

Hobart Institute of Welding Technology

Financial Statements

December 31, 2021 and 2020

with Independent Auditors' Report

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
Hobart Institute of Welding Technology
Troy, Ohio

Report on the Audit of the Financial Statements***Opinion***

We have audited the accompanying financial statements of Hobart Institute of Welding Technology (the "Institute") (a nonprofit organization), which comprise the statements of financial position as of December 31, 2021 and 2020, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Institute as of December 31, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Institute and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Institute's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Institute's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Institute's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying financial responsibility supplemental schedule, as required by the U.S. Department of Education, and the schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the financial responsibility supplemental schedule and the schedule of expenditures of federal awards are fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated April 19, 2022, on our consideration of the Institute's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Institute's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Institute's internal control over financial reporting and compliance.

Clark, Schaefer, Hackett & Co.

Springfield, Ohio

April 19, 2022

Hobart Institute of Welding Technology
Statements of Financial Position
December 31, 2021 and 2020

	<u>2021</u>	<u>2020</u>
Assets:		
Cash and cash equivalents	\$ 5,143,146	4,550,010
Investments	9,432,326	7,288,379
Accounts receivable, net	223,769	203,363
Inventories	265,962	315,937
Prepaid expenses	51,939	1,633
Prepaid production costs	163,052	146,171
Interest in assets held by community foundation	890,665	790,807
Land, buildings, and equipment, net	<u>8,368,105</u>	<u>8,694,554</u>
	<u>\$ 24,538,964</u>	<u>21,990,854</u>
Liabilities:		
Accounts payable	\$ 210,173	171,630
Accrued liabilities	255,355	230,905
Accrued interest	-	171
Deferred tuition revenue	1,159,859	1,273,618
Note payable	<u>-</u>	<u>269,288</u>
	<u>1,625,387</u>	<u>1,945,612</u>
Net assets:		
Without donor restrictions	22,807,152	19,954,849
With donor restrictions	<u>106,425</u>	<u>90,393</u>
	<u>22,913,577</u>	<u>20,045,242</u>
	<u>\$ 24,538,964</u>	<u>21,990,854</u>

See accompanying notes to the financial statements.

Hobart Institute of Welding Technology
Statement of Activities and Changes in Net Assets
Year Ended December 31, 2021

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Operating revenue:			
Tuition and fees	\$ 7,619,265	-	7,619,265
Less: grants and scholarships	<u>(84,905)</u>	<u>-</u>	<u>(84,905)</u>
Net tuition and fees	7,534,360	-	7,534,360
Government grants	2,218,244	-	2,218,244
Contributions	10,005	10,325	20,330
Investment income, net	771,037	-	771,037
Other income	2,458	-	2,458
Rental income	295,452	-	295,452
Gain on interest in assets held by community foundation	115,835	15,207	131,042
Gain on disposal of assets	6,995	-	6,995
Auxiliary enterprises	1,106,206	-	1,106,206
Net assets released from restrictions	<u>9,500</u>	<u>(9,500)</u>	<u>-</u>
	<u>12,070,092</u>	<u>16,032</u>	<u>12,086,124</u>
Operating expenses:			
Instruction	4,630,093	-	4,630,093
Academic support	3,468	-	3,468
Institutional support	1,666,816	-	1,666,816
Operations and maintenance of plant	1,016,396	-	1,016,396
Student Aid	612,000	-	612,000
Auxiliary enterprises	428,605	-	428,605
Interest expense	8,316	-	8,316
Depreciation	<u>852,095</u>	<u>-</u>	<u>852,095</u>
	<u>9,217,789</u>	<u>-</u>	<u>9,217,789</u>
Change in net assets	2,852,303	16,032	2,868,335
Net assets, beginning of year	<u>19,954,849</u>	<u>90,393</u>	<u>20,045,242</u>
Net assets, end of year	\$ <u><u>22,807,152</u></u>	<u><u>106,425</u></u>	<u><u>22,913,577</u></u>

See accompanying notes to the financial statements.

Hobart Institute of Welding Technology
Statement of Activities and Changes in Net Assets
Year Ended December 31, 2020

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Operating revenue:			
Tuition and fees	\$ 6,441,413	-	6,441,413
Less: grants and scholarships	<u>(94,045)</u>	<u>-</u>	<u>(94,045)</u>
Net tuition and fees	6,347,368	-	6,347,368
Government grants	1,304,648	-	1,304,648
Contributions	34,618	11,360	45,978
Investment income, net	718,844	-	718,844
Other income	50,529	-	50,529
Rental income	295,452	-	295,452
Gain on interest in assets held by community foundation	69,711	9,177	78,888
Gain on disposal of assets	1,879	-	1,879
Auxiliary enterprises	882,240	-	882,240
Net assets released from restrictions	<u>12,500</u>	<u>(12,500)</u>	<u>-</u>
	<u>9,717,789</u>	<u>8,037</u>	<u>9,725,826</u>
Operating expenses:			
Instruction	4,154,087	-	4,154,087
Academic support	2,210	-	2,210
Institutional support	1,392,901	-	1,392,901
Operations and maintenance of plant	749,233	-	749,233
Student Aid	261,218	-	261,218
Auxiliary enterprises	467,042	-	467,042
Interest expense	21,882	-	21,882
Depreciation	<u>895,350</u>	<u>-</u>	<u>895,350</u>
	<u>7,943,923</u>	<u>-</u>	<u>7,943,923</u>
Change in net assets	1,773,866	8,037	1,781,903
Net assets, beginning of year	<u>18,180,983</u>	<u>82,356</u>	<u>18,263,339</u>
Net assets, end of year	\$ <u>19,954,849</u>	<u>90,393</u>	<u>20,045,242</u>

See accompanying notes to the financial statements.

Hobart Institute of Welding Technology
Statement of Functional Expenses
Year Ended December 31, 2021

	<u>Program</u>	<u>Management and General</u>	<u>Totals</u>
Payroll, taxes and benefits	\$ 3,528,149	692,050	4,220,199
Professional fees	23,305	37,554	60,859
Other contract services	84,632	51,136	135,768
Advertising and promotion	104,609	-	104,609
Office expenses	20,781	2,516	23,297
Information technology	286,621	33,440	320,061
Occupancy	223,822	10,765	234,587
Travel	29,625	4,475	34,100
Interest	8,316	-	8,316
Depreciation	843,941	8,154	852,095
Insurance	74,502	7,086	81,588
Grants to students	612,000	-	612,000
Supplies	1,644,201	-	1,644,201
Maintenance	685,959	3,643	689,602
Miscellaneous expenses	<u>175,199</u>	<u>21,308</u>	<u>196,507</u>
Total expenses	\$ <u>8,345,662</u>	<u>872,127</u>	<u>9,217,789</u>

See accompanying notes to the financial statements.

Hobart Institute of Welding Technology
Statement of Functional Expenses
Year Ended December 31, 2020

	<u>Program</u>	<u>Management and General</u>	<u>Totals</u>
Payroll, taxes and benefits	\$ 3,483,974	658,453	4,142,427
Professional fees	-	51,284	51,284
Other contract services	91,528	40,345	131,873
Advertising and promotion	76,189	-	76,189
Office expenses	20,566	2,384	22,950
Information technology	109,463	21,130	130,593
Occupancy	234,983	11,440	246,423
Travel	24,058	1,199	25,257
Interest	21,882	-	21,882
Depreciation	885,104	10,246	895,350
Insurance	76,764	6,165	82,929
Grants to students	261,218	-	261,218
Supplies	1,222,501	-	1,222,501
Maintenance	481,661	6,385	488,046
Miscellaneous expenses	<u>132,509</u>	<u>12,492</u>	<u>145,001</u>
Total expenses	\$ <u>7,122,400</u>	<u>821,523</u>	<u>7,943,923</u>

See accompanying notes to the financial statements.

Hobart Institute of Welding Technology
Statements of Cash Flows
Years Ended December 31, 2021 and 2020

	<u>2021</u>	<u>2020</u>
Cash flows from operating activities:		
Change in net assets	\$ 2,868,335	1,781,903
Adjustments to reconcile change in net assets to net cash from operating activities:		
Depreciation	852,095	895,350
Realized and unrealized gain on investments	(642,166)	(599,164)
Gain on interest in assets held by community foundation	(131,042)	(78,888)
Gain on disposal of assets	(6,995)	(1,879)
Change in operating assets and liabilities:		
Accounts receivable	(20,406)	23,968
Inventories	49,975	44,967
Prepaid expenses	(50,306)	48,223
Prepaid production costs	(16,881)	56,439
Accounts payable	(493)	74,361
Accrued liabilities	24,450	15,763
Accrued interest	(171)	(221)
Deferred tuition revenue	(113,759)	71,422
Net cash from operating activities	<u>2,812,636</u>	<u>2,332,244</u>
Cash flows from investing activities:		
Proceeds from sale of assets	7,700	-
Capital expenditures	(487,315)	(122,476)
Investment in assets held by community foundation	(10,325)	(11,360)
Net funds transferred from assets held by community foundation	41,509	51,600
Proceeds from sale of investments	1,414,416	1,267,886
Purchase of investments	(2,916,197)	(1,405,365)
Net cash from investing activities	<u>(1,950,212)</u>	<u>(219,715)</u>
Cash flows from financing activities:		
Principal payments on note payable	(269,288)	(347,053)
Net change in cash and cash equivalents	593,136	1,765,476
Cash and cash equivalents at beginning of year	<u>4,550,010</u>	<u>2,784,534</u>
Cash and cash equivalents at end of year	\$ <u>5,143,146</u>	<u>4,550,010</u>
Supplemental disclosure of cash flow information:		
Cash paid for interest	\$ <u>8,487</u>	<u>22,103</u>
Noncash investing activities:		
Fixed asset additions in accounts payable at end of year	\$ <u>39,036</u>	<u>-</u>

See accompanying notes to the financial statements.

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

Founded in 1940, Hobart Institute of Welding Technology (the “Institute”) provides education and training to individuals in the use and application of welding technologies. The Institute develops and disseminates welding training and educational materials and conducts certification research and qualifications for the welding industry, which are reported as auxiliary enterprises. The Institute’s operations are supported by tuition and fees, sales of training and education materials, investment income and income from rental of facilities.

The following is a summary of significant accounting policies followed in the preparation of the accompanying financial statements.

Basis of Accounting

The financial statements of the Institute have been prepared on the accrual basis of accounting, whereby revenue is recognized as earned and expenditures are recognized as obligations are incurred.

Financial Statement Presentation

The financial statements of the Institute have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP), which requires the Institute to report information regarding its financial position and activities according to the existence or absence of donor-imposed restrictions.

Net assets without donor restrictions represent funds available for expenditures which are not otherwise limited by donor restrictions. When a donor-imposed restriction is met in the same reporting period as received, the support is recorded as net assets without donor restrictions.

Net assets with donor restrictions consist of contributed funds subject to specific donor-imposed restrictions contingent upon specific performance of a future event or a specific passage of time.

Cash and Cash Equivalents

Cash and cash equivalents include checking, savings and money market accounts. Deposits in banks are insured by an agency of the federal government up to \$250,000 at December 31, 2021 and 2020. The Institute has not experienced any losses on these accounts and does not believe it is exposed to any significant risk.

Investments

The Institute carries investments in marketable equity securities with readily determinable fair values and all investments in debt securities at their fair values based on quoted prices in active markets in the statements of financial position. Realized investment gains and losses are calculated and recorded on a first-in, first-out basis and represent the difference between the proceeds on sales of investments and their cost when acquired or fair value at the end of the preceding year. Unrealized gains and losses are determined by the difference between carrying value and fair value. Investment return includes interest, dividends, and both realized and unrealized gains and losses.

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Accounts Receivable

Accounts receivable primarily consist of tuition and fee charges to students and sales of training and education materials to external customers less an estimate made for doubtful receivables based on a review of all outstanding accounts and knowledge of students. Receivable balances are not concentrated with any specific student. Accounts receivable are written off when deemed uncollectible. Recoveries of accounts receivable previously written off are recorded when received.

Inventories

Inventories consist primarily of items for sale through the bookstore of the Institute. They are stated at the lower of cost (first-in, first-out basis) or market.

Production Costs

The Institute capitalizes the costs of producing masters of video educational materials that benefit future periods and amortizes those costs over the useful life of each master. The Institute has determined that production costs associated with these masters will be recovered from future sales.

Land, Buildings, Equipment, and Depreciation and Amortization

Land, buildings, and equipment, including equipment under capital leases, are stated at cost at date of acquisition or fair value, if donated. The Institute typically capitalizes items that exceed \$2,500 and have a useful life greater than one year. Depreciation and amortization on buildings and equipment is recorded on an accelerated basis beginning in the year of acquisition over the estimated useful life for each major category of assets. These estimated useful lives are summarized in the following table:

Buildings and improvements	5 - 40 years
Machinery and equipment	5 - 10 years
Computer equipment	3 - 8 years
Furniture and fixtures	5 - 30 years

The carrying value of the Institute's long-lived assets is reviewed to determine if facts or circumstances suggest that the assets may be impaired or that the remaining useful, depreciable life may need to be changed. The Institute considers internal and external factors related to each asset, including future asset utilization and business climate. If these factors indicate that the asset will not be recoverable, the carrying value will be adjusted down to the estimated fair value, if less than book value. As of December 31, 2021 and 2020, management believes no impairments existed.

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Revenue Recognition

The Institute derives its revenues primarily from the sale of educational services to its students. Revenues are recognized as these services are provided to its students, in an amount that reflects the consideration the Institute expects to be entitled to in exchange for those products and services. The Institute does not have any significant financing components as payment is generally received prior to the beginning of the academic semester or within one year.

Revenue from performance obligations satisfied over time consists of the educational services and certain fees charged to students for providing access to Institute resources (tuition and fees). For these performance obligations, control transfers to the student over the academic semester/period. Revenue is recognized throughout the semester as time passes and services are provided to students. Revenue from performance obligations satisfied at a point in time consists of the sale of welding supplies and training materials (auxiliary enterprises). For these performance obligations, control transfers at a point in time. The Institute transfers control and records revenue for these sales upon delivery.

Contract liabilities include unearned tuition and fees totaling \$1,159,859 and \$1,273,618 at December 31, 2021 and 2020, respectively. Funds advanced from students and federal and state grants are reflected as deferred revenue until such funds are earned as services are provided throughout the semester/period.

Contributions and Grants

Contributions and grants, including promises to give, are considered conditional or unconditional, depending on the nature and existence of any donor or grantor conditions. A contribution or promise to give contains a donor or grantor condition when both of the following are present:

An explicit identifying of a barrier, that is more than trivial, that must be overcome before the revenue can be earned and recognized.

An implicit right of return of assets transferred or a right of release of a donor or grantor's obligation to transfer assets promised, if the condition is not met.

Conditional contributions and grants are recognized when the barriers to entitlement are overcome. Unconditional contributions and grants are recognized as revenue when received. Unconditional contributions and grants or conditional contributions and grants in which the conditions have been substantially met or explicitly waived by the donor or grantor are recorded as support with or without donor restrictions, depending on the existence and nature of any donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities and changes in net assets as net assets released from restrictions. Conditional grants are recognized only when the conditions on which they depend are substantially met and the grants become unconditional.

Advertising Costs

The Institute expenses advertising costs as incurred. Advertising costs totaled \$104,609 and \$76,189 during the years ended December 31, 2021 and 2020, respectively.

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Federal Income Tax

The Internal Revenue Service has ruled that the Institute is a tax-exempt educational institution under §501(a) of the Internal Revenue Code as an organization described in §501(c)(3).

The Institute considers the accounting and recognition for income tax positions taken or expected to be taken in the Institute's income tax returns. The Institute's income tax filings are subject to audit by various taxing authorities. The Institute's policy with regards to interest and penalties is to recognize interest through interest expense and penalties through other expense. In evaluating the Institute's tax provision and tax-exempt status, interpretations and tax planning strategies were considered. The Institute believes its estimates are appropriate based on the current facts and circumstances.

Use of Estimates

The preparation of the financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Functional Expense Allocations

The financial statements report certain categories of expenses that are attributable to programming or supporting functions of the Institute. Expenses are directly applied when applicable and are allocated to program or support services based on the table shown below. Such allocations are determined by management on an equitable basis. Expenses are allocated as follows:

<u>Expense</u>	<u>Allocation Method</u>
Payroll, taxes and benefits	Time and Effort
Other contract services	Full Time Equivalents
Office expenses	Full Time Equivalents
Occupancy	Full Time Equivalents
Travel	Full Time Equivalents
Depreciation	Square Footage
Insurance	Full Time Equivalents
Maintenance	Full Time Equivalents
Miscellaneous expenses	Full Time Equivalents

Subsequent Events

Management has performed an analysis of the activities and transactions subsequent to December 31, 2021 to determine the need for any adjustments to and/or disclosures within the financial statements for the year ended December 31, 2021. Management has performed this analysis through April 19, 2022, the date the financial statements were available to be issued.

NOTE 2 – INVESTMENTS

The Institute's investments consist of the following at December 31:

	2021	2020
Debt securities	\$ 4,116,573	4,132,670
Mutual funds - equities	5,019,145	3,075,601
Real estate fund	296,608	80,108
	<u>\$ 9,432,326</u>	<u>7,288,379</u>

The composition of investment income, net is as follows:

	2021	2020
Interest and dividends	\$ 186,121	167,004
Investment expenses	(57,250)	(47,324)
Net realized gain (loss)	104,017	(55,360)
Net unrealized gain	538,149	654,524
Total investment income, net	<u>\$ 771,037</u>	<u>718,844</u>

NOTE 3 – ACCOUNTS RECEIVABLE

Accounts receivable consisted of the following at December 31:

	2021	2020
Students	\$ 85,438	46,917
Other	154,831	169,946
	<u>240,269</u>	<u>216,863</u>
Less allowance for doubtful accounts	(16,500)	(13,500)
	<u>\$ 223,769</u>	<u>203,363</u>

NOTE 4 – LAND, BUILDINGS, AND EQUIPMENT

The following is a summary of land, buildings, and equipment as of December 31:

	2021	2020
Land	\$ 211,064	211,064
Buildings and improvements	15,857,735	15,653,887
Machinery and equipment	3,428,466	3,326,594
Computer equipment	1,279,625	1,364,178
Furniture and fixtures	494,739	479,592
Construction in progress	7,899	-
	<u>21,279,528</u>	<u>21,035,315</u>
Less accumulated depreciation	(12,911,423)	(12,340,761)
	<u>\$ 8,368,105</u>	<u>8,694,554</u>

NOTE 5 – CONDITIONAL GRANTS

In response to the COVID-19 pandemic, the Institute was allotted funds from the U.S. Department of Education Higher Education Emergency Relief Fund (HEERF). The allocation was divided between a student aid portion and an institutional portion. The student aid portion of the grant requires the Institute to provide student aid based on certain student eligibility conditions. The institutional portion of the grant reimburses the Institute for qualifying expenses as a result of the pandemic.

The Institute has cumulatively received conditional grants during the years ended December 31, 2021 and 2020 for the student aid portion of \$839,186 and \$242,943, respectively. During the years ended December 31, 2021 and 2020, the Institute had disbursed \$596,243 and \$242,943 to eligible students, respectively, which is included in student aid on the statements of activities and changes in net assets.

The Institute has cumulatively received conditional grants during the years ended December 31, 2021 and 2020 for the institutional portion of \$1,092,132 and \$257,057, respectively, which includes \$14,114 as part of the Fund for the Improvement of Postsecondary Education (FIPSE) Formula Grant received on November 5, 2020. During the years ended December 31, 2021 and 2020, the Institute had qualifying expenses of \$835,075 and \$257,057 charged to the grant, including additional disbursements to eligible students of \$15,757 and \$18,275 included in student aid on the statements of activities and changes in net assets, all respectively.

NOTE 6 – PAYCHECK PROTECTION PROGRAM

On April 20, 2020, in response to the COVID-19 pandemic, the Institute entered into a loan of \$800,350 under the Small Business Administration's (SBA) Paycheck Protection Program (PPP). The loan bears interest at 1% and had an original due date in April 2022. The PPP program allows for a portion of the loan (up to the full amount) to be forgiven based on qualifying expenses. During 2020, the Institute incurred qualifying expenses and was granted forgiveness for the entire balance of the loan and interest and is included in government grants on the statement of activities and changes in net assets for the year ended December 31, 2020.

On March 12, 2021, the Institute entered into a loan of \$782,795 under the SBA's second round of PPP. The loan has similar terms to the first PPP loan. During 2021, the Institute incurred qualifying expenses and was granted forgiveness for the entire balance of the loan and interest and is included in government grants on the statement of activities and changes in net assets for the year ended December 31, 2021.

NOTE 7 – LEASE AGREEMENT

The Institute and Hobart Brothers Company ("HBC"), an unrelated company, entered into a commercial lease agreement, in which HBC rents a portion of the Institute's building space. The total rental income for 2021 and 2020 was \$295,452.

Under a revised commercial lease agreement effective as of January 1, 2022, future minimum lease payments to the Institute from HBC for the next five years are as follows:

2022 – 2024	\$ 254,400
2025	\$ 269,664
2026	\$ 288,540

NOTE 8 – INTEREST IN ASSETS HELD BY COMMUNITY FOUNDATION

The Institute has transferred assets to the Troy Foundation and retained a beneficial interest in those assets. The Institute is allocated their funds' proportionate share of the pooled funds' investment returns on an annual basis. Distributions from the fund balances may be withdrawn each year in accordance with the terms of each scholarship fund agreement, and undistributed earnings are retained in the fund. As of December 31, 2021 and 2020, the fair value of the Institute's interest in community foundation's assets was \$890,665 and \$790,807, respectively.

Amounts invested in the Troy Foundation's pooled investment funds are exposed to a variety of uncertainties, including interest rate, market and credit risks. Due to the level of risk associated with certain investments in the pooled fund, it is possible that changes in the values of these investments could occur in the near term. Such changes could materially affect the amounts reported in the Institute's financial statements.

NOTE 9 – FAIR VALUE MEASUREMENTS

GAAP defines fair value as the price that would be received for an asset or paid to transfer a liability (an exit price) in the Institute's principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date.

GAAP establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. GAAP describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the Institute has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

Fair value methods and assumptions for publicly traded securities and mutual funds and real estate funds are based on Level 1 market approach. Investments in short term debt securities, including U.S. Government obligations and corporate and municipal bonds are valued on Level 2 inputs using prices obtained from custodians, which used third party data service providers.

The fair value of beneficial interest in assets held by the community foundation is based upon the Institute's proportionate share of the community foundation's pooled investment portfolio. The Institute's management and Finance Committee review the valuations and returns in comparison to industry benchmarks and other information provided by the community foundation.

NOTE 9 – FAIR VALUE MEASUREMENTS (CONTINUED)

The Institute recognizes transfers into and out of levels at the end of the reporting period. There were no transfers between levels in the years ended December 31, 2021 and 2020.

Investment securities are exposed to various risks, such as interest rate, credit and overall market volatility risk. Due to the level of risk associated with certain investment securities, it is reasonably possible that a change in the value of investment securities will occur in the near term and that such change could materially affect the amounts reported in the financial statements.

Assets measured at fair value on a recurring basis at December 31, 2021, are summarized below:

		Fair Value Measurements Using Quoted Prices in		
		Active Markets for Identical Assets (Level 1)	Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
December 31, 2021:	<u>Fair Value</u>			
Debt securities				
U.S. government and government securities	\$ 171,060	-	171,060	-
Corporate bonds	3,492,810	-	3,492,810	-
Bond index funds	266,375	-	266,375	-
Foreign bonds	186,328	-	186,328	-
	<u>4,116,573</u>	<u>-</u>	<u>4,116,573</u>	<u>-</u>
Mutual funds - equities				
International funds	1,083,795	1,083,795	-	-
Small cap funds	125,846	125,846	-	-
Mid cap funds	232,944	232,944	-	-
Large cap funds	3,576,560	3,576,560	-	-
	<u>5,019,145</u>	<u>5,019,145</u>	<u>-</u>	<u>-</u>
Real estate fund	<u>296,608</u>	<u>296,608</u>	<u>-</u>	<u>-</u>
Interest in assets held by community foundation	890,665	-	-	890,665
	<u>\$ 10,322,991</u>	<u>5,315,753</u>	<u>4,116,573</u>	<u>890,665</u>

NOTE 9 – FAIR VALUE MEASUREMENTS (CONTINUED)

Assets measured at fair value on a recurring basis at December 31, 2020, are summarized below:

		Fair Value Measurements Using Quoted Prices in		
		Active Markets for Identical Assets (Level 1)	Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
December 31, 2020:	<u>Fair Value</u>			
Debt securities				
U.S. government and government securities	\$ 122,656	-	122,656	-
Corporate bonds	3,641,397	-	3,641,397	-
Bond index funds	280,469	-	280,469	-
Foreign bonds	88,148	-	88,148	-
	<u>4,132,670</u>	<u>-</u>	<u>4,132,670</u>	<u>-</u>
Mutual funds - equities				
International funds	794,180	794,180	-	-
Small cap funds	85,099	85,099	-	-
Mid cap funds	82,304	82,304	-	-
Large cap funds	2,114,018	2,114,018	-	-
	<u>3,075,601</u>	<u>3,075,601</u>	<u>-</u>	<u>-</u>
Real estate fund	<u>80,108</u>	<u>80,108</u>	<u>-</u>	<u>-</u>
Interest in assets held by community foundation	790,807	-	-	790,807
	<u>\$ 8,079,186</u>	<u>3,155,709</u>	<u>4,132,670</u>	<u>790,807</u>

NOTE 10 – NOTE PAYABLE

On September 25, 2017, the Institute entered into a promissory note agreement secured by the Institute's unrestricted investment account with US Bank for \$1,350,000. This note had a maturity date of September 25, 2021, when the balance of principal and interest was due. Payments of \$30,405 were paid in monthly installments and commenced on October 25, 2017 and continued the same day of each month thereafter until maturity. The interest rate on this loan is 3.82%. The loan was repaid in full during 2021.

NOTE 11 – ENDOWMENT FUND

The Institute's endowment primarily consists of five funds held at the Troy Foundation. Its endowment includes both donor-restricted endowment funds and funds designated by the Board of Directors to function as endowments. As required by applicable standards, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions. The donor-restricted funds are subject to expenditure for the specific purpose of scholarships.

Endowment net asset composition by type of fund as of December 31:

	Without Donor Restrictions	With Donor Restrictions	Total
<u>2021</u>			
Donor-restricted	\$ -	106,425	106,425
Board designated	<u>784,240</u>	<u>-</u>	<u>784,240</u>
Total	<u>\$ 784,240</u>	<u>106,425</u>	<u>890,665</u>
<u>2020</u>			
Donor-restricted	\$ -	90,393	90,393
Board designated	<u>700,414</u>	<u>-</u>	<u>700,414</u>
Total	<u>\$ 700,414</u>	<u>90,393</u>	<u>790,807</u>
	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, January 1, 2020	\$ 669,803	82,356	752,159
Investment income, net	4,802	604	5,406
Net appreciation	64,909	8,573	73,482
Contributions/transfers	35,100	11,360	46,460
Appropriation of assets for expenditure	<u>(74,200)</u>	<u>(12,500)</u>	<u>(86,700)</u>
Endowment net assets, December 31, 2020	700,414	90,393	790,807
Investment income, net	2,398	342	2,740
Net appreciation	113,437	14,865	128,302
Contributions/transfers	38,400	10,325	48,725
Appropriation of assets for expenditure	<u>(70,409)</u>	<u>(9,500)</u>	<u>(79,909)</u>
Endowment net assets, December 31, 2021	<u>\$ 784,240</u>	<u>106,425</u>	<u>890,665</u>

NOTE 11 – ENDOWMENT FUND (CONTINUED)

Return Objectives and Risk Parameters

The Institute has invested its endowments with the Troy Foundation, which has investment and spending policies for endowment assets that attempt to accumulate a pool of assets sufficient to build capital for future use while providing a predictable level of funding to meet current needs. Endowment assets include those assets of donor-restricted funds that the Institute must hold for a donor-specified purpose as well as board-designated funds. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce results while assuming a moderate level of investment risk.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Institute relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Institute relies on the Troy Foundation to provide a diversified asset allocation within both equity and fixed income securities, so as to provide a balance that will enhance total return, while avoiding undue risk concentrations in any single asset class or investment category.

NOTE 12 – RETIREMENT PLANS

Beginning May 4, 2019, the Institute maintains a 401(k) defined contribution profit-sharing retirement plan for its eligible employees who elect to participate. The defined contribution plan covers all employees of the Institute. The Institute's matching contributions to the plan for covered employees' are 100% of employees' contributions up to 3% of the employee's compensation and 50% of employees' contributions that exceed 3% but do not exceed 5% of the employee's compensation. Voluntary employee contributions are permitted after three months of service for all eligible employees up to the maximum allowed by the Internal Revenue Code. The Institute's share of the cost of these benefits for 2021 and 2020 was \$99,436 and \$113,115, respectively.

NOTE 13 – COMMITMENTS AND CONTINGENCIES

The Institute receives significant financial assistance from governmental agencies in the form of grants. The disbursement of funds received under such programs generally requires compliance with terms and conditions specified in grant agreements and is subject to audit by grantor agencies and possible disallowance of certain expenditures. The Institute has not had any disallowance of expenditures in the past and expects such amounts, if any, to be immaterial.

The Institute from time to time is subject to litigation in the ordinary course of its business. It is the opinion of management that the outcome of these actions are either adequately covered by insurance, or if not insured, will not have a material adverse impact on the Institute's financial position or results of future operations.

NOTE 13 – COMMITMENTS AND CONTINGENCIES (CONTINUED)

The United States and the State of Ohio declared a state of emergency in March 2020 due to the COVID-19 pandemic. The financial impact of COVID-19 and the ensuing emergency measures have resulted in economic uncertainties which may negatively affect the financial position, results of operations and cash flows in subsequent periods of the Institute. These uncertainties include market value fluctuations of investments and uncertain levels of student enrollment. The duration of these uncertainties and the ultimate financial effects cannot be reasonably estimated at this time. The State of Ohio's declared state of emergency ended June 2021, while the national state of emergency continues.

Subsequent to December 31, 2021, the Institute filed for a refundable Employee Retention Tax Credit (ERTC) under the CARES Act. The ERTC claim for refund filed was for the amount of \$226,823 and was for certain employment taxes incurred during 2020. As the credit is pending IRS approval, no revenue or receivable has been recorded as of and for the years ended December 31, 2021 or 2020.

NOTE 14 – AVAILABILITY OF FINANCIAL ASSETS

The following table presents the financial assets available to meet cash needs for general expenditures within one year at December 31, 2021 and 2020:

	<u>2021</u>	<u>2020</u>
Financial assets:		
Cash and cash equivalents	\$ 5,143,146	4,550,010
Investments	9,432,326	7,288,379
Accounts receivable, net	223,769	203,363
Interest in assets held by community foundation	<u>890,665</u>	<u>790,807</u>
Financial assets available at year-end	15,689,906	12,832,559
Less those unavailable for general expenditures within one year due to:		
Investments held in donor restricted endowment	106,425	90,393
Board designated funds to function as endowments	<u>784,240</u>	<u>700,414</u>
Financial assets available to meet cash needs for general expenditures within one year	\$ <u>14,799,241</u>	<u>12,041,752</u>

As part of the Institute's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. Excess cash is invested in short-term, highly liquid investments during the year. If additional financial assets are needed based on unexpected needs, certain amounts from the board designated funds functioning as endowments could be made available as necessary.

SUPPLEMENTAL INFORMATION

Hobart Institute of Welding Technology
Financial Responsibility Supplemental Schedule
Year Ended December 31, 2021

<u>Financial Statement Description</u>	<u>Description</u>	
Primary Reserve Ratio:		
Expendable Net Assets:		
Statement of Financial Position		
- Net assets without donor restrictions	Net assets without donor restrictions	\$ 22,807,152
Statement of Financial Position		
- Net assets with donor restrictions	Net assets with donor restrictions	106,425
Notes to the Financial Statements		
- Related party receivable and note disclosure	Not applicable	-
Statement of Financial Position		
- Property, Plant and Equipment, net	Land, buildings and equipment, net	8,368,105
Notes to the Financial Statements		
- Property, plant and equipment, net	Land, buildings and equipment, net	
	- pre-implementation	7,864,735
	- post-implementation without outstanding debt for original purchase	495,471
Notes to the Financial Statements		
- Construction in progress	Note 4 - Construction in progress	7,899
Statement of Financial Position		
- Accrued postretirement benefit obligation	Not applicable	-
Statement of Financial Position		
- Note Payable for long term purposes	Note payable	-
Statement of Financial Position		
- Notes payable for long term purposes	Notes payable for long term purposes	
	- pre-implementation	-
	- post-implementation	-
Notes to the Financial Statements		
- Perpetual funds	Net assets with donor restrictions: restricted in perpetuity - Note 11	-
Notes to the Financial Statements		
- Term endowments	Term endowments with donor restrictions - Note 11	106,425
	Expendable Net Assets	\$ 14,439,047
Total Expenses and Losses:		
Statement of Activities and Changes in Net Assets		
- Total operating expenses	Total expenses without donor restrictions	\$ 9,217,789
Statement of Activities and Changes in Net Assets		
- Non-operating and Net Investment (loss)	Not applicable	-
	Total Expenses and Losses without Donor Restrictions	\$ 9,217,789

See Independent Auditors' Report.

Hobart Institute of Welding Technology
Financial Responsibility Supplemental Schedule (Continued)
Year Ended December 31, 2021

<u>Financial Statement Description</u>	<u>Description</u>	
<u>Equity Ratio</u>		
<u>Modified Net Assets</u>		
Statement of Financial Position	Net assets without donor restrictions	\$ 22,807,152
- Net assets without donor restrictions		
Statement of Financial Position	Net assets with donor restrictions	106,425
- Total net assets with donor restriction		
Statement of Financial Position	Not applicable	-
- Goodwill		
Statement of Financial Position	Not applicable	-
- Related party receivables		
	Total Modified Net Assets	\$ 22,913,577
<u>Modified Assets</u>		
Statement of Financial Position	Total Assets	\$ 24,538,964
- Total Assets		
Statement of Financial Position	Not applicable	-
- Goodwill		
Statement of Financial Position	Not applicable	-
- Related party receivables		
	Modified Assets	\$ 24,538,964
<u>Net Income Ratio</u>		
Statement of Activities and Changes in Net Assets	Change in net assets without donor restrictions	\$ 2,852,303
- Change in net assets without donor restrictions		
Statement of Activities and Changes in Net Assets	Operating revenue without donor restrictions	\$ 12,070,092
- (Net Assets released from restriction), total operating revenue and other additions and sale of fixed assets		

See Independent Auditors' Report.

Hobart Institute of Welding Technology
Financial Responsibility Supplemental Schedule (Continued)
Year Ended December 31, 2021

COMPOSITE SCORE CALCULATION

Primary Reserve Ratio

<u>Primary Reserve Ratio</u>			<u>Strength</u> <u>Factor</u>	<u>If >3,</u> <u>then 3</u>	<u>Weight</u>	<u>Score</u>
<u>Expendable Net Assets</u>	\$ 14,439,047					
Total Expenses and Losses without Donor Restrictions	\$ 9,217,789	1.5664	15.6643	3.0	0.4	1.2

Equity Ratio

<u>Modified Net Assets</u>	\$22,913,577					
Modified Assets	\$24,538,964	0.9338	5.6026	3.0	0.4	1.2

Net Income Ratio

<u>Change in Net Assets without Donor Restrictions</u>	<u>\$ 2,852,303</u>					
Total Revenues and Gains Without Donor Restrictions	\$ 12,070,092	0.2363	12.8156	3.0	0.2	0.6

TOTAL COMPOSITE SCORE	3.0
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See Independent Auditors' Report.

Hobart Institute of Welding Technology
Schedule of Expenditures of Federal Awards
Year Ended December 31, 2021

<u>Federal Grantor/Program Title</u>	<u>Assistance Listing Number</u>	<u>Grant or Pass Through Number</u>	<u>Expenditures</u>
<u>U.S. Department of Education:</u>			
<u>Student Financial Assistance Cluster:</u>			
Federal Supplemental Educational Opportunity Grant (FSEOG)	84.007	N/A	\$ 16,079
Federal Pell Grant	84.063	N/A	571,477
Federal Direct Student Loans	84.268	N/A	<u>2,299,899</u>
Total Student Financial Assistance Cluster			<u>2,887,455</u>
<u>Education Stabilization Fund:</u>			
COVID-19 - Higher Education Emergency Relief Fund (HEERF) Student Aid Portion	84.425E	N/A	596,243
COVID-19 - HEERF Institutional Portion	84.425F	N/A	<u>835,075</u>
Total Education Stabilization Fund			<u>1,431,318</u>
Total U.S. Department of Education			<u>4,318,773</u>
Total expenditures of federal awards			\$ <u>4,318,773</u>

See Independent Auditors' Report and accompanying
Notes to the Schedule of Expenditures of Federal Awards.

1. BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards (the "Schedule") reflects the expenditures of Hobart Institute of Welding Technology (the "Institute") under programs of the federal government for the year ended December 31, 2021.

The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* ("Uniform Guidance"). Because the Schedule presents only a selected portion of the operations of the Institute, it is not intended to, and does not, present the financial position, activities and cash flows of the Institute for the year ended December 31, 2021.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES FOR FEDERAL AWARD EXPENDITURES

Expenditures for Federal student financial aid programs are recognized as incurred and include Pell program grants to students, the Federal share of students' FSEOG program grants and administrative cost allowances, where applicable. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement. The Institute also makes loans to certain eligible students under Federal student loan programs directly through the U.S. Department of Education; however, only the current loan disbursements under the William D. Ford Federal Direct Loan program are included in the Schedule of Expenditures of Federal Awards, as the related outstanding loan balances are not included as current federal expenditures, as required.

The Institute did not pass-through any federal awards to subrecipients during the year ended December 31, 2021.

The Institute has elected not to use the 10 percent de minimis indirect cost rate to recover indirect costs as allowed under the Uniform Guidance.

3. MATCHING REQUIREMENTS

Certain federal programs require the Institute to contribute non-federal funds (matching funds) to support federally-funded programs. The Institute has complied with the matching requirements. The expenditure of non-federal (matching) funds is not included on the Schedule.

**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS
BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN
ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

To the Board of Directors of
Hobart Institute of Welding Technology
Troy, Ohio

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Hobart Institute of Welding Technology (the "Institute") (a nonprofit organization), which comprise the statement of financial position as of December 31, 2021, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated April 19, 2022.

Report on Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Institute's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Institute's internal control. Accordingly, we do not express an opinion on the effectiveness of the Institute's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements, on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Institute's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Institute's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Institute's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Clark, Schaefer, Hackett & Co.

Springfield, Ohio
April 19, 2022

**INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR
EACH MAJOR FEDERAL PROGRAM AND ON INTERNAL CONTROL
OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE**

To the Board of Directors of
Hobart Institute of Welding Technology
Troy, Ohio

Report on Compliance for Each Major Federal Program

Opinion on Each Major Federal Program

We have audited Hobart Institute of Welding Technology's (the "Institute") compliance with the types of compliance requirements identified as subject to audit in the OMB *Compliance Supplement* that could have a direct and material effect on each of the Institute's major federal programs for the year ended December 31, 2021. The Institute's major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

In our opinion, the Institute complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2021.

Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditors' Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of the Institute and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of the Institute's compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to the Institute's federal programs.

Auditors' Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the Institute's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the Institute's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the Institute's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of the Institute's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of the Institute's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control over Compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditors' Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Clark, Schaefer, Hackett & Co.

Springfield, Ohio
April 19, 2022

Section I – Summary of Auditors’ Results

Financial Statements

Type of auditors’ report issued:	Unmodified
Internal control over financial reporting:	
• Material weakness(es) identified?	None noted
• Significant deficiency(ies) identified not considered to be material weakness(es)?	None reported
Noncompliance material to financial statements noted?	None noted

Federal Awards

Internal control over major programs:	
• Material weakness(es) identified?	None noted
• Significant deficiency(ies) identified not considered to be material weakness(es)?	None reported
Type of auditors’ report issued on compliance for major programs:	Unmodified
Any audit findings disclosed that are required to be reported in accordance 2 CFR 200.516(a)?	None noted
Identification of major programs:	
Education Stabilization Fund	
ALN 84.425E – Higher Education Emergency Relief Fund (HEERF) Student Aid Portion	
ALN 84.425F – HEERF Institutional Portion	
Dollar threshold to distinguish between Type A and Type B programs:	\$750,000
Auditee qualified as low-risk auditee?	Yes

Section II – Financial Statement Findings

None noted

Section III – Federal Awards Findings and Questioned Costs

None noted

Section IV – Summary of Prior Audit Findings

None noted

