>					
Called up share capital	18		<b>82</b>		82
Capital redemption reserve			<b>30,018</b>		30,018
Retained earnings			<b>5,205,176</b>		4,343,868
<b>Total equity</b>			<b>5,235,276</b>		4,373,968

For the financial year ending 31 December 2019 the Company was entitled to exemption from audit under section 479A of the Companies Act 2006 relating to subsidiary companies.

Director's responsibilities:

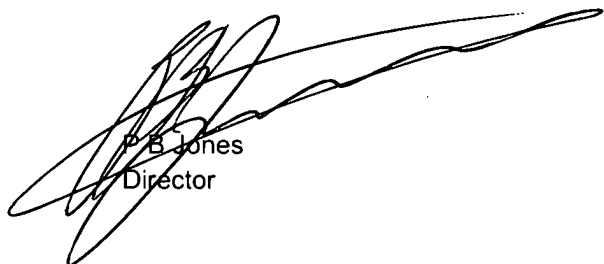
- The members have not required the Company to obtain an audit of its accounts for the year in question in accordance with section 476; and
- The directors acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and the preparation of accounts.

**Northern Forklift (Scotland) Limited**

**Statement of financial position  
as at 31 December 2019**

The notes on pages 11 to 28 are an integral part of these financial statements.

The financial statements on pages 7 to 28 were approved by the director on 11 November 2020 and were signed on behalf of the board by:



P. B. Jones  
Director

Registered no. 03911775

**Northern Forklift (Scotland) Limited**

**Statement of changes in equity  
for the year ended 31 December 2019**

	Called- up share capital	Capital redemption reserve	Retained earnings	Total equity
	£	£	£	£
Balance as at 1 January 2018	82	30,018	3,503,467	3,533,567
Profit and total comprehensive income for the year	-		950,801	950,801
Dividends paid	-		(110,400)	(110,400)
Balance as at 31 December 2018	82	30,018	4,343,868	4,373,968
Balance at 1 January 2019	82	30,018	4,343,868	4,373,968
Profit and total comprehensive income for the year	-		934,908	934,908
Dividends paid	-		(73,600)	(73,600)
<b>Balance as at 31 December 2019</b>	<b>82</b>	<b>30,018</b>	<b>5,205,176</b>	<b>5,235,276</b>

## **Northern Forklift (Scotland) Limited**

### **Notes to the financial statements for the year ended 31 December 2019**

#### **1 General information**

The principal activity of Northern Forklift (Scotland) Limited ("the Company") is that of a service provider specialising in the sale, servicing and leasing of materials handling equipment and other associated equipment.

The Company is a private company limited by shares and is incorporated in the United Kingdom and domiciled in England. The address of its registered office is Orbital 7, Orbital Way, Cannock, Staffordshire, WS11 8XW.

#### **2 Statement of compliance**

The financial statements of Northern Forklift (Scotland) Limited have been prepared in compliance with United Kingdom Accounting Standards, including Financial Reporting Standard 102 (section 1A), "The Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland" ("FRS 102") and the Companies Act 2006.

#### **3 Summary of significant accounting policies**

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated. The Company has adopted FRS 102 in these financial statements.

##### **Basis of preparation**

These financial statements are prepared on a going concern basis, under the historical cost convention.

The preparation of financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in note 4.

##### **Going concern**

After reviewing the Company's forecasts and projections, the director has a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. The Company therefore continues to adopt the going concern basis in preparing its financial statements. The Company has received confirmation from its immediate parent undertaking that it will provide financial support to the Company for a period of not less than 12 months from the date of approval of these financial statements to ensure the Company can meet its liabilities as they fall due.

##### **Exemptions for qualifying entities under FRS102**

The Company has taken advantage of the following exemptions;

Under FRS102 paragraph 1.12(b), the exemption from preparing a statement of cash flows on the basis that it is a qualifying entity and its immediate parent company as at 31 December 2019, Briggs Equipment UK Limited, includes the Company's cash flows in its own consolidated financial statements.

Under FRS102 paragraph 33.1A, the exemption from disclosing related party transactions with other companies that are wholly owned by its immediate parent company as at 31 December 2019.

## **Northern Forklift (Scotland) Limited**

### **Notes to the financial statements for the year ended 31 December 2019 (continued)**

#### **3 Summary of significant accounting policies (continued)**

##### **Foreign currency**

###### *Functional and presentation currency*

The Company's functional currency is pound sterling which is presented in the financial statements rounded to the nearest pound.

###### *Transactions and balances*

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined. Foreign exchange gains and losses resulting from the settlement of transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement.

##### **Revenue recognition**

Revenue comprises the fair value of the consideration received or receivable for goods and services sold, net of discounts, exchange rate differences where sales are conducted in foreign currencies and value added taxes.

###### *Sale of goods*

Revenue from the sale of goods is recognised during the period in which the product is delivered and when the significant risks and rewards of ownership of the goods have transferred to the buyer.

###### *Contracts and sales of services*

Revenue includes operating lease and contract hire income, together with amounts in respect of rental equipment disposals. Where title to the rental asset resides with the Company, revenue in respect of maintenance contracts is recognised on a straight line basis over the anticipated period of the contract.

###### *Interest income*

Interest income is recognised using the effective interest rate method.

##### **Exceptional items**

The Company classifies certain one-off charges or credits that have a material impact on the Company's financial results as 'exceptional items'. These are disclosed separately to provide further understanding of the financial performance of the Company.

## Northern Forklift (Scotland) Limited

### Notes to the financial statements for the year ended 31 December 2019 (continued)

#### 3 Summary of significant accounting policies (continued)

##### Employee benefits

The Company provides a range of benefits to employees, including paid holiday arrangements and defined contribution pension plans.

##### *Short term benefits*

Short term benefits, including holiday pay and other similar non-monetary benefits, are recognised as an expense in the period in which the service is received.

##### *Defined contribution pension plan*

The Company operates a defined contribution pension plan for its employees. The contributions to the plan are recognised as an expense when they are due. Amounts not paid are shown in accruals in the balance sheet. The assets of the plan are held separately from the Company in separately administered funds.

##### Taxation

Taxation expense for the year comprises current and deferred tax recognised in the reporting year. Tax is recognised in the profit and loss account, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case tax is also recognised in other comprehensive income or directly in equity respectively.

Current or deferred taxation assets and liabilities are not discounted.

##### *Current tax*

Current tax is the amount of income tax payable in respect of the taxable profit for the year or prior years. Tax is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the year end.

##### *Deferred tax*

Deferred tax arises from timing differences that are differences between taxable profits and total comprehensive income as stated in the financial statements. These timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements.

Deferred tax is recognised on all timing differences at the reporting date. Unrelieved tax losses and other deferred tax assets are only recognised when it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the period end and that are expected to apply to the reversal of the timing difference.

## Northern Forklift (Scotland) Limited

### Notes to the financial statements for the year ended 31 December 2019 (continued)

#### 3 Summary of significant accounting policies (continued)

##### Development costs

Development costs are recognised as an expense as incurred.

##### Tangible assets

Tangible assets are stated at cost less accumulated depreciation and accumulated impairment losses. Cost includes the original purchase price and costs directly attributable to bring the asset to its working condition for its intended use.

Depreciation is calculated using the straight-line method to allocate cost to the assets residual values over their estimated useful lives, as follows:

- |  |                   |
|--|-------------------|
| • Leasehold buildings and leasehold improvements | Life of the lease |
| • Plant and machinery                            | 3 – 7 years       |
| • Fixtures and fittings                          | 5 years           |
| • Motor vehicles                                 | 3 – 7 years       |

Freehold land is not depreciated.

The assets' residual values and useful lives are reviewed, and adjusted, if appropriate, at the end of each reporting period. The effect of any change is accounted for prospectively.

Rental equipment is transferred into tangible assets from inventories at the inception of the associated rental contract and transferred back to inventories at the conclusion of the contract.

##### Impairment of assets

At each reporting date fixed assets are reviewed to determine whether there is any indication that those assets have suffered an impairment loss. If there is an indication of possible impairment, the recoverable amount of any affected asset is estimated and compared with its carrying amount. If the estimated recoverable amount is lower, the carrying amount is reduced to its estimated recoverable amount, and an impairment loss is recognised immediately in the statement of comprehensive income.

If an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but not in excess of the amount that would have been determined had no impairment loss been recognised for the asset in prior years.

##### Inventories

Inventories are stated at the lower of cost and fair value less costs to sell. For finished products and work in progress, cost consists of raw materials, direct personnel costs and other direct costs. Provision is made for obsolete or slow moving items where appropriate.

##### Provisions and contingencies

Provisions are recognised when the Company has a legal or constructive obligation resulting from past events and it is probable that payment will be required to meet the obligation, and that the amount can be calculated in a reliable manner. No provisions are made for future operating losses.

## Northern Forklift (Scotland) Limited

### Notes to the financial statements for the year ended 31 December 2019 (continued)

#### 3 Summary of significant accounting policies (continued)

##### **Repurchase commitments**

Certain transactions between the Company and external financing companies can include a commitment from the Company to repurchase assets at the end of associated third party lease agreements. This repurchase liability is matched by an equivalent asset (the repurchased equipment) subject to the repurchase price not exceeding the realisable value of the associated asset. The repurchase commitment is recorded as a creditor in the balance sheet together with an equivalent asset recorded within debtors.

##### **Financial instruments**

The Company has adopted Sections 11 and 12 of FRS 102 in respect of financial instruments.

##### *Financial assets*

Basic financial assets, including trade and other receivables, cash and bank balances are initially recognised at transaction price, unless the arrangement constitutes a financing arrangement, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest.

Such assets are subsequently carried at amortised cost using the effective interest method.

##### *Financial liabilities*

Basic financial liabilities, including trade and other payables and loans from fellow group companies are initially recognised at transaction price, unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

##### **Distributions to equity holders**

Dividends to the Company's shareholder are recognised as a liability in the financial statements in the period in which the dividends and other distributions are approved by the Company's shareholders.

These amounts are recognised in the statement of changes in equity.

##### **Related party transactions**

The Company discloses transactions with related parties that are not wholly owned with the same group. It does not disclose transactions with members of the same group that are wholly owned.

## Northern Forklift (Scotland) Limited

### Notes to the financial statements for the year ended 31 December 2019 (continued)

#### 4 Critical accounting judgements and estimation uncertainty

Company management and the director make estimates and assumptions about the future. These estimates and assumptions impact recognised assets and liabilities, as well as revenue and expenses and other disclosures. These estimates are based on historical experience and on various assumptions considered reasonable under the prevailing conditions. The actual outcome may diverge from these estimates if other assumptions are made, or other conditions arise. The estimates and assumptions that may have a significant effect on the carrying amounts of assets and liabilities within the financial year include:

- Tangible assets are recognised at cost, less accumulated depreciation, amortisation and any impairments. Amortisation and depreciation take place over the estimated useful life, down to the assessed residual value. The carrying amount of the Company's fixed assets is tested as soon as changed conditions indicate that a possible need for impairment has arisen.
- All customer leases are assumed to be operating leases however if a contract is larger and more complex, management considers the nature and criteria of the contract to determine the classification of the lease.
- Dilapidations costs are estimated based on an individual property basis on management's professional judgement to determine the work that would need to be undertaken.

The carrying value of tangible assets can be found in note 11.

There are no critical accounting judgements.

## Northern Forklift (Scotland) Limited

### Notes to the financial statements for the year ended 31 December 2019 (continued)

#### 5 Turnover

The turnover and profit on ordinary activities before taxation are attributable to the principal activities of the Company being that of a service provider specialising in the sale, servicing and renting of materials handling equipment and other associated equipment. An analysis of turnover by geography and category is given below:

##### Analysis of turnover by geography:

	2019	2018
	£	£
Europe	15,720	-
United Kingdom	6,919,978	6,596,582
	<b>6,935,698</b>	<b>6,596,582</b>

##### Analysis of turnover by category:

	2019	2018
	£	£
Sale of goods	1,269,852	1,293,549
Leasing	4,002,945	3,617,104
Services	1,662,901	1,685,929
	<b>6,935,698</b>	<b>6,596,582</b>

**Northern Forklift (Scotland) Limited**

**Notes to the financial statements  
for the year ended 31 December 2019 (continued)**

**6 Operating profit**

Operating profit is stated after (crediting)/charging:

	2019	2018
	£	£
Impairment of trade receivables / (Recovery of impairment)	1,937	(1,979)
Gain on disposal of tangible fixed assets	(13,638)	(92,983)
Inventory recognised as an expense	1,641,076	2,094,619
Depreciation of tangible assets	1,781,333	1,606,461
Amortisation of intangible assets	3,464	-
Operating lease charges	93,548	68,000

The Company has opted to file unaudited accounts, therefore no auditors remuneration has been incurred in the period to December 2019 (2018: £5,360).

## Northern Forklift (Scotland) Limited

### Notes to the financial statements for the year ended 31 December 2019 (continued)

#### 7 Employees and employee benefits

	2019	2018
	£	£
Wages and salaries	1,177,252	1,152,065
Social security costs	121,531	118,593
Other pension costs	73,827	66,997
<b>Staff costs</b>	<b>1,372,610</b>	<b>1,337,655</b>

Other pension costs of £73,827 (2018: £66,997) relate to the Company's payments to the defined contribution pension scheme. There were no unpaid contributions as at 31 December 2019 (2018: £nil).

The average monthly number of persons (including executive directors) employed by the Company during the year was:

	2019	2018
By activity	No.	No
Operational	19	23
Sales	3	3
Administration	12	10
	<b>34</b>	<b>36</b>

The Directors received emoluments of £72,240 in respect of their services to the Company pre acquisition, post acquisition £nil (2018: £143,984).

#### 8 Net interest expense

	2019	2018
	£	£
Interest receivable and similar income	521	646
Interest payable on other loans	(123,000)	(124,674)
<b>Net interest expense</b>	<b>(122,479)</b>	<b>(124,028)</b>

**Northern Forklift (Scotland) Limited**

**Notes to the financial statements  
for the year ended 31 December 2019 (continued)**

**9 Tax on profit**

**(a) Tax expense included in the statement of comprehensive income**

	2019	2018
	£	£
<b>Current tax:</b>		
UK Corporation tax on profits for the period	363,179	257,487
Adjustments in respect of prior periods	-	-
<b>Total current tax</b>	<b>363,179</b>	<b>257,487</b>
<b>Deferred tax:</b>		
Origination and reversal of timing differences	16,021	(34,460)
<b>Total deferred tax</b>	<b>16,021</b>	<b>(34,460)</b>
<b>Tax on profit</b>	<b>379,200</b>	<b>223,027</b>

**(b) Reconciliation of tax charge**

Tax assessed for the period is higher (2018: lower) than the standard rate of corporation tax in the UK for the year ended 31 December 2019 of 19% (period ended 31 December 2018: 19%). The differences are explained below:

	2019	2018
	£	£
Profit on ordinary activities before tax	1,314,108	1,173,828
Profit multiplied by the standard rate of tax in the UK of 19% (2018: 19%)	249,681	223,027
Other timing differences	129,519	-
<b>Total tax charge for the period</b>	<b>379,200</b>	<b>223,027</b>

**Northern Forklift (Scotland) Limited**

**Notes to the financial statements  
for the year ended 31 December 2019 (continued)**

**10 Intangible assets**

	<b>Goodwill</b>	<b>Total</b>
	<b>£</b>	<b>£</b>
<b>Cost</b>		
At 1 January 2019	-	-
Additions	103,910	103,910
At 31 December 2019	103,910	103,910
<b>Accumulated amortisation and impairment</b>		
At 1 January 2019	-	-
Amortisation	(3,464)	(3,464)
At 31 December 2019	(3,464)	(3,464)
<b>Net book amount at 31 December 2019</b>	<b>100,446</b>	<b>100,446</b>
Net book amount at 31 December 2018	-	-

The fair value adjustment relates to the realignment to the Group accounting policy in respect of hire purchase contracts.

**Northern Forklift (Scotland) Limited**

**Notes to the financial statements  
for the year ended 31 December 2019 (continued)**

**11 Tangible assets**

	Land, building and leasehold improvements	Rental equipment	Plant and machinery	Fixtures and fittings	Computer and hardware	Total
	£	£	£	£	£	£
<b>Cost</b>						
At 1 January 2019	221,921	14,390,172	414,060	66,370	102,679	15,195,202
Additions	-	3,052,051	65,307	1,072	3,843	3,122,273
Transfers out	-	(2,624,384)	128,991	(51,293)	(16,148)	(2,562,834)
Disposals	-	-	(156,297)	-	-	(156,297)
At 31 December 2019	<b>221,921</b>	<b>14,817,839</b>	<b>452,061</b>	<b>16,149</b>	<b>90,374</b>	<b>15,598,344</b>
<b>Accumulated Depreciation</b>						
At 1 January 2019	(221,921)	(8,744,056)	(303,938)	(63,994)	(86,339)	(9,420,248)
Charge for the year	-	(1,720,836)	(52,879)	(2,123)	(5,495)	(1,781,333)
Transfers out	-	2,621,716	(123,248)	54,772	10,385	2,563,625
Disposals	-	-	153,455	-	-	153,455
At 31 December 2019	<b>(221,921)</b>	<b>(7,843,176)</b>	<b>(326,610)</b>	<b>(11,344)</b>	<b>(81,449)</b>	<b>(8,484,501)</b>
<b>Net book amount at 31 December 2019</b>	<b>-</b>	<b>6,974,663</b>	<b>125,451</b>	<b>4,804</b>	<b>8,925</b>	<b>7,113,843</b>
Net book amount at 31 December 2018	-	5,646,116	110,122	2,376	16,340	5,774,954

Transfers out represent transfers of rental equipment to inventory at the end of its economic life.

Fixed assets are included at historical cost to the Company.

Included in land, building and leasehold improvements is freehold land of £nil (2018: £nil).

**Northern Forklift (Scotland) Limited**

**Notes to the financial statements  
for the year ended 31 December 2019 (continued)**

**12 Inventories**

	<b>2019</b>	2018
	<b>£</b>	<b>£</b>
Work in progress	<b>15,540</b>	-
Finished goods and goods for resale	<b>316,271</b>	677,309
	<b>331,811</b>	677,309

There was no significant difference between the replacement cost of inventories and their carrying amounts.

**13 Debtors: amounts falling due within one year**

	<b>2019</b>	2018
	<b>£</b>	<b>£</b>
Trade debtors	<b>1,378,276</b>	1,119,551
Amounts owed by group undertakings	<b>1,608</b>	-
Other debtors	<b>8,015</b>	24,947
Prepayments and accrued income	<b>7,899</b>	-
	<b>1,395,798</b>	1,144,498

Trade debtors are stated after provisions for impairment of £1,000 (2018: £435).

Amounts owed by group undertakings are unsecured, interest free and repayable on demand.

**Northern Forklift (Scotland) Limited****Notes to the financial statements  
for the year ended 31 December 2019 (continued)****14 Creditors: amounts falling due within one year**

	Note	2019	2018
		£	£
Trade creditors		<b>224,005</b>	744,413
Amounts owed to group undertakings		<b>8,966</b>	-
Taxation and social security		<b>574,442</b>	429,158
Obligations under hire purchase contracts	15	<b>1,631,837</b>	1,418,684
Accruals and deferred income		<b>262,631</b>	184,027
		<b>2,701,881</b>	2,776,282

Amounts payable to group undertakings are unsecured, interest free, repayable on demand and are settled monthly. No interest is charged on late payment.

**Creditors: amounts falling due after more than one year**

	Note	2019	2018
		£	£
<b>Amounts falling due between one and five years</b>			
Obligations under hire purchase contracts	15	<b>2,161,719</b>	1,868,139
		<b>2,161,719</b>	1,868,139

**15 Obligations under hire purchase contracts**

	2019	2018
	£	£
Obligations under hire purchase contracts	<b>3,793,556</b>	3,286,823

Northern Forklift (Scotland) Limited

Notes to the financial statements  
for the year ended 31 December 2019 (continued)

16 Provisions for liabilities

	Deferred Tax
	£
At 1 January 2019	107,687
Charged to the profit and loss account	16,021
<b>At 31 December 2019</b>	<b>123,708</b>

17 Deferred tax

Deferred tax consists of the following deferred tax liabilities:

	2019	2018
	£	£
Accelerated capital allowances	123,708	107,687
<b>Total deferred tax</b>	<b>123,708</b>	<b>107,687</b>

	2019
	£
At 1 January 2019	107,687
Charged to profit and loss account	16,021
<b>As at 31 December 2019</b>	<b>123,708</b>

**Northern Forklift (Scotland) Limited**

**Notes to the financial statements  
for the year ended 31 December 2019 (continued)**

**18 Called up share capital**

	No.	£
Authorised equity shares of £1 each		
<b>At 31 December 2019 and at 31 December 2018</b>	<b>82</b>	<b>82</b>
Allotted and fully paid ordinary shares of £1 each		
<b>At 31 December 2019 and at 31 December 2018</b>	<b>82</b>	<b>82</b>

There is a single class of ordinary shares. There are no restrictions on the distribution of dividends and the repayment of capital. There were no changes to share capital during the year.

**19 Financial Instruments**

The Company has the following financial instruments:

	2019	2018
	£	£
Financial assets that are debt instruments measured at amortised cost:		
Trade receivables	1,378,276	1,119,551
Other receivables	8,015	24,947
Amounts due from group undertakings	1,608	-
	<b>1,387,899</b>	<b>1,144,498</b>
Financial liabilities measured at amortised cost:		
Other borrowings	3,793,556	3,286,823
Trade creditors	224,005	744,413
Amounts owed to group undertakings	8,966	-
	<b>4,026,527</b>	<b>4,031,236</b>

## Northern Forklift (Scotland) Limited

### Notes to the financial statements for the year ended 31 December 2019 (continued)

#### 20 Capital and other commitments

At 31 December 2019 the Company had the following capital commitments:

	2019	2018
	£	£
Contracts for future capital expenditure not provided in the financial statements – property, plant and equipment	<b>1,254,000</b>	343,192

The Company had the following future minimum lease payments payable under non-cancellable operating leases for each of the following periods:

	2019	2018
	£	£
Payments due:		
Not later than one year	<b>68,000</b>	68,000
Later than one year and not later than five years	<b>51,000</b>	119,000
	<b>119,000</b>	187,000

#### 21 Lease commitments

The Company had the following future minimum payments payable under hire purchase agreements for each of the following periods:

	2019	2018
	£	£
Payments due:		
Not later than one year	<b>1,631,837</b>	1,418,684
Later than one year and not later than five years	<b>2,161,719</b>	1,868,139
	<b>3,793,556</b>	3,286,823

## **Northern Forklift (Scotland) Limited**

### **Notes to the financial statements for the year ended 31 December 2019 (continued)**

#### **22 Related party transactions**

The Company has taken advantage of the exemption contained within FRS 102 and not disclosed transactions or balances with companies that are fellow wholly owned subsidiaries of Sammons Enterprises Inc.

#### **23 Contingent liabilities**

Some of the Company's assets, are subject to a charge as security against the overall Briggs Equipment UK Limited group borrowings.

#### **24 Controlling parties**

The immediate parent undertaking is Briggs Equipment UK Limited, a Company incorporated in the United Kingdom.

The smallest company to consolidate the results of the Company is Briggs Equipment UK Limited and the accounts are available from Briggs Equipment UK Limited, Orbital 7, Orbital Way, Cannock WS11 8XW. The largest company to consolidate the results of the Company is Sammons Enterprises Inc. however accounts are not publicly available.